

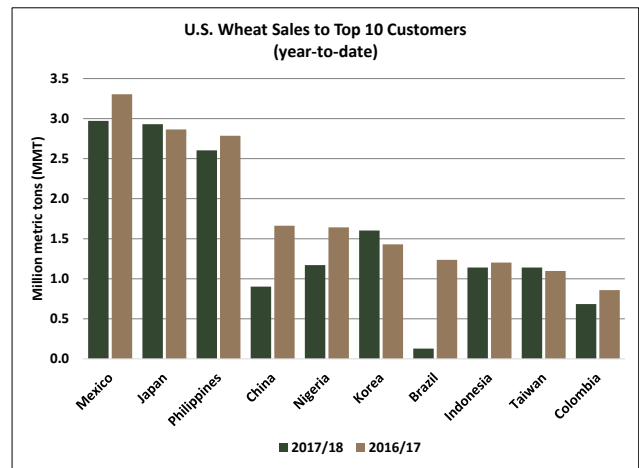
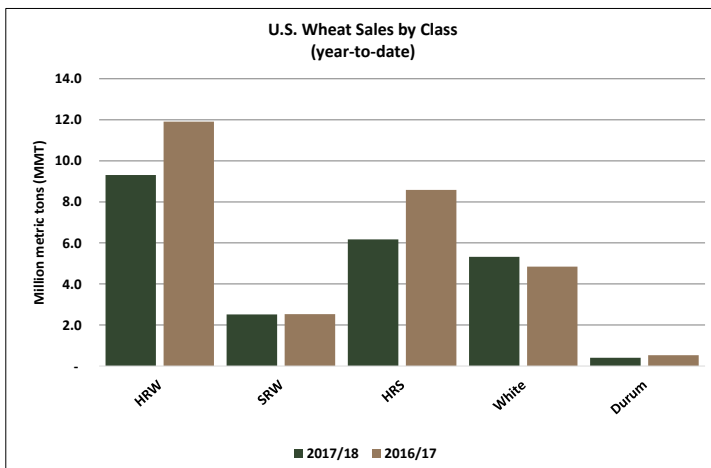


U.S. Wheat Associates
Summary of Commercial Sales for 2017/18 (as of May 31, 2018) continued

1,000 Metric Tons

	2017/18						2016/17					
	HRW	SRW	HRS	White	Durum		HRW	SRW	HRS	White	Durum	
East Africa												
Kenya	41.1	41.1	0.0	0.0	0.0	0.0	124.9	124.9	0.0	0.0	0.0	0.0
Sudan	0.0	0.0	0.0	0.0	0.0	0.0	51.4	51.4	0.0	0.0	0.0	0.0
Tanzania	0.0	0.0	0.0	0.0	0.0	0.0	42.5	42.5	0.0	0.0	0.0	0.0
Summary Of Total	41.1	41.1	0.0	0.0	0.0	0.0	218.9	218.9	0.0	0.0	0.0	0.0
Ytd Export Sales Change	(177.8)	(177.8)	0.0	0.0	0.0	0.0						
Percent Change	-81%	-81%	-	-	-	-						
Subsahara Africa												
Angola	27.5	27.5	0.0	0.0	0.0	0.0	0.1	0.1	0.0	0.0	0.0	0.0
Burkina	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Cameroon	0.0	0.0	0.0	0.0	0.0	0.0	53.0	16.0	0.0	33.0	0.0	4.0
Congo Dr	20.0	20.0	0.0	0.0	0.0	0.0	42.3	41.2	0.0	1.1	0.0	0.0
Cote d'Ivoire	0.0	0.0	0.0	0.0	0.0	0.0	10.7	10.7	0.0	0.0	0.0	0.0
Gabon	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Gambia	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Ghana	73.0	0.0	7.5	65.5	0.0	0.0	14.6	0.0	0.0	14.6	0.0	0.0
Guinea	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Liberia	20.6	20.6	0.0	0.0	0.0	0.0	36.9	36.9	0.0	0.0	0.0	0.0
Malawi	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Mali	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Mozambique	7.7	0.0	7.7	0.0	0.0	0.0	45.8	45.8	0.0	0.0	0.0	0.0
Namibia	18.2	0.0	0.0	18.2	0.0	0.0	11.3	0.0	0.0	11.3	0.0	0.0
Niger	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Nigeria	1,170.7	836.2	245.2	42.4	30.3	16.6	1,642.4	1,177.4	225.7	90.4	84.5	64.5
Senegal	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Sierra Leone	0.0	0.0	0.0	0.0	0.0	0.0	5.7	5.7	0.0	0.0	0.0	0.0
South Africa	121.3	82.1	39.2	0.0	0.0	0.0	225.2	183.3	28.9	4.3	0.0	8.7
Swaziland	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Togo	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Zambia	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Zimbabwe	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Summary Of Total	1,458.9	986.4	299.6	126.0	30.3	16.6	2,087.9	1,517.0	254.6	154.6	84.5	77.2
Ytd Export Sales Change	(629.0)	(530.6)	45.0	(28.6)	(54.1)	(60.6)						
Percent Change	-30%	-35%	18%	-19%	-64%	-78%						
All Region Total												
	23,723.9	9,311.1	2,512.9	6,173.6	5,321.0	405.3	28,396.2	11,912.1	2,526.3	8,584.2	4,846.1	527.5
Total Year Change	(4,672.3)	(2,601.0)	(13.5)	(2,410.6)	474.9	(122.1)						
Percent Change	-16%	-22%	-1%	-28%	10%	-23%						
Total Unknown	504.0	29.3	132.0	168.0	174.7	0.0	680.0	140.1	68.4	249.7	221.9	0.0
Region Summary	TOTAL	HRW	SRW	HRS	White	Durum	YR Change	% Change				
Mexico/Cent. Amer./Caribbean	5,490.5	3,060.4	1,274.7	859.9	275.1	20.4	(781.4)	-12%				
South America	1,650.2	888.1	592.0	33.1	132.3	4.7	(1,893.1)	-53%				
North Asia	5,673.9	1,645.2	75.7	2,169.4	1,778.8	4.8	283.2	5%				
China	908.4	48.9	4.0	542.9	312.6	0.0	(760.4)	-46%				
South Asia	5,122.7	912.9	9.3	1,879.4	2,321.0	0.1	(378.0)	-7%				
Europe	701.0	73.9	62.2	394.8	0.0	170.0	(93.7)	-12%				
Middle East/North Africa	2,173.3	1,625.0	63.5	0.0	296.1	188.7	(65.2)	-3%				
East Africa	41.1	41.1	0.0	0.0	0.0	0.0	(177.8)	-81%				
Subsahara Africa	1,458.9	986.4	299.6	126.0	30.3	16.6	(629.0)	-30%				
All Region Total	23,220.0	9,281.9	2,380.9	6,005.6	5,146.3	405.3	(4,495.4)	-16%				
Total Year Change	-4,672.3	-2,601.0	-13.5	-2,410.6	474.9	-122.1						

Source: U.S. Department of Agriculture, Foreign Agricultural Service, Weekly Export Sales Report





U.S. Wheat Associates Commercial Sales History

1,000 metric tons

2017/18 Marketing Year Final

Top 20 importers ranked by 2016/17 sales

historic marketing year sales (June 1 to May 31)

marketing year-to-date

change from last year

change from last week

All Wheat	2010/11	2011/12	2012/13	2013/14	2014/15	2015/16	2016/17	2017/18	2016/17	change from last year	change from last week
Mexico	2,667	3,563	2,803	3,090	2,750	2,399	3,304	2,972	3,304	-10%	5.9
Japan	3,533	3,845	3,649	3,079	3,144	2,553	2,864	2,931	2,864	2%	0.0
Philippines	1,871	2,089	1,965	2,163	2,397	2,164	2,786	2,604	2,786	-7%	0.0
China	176	590	799	4,273	333	881	1,663	902	1,663	-46%	0.0
Nigeria	3,864	3,352	3,170	2,691	2,114	1,500	1,642	1,171	1,642	-29%	-30.4
Korea	1,693	2,090	1,386	1,313	1,180	1,141	1,429	1,602	1,429	12%	0.0
Brazil	404	112	615	4,316	1,534	511	1,237	128	1,237	-90%	0.0
Indonesia	843	830	534	1,142	643	608	1,204	1,141	1,204	-5%	-0.2
Taiwan	953	975	1,038	1,049	1,002	1,089	1,097	1,141	1,097	4%	0.6
Colombia	800	456	674	788	614	669	858	685	858	-20%	0.0
Morocco	334	0	88	0	10	20	853	360	853	-58%	0.0
Thailand	530	558	564	663	679	564	754	664	754	-12%	0.0
Algeria	130	178	364	91	210	90	705	647	705	-8%	0.0
European Union	1,318	1,231	994	636	776	971	675	627	675	-7%	-1.0
Peru	1,001	552	591	623	480	276	642	299	642	-53%	0.0
Guatemala	472	413	525	644	519	586	563	548	563	-3%	0.0
Chile	421	341	539	578	232	246	536	301	536	-44%	0.0
Dominican Republic	546	538	482	490	443	340	409	344	409	-16%	-4.8
Yemen	872	417	423	353	298	447	317	263	317	-17%	0.0
Honduras	179	156	226	256	208	260	286	233	286	-19%	0.0
World total	34,989	27,721	27,106	31,664	23,190	20,737	28,396	23,724	28,396	-16%	(19.4)
% accounted for	65%	80%	79%	89%	84%	84%	84%	82%	84%		-
Hard Red Winter	2010/11	2011/12	2012/13	2013/14	2014/15	2015/16	2016/17	2017/18	2016/17	year change	week change
Mexico	1,601	1,678	1,556	1,403	962	1,111	1,959	2,027	1,959	3%	5.9
Nigeria	3,009	2,604	2,529	2,060	1,610	1,042	1,177	836	1,177	-29%	-4.0
Brazil	378	0	510	4,120	1,293	338	1,155	73	1,155	-94%	0.0
Japan	880	1,074	1,003	1,005	881	879	979	1,020	979	4%	0.0
Morocco	294	0	88	0	0	0	842	332	842	-61%	0.0
Colombia	282	189	416	460	195	219	607	400	607	-34%	0.0
Indonesia	293	135	83	118	0	227	541	517	541	-4%	0.0
Algeria	27	104	184	0	0	0	515	458	515	-11%	0.0
Peru	905	441	476	444	252	116	470	122	470	-74%	0.0
Chile	269	136	197	234	32	110	420	161	420	-62%	0.0
Taiwan	128	260	320	265	248	342	358	344	358	-4%	0.6
China	0	1	5	6	3	2	277	49	277	-82%	0.0
Guatemala	243	200	262	317	260	285	253	251	253	-1%	0.0
Korea	325	248	279	214	226	194	241	282	241	17%	0.0
Venezuela	277	274	329	290	134	67	192	240	192	25%	0.0
South Africa	451	196	0	0	0	0	183	82	183	-55%	0.0
Thailand	127	138	103	129	159	118	180	141	180	-22%	0.0
Saudi Arabia	385	57	170	0	0	0	172	0	172	-100%	0.0
Dominican Republic	219	250	207	200	197	133	138	141	138	2%	1.3
Iraq	1,135	520	209	53	0	0	0	671	0	-	0.0
World total	16,577	10,247	10,487	11,981	7,318	5,981	11,912	9,311	11,912	-22%	4.7
% accounted for	68%	83%	85%	94%	88%	87%	89%	87%	89%		81%
Hard Red Spring	2010/11	2011/12	2012/13	2013/14	2014/15	2015/16	2016/17	2017/18	2016/17	year change	week change
Philippines	983	1,218	1,127	1,266	1,220	1,166	1,697	1,332	1,697	-22%	0.0
China	93	400	475	527	257	747	1,143	543	1,143	-52%	0.0
Japan	1,750	1,562	1,331	1,167	1,275	862	1,078	1,077	1,078	0%	0.0
Taiwan	707	567	588	650	621	612	595	652	595	10%	0.0
European Union	773	338	300	310	395	503	452	395	452	-13%	-1.0
Korea	460	333	386	361	408	376	415	440	415	6%	0.0
Thailand	246	238	298	306	282	261	347	287	347	-17%	0.0
Mexico	377	186	97	241	605	315	323	128	323	-60%	0.0
Canada	576	0	0	28	0	138	261	0	261	-100%	0.0
Indonesia	315	414	155	540	476	213	205	25	205	-88%	-0.1
Venezuela	245	314	246	317	232	162	198	0	198	-100%	0.0
Dominican Republic	198	166	150	154	148	101	163	88	163	-46%	0.0
Malaysia	167	184	62	142	262	117	159	147	159	-8%	2.5
Guatemala	109	85	105	142	110	119	134	128	134	-5%	0.0
Honduras	62	35	79	93	88	125	132	80	132	-39%	0.0
Bangladesh	0	0	0	0	0	0	111	0	111	-100%	0.0
Vietnam	129	67	57	57	214	93	100	54	100	-46%	0.0
Nigeria	193	86	38	92	97	85	90	42	90	-53%	0.0
Jamaica	85	61	65	71	81	121	90	82	90	-9%	0.0
Total Unknown	7	67	10	45	4	249	250	168	250	-33%	0.0
World total	9,256	6,711	5,941	7,068	7,496	6,907	8,584	6,174	8,584	-28%	1.4
% accounted for	81%	94%	94%	92%	90%	92%	93%	92%	93%		100%



U.S. Wheat Associates Commercial Sales History (continued)

year to date sales to:

May 31, 2018

Top 20 importers ranked by 2016/17 sales

1,000 Metric Tons

marketing year-to-date

	2010/11	2011/12	2012/13	2013/14	2014/15	2015/16	2016/17	2017/18	2016/17	change from last year	change from last week
Soft Red Winter											
Mexico	655	1,283	1,110	1,410	1,182	970	1,004	733	1,004	-27%	0.0
Colombia	230	214	246	264	409	409	229	274	229	19%	0.0
Nigeria	430	463	445	503	348	306	226	245	226	9%	-26.4
Ecuador	42	67	134	156	270	343	178	100	178	-44%	0.0
Peru	96	111	115	136	146	125	144	155	144	8%	0.0
Honduras	55	65	77	88	67	99	116	108	116	-7%	0.0
Dominican Republic	120	122	124	136	98	107	108	114	108	6%	-6.1
Jamaica	85	87	91	88	76	77	75	78	75	3%	0.0
Brazil	26	112	105	197	213	174	55	55	55	1%	0.0
United Arab Emirates	21	30	22	24	28	26	54	36	54	-33%	0.0
Costa Rica	59	56	62	79	69	79	45	60	45	32%	0.3
Trinidad And Tobago	35	34	42	43	39	36	35	38	35	10%	0.0
Panama	31	78	55	39	40	76	32	39	32	24%	0.0
South Africa	24	47	46	55	44	56	29	39	29	36%	0.0
Guatemala	2	16	23	37	17	21	26	21	26	-19%	0.0
El Salvador	2	3	16	22	7	10	16	24	16	49%	0.0
China	5	84	200	3,571	54	81	16	4	16	-75%	0.0
Venezuela	23	24	35	13	14	0	14	37	14	168%	6.0
Chile	0	15	139	125	44	109	13	8	13	-39%	0.0
Total Unknown	24	31	101	94	31	15	68	132	68	93%	0.0
World total	2,943	4,418	5,392	7,536	3,783	3,219	2,526	2,513	2,526	-1%	(26.2)
% accounted for	67%	67%	59%	94%	84%	97%	98%	92%	98%		
White										year change	week change
Philippines	873	821	808	864	875	879	1,040	1,174	1,040	13%	0.0
Japan	898	1,208	1,057	854	987	812	784	829	784	6%	0.0
Korea	844	1,481	716	731	538	565	767	806	767	5%	0.0
Indonesia	235	280	296	483	158	166	457	599	457	31%	-0.1
Yemen	713	417	423	353	298	447	317	263	317	-17%	0.0
China	78	105	119	170	20	51	228	307	228	35%	0.0
Thailand	157	182	164	228	174	180	227	236	227	4%	0.0
Taiwan	118	145	130	134	121	132	145	144	145	0%	0.0
Guatemala	106	98	119	127	119	147	134	132	134	-2%	0.0
Sri Lanka	115	58	43	161	110	69	87	69	87	-21%	0.0
Chile	124	170	189	152	121	24	87	132	87	52%	0.0
Nigeria	134	147	110	19	32	28	84	30	84	-64%	0.0
Vietnam	41	33	67	39	44	93	58	105	58	80%	0.0
Singapore	61	40	29	35	77	32	56	67	56	20%	0.0
Malaysia	74	47	34	60	61	48	49	61	49	25%	0.8
El Salvador	69	71	53	35	62	33	47	49	47	5%	-8.3
Colombia	17	15	0	22	0	23	17	0	17	-100%	0.0
Mexico	34	417	40	34	0	3	16	84	16	418%	0.0
Burma	1	0	9	8	4	3	16	11	16	-31%	0.0
Total Unknown	6	52	0	0	52	163	222	175	222	-21%	8.3
World total	5,227	5,846	4,685	4,559	3,886	3,929	4,846	5,321	4,846	10%	0.7
% accounted for	90%	99%	94%	99%	99%	99%	100%	99%	100%		
Durum										year change	week change
European Union	464	270	262	312	358	468	223	170	223	-24%	0.0
Algeria	103	74	180	67	210	90	190	189	190	-1%	0.0
Nigeria	98	52	48	17	26	39	65	17	65	-74%	0.0
Guatemala	12	14	15	21	14	14	15	16	15	3%	0.0
Japan	4	1	1	1	1	1	14	5	14	-65%	0.0
South Africa	0	0	0	0	0	0	9	0	9	-100%	0.0
Panama	6	6	7	6	3	10	5	5	5	-11%	0.0
Mexico	0	0	0	2	1	0	2	0	2	-96%	0.0
Tunisia	84	33	10	0	3	31	0	0	0	-	0.0
Canada	69	0	0	2	0	20	0	0	0	-	0.0
Morocco	0	0	0	0	0	10	0	0	0	-	0.0
Vietnam	0	0	0	0	0	9	0	0	0	-	0.0
Thailand	0	0	0	0	0	6	0	0	0	-	0.0
Venezuela	95	45	51	70	78	0	0	0	0	-	0.0
Peru	0	0	0	10	10	0	0	0	0	-	0.0
Argentina	0	0	0	0	0	0	0	0	0	-	0.0
Australia	0	0	0	0	0	0	0	0	0	-	0.0
El Salvador	0	0	0	1	0	0	0	0	0	-	0.0
Costa Rica	18	4	0	0	0	0	0	0	0	-	0.0
Total Unknown	0	0	0	0	2	3	0	0	0	-	0.0
World total	987	499	601	519	706	702	527	405	527	-23%	0.0
% accounted for	77%	78%	64%	85%	69%	82%	61%	99%	61%		