



# U.S. Wheat Associates Commercial Sales History

1,000 metric tons

year to date sales to:  
**December 20, 2018**

All Wheat	historic marketing year sales (June 1 to May 31)							marketing year-to-date		change from last year	change from last week
	2011/12	2012/13	2013/14	2014/15	2015/16	2016/17	2017/18	2018/19	2017/18		
Mexico	3,563	2,803	3,090	2,750	2,399	3,304	2,972	2,044	2,306	-11%	23.5
Japan	3,845	3,649	3,079	3,144	2,553	2,864	2,931	2,159	2,140	1%	139.5
Philippines	2,089	1,965	2,163	2,397	2,164	2,786	2,604	2,310	2,100	10%	16.0
Korea	2,090	1,386	1,313	1,180	1,141	1,429	1,602	1,130	1,305	-13%	0.0
Nigeria	3,352	3,170	2,691	2,114	1,500	1,642	1,171	863	957	-10%	-3.2
Indonesia	830	534	1,142	643	608	1,204	1,141	624	977	-36%	-1.2
Taiwan	975	1,038	1,049	1,002	1,089	1,097	1,141	755	852	-11%	0.8
China	590	799	4,273	333	881	1,663	902	0	817	-100%	0.0
Colombia	456	674	788	614	669	858	685	247	511	-52%	0.4
Iraq	572	209	53	53	50	0	671	364	505	-28%	0.0
Thailand	558	564	663	679	564	754	664	788	600	31%	29.6
Algeria	178	364	91	210	90	705	647	105	520	-80%	0.0
European Union	1,231	994	636	776	971	675	627	603	509	18%	20.2
Guatemala	413	525	644	519	586	563	548	353	382	-8%	0.2
Morocco	0	88	0	10	20	853	360	0	313	-100%	0.0
Dominican Republic	538	482	490	443	340	409	344	165	266	-38%	0.0
Chile	341	539	578	232	246	536	301	162	183	-12%	0.0
Peru	552	591	623	480	276	642	299	247	288	-14%	0.0
El Salvador	241	204	155	242	182	240	295	179	198	-9%	0.0
Venezuela	657	661	696	468	239	404	277	154	151	2%	0.0
<b>World total</b>	<b>27,721</b>	<b>26,965</b>	<b>31,664</b>	<b>23,190</b>	<b>20,737</b>	<b>28,396</b>	<b>23,724</b>	<b>17,197</b>	<b>19,350</b>	<b>-11%</b>	<b>526.3</b>
% accounted for	<b>83%</b>	<b>79%</b>	<b>76%</b>	<b>79%</b>	<b>80%</b>	<b>80%</b>	<b>85%</b>	<b>77%</b>	<b>82%</b>		<b>43%</b>
<b>Hard Red Winter</b>	2011/12	2012/13	2013/14	2014/15	2015/16	2016/17	2017/18	2018/19	2017/18	year change	week change
Mexico	1,678	1,556	1,403	962	1,111	1,959	2,027	1,274	1,571	-19%	2.5
Japan	1,074	1,003	1,005	881	879	979	1,020	694	653	6%	54.2
Nigeria	2,604	2,529	2,060	1,610	1,042	1,177	836	492	712	-31%	1.5
Iraq	520	209	53	0	0	0	671	364	505	-28%	0.0
Indonesia	135	83	118	0	227	541	517	54	430	-87%	0.9
Algeria	104	184	0	0	0	515	458	31	456	-93%	0.0
Colombia	189	416	460	195	219	607	400	66	301	-78%	0.0
Taiwan	260	320	265	248	342	358	344	237	266	-11%	0.0
Morocco	0	88	0	0	0	842	332	0	313	-100%	0.0
Korea	248	279	214	226	194	241	282	241	250	-4%	0.0
Guatemala	200	262	317	260	285	253	251	156	173	-10%	0.0
Venezuela	274	329	290	134	67	192	240	148	120	24%	0.0
Chile	136	197	234	32	110	420	161	37	103	-64%	0.0
Dominican Republic	250	207	200	197	133	138	141	74	106	-30%	0.0
Thailand	138	103	129	159	118	180	141	143	137	5%	6.0
El Salvador	98	88	56	95	65	101	138	76	91	-17%	0.0
Ecuador	39	40	49	35	39	92	133	12	86	-87%	0.0
Peru	441	476	444	252	116	470	122	0	142	-100%	0.0
Egypt	172	377	0	291	0	52	115	158	115	37%	107.7
Haiti	84	174	70	58	68	86	108	49	67	-28%	0.0
<b>World total</b>	<b>10,247</b>	<b>10,458</b>	<b>11,981</b>	<b>7,318</b>	<b>5,981</b>	<b>11,912</b>	<b>9,311</b>	<b>5,245</b>	<b>7,781</b>	<b>-33%</b>	<b>235.3</b>
% accounted for	<b>84%</b>	<b>85%</b>	<b>61%</b>	<b>77%</b>	<b>84%</b>	<b>77%</b>	<b>91%</b>	<b>82%</b>	<b>85%</b>		<b>73%</b>
<b>Hard Red Spring</b>	2011/12	2012/13	2013/14	2014/15	2015/16	2016/17	2017/18	2018/19	2017/18	year change	week change
Philippines	1,218	1,127	1,266	1,220	1,166	1,697	1,332	1,369	1,089	26%	18.0
Japan	1,562	1,331	1,167	1,275	862	1,078	1,077	708	898	-21%	43.9
Taiwan	567	588	650	621	612	595	652	417	479	-13%	0.8
China	400	475	527	257	747	1,143	543	0	458	-100%	0.0
Korea	333	386	361	408	376	415	440	359	382	-6%	0.0
European Union	338	300	310	395	503	452	395	359	364	-1%	7.9
Thailand	238	298	306	282	261	347	287	354	248	43%	16.9
Malaysia	184	62	142	262	117	159	147	96	80	20%	0.3
Mexico	186	97	241	605	315	323	128	142	104	37%	20.0
Guatemala	85	105	142	110	119	134	128	83	88	-5%	0.0
Dominican Republic	166	150	154	148	101	163	88	19	76	-75%	0.0
El Salvador	69	48	42	79	74	77	84	66	53	25%	0.0
Jamaica	61	65	71	81	121	90	82	56	56	0%	0.0
Honduras	35	79	93	88	125	132	80	112	98	14%	-0.5
Ghana	10	6	45	50	5	15	65	19	49	-61%	0.0
Panama	40	45	52	59	68	56	65	67	67	0%	0.0
Trinidad and Tobago	49	59	52	50	56	68	63	45	54	-16%	0.0
Vietnam	67	57	57	214	93	100	54	132	25	428%	0.0
Costa Rica	37	28	30	43	49	35	46	0	45	-100%	0.0
Total Unknown	67	10	45	4	249	250	168	172	174	-1%	-3.0
<b>World total</b>	<b>6,711</b>	<b>5,931</b>	<b>7,068</b>	<b>7,496</b>	<b>6,907</b>	<b>8,584</b>	<b>6,174</b>	<b>5,369</b>	<b>5,095</b>	<b>5%</b>	<b>160.7</b>
% accounted for	<b>85%</b>	<b>90%</b>	<b>81%</b>	<b>83%</b>	<b>87%</b>	<b>85%</b>	<b>96%</b>	<b>85%</b>	<b>96%</b>		<b>65%</b>



# U.S. Wheat Associates

## Commercial Sales History (continued)

year to date sales to:  
**December 20, 2018**

Top 20 importers ranked by 2017/18 sales

1,000 Metric Tons

marketing year-to-date

	2011/12	2012/13	2013/14	2014/15	2015/16	2016/17	2017/18	2018/19	2017/18	change from last year	change from last week
<b>Soft Red Winter</b>											
Mexico	1,283	1,110	1,410	1,182	970	1,004	733	606	559	8%	0.9
Colombia	214	246	264	409	409	229	274	181	198	-9%	0.4
Nigeria	463	445	503	348	306	226	245	142	173	-18%	0.0
Peru	111	115	136	146	125	144	155	167	125	34%	0.0
Dominican Republic	122	124	136	98	107	108	114	71	85	-16%	0.0
Honduras	65	77	88	67	99	116	108	80	88	-9%	-0.4
Ecuador	67	134	156	270	343	178	100	147	63	134%	0.0
Jamaica	87	91	88	76	77	75	78	49	45	10%	0.0
Korea	28	5	6	7	6	6	75	5	2	136%	0.0
European Union	621	432	14	0	0	0	62	0	30	-100%	0.0
Costa Rica	56	62	79	69	79	45	60	58	43	36%	0.0
Brazil	112	105	197	213	174	55	55	60	39	56%	0.0
Panama	78	55	39	40	76	32	39	37	41	-10%	0.0
South Africa	47	46	55	44	56	29	39	17	23	-26%	0.0
Trinidad and Tobago	34	42	43	39	36	35	38	34	30	13%	0.0
Venezuela	24	35	13	14	0	14	37	6	31	-81%	0.0
United Arab Emirates	30	22	24	28	26	54	36	0	0	-	0.0
Morocco	0	0	0	0	0	0	28	0	0	-	0.0
El Salvador	3	16	22	7	10	16	24	6	12	-55%	0.0
Total Unknown	31	101	94	31	15	68	132	295	268	10%	48.4
<b>World total</b>	<b>4,418</b>	<b>5,291</b>	<b>7,536</b>	<b>3,783</b>	<b>3,219</b>	<b>2,526</b>	<b>2,513</b>	<b>2,213</b>	<b>1,923</b>	<b>15%</b>	<b>63.3</b>
<b>% accounted for</b>	<b>79%</b>	<b>62%</b>	<b>45%</b>	<b>82%</b>	<b>90%</b>	<b>96%</b>	<b>97%</b>	<b>89%</b>	<b>96%</b>		<b>78%</b>
<b>White</b>										year change	week change
Philippines	821	808	864	875	879	1,040	1,174	909	925	-2%	-2.0
Japan	1,208	1,057	854	987	812	784	829	750	585	28%	41.4
Korea	1,481	716	731	538	565	767	806	525	670	-22%	0.0
Indonesia	280	296	483	158	166	457	599	505	516	-2%	-2.2
China	105	119	170	20	51	228	307	0	306	-100%	0.0
Yemen	417	423	353	298	447	317	263	181	106	70%	0.0
Thailand	182	164	228	174	180	227	236	290	215	35%	6.8
Taiwan	145	130	134	121	132	145	144	96	0	-	0.0
Chile	170	189	152	121	24	87	132	84	72	16%	0.0
Guatemala	98	119	127	119	147	134	132	82	93	-12%	0.0
Vietnam	33	67	39	44	93	58	105	45	63	-29%	0.0
Mexico	417	40	34	0	3	16	84	22	72	-69%	0.0
Sri Lanka	58	43	161	110	69	87	69	68	68	0%	1.0
Singapore	40	29	35	77	32	56	67	95	50	89%	0.0
Malaysia	47	34	60	61	48	49	61	25	39	-34%	2.0
El Salvador	71	53	35	62	33	47	49	31	41	-23%	0.0
United Arab Emirates	0	0	2	1	2	1	33	1	32	-97%	0.0
Nigeria	147	110	19	32	28	84	30	124	32	283%	-11.0
Burma	0	9	8	4	3	16	11	9	10	-10%	0.0
Total Unknown	52	0	0	52	163	222	175	91	222	-59%	18.2
<b>World total</b>	<b>5,846</b>	<b>4,685</b>	<b>4,559</b>	<b>3,886</b>	<b>3,929</b>	<b>4,846</b>	<b>5,321</b>	<b>3,952</b>	<b>4,278</b>	<b>-8%</b>	<b>54.5</b>
<b>% accounted for</b>	<b>99%</b>	<b>94%</b>	<b>98%</b>	<b>99%</b>	<b>99%</b>	<b>100%</b>	<b>100%</b>	<b>99%</b>	<b>96%</b>		<b>100%</b>
<b>Durum</b>										year change	week change
Algeria	74	180	67	210	90	190	189	74	64	15%	0.0
European Union	270	262	312	358	468	223	170	244	115	112%	12.3
Nigeria	52	48	17	26	39	65	17	67	17	301%	0.0
Guatemala	14	15	21	14	14	15	16	13	11	22%	0.2
Japan	1	1	1	1	1	14	5	7	4	66%	0.0
Ecuador	0	0	0	0	0	0	5	1	1	43%	0.0
Panama	6	7	6	3	10	5	5	9	5	110%	0.0
Malaysia	0	0	0	0	0	1	0	0	0	-100%	0.0
Mexico	0	0	2	1	0	2	0	0	0	-	0.0
Canada	0	0	2	0	20	0	0	0	0	-	0.0
Morocco	0	0	0	0	10	0	0	0	0	-	0.0
Vietnam	0	0	0	0	9	0	0	0	0	-	0.0
Thailand	0	0	0	0	6	0	0	0	0	-	0.0
Venezuela	45	51	70	78	0	0	0	0	0	-	0.0
Peru	0	0	10	10	0	0	0	0	0	-	0.0
Argentina	0	0	0	0	0	0	0	0	0	-	0.0
Australia	0	0	0	0	0	0	0	0	0	-	0.0
El Salvador	0	0	1	0	0	0	0	0	0	-	0.0
Costa Rica	4	0	0	0	0	0	0	0	0	-	0.0
Total Unknown	0	0	0	2	3	0	0	3	55	-95%	0.0
<b>World total</b>	<b>499</b>	<b>601</b>	<b>519</b>	<b>706</b>	<b>702</b>	<b>527</b>	<b>405</b>	<b>418</b>	<b>272</b>	<b>54%</b>	<b>12.5</b>
<b>% accounted for</b>	<b>93%</b>	<b>94%</b>	<b>98%</b>	<b>100%</b>	<b>96%</b>	<b>98%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>		<b>200%</b>





**U.S. Wheat Associates**  
**Summary of Commercial Sales for 2018/19 (as of December 20, 2018) continued**

1,000 Metric Tons

	2018/19						2017/18					
	HRW	SRW	HRS	White	Durum		HRW	SRW	HRS	White	Durum	
<b>East Africa</b>												
Kenya	0.0	0.0	0.0	0.0	0.0	0.0	41.1	41.1	0.0	0.0	0.0	0.0
Sudan	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Tanzania	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Summary Of Total	0.0	0.0	0.0	0.0	0.0	0.0	41.1	41.1	0.0	0.0	0.0	0.0
Ytd Export Sales Change	(41.1)	(41.1)	0.0	0.0	0.0	0.0						
Percent Change	-100%	-100%	-	-	-	-						
<b>Subsahara Africa</b>												
Angola	0.0	0.0	0.0	0.0	0.0	0.0	27.5	27.5	0.0	0.0	0.0	0.0
Burkina	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Cameroon	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Congo Dr	0.0	0.0	0.0	0.0	0.0	0.0	20.0	20.0	0.0	0.0	0.0	0.0
Cote d'Ivoire	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Gabon	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Gambia	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Ghana	22.0	3.0	0.0	19.0	0.0	0.0	54.5	0.0	5.5	49.0	0.0	0.0
Guinea	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Liberia	23.9	23.9	0.0	0.0	0.0	0.0	13.1	13.1	0.0	0.0	0.0	0.0
Malawi	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Mali	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Mozambique	9.8	7.4	2.4	0.0	0.0	0.0	7.7	0.0	7.7	0.0	0.0	0.0
Namibia	0.0	0.0	0.0	0.0	0.0	0.0	12.7	0.0	0.0	12.7	0.0	0.0
Niger	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Nigeria	862.6	491.9	141.8	38.4	123.8	66.7	957.3	712.2	172.8	23.4	32.3	16.6
Senegal	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Sierra Leone	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
South Africa	16.8	0.0	16.8	0.0	0.0	0.0	104.8	82.1	22.7	0.0	0.0	0.0
Swaziland	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Togo	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Zambia	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Zimbabwe	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Summary Of Total	935.0	526.2	161.0	57.4	123.8	66.7	1,170.0	827.4	208.7	85.0	32.3	16.6
Ytd Export Sales Change	(234.9)	(301.2)	(47.7)	(27.7)	91.5	50.1						
Percent Change	-20%	-36%	-23%	-33%	283%	301%						
<b>All Region Total</b>												
	17,197.0	5,244.9	2,212.5	5,368.8	3,952.4	418.4	19,349.7	7,781.4	1,923.3	5,095.4	4,278.1	271.5
Total Year Change	(2,152.7)	(2,536.5)	289.3	273.4	(325.8)	146.9						
Percent Change	-11%	-33%	15%	5%	-8%	54%						
Total Unknown	957.3	396.7	295.4	171.7	90.5	3.0	1,090.6	372.4	267.5	173.6	221.7	55.4
<b>Region Summary</b>	TOTAL	HRW	SRW	HRS	White	Durum	YR Change	% Change				
Mexico/Cent. Amer./Caribbean	3,758.4	1,946.0	978.1	667.7	144.3	22.3	(432.2)	-10%				
South America	1,056.5	294.7	580.2	96.4	83.6	1.5	(186.3)	-15%				
North Asia	4,044.6	1,171.6	9.6	1,484.7	1,371.6	7.1	(251.8)	-6%				
China	2.8	0.0	0.0	0.0	2.8	0.0	(818.1)	-100%				
South Asia	4,703.2	262.0	5.1	2,482.1	1,954.0	0.0	502.2	12%				
Europe	633.8	31.0	0.0	358.8	0.0	243.9	52.3	9%				
Middle East/North Africa	1,105.4	616.7	183.0	50.0	181.8	73.9	(534.7)	-33%				
East Africa	0.0	0.0	0.0	0.0	0.0	0.0	(41.1)	-100%				
Subsahara Africa	935.0	526.2	161.0	57.4	123.8	66.7	(234.9)	-20%				
All Region Total	16,239.7	4,848.2	1,917.1	5,197.1	3,861.9	415.4	(1,944.6)	-11%				
Total Year Change	-2,152.7	-2,536.5	289.3	273.4	-325.8	146.9						

Source: U.S. Department of Agriculture, Foreign Agricultural Service, Weekly Export Sales Report

