

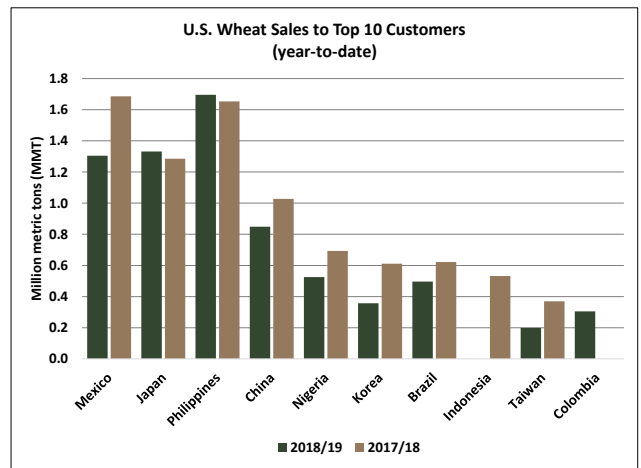
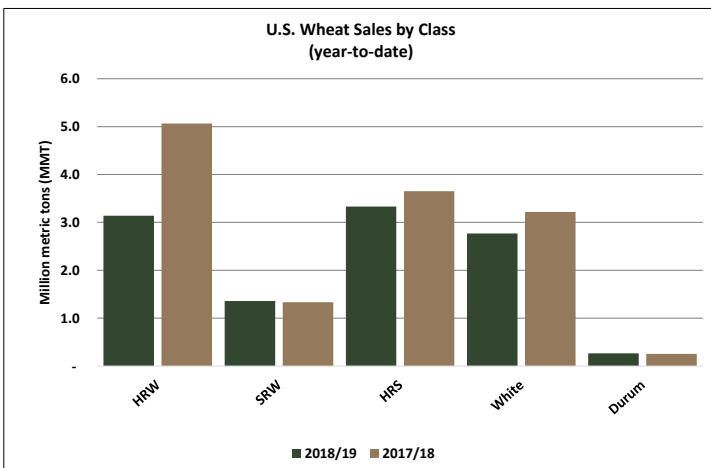


U.S. Wheat Associates
Summary of Commercial Sales for 2018/19 (as of September 20, 2018) continued

1,000 Metric Tons

	2018/19						2017/18					
	HRW	SRW	HRS	White	Durum		HRW	SRW	HRS	White	Durum	
East Africa												
Kenya	0.0	0.0	0.0	0.0	0.0	0.0	41.1	41.1	0.0	0.0	0.0	0.0
Sudan	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Tanzania	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Summary Of Total	0.0	0.0	0.0	0.0	0.0	0.0	41.1	41.1	0.0	0.0	0.0	0.0
Ytd Export Sales Change	(41.1)	(41.1)	0.0	0.0	0.0	0.0						
Percent Change	-100%	-100%	-	-	-	-						
Subsahara Africa												
Angola	0.0	0.0	0.0	0.0	0.0	0.0	27.5	27.5	0.0	0.0	0.0	0.0
Burkina	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Cameroon	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Congo Dr	0.0	0.0	0.0	0.0	0.0	0.0	20.0	20.0	0.0	0.0	0.0	0.0
Cote d'Ivoire	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Gabon	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Gambia	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Ghana	19.0	3.0	0.0	16.0	0.0	0.0	54.5	0.0	5.5	49.0	0.0	0.0
Guinea	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Liberia	15.2	15.2	0.0	0.0	0.0	0.0	13.1	13.1	0.0	0.0	0.0	0.0
Malawi	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Mali	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Mozambique	9.8	7.4	2.4	0.0	0.0	0.0	3.2	0.0	3.2	0.0	0.0	0.0
Namibia	0.0	0.0	0.0	0.0	0.0	0.0	6.1	0.0	0.0	6.1	0.0	0.0
Niger	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Nigeria	524.7	273.6	95.0	22.0	79.1	55.0	693.2	521.8	109.8	12.4	32.3	17.0
Senegal	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Sierra Leone	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
South Africa	8.8	0.0	8.8	0.0	0.0	0.0	96.1	82.1	14.0	0.0	0.0	0.0
Swaziland	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Togo	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Zambia	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Zimbabwe	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Summary Of Total	577.5	299.2	106.2	38.0	79.1	55.0	886.1	637.0	132.5	67.4	32.3	17.0
Ytd Export Sales Change	(308.6)	(337.7)	(26.2)	(29.4)	46.9	38.0						
Percent Change	-35%	-53%	-20%	-44%	145%	224%						
All Region Total												
	10,864.4	3,140.4	1,357.1	3,332.4	2,767.4	267.0	13,518.5	5,065.0	1,331.8	3,651.1	3,219.0	251.6
Total Year Change	(2,654.1)	(1,924.6)	25.3	(318.7)	(451.6)	15.4						
Percent Change	-20%	-38%	2%	-9%	-14%	6%						
Total Unknown	672.8	218.3	115.0	176.5	129.0	34.0	1,020.5	263.1	47.5	265.4	373.5	70.9
Region Summary	TOTAL	HRW	SRW	HRS	White	Durum	YR Change	% Change				
Mexico/Cent. Amer./Caribbean	2,520.2	1,248.4	740.7	419.5	99.2	12.3	(564.0)	-18%				
South America	662.5	178.8	384.6	15.0	83.1	1.0	(294.0)	-31%				
North Asia	2,676.4	744.5	7.8	984.3	933.3	6.5	(258.4)	-9%				
China	2.3	0.0	0.0	0.0	2.3	0.0	(532.4)	-100%				
South Asia	2,856.6	116.3	2.8	1,425.6	1,311.8	0.0	(165.0)	-5%				
Europe	369.5	0.0	0.0	273.4	0.0	96.0	13.2	4%				
Middle East/North Africa	526.7	334.8	0.0	0.0	129.7	62.2	(128.7)	-20%				
East Africa	0.0	0.0	0.0	0.0	0.0	0.0	(41.1)	-100%				
Subsahara Africa	577.5	299.2	106.2	38.0	79.1	55.0	(308.6)	-35%				
All Region Total	10,191.6	2,922.1	1,242.1	3,155.9	2,638.4	233.0	(2,279.0)	-20%				
Total Year Change	-2,654.1	-1,924.6	25.3	-318.7	-451.6	15.4						

Source: U.S. Department of Agriculture, Foreign Agricultural Service, Weekly Export Sales Report





U.S. Wheat Associates Commercial Sales History

year to date sales to:

September 20, 2018

1,000 metric tons

All Wheat	historic marketing year sales (June 1 to May 31)							marketing year-to-date		change from last year	change from last week
	2011/12	2012/13	2013/14	2014/15	2015/16	2016/17	2017/18	2018/19	2017/18		
Mexico	3,563	2,803	3,090	2,750	2,399	3,304	2,972	1,305	1,686	-23%	91.1
Japan	3,845	3,649	3,079	3,144	2,553	2,864	2,931	1,331	1,285	4%	140.6
Philippines	2,089	1,965	2,163	2,397	2,164	2,786	2,604	1,696	1,654	3%	94.4
Korea	2,090	1,386	1,313	1,180	1,141	1,429	1,602	849	1,028	-17%	-2.1
Nigeria	3,352	3,170	2,691	2,114	1,500	1,642	1,171	525	693	-24%	55.2
Indonesia	830	534	1,142	643	608	1,204	1,141	357	611	-42%	0.0
Taiwan	975	1,038	1,049	1,002	1,089	1,097	1,141	496	622	-20%	-11.8
China	590	799	4,273	333	881	1,663	902	0	532	-100%	0.0
Colombia	456	674	788	614	669	858	685	198	370	-46%	0.0
Iraq	572	209	53	53	50	0	671	305	0	-	0.0
Thailand	558	564	663	679	564	754	664	542	440	23%	28.4
Algeria	178	364	91	210	90	705	647	92	319	-71%	0.0
European Union	1,231	994	636	776	971	675	627	369	316	17%	78.4
Guatemala	413	525	644	519	586	563	548	241	238	1%	5.4
Morocco	0	88	0	10	20	853	360	0	0	-	0.0
Dominican Republic	538	482	490	443	340	409	344	121	256	-53%	0.7
Chile	341	539	578	232	246	536	301	155	164	-6%	0.0
Peru	552	591	623	480	276	642	299	114	232	-51%	0.0
El Salvador	241	204	155	242	182	240	295	120	121	-1%	-2.0
Venezuela	657	661	696	468	239	404	277	96	146	-34%	60.0
World total	27,721	26,965	31,664	23,190	20,737	28,396	23,724	10,864	13,519	-20%	657.1
% accounted for	83%	79%	76%	79%	80%	80%	85%	82%	79%		82%
Hard Red Winter	2011/12	2012/13	2013/14	2014/15	2015/16	2016/17	2017/18	2018/19	2017/18	year change	week change
Mexico	1,678	1,556	1,403	962	1,111	1,959	2,027	797	1,036	-23%	55.7
Japan	1,074	1,003	1,005	881	879	979	1,020	424	366	16%	14.8
Nigeria	2,604	2,529	2,060	1,610	1,042	1,177	836	274	522	-48%	0.0
Iraq	520	209	53	0	0	0	671	305	0	-	0.0
Indonesia	135	83	118	0	227	541	517	0	336	-100%	0.0
Algeria	104	184	0	0	0	515	458	30	274	-89%	0.0
Colombia	189	416	460	195	219	607	400	41	202	-80%	0.0
Taiwan	260	320	265	248	342	358	344	154	196	-22%	0.8
Morocco	0	88	0	0	0	842	332	0	0	-	0.0
Korea	248	279	214	226	194	241	282	167	205	-18%	-0.6
Guatemala	200	262	317	260	285	253	251	103	110	-6%	3.1
Venezuela	274	329	290	134	67	192	240	90	120	-25%	60.0
Chile	136	197	234	32	110	420	161	36	87	-59%	0.0
Dominican Republic	250	207	200	197	133	138	141	56	109	-49%	0.1
Thailand	138	103	129	159	118	180	141	93	106	-12%	0.8
El Salvador	98	88	56	95	65	101	138	52	57	-8%	-2.0
Ecuador	39	40	49	35	39	92	133	12	52	-78%	0.0
Peru	441	476	444	252	116	470	122	0	122	-100%	0.0
Egypt	172	377	0	291	0	52	115	0	115	-100%	0.0
Haiti	84	174	70	58	68	86	108	38	35	7%	12.6
World total	10,247	10,458	11,981	7,318	5,981	11,912	9,311	3,140	5,065	-38%	175.7
% accounted for	84%	85%	61%	77%	84%	77%	91%	85%	80%		83%
Hard Red Spring	2011/12	2012/13	2013/14	2014/15	2015/16	2016/17	2017/18	2018/19	2017/18	year change	week change
Philippines	1,218	1,127	1,266	1,220	1,166	1,697	1,332	1,015	860	18%	57.0
Japan	1,562	1,331	1,167	1,275	862	1,078	1,077	442	575	-23%	91.4
Taiwan	567	588	650	621	612	595	652	276	352	-22%	1.5
China	400	475	527	257	747	1,143	543	0	212	-100%	0.0
Korea	333	386	361	408	376	415	440	266	310	-14%	-0.6
European Union	338	300	310	395	503	452	395	273	207	32%	43.0
Thailand	238	298	306	282	261	347	287	262	185	41%	19.0
Malaysia	184	62	142	262	117	159	147	66	43	52%	0.0
Mexico	186	97	241	605	315	323	128	62	76	-18%	0.1
Guatemala	85	105	142	110	119	134	128	57	56	1%	1.2
Dominican Republic	166	150	154	148	101	163	88	4	70	-94%	0.0
El Salvador	69	48	42	79	74	77	84	45	32	42%	0.0
Jamaica	61	65	71	81	121	90	82	37	46	-20%	0.0
Honduras	35	79	93	88	125	132	80	95	52	84%	14.0
Ghana	10	6	45	50	5	15	65	16	49	-67%	0.0
Panama	40	45	52	59	68	56	65	44	51	-14%	0.0
Trinidad and Tobago	49	59	52	50	56	68	63	28	34	-18%	0.0
Vietnam	67	57	57	214	93	100	54	45	2	2738%	0.0
Costa Rica	37	28	30	43	49	35	46	0	35	-100%	0.0
Total Unknown	67	10	45	4	249	250	168	177	265	-33%	18.0
World total	6,711	5,931	7,068	7,496	6,907	8,584	6,174	3,332	3,651	-9%	244.9
% accounted for	85%	90%	81%	83%	87%	85%	96%	96%	96%		100%



U.S. Wheat Associates Commercial Sales History (continued)

year to date sales to:

September 20, 2018

Top 20 importers ranked by 2017/18 sales

1,000 Metric Tons

marketing year-to-date

	2011/12	2012/13	2013/14	2014/15	2015/16	2016/17	2017/18	2018/19	2017/18	change from last year	change from last week
Soft Red Winter											
Mexico	1,283	1,110	1,410	1,182	970	1,004	733	430	508	-15%	35.2
Colombia	214	246	264	409	409	229	274	158	156	1%	0.0
Nigeria	463	445	503	348	306	226	245	95	110	-13%	0.0
Peru	111	115	136	146	125	144	155	114	89	29%	0.0
Dominican Republic	122	124	136	98	107	108	114	61	77	-21%	0.6
Honduras	65	77	88	67	99	116	108	77	56	38%	11.2
Ecuador	67	134	156	270	343	178	100	78	44	77%	0.0
Jamaica	87	91	88	76	77	75	78	40	45	-11%	0.0
Korea	28	5	6	7	6	6	75	3	1	130%	0.0
European Union	621	432	14	0	0	0	62	0	0	-	0.0
Costa Rica	56	62	79	69	79	45	60	54	27	96%	26.6
Brazil	112	105	197	213	174	55	55	13	22	-39%	0.0
Panama	78	55	39	40	76	32	39	24	34	-29%	0.0
South Africa	47	46	55	44	56	29	39	9	14	-37%	0.0
Trinidad and Tobago	34	42	43	39	36	35	38	24	19	26%	0.0
Venezuela	24	35	13	14	0	14	37	6	26	-77%	0.0
United Arab Emirates	30	22	24	28	26	54	36	0	0	-	0.0
Morocco	0	0	0	0	0	0	28	0	0	-	0.0
El Salvador	3	16	22	7	10	16	24	2	9	-78%	0.0
Total Unknown	31	101	94	31	15	68	132	115	48	142%	23.0
World total	4,418	5,291	7,536	3,783	3,219	2,526	2,513	1,357	1,332	2%	96.5
% accounted for	79%	62%	45%	82%	90%	96%	97%	96%	96%		100%
White											
Philippines	821	808	864	875	879	1,040	1,174	658	716	-8%	37.4
Japan	1,208	1,057	854	987	812	784	829	459	342	34%	34.4
Korea	1,481	716	731	538	565	767	806	413	512	-19%	-1.0
Indonesia	280	296	483	158	166	457	599	334	268	25%	0.0
China	105	119	170	20	51	228	307	0	271	-100%	0.0
Yemen	417	423	353	298	447	317	263	130	122	6%	0.0
Thailand	182	164	228	174	180	227	236	187	148	26%	8.7
Taiwan	145	130	134	121	132	145	144	61	74	-17%	-14.2
Chile	170	189	152	121	24	87	132	83	69	20%	0.0
Guatemala	98	119	127	119	147	134	132	57	58	-3%	1.1
Vietnam	33	67	39	44	93	58	105	16	11	50%	0.0
Mexico	417	40	34	0	3	16	84	17	67	-75%	0.0
Sri Lanka	58	43	161	110	69	87	69	67	67	0%	0.0
Singapore	40	29	35	77	32	56	67	18	17	7%	0.0
Malaysia	47	34	60	61	48	49	61	18	32	-45%	0.0
El Salvador	71	53	35	62	33	47	49	21	24	-12%	0.0
United Arab Emirates	0	0	2	1	2	1	33	0	0	-	0.0
Nigeria	147	110	19	32	28	84	30	79	32	145%	55.2
Burma	0	9	8	4	3	16	11	6	9	-31%	0.0
Total Unknown	52	0	0	52	163	222	175	129	373	-65%	8.0
World total	5,846	4,685	4,559	3,886	3,929	4,846	5,321	2,767	3,219	-14%	129.5
% accounted for	99%	94%	98%	99%	99%	100%	100%	99%	100%		100%
Durum											
Algeria	74	180	67	210	90	190	189	62	44	40%	0.0
European Union	270	262	312	358	468	223	170	96	109	-12%	35.5
Nigeria	52	48	17	26	39	65	17	55	17	224%	0.0
Guatemala	14	15	21	14	14	15	16	6	5	23%	0.0
Japan	1	1	1	1	1	14	5	7	2	197%	0.0
Ecuador	0	0	0	0	0	0	5	1	0	-	0.0
Panama	6	7	6	3	10	5	5	6	3	99%	0.0
Malaysia	0	0	0	0	0	1	0	0	0	-100%	0.0
Mexico	0	0	2	1	0	2	0	0	0	-	0.0
Canada	0	0	2	0	20	0	0	0	0	-	0.0
Morocco	0	0	0	0	10	0	0	0	0	-	0.0
Vietnam	0	0	0	0	9	0	0	0	0	-	0.0
Thailand	0	0	0	0	6	0	0	0	0	-	0.0
Venezuela	45	51	70	78	0	0	0	0	0	-	0.0
Peru	0	0	10	10	0	0	0	0	0	-	0.0
Argentina	0	0	0	0	0	0	0	0	0	-	0.0
Australia	0	0	0	0	0	0	0	0	0	-	0.0
El Salvador	0	0	1	0	0	0	0	0	0	-	0.0
Costa Rica	4	0	0	0	0	0	0	0	0	-	0.0
Total Unknown	0	0	0	2	3	0	0	34	71	-52%	-25.0
World total	499	601	519	706	702	527	405	267	252	6%	10.5
% accounted for	93%	94%	98%	100%	96%	98%	100%	100%	100%		200%