



U.S. Wheat Associates Commercial Sales History

year to date sales to:

July 11, 2019

1,000 metric tons

Top 20 importers ranked by 2017/18 sales		historic marketing year sales (June 1 to May 31)							marketing year-to-date		change from last year	change from last week
All Wheat		2012/13	2013/14	2014/15	2015/16	2016/17	2017/18	2018/19	2019/20	2018/19		
Mexico		2,803	3,090	2,750	2,399	3,304	2,972	3,308	1,132	600	89%	166.5
Philippines		1,965	2,163	2,397	2,164	2,786	2,604	3,234	1,033	938	10%	16.0
Japan		3,649	3,079	3,144	2,553	2,864	2,931	2,784	635	841	-24%	1.8
Nigeria		3,170	2,691	2,114	1,500	1,642	1,171	1,648	555	220	153%	0.0
Indonesia		534	1,142	643	608	1,204	1,141	1,622	270	131	106%	9.2
South Korea		1,386	1,313	1,180	1,141	1,429	1,602	1,440	388	587	-34%	80.0
Taiwan		1,038	1,049	1,002	1,089	1,097	1,141	1,164	364	281	30%	1.8
Egypt		1,678	321	387	42	112	115	821	21	0	-	0.0
Thailand		564	663	679	564	754	664	757	255	382	-33%	0.0
European Union		994	636	776	971	675	627	736	140	153	-8%	31.0
<i>Italy</i>		507	479	632	824	455	425	528	120	52	131%	31.0
Iraq		209	53	53	50	0	671	674	260	100	160%	0.0
Guatemala		525	644	519	586	563	548	553	169	156	9%	0.0
Malaysia		96	202	325	164	218	211	505	84	2	5326%	-9.2
Yemen		423	353	298	447	317	263	445	108	0	-	0.0
Bangladesh		0	0	1	0	111	105	400	0	8	-100%	0.0
Colombia		674	788	614	669	858	685	384	282	67	322%	8.2
Peru		591	623	480	276	642	299	367	79	61	31%	0.0
Algeria		364	91	210	90	705	647	313	379	42	803%	0.2
Honduras		226	256	208	260	286	233	302	141	173	-18%	15.0
World total		27,106	31,664	23,190	20,737	28,396	23,724	25,819	7,856	6,428	22%	347.3
% accounted for		79%	62%	79%	79%	71%	80%	85%	82%	75%		-
Hard Red Winter		2012/13	2013/14	2014/15	2015/16	2016/17	2017/18	2018/19	2019/20	2018/19	year change	week change
Mexico		1,556	1,403	962	1,111	1,959	2,027	2,136	649	332	95%	99.7
Nigeria		2,529	2,060	1,610	1,042	1,177	836	1,142	304	93	227%	0.0
Japan		1,003	1,005	881	879	979	1,020	956	243	258	-6%	0.3
Iraq		209	53	0	0	0	671	674	260	100	160%	0.0
Taiwan		320	265	248	342	358	344	380	127	85	50%	0.9
Indonesia		83	118	0	227	541	517	337	84	0	-	0.0
Egypt		377	0	291	0	52	115	330	0	0	-	0.0
South Korea		279	214	226	194	241	282	308	85	112	-24%	15.5
Guatemala		262	317	260	285	253	251	246	49	69	-30%	0.0
Malaysia		0	0	0	0	9	3	211	32	0	-	0.0
Brazil		510	4,120	1,293	338	1,155	73	189	18	91	-80%	-1.1
Algeria		184	0	0	0	515	458	184	335	0	-	0.2
Total Unknown		30	22	7	109	140	29	181	301	110	175%	-25.0
Venezuela		329	290	134	67	192	240	178	14	0	-	0.0
Mozambique		25	0	0	0	46	0	150	0	0	-	0.0
Thailand		103	129	159	118	180	141	145	77	72	8%	0.0
Dominican Republic		207	200	197	133	138	141	140	25	34	-25%	0.5
Colombia		416	460	195	219	607	400	125	201	14	1306%	3.0
El Salvador		88	56	95	65	101	138	120	56	30	86%	0.0
South Africa		0	0	0	0	183	82	119	0	0	-	0.0
World total		10,487	11,981	7,318	5,981	11,912	9,311	9,385	3,152	1,563	102%	127.5
% accounted for		81%	89%	90%	86%	74%	83%	88%	91%	90%		74%
Hard Red Spring		2012/13	2013/14	2014/15	2015/16	2016/17	2017/18	2018/19	2019/20	2018/19	year change	week change
Philippines		1,127	1,266	1,220	1,166	1,697	1,332	1,847	585	628	-7%	16.0
Japan		1,331	1,167	1,275	862	1,078	1,077	916	200	275	-27%	1.2
Taiwan		588	650	621	612	595	652	624	193	151	28%	0.8
Korea		386	361	408	376	415	440	481	139	177	-21%	26.2
European Union		300	310	395	503	452	395	446	33	113	-71%	11.0
<i>Italy</i>		216	204	274	376	232	255	275	21	32	-36%	11.0
<i>United Kingdom</i>		52	86	68	79	134	140	130	13	60	-79%	0.0
Bangladesh		0	0	0	0	111	0	392	0	0	-	0.0
Thailand		298	306	282	261	347	287	371	95	161	-41%	0.0
Malaysia		62	142	262	117	159	147	235	37	1	2890%	-6.0
Mexico		97	241	605	315	323	128	221	150	18	716%	10.6
Indonesia		155	540	476	213	205	25	193	56	0	-	6.0
Vietnam		57	57	214	93	100	54	186	68	0	-	0.0
Guatemala		105	142	110	119	134	128	133	54	36	51%	0.0
Honduras		79	93	88	125	132	80	131	55	74	-26%	6.6
El Salvador		48	42	79	74	77	84	102	45	27	66%	0.0
Peru		0	28	66	26	28	21	100	0	0	-	0.0
Trinidad and Tobago		59	52	50	56	68	63	82	27	12	129%	0.0
Jamaica		65	71	81	121	90	82	81	28	30	-9%	0.0
Burma		11	5	6	3	17	13	73	22	5	322%	0.0
World total		5,941	7,068	7,496	6,907	8,584	6,174	7,153	1,958	2,098	-7%	72.3
% accounted for		85%	82%	88%	80%	74%	88%	98%	93%	86%		-



U.S. Wheat Associates

Commercial Sales History (continued)

year to date sales to:

July 11, 2019

Top 20 importers ranked by 2017/18 sales

1,000 Metric Tons

marketing year-to-date

change from last year

change from last week

Soft Red Winter	2012/13	2013/14	2014/15	2015/16	2016/17	2017/18	2018/19	2019/20	2018/19	change from last year	change from last week
Mexico	1,110	1,410	1,182	970	1,004	733	917	330	235	40%	56.2
Egypt	1,070	321	96	9	0	0	441	0	0	-	0.0
Nigeria	445	503	348	306	226	245	272	136	81	67%	0.0
Colombia	246	264	409	409	229	274	259	81	53	55%	5.2
Indonesia	0	0	8	2	0	0	222	0	0	-	0.0
Ecuador	134	156	270	343	178	100	197	12	65	-81%	0.0
Peru	115	136	146	125	144	155	175	44	61	-27%	0.0
Dominican Republic	124	136	98	107	108	114	110	28	32	-15%	8.2
Honduras	77	88	67	99	116	108	105	60	59	1%	2.3
Brazil	105	197	213	174	55	55	79	17	30	-45%	0.0
Jamaica	91	88	76	77	75	78	75	21	22	-4%	0.0
Costa Rica	62	79	69	79	45	60	59	37	18	109%	16.0
Trinidad and Tobago	42	43	39	36	35	38	49	16	16	2%	0.0
Chile	139	125	44	109	13	8	46	51	0	-	3.8
Panama	55	39	40	76	32	39	39	25	19	33%	-0.6
Israel	20	8	0	0	0	0	33	0	0	-	0.0
United Arab Emirates	22	24	28	26	54	36	32	0	0	-	0.0
Philippines	0	2	245	0	0	0	30	0	0	-	0.0
Canada	17	4	51	0	3	7	29	22	0	-	4.7
Guatemala	23	37	17	21	26	21	29	14	13	10%	0.0
World total	5,392	7,536	3,783	3,219	2,526	2,513	3,323	1,114	827	35%	88.6
% accounted for	72%	49%	91%	92%	93%	82%	96%	80%	85%		-
White	2012/13	2013/14	2014/15	2015/16	2016/17	2017/18	2018/19	2019/20	2018/19	year change	week change
Philippines	808	864	875	879	1,040	1,174	1,323	447	293	53%	0.0
Japan	1,057	854	987	812	784	829	889	177	305	-42%	0.3
Indonesia	296	483	158	166	457	599	870	130	131	-1%	3.2
South Korea	716	731	538	565	767	806	645	163	297	-45%	38.3
Yemen	423	353	298	447	317	263	445	108	0	-	0.0
Thailand	164	228	174	180	227	236	241	82	150	-45%	0.0
Thailand	110	19	32	28	84	30	160	67	2	3581%	0.0
Taiwan	130	134	121	132	145	144	144	44	41	9%	0.0
Guatemala	119	127	119	147	134	132	127	53	35	51%	0.0
Chile	189	152	121	24	87	132	121	0	30	-100%	0.0
Sri Lanka	43	161	110	69	87	69	115	0	0	-	0.0
Singapore	29	35	77	32	56	67	67	0	18	-100%	0.0
El Salvador	53	35	62	33	47	49	56	28	12	135%	0.0
Malaysia	34	60	61	48	49	61	54	15	0	-	-3.2
Vietnam	67	39	44	93	58	105	52	24	0	-	0.0
Total Unknown	0	0	52	163	222	175	37	43	425	-90%	0.0
Mexico	40	34	0	3	16	84	35	3	14	-76%	0.0
Oman	0	0	0	0	0	0	21	0	0	-	0.0
Canada	11	9	8	5	1	10	13	2	5	-56%	0.0
South Africa	0	0	0	0	0	0	11	0	0	-	0.0
World total	4,685	4,559	3,886	3,929	4,846	5,321	5,454	1,398	1,770	-21%	38.9
% accounted for	92%	95%	99%	97%	94%	93%	99%	99%	99%		99%
Durum	2012/13	2013/14	2014/15	2015/16	2016/17	2017/18	2018/19	2019/20	2018/19	year change	week change
European Union	262	312	358	468	223	170	290	100	40	150%	20.0
Belgium	38	0	0	0	0	0	21	0	20	-100%	0.0
Italy	202	274	358	448	223	170	253	100	20	400%	20.0
Spain	0	0	0	20	0	0	9	0	0	-	0.0
Portugal	10	0	0	0	0	0	7	0	0	-	0.0
Germany	11	29	0	0	0	0	0	0	0	-	0.0
Total Unknown	0	0	2	3	0	0	0	50	56	-11%	0.0
Algeria	180	67	210	90	190	189	129	45	42	6%	0.0
Nigeria	48	17	26	39	65	17	37	29	22	31%	0.0
Guatemala	15	21	14	14	15	16	17	0	3	-100%	0.0
Japan	1	1	1	1	14	5	12	3	3	12%	0.0
Panama	7	6	3	10	5	5	8	6	4	40%	0.1
Peru	0	10	10	0	0	0	7	0	0	-	0.0
Ecuador	0	0	0	0	0	5	2	0	1	-100%	0.0
Venezuela	51	70	78	0	0	0	0	0	0	-	0.0
Mexico	0	2	1	0	2	0	0	0	0	-	0.0
Canada	0	2	0	20	0	0	0	0	0	-	0.0
Cameroon	0	0	0	0	4	0	0	0	0	-	0.0
Chile	7	8	0	0	0	0	0	0	0	-	0.0
Morocco	0	0	0	10	0	0	0	0	0	-	0.0
South Africa	0	0	0	0	9	0	0	0	0	-	0.0
World total	601	519	706	702	527	405	504	233	171	36%	20.1
% accounted for	89%	98%	100%	94%	100%	100%	96%	100%	88%		200%



U.S. Wheat Associates
Summary of Commercial Sales for 2019/20 (as of July 11, 2019) continued

1,000 Metric Tons

	2019/20	HRW	SRW	HRS	White	Durum	2018/19	HRW	SRW	HRS	White	Durum
East Africa												
Burundi	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Kenya	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Tanzania	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Summary Of Total	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Ytd Export Sales Change	0.0	0.0	0.0	0.0	0.0	0.0						
Percent Change	-	-	-	-	-	-						
Subsahara Africa												
Angola	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Burkina	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Cameroon	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Congo Dr	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Cote d'Ivoire	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Gabon	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Gambia	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Ghana	18.6	18.6	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Guinea	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Liberia	0.0	0.0	0.0	0.0	0.0	0.0	7.5	7.5	0.0	0.0	0.0	0.0
Malawi	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Mali	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Mozambique	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Namibia	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Niger	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Nigeria	555.5	303.7	135.6	20.3	67.2	28.7	219.8	93.0	81.0	22.0	1.8	22.0
Rwanda	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Senegal	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Sierra Leone	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
South Africa	0.0	0.0	0.0	0.0	0.0	0.0	8.8	0.0	8.8	0.0	0.0	0.0
Swaziland	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Togo	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Uganda	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Zambia	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Zimbabwe	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Summary Of Total	574.1	322.3	135.6	20.3	67.2	28.7	236.1	100.5	89.8	22.0	1.8	22.0
Ytd Export Sales Change	338.0	221.8	45.8	(1.7)	65.4	6.7						
Percent Change	143%	221%	51%	-8%	3581%	31%						
All Region Total												
	2019/20	HRW	SRW	HRS	White	Durum	2018/19	HRW	SRW	HRS	White	Durum
	7,855.8	3,152.2	1,114.3	1,958.3	1,398.4	232.7	6,428.5	1,562.8	826.8	2,098.0	1,769.7	171.3
Total Year Change	1,427.4	1,589.4	287.6	(139.7)	(371.2)	61.3						
Percent Change	22%	102%	35%	-7%	-21%	36%						
Total Unknown	621.6	301.1	192.2	35.7	42.6	50.0	1,006.8	109.6	97.8	318.7	424.7	56.0
Region Summary	TOTAL	HRW	SRW	HRS	White	Durum	YR Change	% Change				
Mexico/Cent. Amer./Caribbean	2,040.8	926.2	561.1	451.8	95.5	6.1	747.0	58%				
South America	511.5	306.7	204.9	0.0	0.0	0.0	148.6	41%				
North Asia	1,387.5	454.8	11.9	532.7	384.7	3.4	(321.2)	-19%				
China	1.3	0.0	0.0	0.0	1.3	0.0	0.4	43%				
South Asia	1,757.2	194.1	1.1	863.3	698.7	0.0	262.5	18%				
Europe	140.4	0.0	7.5	33.0	0.0	99.9	(12.1)	-8%				
Middle East/North Africa	821.3	646.9	0.0	21.4	108.4	44.6	679.3	478%				
East Africa	0.0	0.0	0.0	0.0	0.0	0.0	0.0	-				
Subsahara Africa	574.1	322.3	135.6	20.3	67.2	28.7	338.0	143%				
All Region Total	7,234.2	2,851.1	922.1	1,922.6	1,355.8	182.7	1,842.5	22%				
Total Year Change	1,427.4	1,589.4	287.6	-139.7	-371.2	61.3						

Source: U.S. Department of Agriculture, Foreign Agricultural Service, Weekly Export Sales Report

