



U.S. Wheat Commercial Sales as of August 27, 2020

Top 20 importers ranked by total 2019/20 sales	Total historic marketing year sales (June 1 to May 31)							Marketing year-to-date		change from last year	change from last week
	1,000 metric tons							2020/21	2019/20		
All Wheat	2013/14	2014/15	2015/16	2016/17	2017/18	2018/19	2019/20	2020/21	2019/20		
Mexico	3,090	2,750	2,399	3,304	2,972	3,308	3,868	1,242	1,611	-23%	23.7
Philippines	2,163	2,397	2,164	2,786	2,604	3,234	3,584	1,766	1,338	32%	116.4
Japan	3,079	3,144	2,553	2,864	2,931	2,784	2,780	1,121	1,104	1%	59.9
South Korea	1,313	1,180	1,141	1,429	1,602	1,440	1,657	705	651	8%	1.0
Nigeria	2,691	2,114	1,500	1,642	1,171	1,648	1,591	586	710	-18%	-0.3
Taiwan	1,049	1,002	1,089	1,097	1,141	1,164	1,428	530	557	-5%	50.9
Indonesia	1,142	643	608	1,204	1,141	1,622	1,062	403	306	32%	-10.3
European Union	636	776	971	675	627	736	1,014	470	356	32%	3.3
Thailand	663	679	564	754	664	757	875	268	371	-28%	0.1
Colombia	788	614	669	858	685	384	793	176	314	-44%	0.2
Vietnam	101	283	262	192	208	251	630	229	200	14%	5.8
China	4,273	333	881	1,663	902	42	579	1,473	61	2335%	250.8
Brazil	4,316	1,534	511	1,237	128	268	548	473	179	164%	0.0
Guatemala	644	519	586	563	548	553	539	249	297	-16%	0.8
Ecuador	212	316	382	270	238	269	520	75	169	-56%	0.0
Algeria	91	210	90	705	647	313	472	0	420	-100%	0.0
Chile	578	232	246	536	301	282	396	299	218	37%	0.0
Yemen	353	298	447	317	263	445	385	396	161	145%	57.0
Bangladesh	0	1	0	111	105	400	381	0	0	-	0.0
Malaysia	202	325	164	218	211	505	374	177	111	60%	0.0
All Wheat Total Sales	31,664	23,190	20,737	28,396	23,724	25,819	26,900	12,464	11,395	9%	585.4
Top 20 as a % of Total	86%	83%	83%	79%	80%	79%	87%	85%	80%		95%
Hard Red Winter	2013/14	2014/15	2015/16	2016/17	2017/18	2018/19	2019/20	2020/21	2019/20	year change	week change
Mexico	1,403	962	1,111	1,959	2,027	2,136	2,612	710	985	-28%	22.3
Nigeria	2,060	1,610	1,042	1,177	836	1,142	1,013	449	418	7%	-2.5
Japan	1,005	881	879	979	1,020	956	937	393	423	-7%	12.3
Colombia	460	195	219	607	400	125	505	67	184	-64%	0.4
Taiwan	265	248	342	358	344	380	483	170	190	-11%	14.7
Brazil	4,120	1,293	338	1,155	73	189	450	473	163	190%	0.0
Indonesia	118	0	227	541	517	337	411	287	96	201%	-3.2
South Korea	214	226	194	241	282	308	377	159	140	13%	0.0
Algeria	0	0	0	515	458	184	365	0	365	-100%	0.0
Ecuador	49	35	39	92	133	70	350	15	92	-84%	0.0
China	6	3	2	277	49	0	302	920	0	-	125.0
Guatemala	317	260	285	253	251	246	293	120	141	-15%	0.0
Chile	234	32	110	420	161	89	239	208	123	69%	0.0
Thailand	129	159	118	180	141	145	217	60	101	-41%	0.0
Iraq	53	0	0	0	671	674	210	0	210	-100%	0.0
Dominican Republic	200	197	133	138	141	140	156	37	49	-23%	0.0
Malaysia	0	0	0	9	3	211	136	33	52	-37%	0.0
Honduras	75	54	36	38	44	66	133	67	48	39%	0.0
Haiti	70	58	68	86	108	110	127	43	50	-15%	0.0
Venezuela	290	134	67	192	240	178	118	51	31	64%	0.0
Total Unknown	22	7	109	140	29	181	44	303	168	80%	50.0
HRW Total Sales	11,981	7,318	5,981	11,912	9,311	9,385	10,170	4,713	4,305	9%	219.3
Top 20 as a % of Total	92%	87%	87%	77%	85%	82%	93%	90%	90%		100%
Hard Red Spring	2013/14	2014/15	2015/16	2016/17	2017/18	2018/19	2019/20	2020/21	2019/20	year change	week change
Philippines	1,266	1,220	1,166	1,697	1,332	1,847	1,973	972	772	26%	36.4
Japan	1,167	1,275	862	1,078	1,077	916	1,114	460	351	31%	47.6
Taiwan	650	621	612	595	652	624	767	292	294	-1%	30.6
South Korea	361	408	376	415	440	481	550	234	232	1%	0.0
Vietnam	57	214	93	100	54	186	413	146	161	-10%	3.4
Thailand	306	282	261	347	287	371	387	142	154	-8%	0.0
Mexico	241	605	315	323	128	221	386	125	195	-36%	0.7
Bangladesh	0	0	0	111	0	392	381	0	0	-	0.0
Italy	204	274	376	232	255	275	275	112	145	-22%	0.0
Malaysia	142	262	117	159	147	235	185	125	44	182%	0.0
Indonesia	540	476	213	205	25	193	183	31	56	-44%	-6.7
Nigeria	92	97	85	90	42	37	147	45	57	-21%	2.2
China	527	257	747	1,143	543	34	146	379	61	526%	125.8
Guatemala	142	110	119	134	128	133	108	65	72	-9%	0.0
Egypt	0	0	33	60	0	50	101	0	42	-100%	0.0
El Salvador	42	79	74	77	84	102	98	34	58	-41%	8.0
Honduras	93	88	125	132	80	131	97	61	63	-3%	0.0
Jamaica	71	81	121	90	82	81	91	41	55	-25%	0.0
Panama	52	59	68	56	65	68	66	38	56	-33%	0.0
Trinidad and Tobago	52	50	56	68	63	82	58	25	33	-26%	0.0
Total Unknown	45	4	249	250	168	59	87	164	102	62%	0.0
HRS Total Sales	7,068	7,496	6,907	8,584	6,174	7,153	7,969	3,703	3,172	17%	248.0
Top 20 as a % of Total	85%	86%	84%	83%	89%	90%	94%	90%	91%		100%



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Top 20 importers ranked by total 2019/20 sales	Total historic marketing year sales (June 1 to May 31)							Marketing year-to-date		change from last year	change from last week	
	2013/14	2014/15	2015/16	2016/17	2017/18	2018/19	2019/20	2020/21	2019/20			
	1,000 metric tons											
Soft Red Winter												
Mexico	1,410	1,182	970	1,004	733	917	815	352	427	-17%	0.0	
Colombia	264	409	409	229	274	259	288	109	130	-17%	-0.2	
Nigeria	503	348	306	226	245	272	173	0	140	-100%	0.0	
Peru	136	146	125	144	155	175	162	103	83	24%	0.0	
Dominican Republic	136	98	107	108	114	110	116	32	47	-32%	0.4	
Ecuador	156	270	343	178	100	197	112	28	77	-64%	0.0	
Brazil	197	213	174	55	55	79	98	0	17	-100%	0.0	
Chile	125	44	109	13	8	46	89	29	89	-68%	0.0	
Jamaica	88	76	77	75	78	75	78	21	42	-49%	0.0	
Costa Rica	79	69	79	45	60	59	78	39	37	6%	0.0	
Honduras	88	67	99	116	108	105	75	34	63	-45%	0.0	
Panama	39	40	76	32	39	39	42	21	31	-30%	0.0	
Canada	4	51	0	3	7	29	41	2	41	-95%	0.4	
Trinidad and Tobago	43	39	36	35	38	49	40	16	20	-21%	0.0	
South Africa	55	44	56	29	39	23	36	13	18	-28%	0.0	
United Arab Emirates	24	28	26	54	36	32	36	1	0	-	1.0	
Guatemala	37	17	21	26	21	29	22	15	14	8%	0.8	
Japan	51	0	0	9	0	10	21	0	21	-100%	0.0	
Burma	0	2	16	7	9	6	10	2	3	-34%	0.0	
Taiwan	0	12	4	0	0	16	10	16	4	282%	0.7	
Total Unknown	94	31	15	68	132	23	67	69	127	-45%	0.0	
SRW Total Sales	7,536	3,783	3,219	2,526	2,513	3,323	2,453	1,089	1,444	-25%	4.1	
Top 20 as a % of Total	46%	83%	94%	94%	84%	76%	95%	77%	90%		76%	
White								605	2019/20	<i>year change</i>	<i>week change</i>	
Philippines	864	875	879	1,040	1,174	1,323	1,511	756	546	38%	80.0	
South Korea	731	538	565	767	806	645	727	308	278	11%	0.0	
Japan	854	987	812	784	829	889	701	267	305	-13%	0.0	
Indonesia	483	158	166	457	599	870	466	84	153	-45%	-0.4	
Yemen	353	298	447	317	263	445	385	396	161	145%	57.0	
Thailand	228	174	180	227	236	241	271	66	116	-43%	0.1	
Nigeria	19	32	28	84	30	160	219	91	67	36%	0.0	
Taiwan	134	121	132	145	144	144	168	52	68	-25%	4.8	
Sri Lanka	161	110	69	87	69	115	149	58	75	-23%	0.0	
Vietnam	39	44	93	58	105	52	136	39	38	4%	2.5	
China	170	20	51	228	307	8	131	0	0	-	0.0	
Guatemala	127	119	147	134	132	127	114	41	70	-42%	0.0	
El Salvador	35	62	33	47	49	56	57	14	33	-59%	0.0	
Mexico	34	0	3	16	84	35	56	55	4	1451%	0.0	
Malaysia	60	61	48	49	61	54	51	17	14	19%	0.0	
Chile	152	121	24	87	132	121	49	63	6	943%	0.0	
Singapore	35	77	32	56	67	67	46	32	15	114%	0.0	
Burma	8	4	3	16	11	7	29	2	1	101%	0.0	
Ecuador	0	0	0	0	0	0	23	0	0	-	0.0	
Canada	9	8	5	1	10	13	8	2	3	-14%	0.0	
Total Unknown	0	52	163	222	175	37	36	130	31	314%	-53.0	
White Wheat Total Sales	4,559	3,886	3,929	4,846	5,321	5,454	5,342	2,472	1,987	24%	91.0	
Top 20 as a % of Total	99%	98%	95%	95%	96%	98%	99%	95%	98%		100%	
Durum								2020/21	2019/20	<i>year change</i>	<i>week change</i>	
Italy	274	358	448	223	170	253	662	293	198	48%	3.0	
Algeria	67	210	90	190	189	129	107	0	55	-100%	0.0	
Tunisia	0	3	31	0	0	0	42	0	0	-	0.0	
Belgium	0	0	0	0	0	21	41	0	0	-	0.0	
Nigeria	17	26	39	65	17	37	39	0	28	-100%	0.0	
Libya	0	0	0	0	0	0	21	0	0	-	0.0	
Ethiopia	0	0	0	0	0	0	20	0	20	-100%	0.0	
Panama	6	3	10	5	5	8	10	6	8	-31%	0.0	
Venezuela	70	78	0	0	0	0	6	20	0	-	20.0	
Japan	1	1	1	14	5	12	6	1	4	-75%	0.0	
Portugal	0	0	0	0	0	7	4	11	0	-	0.0	
Guatemala	21	14	14	15	16	17	3	8	0	-	0.0	
South Korea	0	0	0	0	0	0	0	0	0	-	0.0	
Total Unknown	0	2	3	0	0	0	5	137	176	-22%	0.0	
Durum Total Sales	519	706	702	527	405	504	966	487	488	0%	23.0	
Top 20 as a % of Total	88%	98%	90%	97%	99%	96%	100%	70%	64%		100%	



U.S. Wheat Commercial Sales Regional Summary

Regions and Countries	2020/21						2019/20					
	1,000 metric tons						1,000 metric tons					
	Total	HRW	SRW	HRS	White	Durum	Total	HRW	SRW	HRS	White	Durum
East Africa												
Burundi	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Kenya	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Tanzania	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Summary Of Total	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Ytd Export Sales Change	0.0	0.0	0.0	0.0	0.0	0.0						
Percent Change	-	-	-	-	-	-						
Subsahara Africa												
Angola	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Burkina	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Cameroon	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Congo DR	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Cote d'Ivoire	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Gabon	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Gambia	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Ghana	0.0	0.0	0.0	0.0	0.0	0.0	18.6	18.6	0.0	0.0	0.0	0.0
Guinea	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Liberia	7.7	7.7	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Malawi	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Mali	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Mozambique	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Namibia	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Niger	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Nigeria	585.5	449.4	0.0	44.8	91.3	0.0	710.0	418.5	139.7	56.9	67.2	27.8
Rwanda	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Senegal	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Sierra Leone	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
South Africa	13.0	0.0	13.0	0.0	0.0	0.0	18.0	0.0	18.0	0.0	0.0	0.0
Swaziland	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Togo	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Uganda	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Zambia	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Zimbabwe	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Summary Of Total	606.2	457.1	13.0	44.8	91.3	0.0	746.6	437.1	157.7	56.9	67.2	27.8
Ytd Export Sales Change	(140.4)	20.0	(144.7)	(12.1)	24.1	(27.8)						
Percent Change	-19%	5%	-92%	-21%	36%	-100%						

Region Summary	Total	HRW	SRW	HRS	White	Durum	YR Change	% Change
Mexico/Cent. Amer./Caribbean	2,218.1	1,084.2	537.1	450.5	111.4	34.8	-640.7	-22%
South America	1,161.1	763.6	267.7	67.2	62.6	0.0	132.9	13%
North Asia	2,355.7	721.6	19.6	986.9	626.6	0.9	43.6	2%
Hong Kong/China	1,474.1	919.6	175.0	378.8	0.8	0.0	1,411.5	2254%
South Asia	2,977.7	463.1	5.9	1,455.0	1,053.7	0.0	507.6	21%
Europe	470.3	0.3	0.0	155.6	0.0	314.4	114.6	32%
Middle East/North Africa	396.7	0.0	1.0	0.0	395.7	0.0	-560.7	-59%
East Africa	0.0	0.0	0.0	0.0	0.0	0.0	0.0	-
Subsahara Africa	606.2	457.1	13.0	44.8	91.3	0.0	-140.4	-19%
All Regions Total	11,660.0	4,409.4	1,019.3	3,538.9	2,342.1	350.2	868.5	9%

Total Sales (year to date)	Total	HRW	SRW	HRS	White	Durum	Total	HRW	SRW	HRS	White	Durum
All Regions Total	11,660.0	4,409.4	1,019.3	3,538.9	2,342.1	350.2	10,791.5	4,137.4	1,316.8	3,070.0	1,955.1	312.1
Total Unknown	803.7	303.1	69.3	164.4	129.9	137.0	603.9	168.0	126.9	101.6	31.4	176.0
Total Sales (All Regions and Unknown)	12,463.7	4,712.5	1,088.6	3,703.3	2,472.1	487.2	11,395.4	4,305.4	1,443.7	3,171.6	1,986.5	488.1
Total Year Change	1,068.3	407.1	(355.1)	531.7	485.6	(1.0)						
Percent Change	9%	9%	-25%	17%	24%	0%						

Source: U.S. Department of Agriculture, Foreign Agricultural Service, Weekly Export Sales Report

