



## U.S. Wheat Commercial Sales as of January 14, 2021

Top 20 importers ranked by total 2019/20 sales	Total historic marketing year sales (June 1 to May 31)							Marketing year-to-date		change from last year	change from last week	
	2013/14	2014/15	2015/16	2016/17	2017/18	2018/19	2019/20	2020/21	2019/20			
<b>All Wheat</b>	1,000 metric tons											
Mexico	3,090	2,750	2,399	3,304	2,972	3,308	3,868	2,803	2,861	-2%	46.2	
Philippines	2,163	2,397	2,164	2,786	2,604	3,234	3,584	2,649	2,554	4%	0.0	
Japan	3,079	3,144	2,553	2,864	2,931	2,784	2,780	2,016	2,042	-1%	76.9	
South Korea	1,313	1,180	1,141	1,429	1,602	1,440	1,657	1,418	1,123	26%	0.0	
Nigeria	2,691	2,114	1,500	1,642	1,171	1,648	1,591	1,016	1,130	-10%	-49.9	
Taiwan	1,049	1,002	1,089	1,097	1,141	1,164	1,428	942	1,055	-11%	0.9	
Indonesia	1,142	643	608	1,204	1,141	1,622	1,062	937	744	26%	105.9	
European Union	636	776	971	675	627	736	1,014	645	774	-17%	-3.8	
Thailand	663	679	564	754	664	757	875	701	751	-7%	0.0	
Colombia	788	614	669	858	685	384	793	302	563	-46%	-0.5	
Vietnam	101	283	262	192	208	251	630	483	285	70%	0.0	
China	4,273	333	881	1,663	902	42	579	2,450	194	1163%	65.0	
Brazil	4,316	1,534	511	1,237	128	268	548	529	386	37%	0.0	
Guatemala	644	519	586	563	548	553	539	389	532	-27%	0.0	
Ecuador	212	316	382	270	238	269	520	161	211	-24%	0.0	
Algeria	91	210	90	705	647	313	472	9	410	-98%	0.0	
Chile	578	232	246	536	301	282	396	369	331	11%	0.0	
Yemen	353	298	447	317	263	445	385	295	285	3%	0.0	
Bangladesh	0	1	0	111	105	400	381	106	267	-60%	0.0	
Malaysia	202	325	164	218	211	505	374	249	199	25%	0.0	
<b>All Wheat Total Sales</b>	<b>31,664</b>	<b>23,190</b>	<b>20,737</b>	<b>28,396</b>	<b>23,724</b>	<b>25,819</b>	<b>26,900</b>	<b>21,390</b>	<b>20,281</b>	<b>5%</b>	<b>329.6</b>	
Top 20 as a % of Total	<b>86%</b>	<b>83%</b>	<b>83%</b>	<b>79%</b>	<b>80%</b>	<b>79%</b>	<b>87%</b>	<b>86%</b>	<b>82%</b>		<b>73%</b>	
<b>Hard Red Winter</b>	2013/14	2014/15	2015/16	2016/17	2017/18	2018/19	2019/20	2020/21	2019/20	year change	week change	
Mexico	1,403	962	1,111	1,959	2,027	2,136	2,612	1,700	1,857	-8%	21.8	
Nigeria	2,060	1,610	1,042	1,177	836	1,142	1,013	757	644	17%	-24.9	
Japan	1,005	881	879	979	1,020	956	937	747	710	5%	22.5	
Colombia	460	195	219	607	400	125	505	114	299	-62%	0.0	
Taiwan	265	248	342	358	344	380	483	290	351	-17%	0.5	
Brazil	4,120	1,293	338	1,155	73	189	450	513	320	60%	0.0	
Indonesia	118	0	227	541	517	337	411	287	250	15%	0.0	
South Korea	214	226	194	241	282	308	377	257	256	0%	0.0	
Algeria	0	0	0	515	458	184	365	0	365	-100%	0.0	
Ecuador	49	35	39	92	133	70	350	65	133	-51%	0.0	
China	6	3	2	277	49	0	302	1,126	0	-	0.0	
Guatemala	317	260	285	253	251	246	293	169	266	-37%	0.0	
Chile	234	32	110	420	161	89	239	212	199	7%	0.0	
Thailand	129	159	118	180	141	145	217	120	206	-42%	0.0	
Iraq	53	0	0	0	671	674	210	0	210	-100%	0.0	
Dominican Republic	200	197	133	138	141	140	156	74	138	-46%	6.0	
Malaysia	0	0	0	9	3	211	136	33	53	-38%	0.0	
Honduras	75	54	36	38	44	66	133	109	103	6%	1.5	
Haiti	70	58	68	86	108	110	127	43	90	-52%	0.0	
Venezuela	290	134	67	192	240	178	118	109	64	70%	0.0	
Total Unknown	22	7	109	140	29	181	44	320	446	-28%	3.5	
<b>HRW Total Sales</b>	<b>11,981</b>	<b>7,318</b>	<b>5,981</b>	<b>11,912</b>	<b>9,311</b>	<b>9,385</b>	<b>10,170</b>	<b>7,248</b>	<b>7,434</b>	<b>-3%</b>	<b>30.9</b>	
Top 20 as a % of Total	<b>92%</b>	<b>87%</b>	<b>87%</b>	<b>77%</b>	<b>85%</b>	<b>82%</b>	<b>93%</b>	<b>93%</b>	<b>88%</b>		<b>100%</b>	
<b>Hard Red Spring</b>	2013/14	2014/15	2015/16	2016/17	2017/18	2018/19	2019/20	2020/21	2019/20	year change	week change	
Philippines	1,266	1,220	1,166	1,697	1,332	1,847	1,973	1,488	1,455	2%	0.0	
Japan	1,167	1,275	862	1,078	1,077	916	1,114	741	702	5%	22.4	
Taiwan	650	621	612	595	652	624	767	530	569	-7%	0.0	
South Korea	361	408	376	415	440	481	550	360	376	-4%	0.0	
Vietnam	57	214	93	100	54	186	413	299	200	50%	0.0	
Thailand	306	282	261	347	287	371	387	321	303	6%	0.0	
Mexico	241	605	315	323	128	221	386	421	292	44%	22.0	
Bangladesh	0	0	0	111	0	392	381	55	212	-74%	0.0	
Italy	204	274	376	232	255	275	275	112	201	-44%	-3.8	
Malaysia	142	262	117	159	147	235	185	175	115	52%	0.0	
Indonesia	540	476	213	205	25	193	183	233	127	84%	56.0	
Nigeria	92	97	85	90	42	37	147	82	96	-14%	0.0	
China	527	257	747	1,143	543	34	146	566	63	798%	0.0	
Guatemala	142	110	119	134	128	133	108	66	122	-46%	0.0	
Egypt	0	0	33	60	0	50	101	0	101	-100%	0.0	
El Salvador	42	79	74	77	84	102	98	52	77	-33%	0.0	
Honduras	93	88	125	132	80	131	97	85	84	1%	0.0	
Jamaica	71	81	121	90	82	81	91	81	85	-4%	0.0	
Panama	52	59	68	56	65	68	66	57	68	-17%	0.0	
Trinidad and Tobago	52	50	56	68	63	82	58	33	46	-29%	0.0	
Total Unknown	45	4	249	250	168	59	87	233	273	-15%	57.0	
<b>HRS Total Sales</b>	<b>7,068</b>	<b>7,496</b>	<b>6,907</b>	<b>8,584</b>	<b>6,174</b>	<b>7,153</b>	<b>7,969</b>	<b>6,271</b>	<b>5,804</b>	<b>8%</b>	<b>160.1</b>	
Top 20 as a % of Total	<b>85%</b>	<b>86%</b>	<b>84%</b>	<b>83%</b>	<b>89%</b>	<b>90%</b>	<b>94%</b>	<b>92%</b>	<b>91%</b>		<b>96%</b>	



## U.S. Wheat Commercial Sales as of January 14, 2021

Top 20 importers ranked by total 2019/20 sales	Total historic marketing year sales (June 1 to May 31)							Marketing year-to-date		change from last year	change from last week
	1,000 metric tons							2020/21	2019/20		
<b>Soft Red Winter</b>	2013/14	2014/15	2015/16	2016/17	2017/18	2018/19	2019/20	2020/21	2019/20		
Mexico	1,410	1,182	970	1,004	733	917	815	582	678	-14%	2.5
Colombia	264	409	409	229	274	259	288	187	264	-29%	-0.5
Nigeria	503	348	306	226	245	272	173	0	171	-100%	0.0
Peru	136	146	125	144	155	175	162	113	124	-8%	-3.7
Dominican Republic	136	98	107	108	114	110	116	46	108	-57%	0.0
Ecuador	156	270	343	178	100	197	112	36	78	-54%	0.0
Brazil	197	213	174	55	55	79	98	16	66	-76%	0.0
Chile	125	44	109	13	8	46	89	29	89	-68%	0.0
Jamaica	88	76	77	75	78	75	78	61	60	3%	0.0
Costa Rica	79	69	79	45	60	59	78	67	64	5%	0.0
Honduras	88	67	99	116	108	105	75	42	73	-42%	0.0
Panama	39	40	76	32	39	39	42	28	38	-27%	0.0
Canada	4	51	0	3	7	29	41	39	63	-38%	0.0
Trinidad and Tobago	43	39	36	35	38	49	40	26	33	-23%	0.0
South Africa	55	44	56	29	39	23	36	13	27	-52%	0.0
United Arab Emirates	24	28	26	54	36	32	36	1	0	-	0.0
Guatemala	37	17	21	26	21	29	22	15	18	-20%	0.0
Japan	51	0	0	9	0	10	21	0	21	-100%	0.0
Burma	0	2	16	7	9	6	10	2	9	-79%	0.0
Taiwan	0	12	4	0	0	16	10	16	10	72%	0.0
Total Unknown	94	31	15	68	132	23	67	64	112	-43%	0.0
<b>SRW Total Sales</b>	<b>7,536</b>	<b>3,783</b>	<b>3,219</b>	<b>2,526</b>	<b>2,513</b>	<b>3,323</b>	<b>2,453</b>	<b>1,585</b>	<b>2,130</b>	<b>-26%</b>	<b>(1.7)</b>
<b>Top 20 as a % of Total</b>	<b>46%</b>	<b>83%</b>	<b>94%</b>	<b>94%</b>	<b>84%</b>	<b>76%</b>	<b>95%</b>	<b>83%</b>	<b>94%</b>		<b>100%</b>
<b>White</b>	2013/14	2014/15	2015/16	2016/17	2017/18	2018/19	2019/20	2020/21	2019/20	year change	week change
Philippines	864	875	879	1,040	1,174	1,323	1,511	1,121	1,066	5%	0.0
South Korea	731	538	565	767	806	645	727	799	487	64%	0.0
Japan	854	987	812	784	829	889	701	526	604	-13%	32.1
Indonesia	483	158	166	457	599	870	466	412	365	13%	49.9
Yemen	353	298	447	317	263	445	385	295	285	3%	0.0
Thailand	228	174	180	227	236	241	271	259	242	7%	0.0
Nigeria	19	32	28	84	30	160	219	177	191	-7%	-25.0
Taiwan	134	121	132	145	144	144	168	105	125	-16%	0.4
Sri Lanka	161	110	69	87	69	115	149	58	132	-56%	0.0
Vietnam	39	44	93	58	105	52	136	137	59	132%	0.0
China	170	20	51	228	307	8	131	584	131	346%	65.0
Guatemala	127	119	147	134	132	127	114	128	126	2%	0.0
El Salvador	35	62	33	47	49	56	57	62	44	41%	0.0
Mexico	34	0	3	16	84	35	56	92	34	168%	0.0
Malaysia	60	61	48	49	61	54	51	38	30	26%	0.0
Chile	152	121	24	87	132	121	49	118	44	170%	0.0
Singapore	35	77	32	56	67	67	46	45	45	0%	0.0
Burma	8	4	3	16	11	7	29	18	16	15%	0.0
Ecuador	0	0	0	0	0	0	23	28	0	-	0.0
Canada	9	8	5	1	10	13	8	6	7	-14%	0.1
Total Unknown	0	52	163	222	175	37	36	550	51	983%	-55.0
<b>White Wheat Total Sales</b>	<b>4,559</b>	<b>3,886</b>	<b>3,929</b>	<b>4,846</b>	<b>5,321</b>	<b>5,454</b>	<b>5,342</b>	<b>5,625</b>	<b>4,099</b>	<b>37%</b>	<b>70.4</b>
<b>Top 20 as a % of Total</b>	<b>99%</b>	<b>98%</b>	<b>95%</b>	<b>95%</b>	<b>96%</b>	<b>98%</b>	<b>99%</b>	<b>89%</b>	<b>98%</b>		<b>96%</b>
<b>Durum</b>	2013/14	2014/15	2015/16	2016/17	2017/18	2018/19	2019/20	2020/21	2019/20	year change	week change
Italy	274	358	448	223	170	253	662	433	507	-15%	0.0
Algeria	67	210	90	190	189	129	107	9	45	-81%	0.0
Tunisia	0	3	31	0	0	0	42	19	31	-38%	0.0
Belgium	0	0	0	0	0	21	41	19	41	-52%	0.0
Nigeria	17	26	39	65	17	37	39	0	28	-100%	0.0
Libya	0	0	0	0	0	0	21	0	21	-100%	0.0
Ethiopia	0	0	0	0	0	0	20	0	20	-100%	0.0
Panama	6	3	10	5	5	8	10	10	8	19%	0.0
Venezuela	70	78	0	0	0	0	6	15	6	137%	0.0
Japan	1	1	1	14	5	12	6	2	5	-56%	0.0
Portugal	0	0	0	0	0	7	4	30	0	-	0.0
Guatemala	21	14	14	15	16	17	3	11	0	-	0.0
South Korea	0	0	0	0	0	0	0	0	0	-	0.0
Total Unknown	0	2	3	0	0	0	5	95	100	-5%	70.0
<b>Durum Total Sales</b>	<b>519</b>	<b>706</b>	<b>702</b>	<b>527</b>	<b>405</b>	<b>504</b>	<b>966</b>	<b>660</b>	<b>814</b>	<b>-19%</b>	<b>70.0</b>
<b>Top 20 as a % of Total</b>	<b>88%</b>	<b>98%</b>	<b>90%</b>	<b>97%</b>	<b>99%</b>	<b>96%</b>	<b>100%</b>	<b>83%</b>	<b>87%</b>		<b>100%</b>





## U.S. Wheat Commercial Sales Regional Summary

Regions and Countries	2020/21						2019/20					
	1,000 metric tons						1,000 metric tons					
<b>East Africa</b>	<b>Total</b>	<b>HRW</b>	<b>SRW</b>	<b>HRS</b>	<b>White</b>	<b>Durum</b>	<b>Total</b>	<b>HRW</b>	<b>SRW</b>	<b>HRS</b>	<b>White</b>	<b>Durum</b>
Burundi	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Kenya	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Tanzania	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Summary Of Total	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Ytd Export Sales Change	0.0	0.0	0.0	0.0	0.0	0.0						
Percent Change	-	-	-	-	-	-						
<b>Subsahara Africa</b>	<b>Total</b>	<b>HRW</b>	<b>SRW</b>	<b>HRS</b>	<b>White</b>	<b>Durum</b>	<b>Total</b>	<b>HRW</b>	<b>SRW</b>	<b>HRS</b>	<b>White</b>	<b>Durum</b>
Angola	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Burkina	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Cameroon	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Congo DR	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Cote d'Ivoire	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Gabon	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Gambia	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Ghana	0.0	0.0	0.0	0.0	0.0	0.0	18.6	18.6	0.0	0.0	0.0	0.0
Guinea	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Liberia	7.7	7.7	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Malawi	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Mali	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Mozambique	0.0	0.0	0.0	0.0	0.0	0.0	3.9	0.0	3.9	0.0	0.0	0.0
Namibia	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Niger	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Nigeria	1,016.2	756.9	0.0	82.4	176.9	0.0	1,129.7	644.3	170.6	96.0	191.0	27.8
Rwanda	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Senegal	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Sierra Leone	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
South Africa	13.0	0.0	13.0	0.0	0.0	0.0	27.3	0.0	27.3	0.0	0.0	0.0
Swaziland	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Togo	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Uganda	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Zambia	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Zimbabwe	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Summary Of Total	1,036.9	764.6	13.0	82.4	176.9	0.0	1,179.5	662.9	201.9	96.0	191.0	27.8
Ytd Export Sales Change	(142.6)	101.8	(188.9)	(13.6)	(14.1)	(27.8)						
Percent Change	-12%	15%	-94%	-14%	-7%	-100%						

Region Summary	Total	HRW	SRW	HRS	White	Durum	YR Change	% Change
Mexico/Cent. Amer./Caribbean	4,458.8	2,311.6	921.0	891.2	291.9	43.2	-472.9	-10%
South America	1,512.9	905.3	380.5	72.9	154.2	0.0	-204.2	-12%
North Asia	4,376.2	1,293.8	20.0	1,630.4	1,430.0	2.1	154.8	4%
Hong Kong/China	2,451.5	1,126.0	173.9	565.8	585.7	0.0	2,253.7	1139%
South Asia	5,321.2	526.8	12.3	2,642.6	2,139.5	0.0	261.9	5%
Europe	644.9	0.3	0.0	153.0	0.3	491.2	-129.5	-17%
Middle East/North Africa	326.2	0.0	0.9	0.0	297.0	28.3	-891.7	-73%
East Africa	0.0	0.0	0.0	0.0	0.0	0.0	0.0	-
Subsahara Africa	1,036.9	764.6	13.0	82.4	176.9	0.0	-142.6	-12%
<b>All Regions Total</b>	<b>20,128.6</b>	<b>6,928.4</b>	<b>1,521.6</b>	<b>6,038.4</b>	<b>5,075.5</b>	<b>564.7</b>	<b>829.5</b>	<b>5%</b>

Total Sales (year to date)	Total	HRW	SRW	HRS	White	Durum	Total	HRW	SRW	HRS	White	Durum
All Regions Total	20,128.6	6,928.4	1,521.6	6,038.4	5,075.5	564.7	19,299.1	6,988.6	2,017.8	5,531.0	4,047.7	713.9
Total Unknown	1,261.3	319.8	63.7	232.9	550.0	95.0	981.8	445.5	112.0	273.3	50.8	100.3
<b>Total Sales (All Regions and Unknown)</b>	<b>21,390.0</b>	<b>7,248.2</b>	<b>1,585.3</b>	<b>6,271.3</b>	<b>5,625.4</b>	<b>659.7</b>	<b>20,280.9</b>	<b>7,434.1</b>	<b>2,129.8</b>	<b>5,804.3</b>	<b>4,098.5</b>	<b>814.2</b>
Total Year Change	1,109.1	(185.9)	(544.5)	467.0	1,526.9	(154.4)						
Percent Change	5%	-3%	-26%	8%	37%	-19%						

Source: U.S. Department of Agriculture, Foreign Agricultural Service, Weekly Export Sales Report

