



U.S. Wheat Commercial Sales as of November 12, 2020

Top 20 importers ranked by total 2019/20 sales	Total historic marketing year sales (June 1 to May 31)							Marketing year-to-date		change from last year	change from last week
	1,000 metric tons							2020/21	2019/20		
All Wheat	2013/14	2014/15	2015/16	2016/17	2017/18	2018/19	2019/20	2020/21	2019/20		
Mexico	3,090	2,750	2,399	3,304	2,972	3,308	3,868	2,278	2,388	-5%	28.7
Philippines	2,163	2,397	2,164	2,786	2,604	3,234	3,584	2,371	1,830	30%	-1.1
Japan	3,079	3,144	2,553	2,864	2,931	2,784	2,780	1,596	1,632	-2%	25.4
South Korea	1,313	1,180	1,141	1,429	1,602	1,440	1,657	1,169	865	35%	3.1
Nigeria	2,691	2,114	1,500	1,642	1,171	1,648	1,591	791	958	-17%	0.1
Taiwan	1,049	1,002	1,089	1,097	1,141	1,164	1,428	771	772	0%	2.5
Indonesia	1,142	643	608	1,204	1,141	1,622	1,062	606	399	52%	0.0
European Union	636	776	971	675	627	736	1,014	559	609	-8%	0.0
Thailand	663	679	564	754	664	757	875	495	462	7%	0.0
Colombia	788	614	669	858	685	384	793	270	500	-46%	2.5
Vietnam	101	283	262	192	208	251	630	384	224	71%	1.0
China	4,273	333	881	1,663	902	42	579	1,723	194	788%	125.0
Brazil	4,316	1,534	511	1,237	128	268	548	529	381	39%	0.0
Guatemala	644	519	586	563	548	553	539	370	334	11%	0.0
Ecuador	212	316	382	270	238	269	520	145	211	-31%	2.0
Algeria	91	210	90	705	647	313	472	11	410	-97%	0.0
Chile	578	232	246	536	301	282	396	369	315	17%	0.0
Yemen	353	298	447	317	263	445	385	291	235	23%	0.0
Bangladesh	0	1	0	111	105	400	381	0	55	-100%	0.0
Malaysia	202	325	164	218	211	505	374	205	163	25%	0.0
All Wheat Total Sales	31,664	23,190	20,737	28,396	23,724	25,819	26,900	17,250	15,615	10%	192.4
Top 20 as a % of Total	86%	83%	83%	79%	80%	79%	87%	87%	83%		98%
Hard Red Winter	2013/14	2014/15	2015/16	2016/17	2017/18	2018/19	2019/20	2020/21	2019/20	year change	week change
Mexico	1,403	962	1,111	1,959	2,027	2,136	2,612	1,429	1,512	-6%	26.0
Nigeria	2,060	1,610	1,042	1,177	836	1,142	1,013	579	581	0%	0.1
Japan	1,005	881	879	979	1,020	956	937	568	575	-1%	0.4
Colombia	460	195	219	607	400	125	505	96	254	-62%	0.0
Taiwan	265	248	342	358	344	380	483	240	264	-9%	0.7
Brazil	4,120	1,293	338	1,155	73	189	450	513	318	61%	0.0
Indonesia	118	0	227	541	517	337	411	287	121	138%	0.0
South Korea	214	226	194	241	282	308	377	204	189	8%	0.4
Algeria	0	0	0	515	458	184	365	0	365	-100%	0.0
Ecuador	49	35	39	92	133	70	350	65	133	-51%	0.0
China	6	3	2	277	49	0	302	981	0	-	0.0
Guatemala	317	260	285	253	251	246	293	159	159	0%	0.0
Chile	234	32	110	420	161	89	239	212	185	15%	0.0
Thailand	129	159	118	180	141	145	217	91	130	-30%	0.0
Iraq	53	0	0	0	671	674	210	0	210	-100%	0.0
Dominican Republic	200	197	133	138	141	140	156	64	87	-27%	0.0
Malaysia	0	0	0	9	3	211	136	33	53	-38%	0.0
Honduras	75	54	36	38	44	66	133	72	77	-6%	0.0
Haiti	70	58	68	86	108	110	127	43	60	-29%	0.0
Venezuela	290	134	67	192	240	178	118	109	36	206%	0.0
Total Unknown	22	7	109	140	29	181	44	285	143	99%	0.0
HRW Total Sales	11,981	7,318	5,981	11,912	9,311	9,385	10,170	6,213	5,794	7%	27.5
Top 20 as a % of Total	92%	87%	87%	77%	85%	82%	93%	92%	92%		-
Hard Red Spring	2013/14	2014/15	2015/16	2016/17	2017/18	2018/19	2019/20	2020/21	2019/20	year change	week change
Philippines	1,266	1,220	1,166	1,697	1,332	1,847	1,973	1,318	1,091	21%	-0.1
Japan	1,167	1,275	862	1,078	1,077	916	1,114	583	508	15%	0.0
Taiwan	650	621	612	595	652	624	767	435	403	8%	1.5
South Korea	361	408	376	415	440	481	550	308	313	-1%	1.4
Vietnam	57	214	93	100	54	186	413	251	184	36%	1.0
Thailand	306	282	261	347	287	371	387	234	177	32%	0.0
Mexico	241	605	315	323	128	221	386	280	263	6%	1.7
Bangladesh	0	0	0	111	0	392	381	0	55	-100%	0.0
Italy	204	274	376	232	255	275	275	136	194	-30%	0.0
Malaysia	142	262	117	159	147	235	185	138	84	65%	0.0
Indonesia	540	476	213	205	25	193	183	53	50	6%	0.0
Nigeria	92	97	85	90	42	37	147	71	98	-27%	0.0
China	527	257	747	1,143	543	34	146	382	63	507%	0.0
Guatemala	142	110	119	134	128	133	108	66	83	-21%	0.0
Egypt	0	0	33	60	0	50	101	0	101	-100%	0.0
El Salvador	42	79	74	77	84	102	98	52	70	-26%	0.0
Honduras	93	88	125	132	80	131	97	62	73	-16%	0.0
Jamaica	71	81	121	90	82	81	91	57	60	-4%	0.0
Panama	52	59	68	56	65	68	66	48	67	-30%	-0.4
Trinidad and Tobago	52	50	56	68	63	82	58	29	45	-37%	0.0
Total Unknown	45	4	249	250	168	59	87	65	138	-53%	0.0
HRS Total Sales	7,068	7,496	6,907	8,584	6,174	7,153	7,969	4,837	4,290	13%	9.1
Top 20 as a % of Total	85%	86%	84%	83%	89%	90%	94%	93%	93%		56%



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	1,000 metric tons							2020/21	2019/20		
Soft Red Winter	2013/14	2014/15	2015/16	2016/17	2017/18	2018/19	2019/20	2020/21	2019/20		
Mexico	1,410	1,182	970	1,004	733	917	815	491	588	-17%	0.0
Colombia	264	409	409	229	274	259	288	174	246	-29%	2.5
Nigeria	503	348	306	226	245	272	173	0	118	-100%	0.0
Peru	136	146	125	144	155	175	162	113	116	-3%	0.0
Dominican Republic	136	98	107	108	114	110	116	39	67	-42%	0.0
Ecuador	156	270	343	178	100	197	112	36	77	-54%	0.0
Brazil	197	213	174	55	55	79	98	16	63	-75%	0.0
Chile	125	44	109	13	8	46	89	29	89	-68%	0.0
Jamaica	88	76	77	75	78	75	78	34	49	-29%	0.0
Costa Rica	79	69	79	45	60	59	78	51	52	-3%	0.0
Honduras	88	67	99	116	108	105	75	34	65	-47%	0.0
Panama	39	40	76	32	39	39	42	21	38	-45%	-0.3
Canada	4	51	0	3	7	29	41	15	60	-75%	0.0
Trinidad and Tobago	43	39	36	35	38	49	40	19	33	-41%	0.0
South Africa	55	44	56	29	39	23	36	13	19	-30%	0.0
United Arab Emirates	24	28	26	54	36	32	36	1	0	-	-0.1
Guatemala	37	17	21	26	21	29	22	15	15	1%	0.0
Japan	51	0	0	9	0	10	21	0	21	-100%	0.0
Burma	0	2	16	7	9	6	10	2	8	-74%	0.0
Taiwan	0	12	4	0	0	16	10	16	10	68%	0.0
Total Unknown	94	31	15	68	132	23	67	51	121	-58%	0.0
SRW Total Sales	7,536	3,783	3,219	2,526	2,513	3,323	2,453	1,368	1,875	-27%	2.1
Top 20 as a % of Total	46%	83%	94%	94%	84%	76%	95%	82%	92%		100%
White	2013/14	2014/15	2015/16	2016/17	2017/18	2018/19	2019/20	2020/21	2019/20	year change	week change
Philippines	864	875	879	1,040	1,174	1,323	1,511	1,014	723	40%	-1.0
South Korea	731	538	565	767	806	645	727	653	359	82%	1.3
Japan	854	987	812	784	829	889	701	444	523	-15%	25.0
Indonesia	483	158	166	457	599	870	466	260	226	15%	0.0
Yemen	353	298	447	317	263	445	385	291	235	23%	0.0
Thailand	228	174	180	227	236	241	271	171	154	11%	0.0
Nigeria	19	32	28	84	30	160	219	141	134	5%	0.0
Taiwan	134	121	132	145	144	144	168	81	95	-15%	0.3
Sri Lanka	161	110	69	87	69	115	149	58	67	-13%	0.0
Vietnam	39	44	93	58	105	52	136	86	39	122%	0.0
China	170	20	51	228	307	8	131	186	131	42%	125.0
Guatemala	127	119	147	134	132	127	114	118	77	55%	0.0
El Salvador	35	62	33	47	49	56	57	56	36	54%	0.0
Mexico	34	0	3	16	84	35	56	76	24	223%	0.0
Malaysia	60	61	48	49	61	54	51	31	26	19%	0.0
Chile	152	121	24	87	132	121	49	118	41	187%	0.0
Singapore	35	77	32	56	67	67	46	45	31	45%	0.0
Burma	8	4	3	16	11	7	29	4	4	6%	0.0
Ecuador	0	0	0	0	0	0	23	12	0	-	2.0
Canada	9	8	5	1	10	13	8	5	7	-31%	0.0
Total Unknown	0	52	163	222	175	37	36	427	48	790%	0.0
White Wheat Total Sales	4,559	3,886	3,929	4,846	5,321	5,454	5,342	4,288	2,986	44%	152.7
Top 20 as a % of Total	99%	98%	95%	95%	96%	98%	99%	90%	98%		100%
Durum	2013/14	2014/15	2015/16	2016/17	2017/18	2018/19	2019/20	2020/21	2019/20	year change	week change
Italy	274	358	448	223	170	253	662	351	361	-3%	0.0
Algeria	67	210	90	190	189	129	107	11	45	-75%	0.0
Tunisia	0	3	31	0	0	0	42	0	10	-100%	0.0
Belgium	0	0	0	0	0	21	41	0	41	-100%	0.0
Nigeria	17	26	39	65	17	37	39	0	28	-100%	0.0
Libya	0	0	0	0	0	0	21	0	21	-100%	0.0
Ethiopia	0	0	0	0	0	0	20	0	20	-100%	0.0
Panama	6	3	10	5	5	8	10	8	8	-3%	0.0
Venezuela	70	78	0	0	0	0	6	15	7	137%	0.0
Japan	1	1	1	14	5	12	6	1	4	-68%	0.0
Portugal	0	0	0	0	0	7	4	21	0	-	0.0
Guatemala	21	14	14	15	16	17	3	11	0	-	0.0
South Korea	0	0	0	0	0	0	0	0	0	-	0.0
Total Unknown	0	2	3	0	0	0	5	113	126	-10%	0.0
Durum Total Sales	519	706	702	527	405	504	966	544	669	-19%	1.0
Top 20 as a % of Total	88%	98%	90%	97%	99%	96%	100%	77%	81%		4%



U.S. Wheat Commercial Sales Regional Summary

Regions and Countries	2020/21 1,000 metric tons						2019/20 1,000 metric tons					
	Total	HRW	SRW	HRS	White	Durum	Total	HRW	SRW	HRS	White	Durum
East Africa												
Burundi	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Kenya	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Tanzania	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Summary Of Total	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Ytd Export Sales Change	0.0	0.0	0.0	0.0	0.0	0.0						
Percent Change	-	-	-	-	-	-						
Subsahara Africa												
Angola	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Burkina	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Cameroon	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Congo DR	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Cote d'Ivoire	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Gabon	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Gambia	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Ghana	0.0	0.0	0.0	0.0	0.0	0.0	18.6	18.6	0.0	0.0	0.0	0.0
Guinea	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Liberia	7.7	7.7	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Malawi	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Mali	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Mozambique	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Namibia	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Niger	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Nigeria	791.0	579.1	0.0	70.8	141.1	0.0	958.0	580.7	117.6	97.5	134.3	27.8
Rwanda	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Senegal	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Sierra Leone	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
South Africa	13.0	0.0	13.0	0.0	0.0	0.0	18.5	0.0	18.5	0.0	0.0	0.0
Swaziland	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Togo	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Uganda	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Zambia	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Zimbabwe	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Summary Of Total	811.7	586.8	13.0	70.8	141.1	0.0	995.1	599.4	136.1	97.5	134.3	27.8
Ytd Export Sales Change	(183.4)	(12.5)	(123.1)	(26.7)	6.7	(27.8)						
Percent Change	-18%	-2%	-90%	-27%	5%	-100%						

Region Summary	Total	HRW	SRW	HRS	White	Durum	YR Change	% Change
Mexico/Cent. Amer./Caribbean	3,677.4	1,965.2	729.1	688.0	258.7	36.4	-251.0	-6%
South America	1,465.0	886.8	367.3	77.2	133.7	0.0	-152.2	-9%
North Asia	3,536.5	1,012.0	19.9	1,326.1	1,177.2	1.4	268.4	8%
Hong Kong/China	1,723.8	980.5	173.9	382.3	187.1	0.0	1,526.8	775%
South Asia	4,229.0	496.5	12.2	2,051.0	1,669.2	0.0	950.9	29%
Europe	559.0	0.3	0.0	176.8	0.3	381.7	-50.5	-8%
Middle East/North Africa	305.2	0.0	0.9	0.0	293.0	11.3	-840.7	-73%
East Africa	0.0	0.0	0.0	0.0	0.0	0.0	0.0	-
Subsahara Africa	811.7	586.8	13.0	70.8	141.1	0.0	-183.4	-18%
All Regions Total	16,307.6	5,928.1	1,316.4	4,772.1	3,860.2	430.7	1,268.3	10%

Total Sales (year to date)	Total	HRW	SRW	HRS	White	Durum	Total	HRW	SRW	HRS	White	Durum
All Regions Total	16,307.6	5,928.1	1,316.4	4,772.1	3,860.2	430.7	15,039.3	5,651.4	1,754.6	4,151.9	2,937.8	543.7
Total Unknown	942.3	285.3	51.2	65.4	427.4	113.0	575.4	143.0	120.9	138.0	48.0	125.5
Total Sales (All Regions and Unknown)	17,249.9	6,213.4	1,367.6	4,837.5	4,287.6	543.7	15,614.7	5,794.4	1,875.5	4,289.9	2,985.8	669.2
Total Year Change	1,635.2	419.0	(507.9)	547.6	1,301.8	(125.4)						
Percent Change	10%	7%	-27%	13%	44%	-19%						

Source: U.S. Department of Agriculture, Foreign Agricultural Service, Weekly Export Sales Report

