



U.S. Wheat Associates Commercial Sales History

year to date sales to:

June 11, 2020

1,000 metric tons

Top 20 importers ranked by 2019/20 sales	historic marketing year sales (June 1 to May 31)							marketing year-to-date		change from last year	change from last week	
	2013/14	2014/15	2015/16	2016/17	2017/18	2018/19	2019/20	2020/21	2019/20			
All Wheat												
Mexico	3,090	2,750	2,399	3,304	2,972	3,308	3,868	469	792	-41%	102.2	
Philippines	2,163	2,397	2,164	2,786	2,604	3,234	3,584	1,009	743	36%	33.1	
Japan	3,079	3,144	2,553	2,864	2,931	2,784	2,780	594	563	6%	2.1	
South Korea	1,313	1,180	1,141	1,429	1,602	1,440	1,657	437	300	46%	-1.0	
Nigeria	2,691	2,114	1,500	1,642	1,171	1,648	1,591	257	481	-47%	60.0	
Taiwan	1,049	1,002	1,089	1,097	1,141	1,164	1,428	262	244	7%	1.0	
Indonesia	1,142	643	608	1,204	1,141	1,622	1,062	179	218	-18%	0.0	
European Union	636	776	971	675	627	736	1,014	167	97	72%	12.8	
Thailand	663	679	564	754	664	757	875	169	198	-15%	0.0	
Colombia	788	614	669	858	685	384	793	111	156	-29%	3.0	
Vietnam	101	283	262	192	208	251	630	199	91	119%	0.0	
China	4,273	333	881	1,663	902	42	579	548	0	-	0.0	
Brazil	4,316	1,534	511	1,237	128	268	548	118	45	162%	33.0	
Guatemala	644	519	586	563	548	553	539	225	50	353%	128.5	
Ecuador	212	316	382	270	238	269	520	59	18	240%	0.0	
Algeria	91	210	90	705	647	313	472	0	344	-100%	0.0	
Chile	578	232	246	536	301	282	396	151	64	136%	33.9	
Yemen	353	298	447	317	263	445	385	124	58	112%	1.0	
Bangladesh	0	1	0	111	105	400	381	0	0	-	0.0	
Malaysia	202	325	164	218	211	505	374	79	94	-16%	0.0	
All Wheat Total Sales	31,664	23,190	20,737	28,396	23,724	25,819	26,900	6,333	6,336	0%	504.8	
Top 20 as a % of Total	86%	83%	83%	79%	80%	79%	87%	81%	72%		81%	
Hard Red Winter										year change	week change	
Mexico	1,403	962	1,111	1,959	2,027	2,136	2,612	235	412	-43%	21.6	
Nigeria	2,060	1,610	1,042	1,177	836	1,142	1,013	213	245	-13%	60.0	
Japan	1,005	881	879	979	1,020	956	937	192	227	-15%	0.3	
Colombia	460	195	219	607	400	125	505	40	131	-69%	3.0	
Taiwan	265	248	342	358	344	380	483	95	100	-5%	0.0	
Brazil	4,120	1,293	338	1,155	73	189	450	118	15	687%	33.0	
Indonesia	118	0	227	541	517	337	411	168	84	100%	0.0	
South Korea	214	226	194	241	282	308	377	101	68	48%	-0.7	
Algeria	0	0	0	515	458	184	365	0	300	-100%	0.0	
Ecuador	49	35	39	92	133	70	350	0	0	-	0.0	
China	6	3	2	277	49	0	302	518	0	-	0.0	
Guatemala	317	260	285	253	251	246	293	108	17	548%	64.7	
Chile	234	32	110	420	161	89	239	123	42	193%	33.9	
Thailand	129	159	118	180	141	145	217	40	53	-25%	0.0	
Iraq	53	0	0	0	671	674	210	0	258	-100%	0.0	
Dominican Republic	200	197	133	138	141	140	156	24	25	-3%	0.0	
Malaysia	0	0	0	9	3	211	136	34	32	6%	0.0	
Honduras	75	54	36	38	44	66	133	23	18	33%	3.0	
Haiti	70	58	68	86	108	110	127	0	0	-	0.0	
Venezuela	290	134	67	192	240	178	118	10	6	66%	0.5	
Total Unknown	22	7	109	140	29	181	44	181	415	-56%	4.0	
HRW Total Sales	11,981	7,318	5,981	11,912	9,311	9,385	10,170	2,327	2,600	-10%	229.0	
Top 20 as a % of Total	92%	87%	87%	77%	85%	82%	93%	88%	78%		97%	
Hard Red Spring										year change	week change	
Philippines	1,266	1,220	1,166	1,697	1,332	1,847	1,973	586	424	38%	20.9	
Japan	1,167	1,275	862	1,078	1,077	916	1,114	273	175	56%	0.6	
Taiwan	650	621	612	595	652	624	767	141	119	18%	0.0	
South Korea	361	408	376	415	440	481	550	149	109	36%	-0.2	
Vietnam	57	214	93	100	54	186	413	119	66	81%	0.0	
Thailand	306	282	261	347	287	371	387	89	80	11%	0.0	
Mexico	241	605	315	323	128	221	386	59	139	-57%	39.7	
Bangladesh	0	0	0	111	0	392	381	0	0	-	0.0	
Italy	204	274	376	232	255	275	275	5	10	-48%	0.0	
Malaysia	142	262	117	159	147	235	185	41	44	-7%	0.0	
Indonesia	540	476	213	205	25	193	183	2	20	-89%	0.0	
Nigeria	92	97	85	90	42	37	147	0	21	-100%	0.0	
China	527	257	747	1,143	543	34	146	30	0	-	0.0	
Guatemala	142	110	119	134	128	133	108	64	9	585%	37.7	
Egypt	0	0	33	60	0	50	101	0	20	-100%	0.0	
El Salvador	42	79	74	77	84	102	98	11	21	-48%	5.7	
Honduras	93	88	125	132	80	131	97	50	42	18%	23.5	
Jamaica	71	81	121	90	82	81	91	12	28	-56%	0.0	
Panama	52	59	68	56	65	68	66	30	56	-46%	0.0	
Trinidad and Tobago	52	50	56	68	63	82	58	12	27	-57%	0.0	
Total Unknown	45	4	249	250	168	59	87	158	62	154%	-8.5	
HRS Total Sales	7,068	7,496	6,907	8,584	6,174	7,153	7,969	1,897	1,531	24%	127.2	
Top 20 as a % of Total	85%	86%	84%	83%	89%	90%	94%	88%	92%		94%	



U.S. Wheat Associates Commercial Sales History (continued)

year to date sales to:
June 11, 2020

Top 20 importers ranked by 2019/20 sales

1,000 Metric Tons

marketing year-to-date

	2013/14	2014/15	2015/16	2016/17	2017/18	2018/19	2019/20	2020/21	2019/20	change from last year	change from last week
Soft Red Winter											
Mexico	1,410	1,182	970	1,004	733	917	815	130	238	-45%	40.9
Colombia	264	409	409	229	274	259	288	71	25	184%	0.0
Nigeria	503	348	306	226	245	272	173	0	120	-100%	0.0
Peru	136	146	125	144	155	175	162	56	43	30%	-2.0
Dominican Republic	136	98	107	108	114	110	116	13	18	-30%	0.0
Ecuador	156	270	343	178	100	197	112	59	18	240%	0.0
Brazil	197	213	174	55	55	79	98	0	30	-100%	0.0
Chile	125	44	109	13	8	46	89	28	22	27%	0.0
Jamaica	88	76	77	75	78	75	78	0	4	-100%	0.0
Costa Rica	79	69	79	45	60	59	78	13	20	-38%	0.0
Honduras	88	67	99	116	108	105	75	30	56	-46%	14.0
Panama	39	40	76	32	39	39	42	12	25	-52%	0.7
Canada	4	51	0	3	7	29	41	8	17	-51%	0.0
Trinidad and Tobago	43	39	36	35	38	49	40	3	16	-84%	0.0
South Africa	55	44	56	29	39	23	36	13	0	-	0.0
United Arab Emirates	24	28	26	54	36	32	36	0	0	-	0.0
Guatemala	37	17	21	26	21	29	22	4	10	-62%	0.0
Japan	51	0	0	9	0	10	21	0	12	-100%	0.0
Burma	0	2	16	7	9	6	10	1	1	-17%	1.0
Taiwan	0	12	4	0	0	16	10	1	0	-	1.0
Total Unknown	94	31	15	68	132	23	67	145	253	-43%	1.0
SRW Total Sales	7,536	3,783	3,219	2,526	2,513	3,323	2,453	589	942	-37%	57.0
Top 20 as a % of Total	46%	83%	94%	94%	84%	76%	95%	75%	72%		98%
White										year change	week change
Philippines	864	875	879	1,040	1,174	1,323	1,511	392	319	23%	12.2
South Korea	731	538	565	767	806	645	727	188	123	53%	-0.1
Japan	854	987	812	784	829	889	701	126	146	-14%	1.2
Indonesia	483	158	166	457	599	870	466	9	114	-92%	0.0
Yemen	353	298	447	317	263	445	385	124	58	112%	1.0
Thailand	228	174	180	227	236	241	271	40	66	-39%	0.0
Nigeria	19	32	28	84	30	160	219	44	67	-34%	0.0
Taiwan	134	121	132	145	144	144	168	25	25	-1%	0.0
Sri Lanka	161	110	69	87	69	115	149	72	0	-	58.0
Vietnam	39	44	93	58	105	52	136	39	24	64%	0.0
China	170	20	51	228	307	8	131	0	0	-	0.0
Guatemala	127	119	147	134	132	127	114	43	13	225%	20.8
El Salvador	35	62	33	47	49	56	57	3	7	-49%	3.5
Mexico	34	0	3	16	84	35	56	44	3	1232%	0.0
Malaysia	60	61	48	49	61	54	51	4	18	-76%	0.0
Chile	152	121	24	87	132	121	49	0	0	-	0.0
Singapore	35	77	32	56	67	67	46	0	0	-	0.0
Burma	8	4	3	16	11	7	29	0	0	-	0.0
Ecuador	0	0	0	0	0	0	23	0	0	-	0.0
Canada	9	8	5	1	10	13	8	1	2	-51%	0.0
Total Unknown	0	52	163	222	175	37	36	79	55	42%	-8.3
White Wheat Total Sales	4,559	3,886	3,929	4,846	5,321	5,454	5,342	1,234	1,051	17%	88.3
Top 20 as a % of Total	99%	98%	95%	95%	96%	98%	99%	94%	94%		100%
Durum										year change	week change
Italy	274	358	448	223	170	253	662	148	80	85%	12.8
Algeria	67	210	90	190	189	129	107	0	44	-100%	0.0
Tunisia	0	3	31	0	0	0	42	0	0	-	0.0
Belgium	0	0	0	0	0	21	41	0	0	-	0.0
Nigeria	17	26	39	65	17	37	39	0	29	-100%	0.0
Libya	0	0	0	0	0	0	21	0	0	-	0.0
Ethiopia	0	0	0	0	0	0	20	0	0	-	0.0
Panama	6	3	10	5	5	8	10	4	6	-33%	0.0
Venezuela	70	78	0	0	0	0	6	0	0	-	0.0
Japan	1	1	1	14	5	12	6	4	3	3%	0.0
Portugal	0	0	0	0	0	7	4	0	0	-	0.0
Guatemala	21	14	14	15	16	17	3	5	0	-	5.3
South Korea	0	0	0	0	0	0	0	0	0	-	0.0
Total Unknown	0	2	3	0	0	0	5	126	50	152%	-14.8
Durum Total Sales	519	706	702	527	405	504	966	287	212	35%	3.3
Top 20 as a % of Total	88%	98%	90%	97%	99%	96%	100%	56%	76%		100%

U.S. Wheat Associates
Summary of Commercial Sales for 2020/21 (as of June 11, 2020) continued

1,000 Metric Tons

East Africa	2020/21	HRW	SRW	HRS	White	Durum	2019/20	HRW	SRW	HRS	White	Durum
Burundi	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Kenya	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Tanzania	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Summary Of Total	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Ytd Export Sales Change	0.0	0.0	0.0	0.0	0.0	0.0						
Percent Change	-	-	-	-	-	-						
Subsahara Africa	2020/21	HRW	SRW	HRS	White	Durum	2019/20	HRW	SRW	HRS	White	Durum
Angola	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Burkina	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Cameroon	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Congo DR	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Cote d'Ivoire	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Gabon	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Gambia	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Ghana	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Guinea	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Liberia	7.7	7.7	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Malawi	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Mali	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Mozambique	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Namibia	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Niger	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Nigeria	256.7	212.5	0.0	0.0	44.2	0.0	481.3	245.0	120.0	20.9	66.6	28.7
Rwanda	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Senegal	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Sierra Leone	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
South Africa	13.0	0.0	13.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Swaziland	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Togo	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Uganda	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Zambia	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Zimbabwe	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Summary Of Total	277.4	220.2	13.0	0.0	44.2	0.0	481.3	245.0	120.0	20.9	66.6	28.7
Ytd Export Sales Change	(203.9)	(24.8)	(107.0)	(20.9)	(22.4)	(28.7)						
Percent Change	-42%	-10%	-89%	-100%	-34%	-100%						

Region Summary	2020/21	HRW	SRW	HRS	White	Durum	YR Change	% Change
Mexico/Cent. Amer./Caribbean	1,019.6	426.9	214.4	277.8	91.3	9.3	-366.5	-26%
South America	495.6	281.1	214.5	0.0	0.0	0.0	170.5	52%
North Asia	1,293.6	388.2	1.0	562.3	338.5	3.5	185.6	17%
Hong Kong/China	548.0	518.0	0.0	30.0	0.0	0.0	547.5	102330%
South Asia	1,720.4	312.0	1.0	850.5	556.9	0.0	353.1	26%
Europe	166.9	0.0	0.0	19.0	0.0	147.9	69.9	72%
Middle East/North Africa	124.0	0.0	0.0	0.0	124.0	0.0	-610.8	-83%
East Africa	0.0	0.0	0.0	0.0	0.0	0.0	0.0	-
Subsahara Africa	277.4	220.2	13.0	0.0	44.2	0.0	-203.9	-42%
All Regions Total	5,645.4	2,146.4	443.9	1,739.6	1,154.9	160.6	145.4	0%

Total Sales (year to date)	2020/21	HRW	SRW	HRS	White	Durum	2019/20	HRW	SRW	HRS	White	Durum
All Regions Total	5,645.4	2,146.4	443.9	1,739.6	1,154.9	160.6	5,500.0	2,184.7	688.5	1,468.9	995.8	162.1
Total Unknown	687.9	180.8	144.7	157.5	78.9	126.0	835.7	415.2	253.1	62.0	55.4	50.0
Total Sales (All Regions and Unknown)	6,333.4	2,327.2	588.6	1,897.1	1,233.8	286.6	6,335.7	2,599.9	941.6	1,530.9	1,051.2	212.1
Total Year Change	(2.3)	(272.7)	(353.0)	366.3	182.6	74.5						
Percent Change	0%	-10%	-37%	24%	17%	35%						

Source: U.S. Department of Agriculture, Foreign Agricultural Service, Weekly Export Sales Report

