



U.S. Wheat Associates

Weekly Price Report (page 1)

March 27, 2020

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Export Region	Percent Protein 12% (Dry) Moisture Basis		APR (K20)			APR (K20)		MAY (K20)		JUN (N20)		JUL (N20)		AUG (U20)		SEP (U20)		OCT (Z20)		Year Ago (nearbys) \$/MT		
			(nearbys) FOB \$/bu	week change \$/bu	\$/MT	FOB \$/MT	Basis ¢/bu	FOB \$/MT	Basis ¢/bu	FOB \$/MT	Basis ¢/bu	FOB \$/MT	Basis ¢/bu	FOB \$/MT	Basis ¢/bu	FOB \$/MT	Basis ¢/bu	FOB \$/MT	Basis ¢/bu		FOB \$/MT	Basis ¢/bu
Great Lakes	NS/DNS 13.5 (15.3)*	M	6.47	0.11	4	238	110	238	110	239	105	239	105	240	100	240	100	253	125	222		
	NS/DNS 14.0 (15.9)*	M	6.57	0.11	4	241	120	241	120	243	115	243	115	244	110	244	110	257	135	224		
	NS/DNS 14.5 (16.5)*	M	6.62	0.11	4	243	125	243	125	245	120	245	120	246	115	246	115	259	140	226		
Gulf of Mexico	NS/DNS 13.5 (15.3)*	M	7.07	0.01	0	260	170	260	170	261	165	261	165	262	160	262	160	266	160	264		
	NS/DNS 14.0 (15.9)*	M	7.12	0.01	0	262	175	262	175	263	170	263	170	264	165	264	165	268	165	266		
	NS/DNS 14.5 (16.5)*	M	7.17	0.01	0	263	180	263	180	265	175	265	175	266	170	266	170	270	170	268		
	HRW Ord	K	6.27	0.18	7	230	140	230	140	230	135	230	135	231	130	231	130	235	130	217		
	HRW 11.0 (12.5)	K	6.37	0.18	7	234	150	234	150	234	145	234	145	235	140	235	140	239	140	217		
	HRW 11.5 (13.1)	K	6.47	0.18	7	238	160	238	160	238	155	238	155	238	150	238	150	242	150	220		
	HRW 12.0 (13.6)	K	6.57	0.18	7	241	170	241	170	241	165	241	165	242	160	242	160	246	160	222		
	HRW 12.5 (14.2)	K	6.67	0.18	7	245	180	245	180	245	175	245	175	246	170	246	170	250	170	224		
SRW	C	6.81	0.27	10	250	110	250	110	241	100	240	95	239	95	241	100	244	100	209			
Pacific N. West	NS/DNS 13.5 (15.3)*	M	7.12	0.16	6	262	175	263	180	263	170	265	175	266	170	262	160	266	160	261		
	NS/DNS 14.0 (15.9)*	M	7.12	0.16	6	262	175	263	180	263	170	265	175	266	170	262	160	266	160	261		
	NS/DNS 14.5 (16.5)*	M	7.22	0.16	6	265	185	267	190	267	180	268	185	270	180	266	170	270	170	263		
	HRW Ord	K	6.72	0.23	8	247	185	247	185	249	185	247	180	246	170	244	165	248	165	237		
	HRW 11.5 (13.1)	K	6.77	0.23	8	249	190	249	190	250	190	249	185	247	175	246	170	250	170	239		
	HRW 12.0 (13.6)	K	6.92	0.23	8	254	205	254	205	256	205	254	200	253	190	251	185	255	185	241		
	HRW 13.0 (14.8)	K	7.47	0.23	8	274	260	274	260	276	260	274	255	273	245	271	240	275	240	246		
	SW 9.5 (10.8) Min	\$	6.33	0.05	2	233	6.33	234	6.38	234	6.38	231	6.28	229	6.23	229	6.23	229	6.23	N/A		
	SW 10.5 (11.9) Max	\$	6.30	0.10	4	231	6.30	233	6.35	233	6.35	230	6.25	228	6.20	228	6.20	228	6.20	230		
	SW 9.5 (10.8) Max	\$	6.40	0.10	4	235	6.40	237	6.45	237	6.45	233	6.35	231	6.30	231	6.30	231	6.30	230		
WW with 10% Club	\$	6.60	0.10	4	243	6.60	244	6.65	244	6.65	241	6.55	239	6.50	239	6.50	239	6.50	231			
WW with 20% Club	\$	6.85	0.10	4	252	6.85	254	6.90	254	6.90	250	6.80	248	6.75	248	6.75	248	6.75	232			

Durum: a range of prices are available depending upon various quality attributes and logistics.

Northern Durum offers from the Lakes range from \$7.48 to \$7.89/bu (\$275 to \$290/MT), and offers from Gulf ports range from \$8.43 to \$8.84/bu (\$310 to \$325/MT). For Desert Durum offers, contact your supplier.

***Hard Red Spring:** HRS price indications in this report are for a 65% DHV content out of the PNW and a 40% DHV content out of the Gulf; for specific NS/DNS DHV premium spreads, contact your supplier.

Futures Settlements as of March 27, 2020

Grey positions not quoted on specific exchange

	MAY (K20)	MAY (K20)	week	JUL (N20)	week	AUG (Q20)	week	SEP (U20)	week	DEC (Z20)	week	JAN (F21)	week	MAR (H21)	week	MAY (K21)	week
	\$/MT	\$/bu	change	\$/bu	change	\$/bu	change	\$/bu	change	\$/bu	change	\$/bu	change	\$/bu	change	\$/bu	change
Chicago BOT SRW	209.90	5.7125	0.6525	5.5725	0.5025			5.5675	0.4375	5.6325	0.3950			5.6625	0.3250	5.6375	0.2725
Kansas City BOT HRW	178.85	4.8675	0.5525	4.9150	0.5300			4.9850	0.5100	5.0950	0.4850			5.1800	0.4475	5.2350	0.4150
Minneapolis MGE NS/DNS	197.31	5.3700	0.2900	5.4550	0.2725			5.5375	0.2525	5.6375	0.2000			5.7450	0.1625	5.8175	0.1575
Chicago BOT Corn	127.13	3.4600	0.0225	3.5175	0.0225			3.5600	0.0125	3.6425	0.0100			3.7400	0.0075	3.7850	0.0100
Chicago BOT Soybeans	323.89	8.8150	0.1900	8.8525	0.2050	8.8575	0.2050	8.7900	0.1725			8.7525	0.1525	8.5800	0.1675	8.5675	0.1175

Legend: M = Minneapolis Grain Exchange; K = Kansas City Board of Trade; C = Chicago Board of Trade;

\$ = cash price quote; N/A = quote not available; closed = Great Lakes are closed to vessels for winter; ¢/bu = cents per bushel;

Futures Contract Month: H = March; K = May; N = July; U = September; Z = December

NS/DNS=Northern Spring/Dark Northern Spring (subclasses of Hard Red Spring); HRW=Hard Red Winter; SRW=Soft Red Winter; SW=Soft White; WW=Western White (White Club & Soft White)

F.O.B. = "Free on board" - Seller is responsible for placing grain at the end of the loading spout. Buyer is responsible for providing the ocean vessel and for all other costs after the grain is delivered on board.

Basis: The difference between the cash price and futures month for specific quality, shipping period and geographical location.

Cash: Durum, SW and WW are quoted in dollars per bushel (\$/bu.) rather than basis for each contract month.

Convert: To compute cash price, add basis level and current futures to get price per bushel. Multiply by 36.743 to get price per metric ton.
Example: Basis = 70 and Future Price = \$9.00, the price per bushel is \$9.00 + .70 = \$9.70/bu. Price per metric ton is \$9.70 * 36.743 = \$356/MT.

All prices are based upon U.S. number two grade or better as certified by the Federal Grain Inspection Service (FGIS).



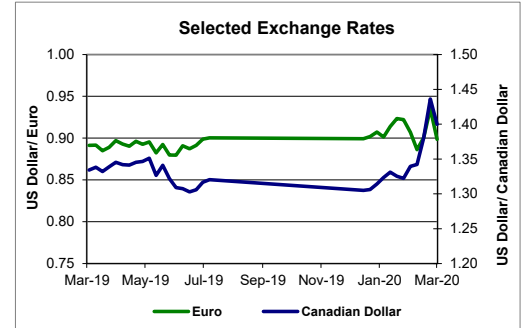
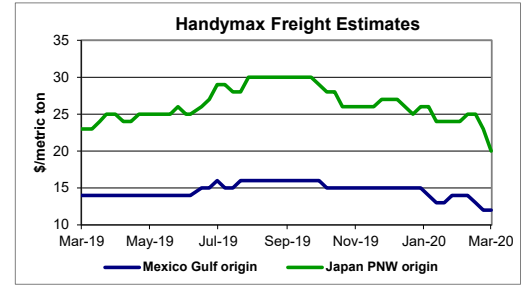
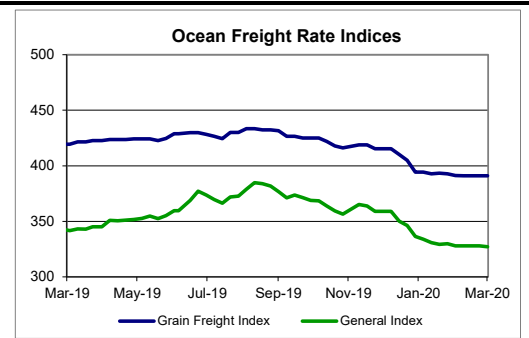
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 Weekly Price Report (page 2)
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Ocean Freight Rate Estimates by Origin*		U.S. dollars/metric ton			Freight Index** Week Ending	General Index	Grain Freight Index	Number of Fixtures
Export Region	Import Region	Handy 25-30 TMT	Handymax 40-46 TMT	Panamax 54+ TMT				
US Gulf	Mexico (Veracruz)	15	12		3/27/2020	320.8	389.3	552
	W. South America (Peru/Ecu)	28			3/20/2020	327.1	391.0	510
	S. South America (Chile)	26			3/13/2020	327.2	391.0	579
	N. South America (Colombia)	18	14		3/6/2020	329.0	391.0	590
	E. South America (Brazil)	21			2/28/2020	327.9	391.2	577
	West Africa (Nigeria)	57			2/21/2020	329.8	392.7	479
	East Mediterranean (Italy)	39			2/14/2020	329.3	393.4	536
	West Mediterranean (Morocco)	32			2/7/2020	330.9	392.7	486
	Persian Gulf (Iraq)				1/31/2020	333.9	394.4	418
	Middle East (Egypt)				1/24/2020	336.4	394.4	571
	Japan		41	40	1/17/2020	346.2	405.0	588
Mid Atlantic	N. South America (Venezuela)	33			1/10/2020	350.1	410.1	580
	West Africa (Nigeria)	56			1/3/2020	358.9	415.4	537
	Middle East (Egypt)			56	12/20/2019	358.9	415.4	537
PNW	W. South America (Peru/Ecu)	26			10/18/2019	371.3	425.0	563
	S. South America (Chile)	30			10/11/2019	373.6	426.5	617
	N. South America (Colombia)	26			10/4/2019	371.1	426.5	571
	Persian Gulf (Iraq)			50	9/27/2019	376.8	431.5	548
	Middle East (Egypt)			24	9/20/2019	381.8	432.3	559
	East Africa (Djibouti/Mombasa)		43	41	9/13/2019	383.8	432.3	509
	South Asia (Mal/Indon/Phil/Sing)		37	29	9/6/2019	384.8	433.4	547
	Taiwan		25	24	8/30/2019	378.9	433.4	455
	South Korea		24	23	8/23/2019	372.6	430.1	596
	Japan		24	20	8/16/2019	371.9	430.1	494

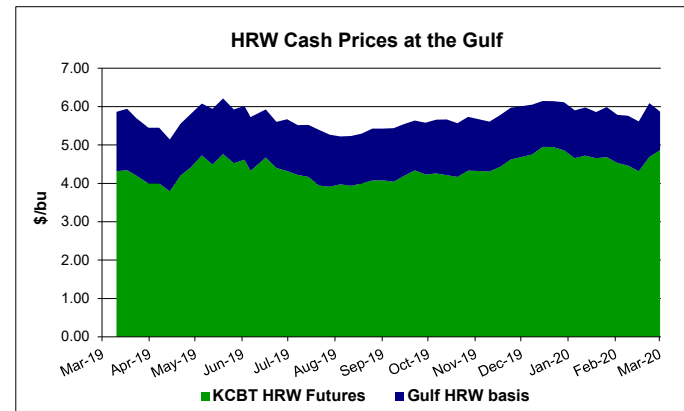
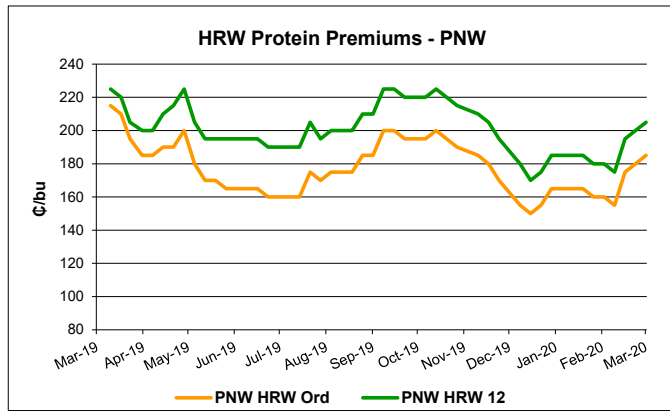
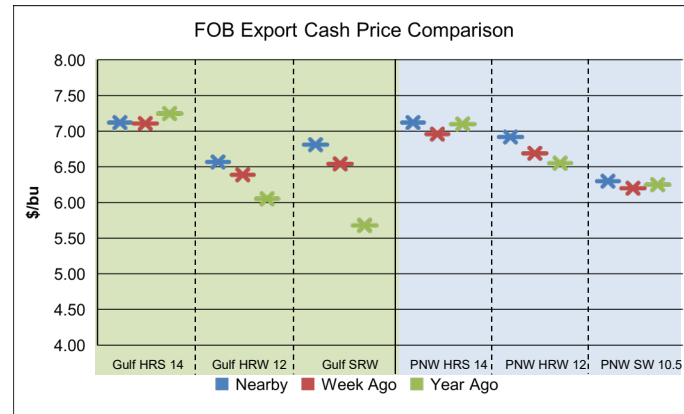
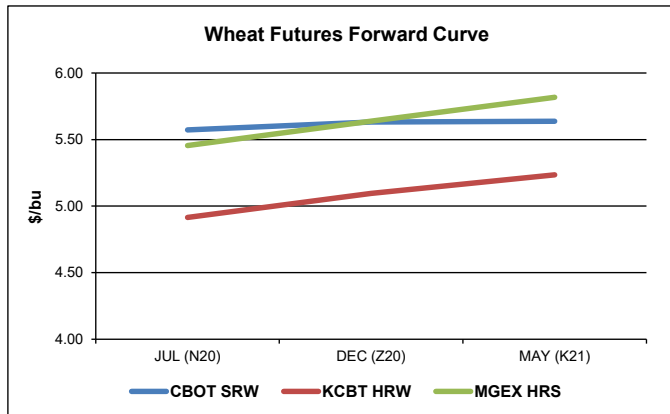
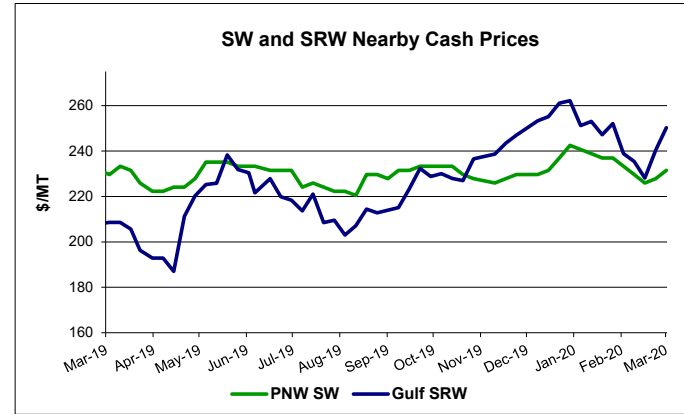
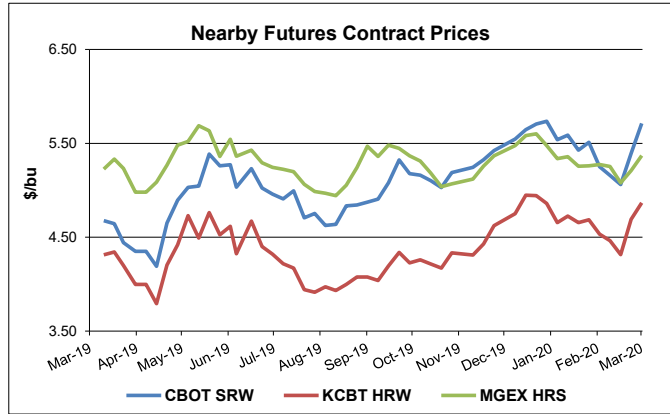
Note: Rates for freight leaving the Great Lakes are quoted for 18,000 MT "Salties."
 Sources: *Trade representatives and recent shipments, **Maritime Research, Inc., ***Nominal Major Currencies, Federal Reserve Board

Summary of Foreign Currency Exchange Rates (versus \$1 U.S.)

Week Ending	Index***	Argentina	Australia	Brazil	Canada	Egypt	EU	Japan	Russia
3/27/20	N/A	64.22	1.623	5.107	1.400	15.69	0.899	107.9	78.84
3/20/20	125.2	63.76	1.725	5.063	1.436	15.70	0.935	110.8	79.75
3/13/20	120.7	62.89	1.618	4.858	1.380	15.65	0.900	107.9	72.27
3/6/20	116.9	62.29	1.504	4.627	1.342	15.59	0.886	105.3	68.54
3/28/19	115.2	43.59	1.413	3.901	1.344	17.28	0.891	110.6	64.95
3/28/15	106.87	8.804	1.283	3.196	1.252	7.607	0.920	119.2	57.53
1 year change	N/A	47.31%	14.85%	30.92%	4.17%	-9.20%	0.83%	-2.44%	21.39%
5 year change	N/A	629.38%	26.50%	59.76%	11.83%	106.26%	-2.28%	-9.47%	37.02%

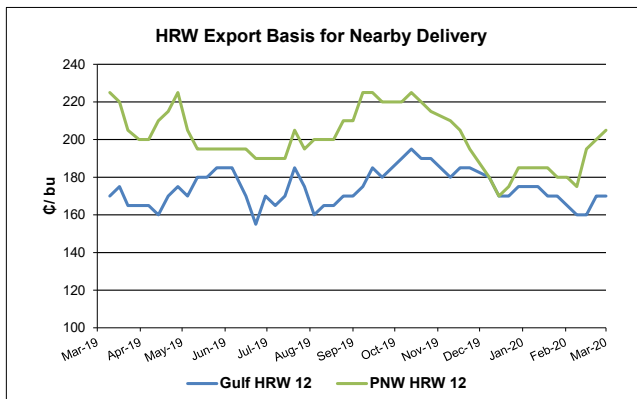
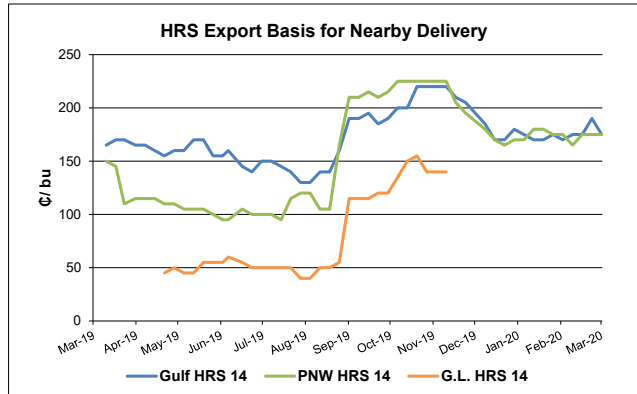
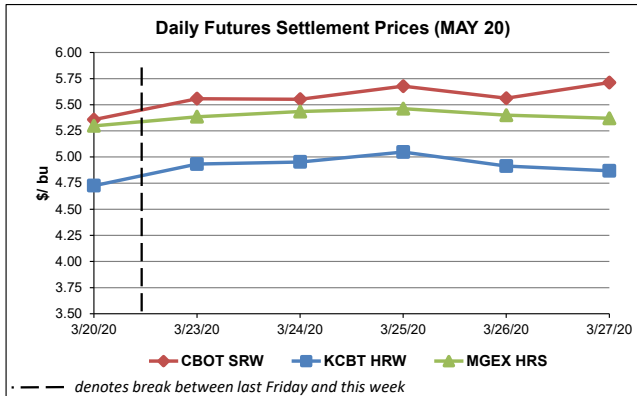


The weekly prices as reported by U.S. Wheat Associates are compiled through research from numerous market sources, including U.S. wheat exporters of all classes from various U.S. ports. The prices reported are representative of the value of number two grade and the proteins indicated. **They are not intended to represent offers nor should importers of U.S. wheat rely upon them as such. Additional factors may alter these prices significantly.** These factors may include: (1) payment terms (differing from cash against documents which are the terms used in the U.S. Wheat Associates price report); (2) various quality factors, and method of quality certification; (3) loading terms (USW prices represent Free on Board and do not include loading rate guarantees, stevedoring costs or other elevator tariff charges); (4) different delivery periods than indicated in monthly prices reported by U. S. Wheat Associates. U.S. Wheat Associates recommends regular contact with exporters of U.S. wheat in order to receive offers representative of your requirements. This contact will allow importers to review contract terms and better understand the U.S. grading system, role and function of the Federal Grain Inspection Service (FGIS). Contact: For questions, please contact Claire Hutchins at (703) 650-0244 or chutchins@uswheat.org.





Highlights



- News that Russia might curb grain exports (see below), technical buying and significantly higher U.S. weekly export sales supported all wheat futures prices week-over-week. CBOT soft red winter (SRW) futures jumped 65 cents to close at \$5.71/bu. KCBT hard red winter (HRW) futures gained 55 cents to end at \$4.87/bu. MGEX hard red spring (HRS) futures added 29 cents to close at \$5.37/bu. CBOT corn futures gained 2 cents to end at \$3.46. CBOT soybean futures added 19 cents to close at \$8.81/bu.
- Increased farmer selling and reduced export demand pressured Gulf HRS export basis. Gulf HRW export basis remained steady week-over-week as increased domestic and export demand offset increased farmer selling. Minimal export demand pressured SRW export basis for nearby and deferred deliveries. Tight exportable supplies in the Pacific Northwest (PNW) and minimal farmer selling increased PNW HRW export basis for April and May deliveries. Higher CBOT SRW futures prices supported PNW soft white wheat export prices week-over-week.
- U.S. Wheat Associates (USW) recently launched new [Price Charting Tools](#) based on Price Report data to help overseas customers visualize current and historic U.S. wheat FOB prices and export basis values by export region, class, protein level and date. The Price Charting Tools, found on the USW website, also feature wheat futures prices by date and grain exchange. Customers can also chart different FOB and basis spreads. To learn more about USW's new Price Charting Tools, click [here](#).
- According to USDA, beneficial rains helped HRW crop conditions across the Great Plains. Kansas wheat conditions increased week-over-week and 48% of the crop is now in good to excellent condition. In Colorado, HRW conditions increased 8% from last week and 54% of the crop is in good to excellent condition. Crop conditions in Oklahoma improved 10% from last week and 77% of the state's winter wheat is in good to excellent condition. In Texas, winter wheat conditions are up 13% on the week and 49% of the crop is in good to excellent condition.
- This week's commercial sales of 740,000 metric tons (MT) through March 19 were up 73% from last week's 338,000 MT and well above trade expectations of 200,000 MT to 500,000 MT. China purchased 200,000 MT for MY 2019/20 and 285,000 MT for MY 2020/21. Year-to-date commercial sales for delivery in 2019/20 total 24.7 million metric tons (MMT), 5% ahead of last year's pace. USDA expects total 2019/20 U.S. wheat exports will reach 27.2 MMT, 7% more than last year, if realized.
- Beneficial precipitation helped alleviate dry areas in eastern Colorado, western Kansas and western Oklahoma. Looking ahead, heavy precipitation is expected across the central Great Plains into the Midwest. Heavy snow is expected in northeastern Colorado. Dry conditions are expected across the Southern Plains.
- According to Reuters, Russian weather forecaster *Hydrometcentre* said rains are needed in eastern Russia to help the country's spring grain planting after a warm winter.
- On March 27, Russia's Agriculture Ministry said it proposed establishing a quota for Russian grain exports at 7.0 MMT for April through June deliveries. The ministry said the quota would cover main grain types including wheat, rye, barley and corn and would work to ensure price stability in the domestic food market.
- European Union (EU) soft (non-durum) wheat yields for harvest in 2020/21 are expected to drop 2% from last year on excessively wet field conditions in France throughout the winter. The European Commission pegged the average EU soft wheat yield at 5.88 MT/hectare (87.5 bu/acre).
- The International Grains Council (IGC) forecasts a record global grains crop of 2.22 billion tons in 2020/21, up 2% from last year. The council pegged global wheat production at 768 MMT, up from this year's 764 MMT. Global domestic consumption in 2020/21 is estimated at 760 MMT, up from this year's 754 MMT.
- According to *AgriCensus*, transport restrictions enforced by nearly 70 local governments in Argentina are affecting the normal supply of grain at local terminals. Municipal governments are restricting freight transportation in their areas with the goal of minimizing the spread of the COVID-19 virus.
- The Baltic Dry Index (BDI), an assessment of the average cost to ship raw materials like grains, coal and iron ore, fell 9% from last week to close at 569.
- The U.S. Dollar Index fell from last week's 102 to 98.37.