



U.S. Wheat Associates
Summary of Commercial Sales for 2015/16 (as of March 10, 2016) continued

1,000 Metric Tons

	2015/16	HRW	SRW	HRS	White	Durum	2014/15	HRW	SRW	HRS	White	Durum
East Africa												
Kenya	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Sudan	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Tanzania	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Summary Of Total	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Ytd Export Sales Change	0.0	0.0	0.0	0.0	0.0	0.0						
Percent Change	-	-	-	-	-	-						
Subsahara Africa												
Burkina	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Cameroon	0.0	0.0	0.0	0.0	0.0	0.0	11.0	11.0	0.0	0.0	0.0	0.0
Congo Dr	0.0	0.0	0.0	0.0	0.0	0.0	8.6	8.6	0.0	0.0	0.0	0.0
Cote d'Ivoire	0.0	0.0	0.0	0.0	0.0	0.0	4.5	0.0	0.0	4.5	0.0	0.0
Gabon	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Gambia	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Ghana	39.4	34.4	0.0	5.0	0.0	0.0	33.5	0.0	0.0	33.5	0.0	0.0
Guinea	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Liberia	24.0	24.0	0.0	0.0	0.0	0.0	4.7	4.7	0.0	0.0	0.0	0.0
Malawi	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Mali	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Mozambique	5.5	0.0	5.5	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Namibia	9.0	0.0	0.0	9.0	0.0	0.0	7.0	0.0	0.0	7.0	0.0	0.0
Niger	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Nigeria	1,389.2	1,001.4	253.6	79.3	27.9	27.0	1,902.5	1,442.5	331.5	69.8	32.4	26.4
Senegal	0.0	0.0	0.0	0.0	0.0	0.0	5.5	0.0	0.0	5.5	0.0	0.0
Sierra Leone	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
South Africa	49.1	0.0	41.3	7.7	0.0	0.0	44.4	0.0	44.4	0.0	0.0	0.0
Swaziland	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Togo	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Zambia	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Zimbabwe	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Summary Of Total	1,516.1	1,059.8	300.4	101.0	27.9	27.0	2,021.7	1,466.8	375.9	120.3	32.4	26.4
Ytd Export Sales Change	(505.6)	(407.0)	(75.4)	(19.3)	(4.5)	0.6						
Percent Change	-25%	-28%	-20%	-16%	-14%	2%						
All Region Total												
	18,569.2	5,285.1	2,980.9	6,102.2	3,531.0	670.0	22,645.8	7,051.5	3,619.1	7,484.1	3,814.8	676.3
Total Year Change	(4,076.7)	(1,766.4)	(638.3)	(1,381.9)	(283.8)	(6.2)						
Percent Change	-18%	-25%	-18%	-18%	-7%	-1%						
Total Unknown	987.4	199.7	71.9	371.4	306.4	38.0	945.0	306.5	78.4	364.5	173.8	21.9

Region Summary	TOTAL	HRW	SRW	HRS	White	Durum	YR Change	% Change
Mexico/Cent. Amer./Caribbean	4,456.2	1,633.2	1,372.9	1,220.0	184.7	45.3	(962.6)	-18%
South America	1,783.5	652.4	1,059.7	48.7	22.6	0.0	(1,193.6)	-40%
North Asia	4,305.5	1,258.7	9.7	1,685.9	1,350.7	0.6	(814.3)	-16%
China	673.6	2.1	80.4	548.6	42.5	0.0	290.9	76%
South Asia	3,365.8	345.4	50.8	1,651.9	1,303.3	14.4	(793.2)	-19%
Europe	953.8	133.6	0.0	385.0	0.3	434.9	194.8	26%
Middle East/North Africa	527.2	0.0	35.0	89.8	292.6	109.8	(335.5)	-39%
East Africa	0.0	0.0	0.0	0.0	0.0	0.0	0.0	-
Subsahara Africa	1,516.1	1,059.8	300.4	101.0	27.9	27.0	(505.6)	-25%
All Region Total	17,581.8	5,085.4	2,908.9	5,730.8	3,224.6	632.0	(4,119.0)	-18%
Total Year Change	-4,076.7	-1,766.4	-638.3	-1,381.9	-283.8	-6.2		

Source: U.S. Department of Agriculture, Foreign Agricultural Service, Weekly Export Sales Report

Summary of Export Donations, through December 31, 2015 (June - May 2015/16 MY)

Country	TOTAL	HRW	SRW	HRS	WHITE	DURUM
Afghanistan	10.6	0.0	0.0	0.0	10.6	0.0
Armenia	0.0	0.0	0.0	0.0	0.0	0.0
Azerbaijan	0.0	0.0	0.0	0.0	0.0	0.0
Bangladesh	0.0	0.0	0.0	0.0	0.0	0.0
Burkina Faso	0.0	0.0	0.0	0.0	0.0	0.0
Burundi	0.0	0.0	0.0	0.0	0.0	0.0
Cameroon	0.0	0.0	0.0	0.0	0.0	0.0
Chad	0.0	0.0	0.0	0.0	0.0	0.0
Congo	0.0	0.0	0.0	0.0	0.0	0.0
Djibouti	0.0	0.0	0.0	0.0	0.0	0.0
Eritrea	0.0	0.0	0.0	0.0	0.0	0.0
Ethiopia	190.7	190.7	0.0	0.0	0.0	0.0
Georgia	0.0	0.0	0.0	0.0	0.0	0.0
Ghana	0.0	0.0	0.0	0.0	0.0	0.0
Haiti	0.0	0.0	0.0	0.0	0.0	0.0
Honduras	0.0	0.0	0.0	0.0	0.0	0.0
Indonesia	0.0	0.0	0.0	0.0	0.0	0.0
Ivory Coast	0.0	0.0	0.0	0.0	0.0	0.0
Jordan	0.0	0.0	0.0	0.0	0.0	0.0
Kenya	0.0	0.0	0.0	0.0	0.0	0.0
Liberia	0.0	0.0	0.0	0.0	0.0	0.0
Madagascar	0.0	0.0	0.0	0.0	0.0	0.0
Mali	0.0	0.0	0.0	0.0	0.0	0.0
Mauritania	0.0	0.0	0.0	0.0	0.0	0.0
Nicaragua	0.0	0.0	0.0	0.0	0.0	0.0
Mozambique	0.0	0.0	0.0	0.0	0.0	0.0
North Korea	0.0	0.0	0.0	0.0	0.0	0.0
Pakistan	0.0	0.0	0.0	0.0	0.0	0.0
Rwanda	0.0	0.0	0.0	0.0	0.0	0.0
Senegal	9.8	9.8	0.0	0.0	0.0	0.0
Syria	0.0	0.0	0.0	0.0	0.0	0.0
Sri Lanka	0.0	0.0	0.0	0.0	0.0	0.0
Tanzania	24.0	0.0	0.0	24.0	0.0	0.0
Togo	0.0	0.0	0.0	0.0	0.0	0.0
Uganda	0.0	0.0	0.0	0.0	0.0	0.0
Yemen	0.0	0.0	0.0	0.0	0.0	0.0
Zambia	0.0	0.0	0.0	0.0	0.0	0.0
Total	235.1	200.5	0.0	24.0	10.6	0.0

This donational data is compiled by Export Sales Reporting using Commodity Credit Corporation (CCC) export data and Grain Inspection Packers and Stockyards Administration (GIPSA) "Export Grain Information System" data. It is updated monthly. It may not be complete and is NOT official USDA data.



U.S. Wheat Associates Commercial Sales History

1,000 metric tons

year to date sales to:

March 10, 2016

Top 20 importers ranked by 2014/15 sales

historic marketing year sales (June 1 to May 31)

marketing year to date

	2008/09	2009/10	2010/11	2011/12	2012/13	2013/14	2014/15	2015/16	2014/15	change from last year	change from last week
All Wheat											
Japan	3,278	3,409	3,533	3,845	3,649	3,079	3,144	2,271	2,940	-23%	0.8
Mexico	2,466	2,014	2,667	3,563	2,803	3,090	2,750	2,110	2,641	-20%	21.4
Philippines	1,533	1,565	1,871	2,089	1,965	2,163	2,397	1,934	2,194	-12%	67.0
Nigeria	2,790	3,516	3,864	3,352	3,170	2,691	2,114	1,389	1,903	-27%	4.2
Brazil	789	296	404	112	615	4,316	1,534	386	1,508	-74%	0.0
Korea	1,150	1,209	1,693	2,090	1,386	1,313	1,180	1,097	1,201	-9%	0.0
Taiwan	714	844	953	975	1,038	1,049	1,002	937	979	-4%	0.0
European Union	931	606	1,318	1,231	994	636	776	820	680	21%	0.6
Thailand	446	508	530	558	564	663	679	449	606	-26%	2.5
Indonesia	709	529	843	830	534	1,142	643	491	629	-22%	65.0
Colombia	790	575	800	456	674	788	614	585	559	5%	2.5
Guatemala	390	473	472	413	525	644	519	528	444	19%	60.6
Peru	374	567	1,001	552	591	623	480	266	416	-36%	11.0
Venezuela	574	718	640	657	661	696	468	172	446	-61%	0.0
Dominican Republic	404	416	546	538	482	490	443	315	552	-43%	4.0
Egypt	1,928	456	4,021	1,010	1,678	321	387	39	271	-86%	0.0
China	171	291	176	590	799	4,273	333	669	378	77%	100.0
Malaysia	62	37	291	274	96	202	325	149	256	-42%	25.3
Ecuador	108	150	95	135	206	212	316	353	262	35%	0.0
Yemen	483	517	872	417	423	353	298	291	249	17%	0.0
World total	26,546	22,624	35,254	27,923	27,106	31,664	23,190	18,569	22,646	-18%	212.9
% accounted for	76%	83%	75%	85%	84%	91%	88%	82%	84%		-
Hard Red Winter										year change	week change
Nigeria	2,173	2,646	3,009	2,604	2,529	2,060	1,610	1,001	1,442	-31%	2.8
Brazil	552	153	378	0	510	4,120	1,293	241	1,277	-81%	0.0
Mexico	1,345	1,077	1,601	1,678	1,556	1,403	962	943	895	5%	11.7
Japan	835	988	880	1,074	1,003	1,005	881	782	801	-2%	-0.1
Egypt	0	0	2,613	172	377	0	291	0	175	-100%	0.0
Guatemala	220	245	243	200	262	317	260	247	221	12%	20.0
Peru	245	471	905	441	476	444	252	109	192	-43%	5.5
Taiwan	189	310	128	260	320	265	248	293	244	20%	0.0
Korea	260	260	325	248	279	214	226	183	232	-21%	0.0
Dominican Republic	149	147	219	250	207	200	197	128	252	-49%	3.4
Colombia	452	301	282	189	416	460	195	189	191	-1%	0.0
Thailand	82	121	127	138	103	129	159	78	138	-44%	-0.1
Venezuela	225	306	277	274	329	290	134	52	132	-61%	0.0
El Salvador	100	79	83	98	88	56	95	56	87	-35%	0.0
Israel	368	174	440	267	231	158	79	133	79	68%	-2.3
Haiti	121	81	0	84	174	70	58	50	43	16%	0.0
Philippines	33	31	16	50	30	31	57	97	56	73%	0.0
Honduras	78	90	61	56	70	75	54	32	47	-32%	0.0
Trinidad And Tobago	31	34	38	36	40	35	44	23	40	-43%	0.0
Costa Rica	88	79	67	52	39	45	39	35	34	2%	0.0
World total	11,572	8,827	16,804	10,300	10,487	11,981	7,318	5,285	7,052	-25%	21.0
% accounted for	65%	86%	70%	79%	86%	95%	97%	88%	93%		-
Hard Red Spring										year change	week change
Japan	1,584	1,532	1,750	1,562	1,331	1,167	1,275	786	1,204	-35%	0.0
Philippines	833	789	983	1,218	1,127	1,266	1,220	1,018	1,135	-10%	28.0
Taiwan	424	418	707	567	588	650	621	536	606	-12%	0.0
Mexico	265	209	377	186	97	241	605	275	588	-53%	0.0
Indonesia	130	20	315	414	155	540	476	234	462	-49%	0.0
Korea	343	317	460	333	386	361	408	364	410	-11%	0.0
European Union	584	225	773	338	300	310	395	385	326	18%	0.6
Thailand	210	226	246	238	298	306	282	217	254	-15%	1.5
Malaysia	30	17	167	184	62	142	262	101	198	-49%	18.9
China	0	116	93	400	475	527	257	549	306	79%	100.0
Venezuela	223	250	245	314	246	317	232	110	227	-52%	0.0
Vietnam	8	2	129	67	57	57	214	75	194	-62%	4.0
Dominican Republic	161	155	198	166	150	154	148	91	168	-46%	0.4
Guatemala	67	112	109	85	105	142	110	112	96	17%	22.5
Nigeria	59	204	193	86	38	92	97	79	70	14%	0.0
Honduras	55	56	62	35	79	93	88	121	83	46%	0.0
Jamaica	60	16	85	61	65	71	81	96	86	12%	0.0
El Salvador	51	80	65	69	48	42	79	62	72	-15%	0.0
Peru	6	0	0	0	0	28	66	26	71	-64%	0.0
Panama	47	57	39	40	45	52	59	58	98	-41%	0.0
World total	5,681	5,674	9,262	6,778	5,941	7,068	7,496	6,102	7,484	-18%	32.9
% accounted for	90%	85%	76%	94%	95%	93%	93%	87%	89%		-



U.S. Wheat Associates Commercial Sales History (continued)

year to date sales to:
March 10, 2016

Top 20 importers ranked by 2014/15 sales

1,000 Metric Tons

year to date

	2008/09	2009/10	2010/11	2011/12	2012/13	2013/14	2014/15	2015/16	2014/15	change from last year	change from last week
Soft Red Winter											
Mexico	854	723	655	1,283	1,110	1,410	1,182	890	1,158	-23%	9.7
Colombia	265	189	230	214	246	264	409	365	355	3%	2.0
Nigeria	433	421	430	463	445	503	348	254	331	-24%	1.3
Ecuador	56	83	42	67	134	156	270	321	215	49%	0.0
Philippines	19	0	0	0	0	2	245	0	146	-100%	0.0
Brazil	237	142	26	112	105	197	213	145	204	-29%	0.0
Peru	123	82	96	111	115	136	146	120	136	-12%	0.0
Dominican Republic	95	111	120	122	124	136	98	95	132	-28%	0.2
Egypt	1,910	424	743	775	1,070	321	96	9	96	-91%	0.0
Jamaica	93	91	85	87	91	88	76	74	67	10%	0.0
Costa Rica	56	53	59	56	62	79	69	74	63	17%	0.0
Saudi Arabia	0	0	0	0	58	0	68	0	68	-100%	0.0
Honduras	65	56	55	65	77	88	67	97	61	58%	0.0
Thailand	0	1	0	0	0	0	64	0	60	-100%	0.0
China	171	124	5	84	200	3,571	54	80	52	53%	0.0
Canada	6	39	33	43	17	4	51	0	51	-100%	0.0
South Africa	60	62	24	47	46	55	44	41	44	-7%	0.0
Chile	279	28	0	15	139	125	44	109	44	148%	0.0
Panama	34	38	31	78	55	39	40	67	63	6%	0.0
Trinidad And Tobago	33	37	35	34	42	43	39	35	39	-9%	0.0
World total	5,245	2,941	2,967	4,449	5,392	7,536	3,783	2,981	3,619	-18%	21.3
% accounted for	91%	92%	90%	82%	77%	96%	96%	93%	94%		62%
White										year change	week change
Japan	830	888	898	1,208	1,057	854	987	702	909	-23%	0.8
Philippines	648	746	873	821	808	864	875	819	857	-4%	39.0
Korea	541	620	844	1,481	716	731	538	544	553	-2%	0.0
Yemen	427	517	713	417	423	353	298	291	249	17%	0.0
Thailand	154	160	157	182	164	228	174	149	154	-3%	1.1
Indonesia	275	371	235	280	296	483	158	115	158	-28%	0.0
Chile	0	108	124	170	189	152	121	0	121	-100%	0.0
Taiwan	96	115	118	145	130	134	121	105	119	-12%	0.0
Guatemala	32	76	106	98	119	127	119	135	104	29%	12.4
Sri Lanka	115	53	115	58	43	161	110	69	110	-38%	0.0
Singapore	31	42	61	40	29	35	77	15	55	-73%	0.0
El Salvador	20	70	69	71	53	35	62	33	58	-43%	0.0
Malaysia	17	8	74	47	34	60	61	48	56	-14%	6.4
Vietnam	16	24	41	33	67	39	44	86	52	66%	0.0
Nigeria	65	144	134	147	110	19	32	28	32	-14%	0.0
China	0	51	78	105	119	170	20	38	20	95%	0.0
Venezuela	0	0	0	0	0	5	10	10	10	0%	0.0
Canada	9	18	15	9	11	9	8	5	6	-25%	0.0
Peru	0	14	0	0	0	5	7	11	7	51%	5.5
Total Unknown	1	0	6	52	0	0	52	306	174	76%	72.6
World total	3,592	4,160	5,233	5,898	4,685	4,559	3,886	3,531	3,815	-7%	137.8
% accounted for	91%	97%	89%	91%	93%	98%	100%	99%	100%		100%
Durum										year change	week change
European Union	287	381	464	270	262	312	358	435	354	23%	0.0
Algeria	59	248	103	74	180	67	210	69	185	-63%	0.0
Venezuela	14	54	95	45	51	70	78	0	63	-100%	0.0
Nigeria	59	101	98	52	48	17	26	27	26	2%	0.0
Guatemala	0	7	12	14	15	21	14	17	12	48%	3.0
Peru	0	0	0	0	0	10	10	0	10	-100%	0.0
Panama	5	6	6	6	7	6	3	7	3	141%	0.0
Tunisia	10	34	84	33	10	0	3	31	0	-	0.0
Japan	0	0	4	1	1	1	1	1	1	-47%	0.0
Mexico	1	0	0	0	0	2	1	0	1	-75%	0.0
Canada	2	35	69	0	0	2	0	20	0	-	0.0
Argentina	0	0	0	0	0	0	0	0	0	0%	0.0
South Africa	0	6	0	0	0	0	0	0	0	0%	0.0
Vietnam	0	0	0	0	0	0	0	9	0	-	0.0
El Salvador	0	0	0	0	0	1	0	0	0	-	0.0
Morocco	0	73	0	0	0	0	0	10	0	-	0.0
Australia	0	0	0	0	0	0	0	0	0	0%	0.0
Thailand	0	0	0	0	0	0	0	6	0	-	0.0
Costa Rica	15	18	18	4	0	0	0	0	0	-	0.0
Total Unknown	3	0	0	0	0	0	2	38	22	74%	-3.0
World total	456	1,022	987	499	601	519	706	670	676	-1%	0.0
% accounted for	86%	69%	84%	82%	63%	81%	68%	100%	71%		-