



U.S. Wheat Associates
Summary of Commercial Sales for 2016/17 Marketing Year Final continued

1,000 Metric Tons

<u>East Africa</u>	2016/17	HRW	SRW	HRS	White	Durum	2015/16	HRW	SRW	HRS	White	Durum
Kenya	124.9	124.9	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Sudan	51.4	51.4	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Tanzania	42.5	42.5	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Summary Of Total	218.9	218.9	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Ytd Export Sales Change	218.9	218.9	0.0	0.0	0.0	0.0						
Percent Change	-	-	-	-	-	-						
<u>Subsahara Africa</u>	2016/17	HRW	SRW	HRS	White	Durum	2015/16	HRW	SRW	HRS	White	Durum
Burkina	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Cameroon	53.0	16.0	0.0	33.0	0.0	4.0	0.0	0.0	0.0	0.0	0.0	0.0
Congo Dr	42.3	41.2	0.0	1.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Cote d'Ivoire	10.7	10.7	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Gabon	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Gambia	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Ghana	14.6	0.0	0.0	14.6	0.0	0.0	39.4	34.4	0.0	5.0	0.0	0.0
Guinea	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Liberia	36.9	36.9	0.0	0.0	0.0	0.0	36.0	36.0	0.0	0.0	0.0	0.0
Malawi	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Mali	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Mozambique	45.8	45.8	0.0	0.0	0.0	0.0	9.8	0.0	9.8	0.0	0.0	0.0
Namibia	11.3	0.0	0.0	11.3	0.0	0.0	9.0	0.0	0.0	9.0	0.0	0.0
Niger	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Nigeria	1,642.4	1,177.4	225.7	90.4	84.5	64.5	1,500.1	1,042.0	306.1	84.8	27.8	39.4
Senegal	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Sierra Leone	5.7	5.7	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
South Africa	225.2	183.3	28.9	4.3	0.0	8.7	63.4	0.0	55.7	7.7	0.0	0.0
Swaziland	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Togo	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Zambia	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Zimbabwe	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Summary Of Total	2,087.9	1,517.0	254.6	154.6	84.5	77.2	1,657.7	1,112.4	371.6	106.5	27.8	39.4
Ytd Export Sales Change	430.2	404.7	(117.1)	48.1	56.7	37.8						
Percent Change	26%	36%	-32%	45%	204%	96%						
<u>All Region Total</u>	2016/17	HRW	SRW	HRS	White	Durum	2015/16	HRW	SRW	HRS	White	Durum
	28,396.2	11,912.1	2,526.3	8,584.2	4,846.1	527.5	20,737.4	5,980.9	3,219.0	6,907.2	3,928.7	701.7
Total Year Change	7,658.8	5,931.2	(692.6)	1,677.0	917.4	(174.2)						
Percent Change	37%	99%	-22%	24%	23%	-25%						
Total Unknown	680.0	140.1	68.4	249.7	221.9	0.0	539.0	108.5	15.1	249.2	163.2	3.0
<u>Region Summary</u>	TOTAL	HRW	SRW	HRS	White	Durum	YR Change	% Change				
Mexico/Cent. Amer./Caribbean	6,272.6	2,900.4	1,492.0	1,659.3	198.0	22.9	1,190.3	23%				
South America	3,543.3	2,743.7	619.1	77.1	103.3	0.0	1,458.6	70%				
North Asia	5,390.6	1,577.7	15.9	2,087.9	1,695.6	13.6	608.3	13%				
China	1,668.8	276.6	15.9	1,142.6	233.7	0.0	783.0	88%				
South Asia	5,500.7	812.0	6.6	2,690.6	1,991.1	0.5	1,606.6	41%				
Europe	794.7	119.3	0.0	452.0	0.0	223.4	(309.3)	-28%				
Middle East/North Africa	2,238.5	1,606.4	53.9	70.4	318.0	189.8	1,531.3	217%				
East Africa	218.9	218.9	0.0	0.0	0.0	0.0	218.9	-				
Subsahara Africa	2,087.9	1,517.0	254.6	154.6	84.5	77.2	430.2	26%				
All Region Total	27,716.1	11,771.9	2,457.9	8,334.5	4,624.2	527.5	7,517.7	37%				
Total Year Change	7,658.8	5,931.2	-692.6	1,677.0	917.4	-174.2						

Source: U.S. Department of Agriculture, Foreign Agricultural Service, Weekly Export Sales Report

Summary of Export Donations, through May 31, 2017 (June - May 2016/17 MY)

Country	TOTAL	HRW	SRW	HRS	WHITE	DURUM
Afghanistan	0.0	0.0	0.0	0.0	0.0	0.0
Armenia	0.0	0.0	0.0	0.0	0.0	0.0
Azerbaijan	0.0	0.0	0.0	0.0	0.0	0.0
Bangladesh	85.8	0.0	0.0	0.0	85.8	0.0
Burkina Faso	0.0	0.0	0.0	0.0	0.0	0.0
Burundi	0.0	0.0	0.0	0.0	0.0	0.0
Cameroon	0.0	0.0	0.0	0.0	0.0	0.0
Chad	0.0	0.0	0.0	0.0	0.0	0.0
Congo	0.0	0.0	0.0	0.0	0.0	0.0
Djibouti	0.0	0.0	0.0	0.0	0.0	0.0
Eritrea	0.0	0.0	0.0	0.0	0.0	0.0
Ethiopia	339.2	339.2	0.0	0.0	0.0	0.0
Georgia	0.0	0.0	0.0	0.0	0.0	0.0
Ghana	0.0	0.0	0.0	0.0	0.0	0.0
Haiti	0.0	0.0	0.0	0.0	0.0	0.0
Honduras	0.0	0.0	0.0	0.0	0.0	0.0
Indonesia	0.0	0.0	0.0	0.0	0.0	0.0
Ivory Coast	0.0	0.0	0.0	0.0	0.0	0.0
Jordan	0.0	0.0	0.0	0.0	0.0	0.0
Kenya	0.0	0.0	0.0	0.0	0.0	0.0
Liberia	0.0	0.0	0.0	0.0	0.0	0.0
Madagascar	0.0	0.0	0.0	0.0	0.0	0.0
Mali	0.0	0.0	0.0	0.0	0.0	0.0
Mauritania	0.0	0.0	0.0	0.0	0.0	0.0
Nicaragua	0.0	0.0	0.0	0.0	0.0	0.0
Mozambique	0.0	0.0	0.0	0.0	0.0	0.0
North Korea	0.0	0.0	0.0	0.0	0.0	0.0
Pakistan	0.0	0.0	0.0	0.0	0.0	0.0
Rwanda	0.0	0.0	0.0	0.0	0.0	0.0
Senegal	0.0	0.0	0.0	0.0	0.0	0.0
Syria	0.0	0.0	0.0	0.0	0.0	0.0
Sri Lanka	0.0	0.0	0.0	0.0	0.0	0.0
Tanzania	24.0	0.0	0.0	24.0	0.0	0.0
Togo	0.0	0.0	0.0	0.0	0.0	0.0
Uganda	0.0	0.0	0.0	0.0	0.0	0.0
Yemen	0.0	0.0	0.0	0.0	0.0	0.0
Zambia	0.0	0.0	0.0	0.0	0.0	0.0
Total	449.0	339.2	0.0	24.0	85.8	0.0

This donational data is compiled by Export Sales Reporting using Commodity Credit Corporation (CCC) export data and Grain Inspection Packers and Stockyards Administration (GIPSA) "Export Grain Information System" data. It is updated quarterly. It may not be complete and is NOT official USDA data.



U.S. Wheat Associates Commercial Sales History

1,000 metric tons

2016/17 Marketing Year Final

Top 20 importers ranked by 2015/16 sales	historic marketing year sales (June 1 to May 31)										marketing year-to-date		change from last year	change from last week
	2009/10	2010/11	2011/12	2012/13	2013/14	2014/15	2015/16	2016/17	2015/16					
All Wheat														
Japan	3,409	3,533	3,845	3,649	3,079	3,144	2,553	2,864	2,553			12%	32.0	
Mexico	2,014	2,667	3,563	2,803	3,090	2,750	2,399	3,304	2,399			38%	-11.1	
Philippines	1,565	1,871	2,089	1,965	2,163	2,397	2,164	2,786	2,164			29%	49.5	
Nigeria	3,516	3,864	3,352	3,170	2,691	2,114	1,500	1,642	1,500			9%	12.1	
Korea	1,209	1,693	2,090	1,386	1,313	1,180	1,141	1,429	1,141			25%	0.9	
Taiwan	844	953	975	1,038	1,049	1,002	1,089	1,097	1,089			1%	0.0	
European Union	606	1,318	1,231	994	636	776	971	675	971			-30%	-1.0	
China	291	176	590	799	4,273	333	881	1,663	881			89%	0.0	
Colombia	575	800	456	674	788	614	669	858	669			28%	0.0	
Indonesia	529	843	830	534	1,142	643	608	1,204	608			98%	0.0	
Guatemala	473	472	413	525	644	519	586	563	586			-4%	0.0	
Thailand	508	530	558	564	663	679	564	754	564			34%	1.2	
Brazil	296	404	112	615	4,316	1,534	511	1,237	511			142%	0.0	
Yemen	517	872	417	423	353	298	447	317	447			-29%	0.0	
Ecuador	150	95	135	206	212	316	382	270	382			-29%	0.0	
Dominican Republic	416	546	538	482	490	443	340	409	340			20%	0.0	
Peru	567	1,001	552	591	623	480	276	642	276			132%	0.0	
Vietnam	47	174	109	126	101	283	262	192	262			-27%	-0.2	
Honduras	203	179	156	226	256	208	260	286	260			10%	-2.2	
Chile	362	421	341	539	578	232	246	536	246			118%	0.0	
World total	22,624	34,989	27,923	27,106	31,664	23,190	20,737	28,396	20,737			37%	26.8	
% accounted for	80%	64%	80%	79%	90%	86%	86%	80%	86%				-	
Hard Red Winter												year change	week change	
Mexico	1,077	1,601	1,678	1,556	1,403	962	1,111	1,959	1,111			76%	-22.1	
Nigeria	2,646	3,009	2,604	2,529	2,060	1,610	1,042	1,177	1,042			13%	1.2	
Japan	988	880	1,074	1,003	1,005	881	879	979	879			11%	14.9	
Taiwan	310	128	260	320	265	248	342	358	342			5%	0.0	
Brazil	153	378	0	510	4,120	1,293	338	1,155	338			242%	0.0	
Guatemala	245	243	200	262	317	260	285	253	285			-11%	0.0	
Indonesia	138	293	135	83	118	0	227	541	227			138%	0.0	
Colombia	301	282	189	416	460	195	219	607	219			178%	0.0	
Korea	260	325	248	279	214	226	194	241	194			24%	0.0	
Israel	174	440	267	231	158	79	133	119	133			-10%	0.0	
Dominican Republic	147	219	250	207	200	197	133	138	133			4%	0.0	
Philippines	31	16	50	30	31	57	120	49	120			-59%	16.5	
Thailand	121	127	138	103	129	159	118	180	118			53%	0.0	
Peru	471	905	441	476	444	252	116	470	116			305%	0.0	
Chile	189	269	136	197	234	32	110	420	110			282%	0.0	
Haiti	81	0	84	174	70	58	68	86	68			27%	0.0	
Venezuela	306	277	274	329	290	134	67	192	67			186%	0.0	
El Salvador	79	83	98	88	56	95	65	101	65			56%	0.0	
Costa Rica	79	67	52	39	45	39	46	42	46			-8%	0.0	
Ecuador	67	53	39	40	49	35	39	92	39			137%	0.0	
World total	8,827	16,577	10,300	10,487	11,981	7,318	5,981	11,912	5,981			99%	(4.2)	
% accounted for	89%	58%	80%	85%	97%	93%	94%	77%	94%				-253%	
Hard Red Spring												year change	week change	
Philippines	789	983	1,218	1,127	1,266	1,220	1,166	1,697	1,166			46%	22.0	
Japan	1,532	1,750	1,562	1,331	1,167	1,275	862	1,078	862			25%	0.8	
China	116	93	400	475	527	257	747	1,143	747			53%	0.0	
Taiwan	418	707	567	588	650	621	612	595	612			-3%	0.0	
European Union	225	773	338	300	310	395	503	452	503			-10%	-1.0	
Korea	317	460	333	386	361	408	376	415	376			10%	0.9	
Mexico	209	377	186	97	241	605	315	323	315			3%	10.6	
Thailand	226	246	238	298	306	282	261	347	261			33%	0.3	
Indonesia	20	315	414	155	540	476	213	205	213			-4%	0.0	
Venezuela	250	245	314	246	317	232	162	198	162			22%	0.0	
Canada	275	576	0	0	28	0	138	261	138			89%	0.0	
Honduras	56	62	35	79	93	88	125	132	125			5%	-1.9	
Jamaica	16	85	61	65	71	81	121	90	121			-26%	0.0	
Guatemala	112	109	85	105	142	110	119	134	119			13%	0.0	
Malaysia	17	167	184	62	142	262	117	159	117			37%	0.0	
Dominican Republic	155	198	166	150	154	148	101	163	101			62%	0.0	
Vietnam	2	129	67	57	57	214	93	100	93			7%	0.0	
Nigeria	204	193	86	38	92	97	85	90	85			7%	11.4	
El Salvador	80	65	69	48	42	79	74	77	74			4%	0.0	
Panama	57	39	40	45	52	59	68	56	68			-18%	0.0	
World total	5,674	9,256	6,778	5,941	7,068	7,496	6,907	8,584	6,907			24%	12.7	
% accounted for	89%	82%	94%	95%	93%	92%	91%	90%	91%				-	



U.S. Wheat Associates Commercial Sales History (continued)

2016/17 Marketing Year Final

Top 20 importers ranked by 2015/16 sales

1,000 Metric Tons

marketing year-to-date

change from last year

change from last week

Soft Red Winter	2009/10	2010/11	2011/12	2012/13	2013/14	2014/15	2015/16	2016/17	2015/16	change from last year	change from last week
Mexico	723	655	1,283	1,110	1,410	1,182	970	1,004	970	4%	0.4
Colombia	189	230	214	246	264	409	409	229	409	-44%	0.0
Ecuador	83	42	67	134	156	270	343	178	343	-48%	0.0
Nigeria	421	430	463	445	503	348	306	226	306	-26%	-0.5
Brazil	142	26	112	105	197	213	174	55	174	-69%	0.0
Peru	82	96	111	115	136	146	125	144	125	15%	0.0
Chile	28	0	15	139	125	44	109	13	109	-88%	0.0
Dominican Republic	111	120	122	124	136	98	107	108	107	1%	0.0
Honduras	56	55	65	77	88	67	99	116	99	17%	0.4
China	124	5	84	200	3,571	54	81	16	81	-80%	0.0
Costa Rica	53	59	56	62	79	69	79	45	79	-43%	0.0
Jamaica	91	85	87	91	88	76	77	75	77	-2%	0.0
Panama	38	31	78	55	39	40	76	32	76	-58%	0.0
South Africa	62	24	47	46	55	44	56	29	56	-48%	0.0
Trinidad and Tobago	37	35	34	42	43	39	36	35	36	-2%	0.0
Vietnam	5	0	1	0	3	3	35	0	35	-100%	0.0
United Arab Emirates	12	21	30	22	24	28	26	54	26	105%	0.0
Guatemala	32	2	16	23	37	17	21	26	21	26%	0.0
Burma	0	0	0	0	0	2	16	7	16	-58%	0.0
El Salvador	0	2	3	16	22	7	10	16	10	58%	0.0
World total	2,941	2,943	4,449	5,392	7,536	3,783	3,219	2,526	3,219	-22%	0.3
% accounted for	78%	65%	65%	57%	93%	83%	98%	95%	98%		-
White	2009/10	2010/11	2011/12	2012/13	2013/14	2014/15	2015/16	2016/17	2015/16	year change	week change
Philippines	746	873	821	808	864	875	879	1,040	879	18%	11.0
Japan	888	898	1,208	1,057	854	987	812	784	812	-3%	16.3
Korea	620	844	1,481	716	731	538	565	767	565	36%	0.0
Yemen	517	713	417	423	353	298	447	317	447	-29%	0.0
Thailand	160	157	182	164	228	174	180	227	180	26%	0.9
Indonesia	371	235	280	296	483	158	166	457	166	176%	0.0
Guatemala	76	106	98	119	127	119	147	134	147	-9%	0.0
Taiwan	115	118	145	130	134	121	132	145	132	10%	0.0
Vietnam	24	41	33	67	39	44	93	58	93	-37%	-0.2
Sri Lanka	53	115	58	43	161	110	69	87	69	27%	0.0
China	51	78	105	119	170	20	51	228	51	344%	0.0
Malaysia	8	74	47	34	60	61	48	49	48	2%	0.0
El Salvador	70	69	71	53	35	62	33	47	33	39%	0.0
Singapore	42	61	40	29	35	77	32	56	32	76%	0.0
Nigeria	144	134	147	110	19	32	28	84	28	204%	0.0
Chile	108	124	170	189	152	121	24	87	24	269%	0.0
Colombia	13	17	15	0	22	0	23	17	23	-27%	0.0
Venezuela	0	0	0	0	5	10	10	0	10	-100%	0.0
Peru	14	0	0	0	5	7	10	0	10	-100%	0.0
Total Unknown	0	6	52	0	0	52	163	222	163	36%	-10.0
World total	4,160	5,227	5,898	4,685	4,559	3,886	3,929	4,846	3,929	23%	18.0
% accounted for	97%	89%	91%	93%	98%	100%	100%	99%	100%		100%
Durum	2009/10	2010/11	2011/12	2012/13	2013/14	2014/15	2015/16	2016/17	2015/16	year change	week change
European Union	381	464	270	262	312	358	468	223	468	-52%	0.0
Italy	340	362	227	202	274	358	448	223	448	-50%	0.0
Netherlands	22	9	11	0	9	0	0	0	0	-	0.0
Spain	0	20	0	0	0	0	20	0	20	-100%	0.0
United Kingdom	8	0	0	0	0	0	0	0	0	-	0.0
Algeria	248	103	74	180	67	210	90	190	90	111%	0.0
Nigeria	101	98	52	48	17	26	39	65	39	64%	0.0
Tunisia	34	84	33	10	0	3	31	0	31	-100%	0.0
Canada	35	69	0	0	2	0	20	0	20	-100%	0.0
Guatemala	7	12	14	15	21	14	14	15	14	7%	0.0
Morocco	73	0	0	0	0	0	10	0	10	-100%	0.0
Panama	6	6	6	7	6	3	10	5	10	-50%	0.0
Vietnam	0	0	0	0	0	0	9	0	9	-100%	0.0
Thailand	0	0	0	0	0	0	6	0	6	-100%	0.0
Japan	0	4	1	1	1	1	1	14	1	2172%	0.0
Mexico	0	0	0	0	2	1	0	2	0	1065%	0.0
Argentina	0	0	0	0	0	0	0	0	0	-100%	0.0
South Africa	6	0	0	0	0	0	0	9	0	108888%	0.0
Australia	0	0	0	0	0	0	0	0	0	-100%	0.0
Total Unknown	0	0	0	0	0	2	3	0	3	-100%	0.0
World total	1,022	987	499	601	519	706	702	527	702	-25%	0.0
% accounted for	87%	85%	90%	87%	83%	88%	100%	99%	100%		-