





**U.S. Wheat Associates**  
**Summary of Commercial Sales for 2016/17 (as of January 5, 2017) continued**

1,000 Metric Tons

|                         | 2016/17  | HRW     | SRW     | HRS     | White   | Durum   | 2015/16  | HRW     | SRW     | HRS     | White   | Durum |
|-------------------------|----------|---------|---------|---------|---------|---------|----------|---------|---------|---------|---------|-------|
| <b>East Africa</b>      |          |         |         |         |         |         |          |         |         |         |         |       |
| Kenya                   | 88.0     | 88.0    | 0.0     | 0.0     | 0.0     | 0.0     | 0.0      | 0.0     | 0.0     | 0.0     | 0.0     | 0.0   |
| Sudan                   | 0.0      | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0      | 0.0     | 0.0     | 0.0     | 0.0     | 0.0   |
| Tanzania                | 42.5     | 42.5    | 0.0     | 0.0     | 0.0     | 0.0     | 0.0      | 0.0     | 0.0     | 0.0     | 0.0     | 0.0   |
| Summary Of Total        | 130.5    | 130.5   | 0.0     | 0.0     | 0.0     | 0.0     | 0.0      | 0.0     | 0.0     | 0.0     | 0.0     | 0.0   |
| Ytd Export Sales Change | 130.5    | 130.5   | 0.0     | 0.0     | 0.0     | 0.0     |          |         |         |         |         |       |
| Percent Change          | -        | -       | -       | -       | -       | -       |          |         |         |         |         |       |
| <b>Subsahara Africa</b> |          |         |         |         |         |         |          |         |         |         |         |       |
| Burkina                 | 0.0      | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0      | 0.0     | 0.0     | 0.0     | 0.0     | 0.0   |
| Cameroon                | 0.0      | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0      | 0.0     | 0.0     | 0.0     | 0.0     | 0.0   |
| Congo Dr                | 0.0      | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0      | 0.0     | 0.0     | 0.0     | 0.0     | 0.0   |
| Cote d'Ivoire           | 0.0      | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0      | 0.0     | 0.0     | 0.0     | 0.0     | 0.0   |
| Gabon                   | 0.0      | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0      | 0.0     | 0.0     | 0.0     | 0.0     | 0.0   |
| Gambia                  | 0.0      | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0      | 0.0     | 0.0     | 0.0     | 0.0     | 0.0   |
| Ghana                   | 0.2      | 0.0     | 0.0     | 0.2     | 0.0     | 0.0     | 39.4     | 34.4    | 0.0     | 5.0     | 0.0     | 0.0   |
| Guinea                  | 0.0      | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0      | 0.0     | 0.0     | 0.0     | 0.0     | 0.0   |
| Liberia                 | 24.2     | 24.2    | 0.0     | 0.0     | 0.0     | 0.0     | 18.0     | 18.0    | 0.0     | 0.0     | 0.0     | 0.0   |
| Malawi                  | 0.0      | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0      | 0.0     | 0.0     | 0.0     | 0.0     | 0.0   |
| Mali                    | 0.0      | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0      | 0.0     | 0.0     | 0.0     | 0.0     | 0.0   |
| Mozambique              | 42.0     | 42.0    | 0.0     | 0.0     | 0.0     | 0.0     | 5.5      | 0.0     | 5.5     | 0.0     | 0.0     | 0.0   |
| Namibia                 | 0.0      | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 7.5      | 0.0     | 0.0     | 7.5     | 0.0     | 0.0   |
| Niger                   | 0.0      | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0      | 0.0     | 0.0     | 0.0     | 0.0     | 0.0   |
| Nigeria                 | 1,083.5  | 755.5   | 209.2   | 16.0    | 54.7    | 48.1    | 1,311.6  | 999.9   | 204.4   | 79.3    | 27.9    | 0.0   |
| Senegal                 | 0.0      | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0      | 0.0     | 0.0     | 0.0     | 0.0     | 0.0   |
| Sierra Leone            | 0.0      | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0      | 0.0     | 0.0     | 0.0     | 0.0     | 0.0   |
| South Africa            | 199.4    | 183.3   | 7.4     | 0.0     | 0.0     | 8.7     | 49.1     | 0.0     | 41.3    | 7.7     | 0.0     | 0.0   |
| Swaziland               | 0.0      | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0      | 0.0     | 0.0     | 0.0     | 0.0     | 0.0   |
| Togo                    | 0.0      | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0      | 0.0     | 0.0     | 0.0     | 0.0     | 0.0   |
| Zambia                  | 0.0      | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0      | 0.0     | 0.0     | 0.0     | 0.0     | 0.0   |
| Zimbabwe                | 0.0      | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0      | 0.0     | 0.0     | 0.0     | 0.0     | 0.0   |
| Summary Of Total        | 1,349.3  | 1,005.0 | 216.6   | 16.2    | 54.7    | 56.8    | 1,431.0  | 1,052.3 | 251.3   | 99.5    | 27.9    | 0.0   |
| Ytd Export Sales Change | (81.7)   | (47.3)  | (34.7)  | (83.3)  | 26.7    | 56.8    |          |         |         |         |         |       |
| Percent Change          | -6%      | -4%     | -14%    | -84%    | 96%     | 710425% |          |         |         |         |         |       |
| <b>All Region Total</b> |          |         |         |         |         |         |          |         |         |         |         |       |
|                         | 21,340.6 | 8,644.6 | 1,878.0 | 6,881.0 | 3,534.7 | 402.3   | 16,079.1 | 4,530.8 | 2,783.3 | 5,163.7 | 2,991.1 | 610.2 |
| Total Year Change       | 5,261.5  | 4,113.8 | (905.3) | 1,717.3 | 543.6   | (207.9) |          |         |         |         |         |       |
| Percent Change          | 33%      | 91%     | -33%    | 33%     | 18%     | -34%    |          |         |         |         |         |       |
| Total Unknown           | 2,283.7  | 631.9   | 96.5    | 979.3   | 447.6   | 128.3   | 1,168.9  | 351.3   | 82.3    | 389.4   | 300.4   | 45.5  |

| Region Summary               | TOTAL    | HRW     | SRW     | HRS     | White   | Durum  | YR Change | % Change |
|------------------------------|----------|---------|---------|---------|---------|--------|-----------|----------|
| Mexico/Cent. Amer./Caribbean | 4,386.6  | 1,794.1 | 1,087.3 | 1,366.6 | 120.4   | 18.2   | 739.4     | 20%      |
| South America                | 2,884.4  | 2,368.5 | 423.0   | 44.6    | 48.3    | 0.0    | 1,228.7   | 74%      |
| North Asia                   | 3,915.5  | 1,156.4 | 5.3     | 1,584.9 | 1,158.4 | 10.5   | 423.4     | 12%      |
| China                        | 967.1    | 221.1   | 15.9    | 578.1   | 152.0   | 0.0    | 450.0     | 87%      |
| South Asia                   | 3,887.5  | 540.8   | 6.6     | 1,873.5 | 1,466.5 | 0.0    | 1,081.2   | 39%      |
| Europe                       | 615.0    | 89.0    | 0.0     | 378.4   | 0.0     | 147.6  | (301.5)   | -33%     |
| Middle East/North Africa     | 921.0    | 707.1   | 26.8    | 59.4    | 1.1     | 40.9   | 476.7     | 107%     |
| East Africa                  | 130.5    | 130.5   | 0.0     | 0.0     | 0.0     | 0.0    | 130.5     | -        |
| Subsahara Africa             | 1,349.3  | 1,005.0 | 216.6   | 16.2    | 54.7    | 56.8   | (81.7)    | -6%      |
| All Region Total             | 19,056.8 | 8,012.6 | 1,781.5 | 5,901.6 | 3,001.4 | 274.0  | 4,146.7   | 33%      |
| Total Year Change            | 5,261.5  | 4,113.8 | -905.3  | 1,717.3 | 543.6   | -207.9 |           |          |

Source: U.S. Department of Agriculture, Foreign Agricultural Service, Weekly Export Sales Report

**Summary of Export Donations, through July 28, 2016 (June - May 2016/17 MY)**

| Country      | TOTAL | HRW  | SRW | HRS | WHITE | DURUM |
|--------------|-------|------|-----|-----|-------|-------|
| Afghanistan  | 0.0   | 0.0  | 0.0 | 0.0 | 0.0   | 0.0   |
| Armenia      | 0.0   | 0.0  | 0.0 | 0.0 | 0.0   | 0.0   |
| Azerbaijan   | 0.0   | 0.0  | 0.0 | 0.0 | 0.0   | 0.0   |
| Bangladesh   | 0.0   | 0.0  | 0.0 | 0.0 | 0.0   | 0.0   |
| Burkina Faso | 0.0   | 0.0  | 0.0 | 0.0 | 0.0   | 0.0   |
| Burundi      | 0.0   | 0.0  | 0.0 | 0.0 | 0.0   | 0.0   |
| Cameroon     | 0.0   | 0.0  | 0.0 | 0.0 | 0.0   | 0.0   |
| Chad         | 0.0   | 0.0  | 0.0 | 0.0 | 0.0   | 0.0   |
| Congo        | 0.0   | 0.0  | 0.0 | 0.0 | 0.0   | 0.0   |
| Djibouti     | 0.0   | 0.0  | 0.0 | 0.0 | 0.0   | 0.0   |
| Eritrea      | 0.0   | 0.0  | 0.0 | 0.0 | 0.0   | 0.0   |
| Ethiopia     | 51.0  | 51.0 | 0.0 | 0.0 | 0.0   | 0.0   |
| Georgia      | 0.0   | 0.0  | 0.0 | 0.0 | 0.0   | 0.0   |
| Ghana        | 0.0   | 0.0  | 0.0 | 0.0 | 0.0   | 0.0   |
| Haiti        | 0.0   | 0.0  | 0.0 | 0.0 | 0.0   | 0.0   |
| Honduras     | 0.0   | 0.0  | 0.0 | 0.0 | 0.0   | 0.0   |
| Indonesia    | 0.0   | 0.0  | 0.0 | 0.0 | 0.0   | 0.0   |
| Ivory Coast  | 0.0   | 0.0  | 0.0 | 0.0 | 0.0   | 0.0   |
| Jordan       | 0.0   | 0.0  | 0.0 | 0.0 | 0.0   | 0.0   |
| Kenya        | 0.0   | 0.0  | 0.0 | 0.0 | 0.0   | 0.0   |
| Liberia      | 0.0   | 0.0  | 0.0 | 0.0 | 0.0   | 0.0   |
| Madagascar   | 0.0   | 0.0  | 0.0 | 0.0 | 0.0   | 0.0   |
| Mali         | 0.0   | 0.0  | 0.0 | 0.0 | 0.0   | 0.0   |
| Mauritania   | 0.0   | 0.0  | 0.0 | 0.0 | 0.0   | 0.0   |
| Nicaragua    | 0.0   | 0.0  | 0.0 | 0.0 | 0.0   | 0.0   |
| Mozambique   | 0.0   | 0.0  | 0.0 | 0.0 | 0.0   | 0.0   |
| North Korea  | 0.0   | 0.0  | 0.0 | 0.0 | 0.0   | 0.0   |
| Pakistan     | 0.0   | 0.0  | 0.0 | 0.0 | 0.0   | 0.0   |
| Rwanda       | 0.0   | 0.0  | 0.0 | 0.0 | 0.0   | 0.0   |
| Senegal      | 0.0   | 0.0  | 0.0 | 0.0 | 0.0   | 0.0   |
| Syria        | 0.0   | 0.0  | 0.0 | 0.0 | 0.0   | 0.0   |
| Sri Lanka    | 0.0   | 0.0  | 0.0 | 0.0 | 0.0   | 0.0   |
| Tanzania     | 0.0   | 0.0  | 0.0 | 0.0 | 0.0   | 0.0   |
| Togo         | 0.0   | 0.0  | 0.0 | 0.0 | 0.0   | 0.0   |
| Uganda       | 0.0   | 0.0  | 0.0 | 0.0 | 0.0   | 0.0   |
| Yemen        | 0.0   | 0.0  | 0.0 | 0.0 | 0.0   | 0.0   |
| Zambia       | 0.0   | 0.0  | 0.0 | 0.0 | 0.0   | 0.0   |
| Total        | 51.0  | 51.0 | 0.0 | 0.0 | 0.0   | 0.0   |

This donational data is compiled by Export Sales Reporting using Commodity Credit Corporation (CCC) export data and Grain Inspection Packers and Stockyards Administration (GIPSA) "Export Grain Information System" data. It is updated quarterly. It may not be complete and is NOT official USDA data.



# U.S. Wheat Associates Commercial Sales History

1,000 metric tons

year to date sales to:

**January 5, 2017**

Top 20 importers ranked by 2015/16 sales

historic marketing year sales (June 1 to May 31)

marketing year to date

change from last year

change from last week

| <b>All Wheat</b>       | 2009/10       | 2010/11       | 2011/12       | 2012/13       | 2013/14       | 2014/15       | 2015/16       | 2016/17       | 2015/16       | change from last year | change from last week |
|------------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|-----------------------|-----------------------|
| Japan                  | 3,409         | 3,533         | 3,845         | 3,649         | 3,079         | 3,144         | 2,553         | 1,984         | 1,741         | 14%                   | 0.0                   |
| Mexico                 | 2,014         | 2,667         | 3,563         | 2,803         | 3,090         | 2,750         | 2,399         | 2,175         | 1,648         | 32%                   | 66.1                  |
| Philippines            | 1,565         | 1,871         | 2,089         | 1,965         | 2,163         | 2,397         | 2,164         | 2,045         | 1,726         | 18%                   | 0.0                   |
| Nigeria                | 3,516         | 3,864         | 3,352         | 3,170         | 2,691         | 2,114         | 1,500         | 1,083         | 1,312         | -17%                  | 10.9                  |
| Korea                  | 1,209         | 1,693         | 2,090         | 1,386         | 1,313         | 1,180         | 1,141         | 1,100         | 962           | 14%                   | 0.6                   |
| Taiwan                 | 844           | 953           | 975           | 1,038         | 1,049         | 1,002         | 1,089         | 832           | 789           | 5%                    | 0.0                   |
| European Union         | 606           | 1,318         | 1,231         | 994           | 636           | 776           | 971           | 526           | 831           | -37%                  | 0.0                   |
| China                  | 291           | 176           | 590           | 799           | 4,273         | 333           | 881           | 963           | 514           | 88%                   | 0.0                   |
| Colombia               | 575           | 800           | 456           | 674           | 788           | 614           | 669           | 640           | 515           | 24%                   | 9.0                   |
| Indonesia              | 529           | 843           | 830           | 534           | 1,142         | 643           | 608           | 703           | 289           | 143%                  | 4.0                   |
| Guatemala              | 473           | 472           | 413           | 525           | 644           | 519           | 586           | 377           | 351           | 7%                    | 0.0                   |
| Thailand               | 508           | 530           | 558           | 564           | 663           | 679           | 564           | 610           | 387           | 58%                   | 0.1                   |
| Brazil                 | 296           | 404           | 112           | 615           | 4,316         | 1,534         | 511           | 1,107         | 369           | 200%                  | 0.0                   |
| Yemen                  | 517           | 872           | 417           | 423           | 353           | 298           | 447           | 86            | 213           | -60%                  | 0.0                   |
| Ecuador                | 150           | 95            | 135           | 206           | 212           | 316           | 382           | 151           | 333           | -55%                  | 0.0                   |
| Dominican Republic     | 416           | 546           | 538           | 482           | 490           | 443           | 340           | 337           | 314           | 7%                    | 0.0                   |
| Peru                   | 567           | 1,001         | 552           | 591           | 623           | 480           | 276           | 575           | 235           | 145%                  | 6.0                   |
| Vietnam                | 47            | 174           | 109           | 126           | 101           | 283           | 262           | 179           | 193           | -7%                   | 0.0                   |
| Honduras               | 203           | 179           | 156           | 226           | 256           | 208           | 260           | 224           | 207           | 8%                    | 0.0                   |
| Chile                  | 362           | 421           | 341           | 539           | 578           | 232           | 246           | 412           | 205           | 101%                  | 0.0                   |
| <b>World total</b>     | <b>22,624</b> | <b>34,989</b> | <b>27,923</b> | <b>27,106</b> | <b>31,664</b> | <b>23,190</b> | <b>20,737</b> | <b>21,341</b> | <b>16,079</b> | <b>33%</b>            | <b>391.0</b>          |
| <b>% accounted for</b> | <b>80%</b>    | <b>64%</b>    | <b>80%</b>    | <b>79%</b>    | <b>90%</b>    | <b>86%</b>    | <b>86%</b>    | <b>75%</b>    | <b>82%</b>    |                       | <b>25%</b>            |
| <b>Hard Red Winter</b> | 2009/10       | 2010/11       | 2011/12       | 2012/13       | 2013/14       | 2014/15       | 2015/16       | 2016/17       | 2015/16       | year change           | week change           |
| Mexico                 | 1,077         | 1,601         | 1,678         | 1,556         | 1,403         | 962           | 1,111         | 1,236         | 693           | 78%                   | 47.3                  |
| Nigeria                | 2,646         | 3,009         | 2,604         | 2,529         | 2,060         | 1,610         | 1,042         | 755           | 1,000         | -24%                  | 0.0                   |
| Japan                  | 988           | 880           | 1,074         | 1,003         | 1,005         | 881           | 879           | 663           | 593           | 12%                   | 0.0                   |
| Taiwan                 | 310           | 128           | 260           | 320           | 265           | 248           | 342           | 279           | 249           | 12%                   | 0.0                   |
| Brazil                 | 153           | 378           | 0             | 510           | 4,120         | 1,293         | 338           | 1,072         | 235           | 356%                  | 0.0                   |
| Guatemala              | 245           | 243           | 200           | 262           | 317           | 260           | 285           | 175           | 165           | 6%                    | 0.0                   |
| Indonesia              | 138           | 293           | 135           | 83            | 118           | 0             | 227           | 335           | 1             | 33406%                | 3.0                   |
| Colombia               | 301           | 282           | 189           | 416           | 460           | 195           | 219           | 447           | 154           | 190%                  | 9.0                   |
| Korea                  | 260           | 325           | 248           | 279           | 214           | 226           | 194           | 215           | 166           | 29%                   | 0.4                   |
| Israel                 | 174           | 440           | 267           | 231           | 158           | 79            | 133           | 89            | 85            | 5%                    | 0.0                   |
| Dominican Republic     | 147           | 219           | 250           | 207           | 200           | 197           | 133           | 116           | 125           | -7%                   | 0.0                   |
| Philippines            | 31            | 16            | 50            | 30            | 31            | 57            | 120           | 32            | 86            | -63%                  | 0.0                   |
| Thailand               | 121           | 127           | 138           | 103           | 129           | 159           | 118           | 129           | 58            | 123%                  | 0.0                   |
| Peru                   | 471           | 905           | 441           | 476           | 444           | 252           | 116           | 432           | 103           | 320%                  | 6.0                   |
| Chile                  | 189           | 269           | 136           | 197           | 234           | 32            | 110           | 360           | 81            | 345%                  | 0.0                   |
| Haiti                  | 81            | 0             | 84            | 174           | 70            | 58            | 68            | 42            | 41            | 3%                    | 0.0                   |
| Venezuela              | 306           | 277           | 274           | 329           | 290           | 134           | 67            | 42            | 52            | -20%                  | 0.0                   |
| El Salvador            | 79            | 83            | 98            | 88            | 56            | 95            | 65            | 48            | 43            | 12%                   | 0.0                   |
| Costa Rica             | 79            | 67            | 52            | 39            | 45            | 39            | 46            | 22            | 27            | -16%                  | -7.0                  |
| Ecuador                | 67            | 53            | 39            | 40            | 49            | 35            | 39            | 59            | 15            | 280%                  | 0.0                   |
| <b>World total</b>     | <b>8,827</b>  | <b>16,577</b> | <b>10,300</b> | <b>10,487</b> | <b>11,981</b> | <b>7,318</b>  | <b>5,981</b>  | <b>8,645</b>  | <b>4,531</b>  | <b>91%</b>            | <b>218.7</b>          |
| <b>% accounted for</b> | <b>89%</b>    | <b>58%</b>    | <b>80%</b>    | <b>85%</b>    | <b>97%</b>    | <b>93%</b>    | <b>94%</b>    | <b>76%</b>    | <b>88%</b>    |                       | <b>27%</b>            |
| <b>Hard Red Spring</b> | 2009/10       | 2010/11       | 2011/12       | 2012/13       | 2013/14       | 2014/15       | 2015/16       | 2016/17       | 2015/16       | year change           | week change           |
| Philippines            | 789           | 983           | 1,218         | 1,127         | 1,266         | 1,220         | 1,166         | 1,199         | 915           | 31%                   | 0.0                   |
| Japan                  | 1,532         | 1,750         | 1,562         | 1,331         | 1,167         | 1,275         | 862           | 731           | 606           | 21%                   | 0.0                   |
| China                  | 116           | 93            | 400           | 475           | 527           | 257           | 747           | 578           | 401           | 44%                   | -30.0                 |
| Taiwan                 | 418           | 707           | 567           | 588           | 650           | 621           | 612           | 444           | 446           | -1%                   | 0.0                   |
| European Union         | 225           | 773           | 338           | 300           | 310           | 395           | 503           | 378           | 380           | 0%                    | 0.0                   |
| Korea                  | 317           | 460           | 333           | 386           | 361           | 408           | 376           | 410           | 308           | 33%                   | 0.8                   |
| Mexico                 | 209           | 377           | 186           | 97            | 241           | 605           | 315           | 239           | 206           | 16%                   | 12.6                  |
| Thailand               | 226           | 246           | 238           | 298           | 306           | 282           | 261           | 297           | 186           | 59%                   | 0.0                   |
| Indonesia              | 20            | 315           | 414           | 155           | 540           | 476           | 213           | 98            | 182           | -46%                  | 0.0                   |
| Venezuela              | 250           | 245           | 314           | 246           | 317           | 232           | 162           | 198           | 54            | 267%                  | 0.0                   |
| Canada                 | 275           | 576           | 0             | 0             | 28            | 0             | 138           | 261           | 108           | 142%                  | 0.0                   |
| Honduras               | 56            | 62            | 35            | 79            | 93            | 88            | 125           | 114           | 94            | 21%                   | 0.0                   |
| Jamaica                | 16            | 85            | 61            | 65            | 71            | 81            | 121           | 77            | 93            | -18%                  | 0.0                   |
| Guatemala              | 112           | 109           | 85            | 105           | 142           | 110           | 119           | 86            | 70            | 22%                   | 0.0                   |
| Malaysia               | 17            | 167           | 184           | 62            | 142           | 262           | 117           | 78            | 72            | 8%                    | 0.0                   |
| Dominican Republic     | 155           | 198           | 166           | 150           | 154           | 148           | 101           | 126           | 90            | 40%                   | 0.0                   |
| Vietnam                | 2             | 129           | 67            | 57            | 57            | 214           | 93            | 89            | 68            | 30%                   | 0.0                   |
| Nigeria                | 204           | 193           | 86            | 38            | 92            | 97            | 85            | 16            | 79            | -80%                  | 0.0                   |
| El Salvador            | 80            | 65            | 69            | 48            | 42            | 79            | 74            | 43            | 49            | -12%                  | 0.0                   |
| Panama                 | 57            | 39            | 40            | 45            | 52            | 59            | 68            | 56            | 58            | -3%                   | 0.0                   |
| <b>World total</b>     | <b>5,674</b>  | <b>9,256</b>  | <b>6,778</b>  | <b>5,941</b>  | <b>7,068</b>  | <b>7,496</b>  | <b>6,907</b>  | <b>6,881</b>  | <b>5,164</b>  | <b>33%</b>            | <b>103.9</b>          |
| <b>% accounted for</b> | <b>89%</b>    | <b>82%</b>    | <b>94%</b>    | <b>95%</b>    | <b>93%</b>    | <b>92%</b>    | <b>91%</b>    | <b>80%</b>    | <b>87%</b>    |                       | <b>-16%</b>           |



# U.S. Wheat Associates Commercial Sales History (continued)

year to date sales to:  
**January 5, 2017**

Top 20 importers ranked by 2015/16 sales

1,000 Metric Tons

year to date

|                        | 2009/10      | 2010/11      | 2011/12      | 2012/13      | 2013/14      | 2014/15      | 2015/16      | 2016/17      | 2015/16      | change from last year | change from last week |
|------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|-----------------------|-----------------------|
| <b>Soft Red Winter</b> |              |              |              |              |              |              |              |              |              |                       |                       |
| Mexico                 | 723          | 655          | 1,283        | 1,110        | 1,410        | 1,182        | 970          | 688          | 746          | -8%                   | 6.2                   |
| Colombia               | 189          | 230          | 214          | 246          | 264          | 409          | 409          | 177          | 336          | -47%                  | 0.0                   |
| Ecuador                | 83           | 42           | 67           | 134          | 156          | 270          | 343          | 92           | 317          | -71%                  | 0.0                   |
| Nigeria                | 421          | 430          | 463          | 445          | 503          | 348          | 306          | 209          | 204          | 2%                    | 0.0                   |
| Brazil                 | 142          | 26           | 112          | 105          | 197          | 213          | 174          | 35           | 134          | -74%                  | 0.0                   |
| Peru                   | 82           | 96           | 111          | 115          | 136          | 146          | 125          | 115          | 101          | 13%                   | 0.0                   |
| Chile                  | 28           | 0            | 15           | 139          | 125          | 44           | 109          | 4            | 109          | -97%                  | 0.0                   |
| Dominican Republic     | 111          | 120          | 122          | 124          | 136          | 98           | 107          | 96           | 99           | -4%                   | 0.0                   |
| Honduras               | 56           | 55           | 65           | 77           | 88           | 67           | 99           | 91           | 84           | 9%                    | 0.0                   |
| China                  | 124          | 5            | 84           | 200          | 3,571        | 54           | 81           | 16           | 82           | -81%                  | 0.0                   |
| Costa Rica             | 53           | 59           | 56           | 62           | 79           | 69           | 79           | 41           | 56           | -26%                  | 7.0                   |
| Jamaica                | 91           | 85           | 87           | 91           | 88           | 76           | 77           | 66           | 73           | -10%                  | 0.0                   |
| Panama                 | 38           | 31           | 78           | 55           | 39           | 40           | 76           | 32           | 67           | -53%                  | 0.0                   |
| South Africa           | 62           | 24           | 47           | 46           | 55           | 44           | 56           | 7            | 41           | -82%                  | 0.0                   |
| Trinidad And Tobago    | 37           | 35           | 34           | 42           | 43           | 39           | 36           | 23           | 28           | -18%                  | 0.0                   |
| Vietnam                | 5            | 0            | 1            | 0            | 3            | 3            | 35           | 0            | 33           | -100%                 | 0.0                   |
| United Arab Emirates   | 12           | 21           | 30           | 22           | 24           | 28           | 26           | 27           | 51           | -48%                  | 0.0                   |
| Guatemala              | 32           | 2            | 16           | 23           | 37           | 17           | 21           | 21           | 13           | 62%                   | 0.0                   |
| Burma                  | 0            | 0            | 0            | 0            | 0            | 2            | 16           | 7            | 10           | -32%                  | 0.0                   |
| El Salvador            | 0            | 2            | 3            | 16           | 22           | 7            | 10           | 6            | 6            | -1%                   | 0.0                   |
| <b>World total</b>     | <b>2,941</b> | <b>2,943</b> | <b>4,449</b> | <b>5,392</b> | <b>7,536</b> | <b>3,783</b> | <b>3,219</b> | <b>1,878</b> | <b>2,783</b> | <b>-33%</b>           | <b>25.6</b>           |
| <b>% accounted for</b> | <b>78%</b>   | <b>65%</b>   | <b>65%</b>   | <b>57%</b>   | <b>93%</b>   | <b>83%</b>   | <b>98%</b>   | <b>93%</b>   | <b>93%</b>   |                       | <b>52%</b>            |
| <b>White</b>           |              |              |              |              |              |              |              |              |              | year change           | week change           |
| Philippines            | 746          | 873          | 821          | 808          | 864          | 875          | 879          | 814          | 725          | 12%                   | 0.0                   |
| Japan                  | 888          | 898          | 1,208        | 1,057        | 854          | 987          | 812          | 580          | 542          | 7%                    | 0.0                   |
| Korea                  | 620          | 844          | 1,481        | 716          | 731          | 538          | 565          | 470          | 485          | -3%                   | -0.6                  |
| Yemen                  | 517          | 713          | 417          | 423          | 353          | 298          | 447          | 86           | 213          | -60%                  | 0.0                   |
| Thailand               | 160          | 157          | 182          | 164          | 228          | 174          | 180          | 184          | 137          | 34%                   | 0.1                   |
| Indonesia              | 371          | 235          | 280          | 296          | 483          | 158          | 166          | 270          | 105          | 158%                  | 1.0                   |
| Guatemala              | 76           | 106          | 98           | 119          | 127          | 119          | 147          | 85           | 94           | -9%                   | 0.0                   |
| Taiwan                 | 115          | 118          | 145          | 130          | 134          | 121          | 132          | 108          | 90           | 21%                   | 0.0                   |
| Vietnam                | 24           | 41           | 33           | 67           | 39           | 44           | 93           | 55           | 53           | 3%                    | 0.0                   |
| Sri Lanka              | 53           | 115          | 58           | 43           | 161          | 110          | 69           | 55           | 67           | -18%                  | 0.0                   |
| China                  | 51           | 78           | 105          | 119          | 170          | 20           | 51           | 148          | 28           | 427%                  | 0.0                   |
| Malaysia               | 8            | 74           | 47           | 34           | 60           | 61           | 48           | 43           | 40           | 7%                    | 0.0                   |
| El Salvador            | 70           | 69           | 71           | 53           | 35           | 62           | 33           | 25           | 30           | -15%                  | 0.0                   |
| Singapore              | 42           | 61           | 40           | 29           | 35           | 77           | 32           | 34           | 15           | 128%                  | 0.0                   |
| Nigeria                | 144          | 134          | 147          | 110          | 19           | 32           | 28           | 55           | 28           | 96%                   | 10.9                  |
| Chile                  | 108          | 124          | 170          | 189          | 152          | 121          | 24           | 32           | 0            | -                     | 0.0                   |
| Colombia               | 13           | 17           | 15           | 0            | 22           | 0            | 23           | 17           | 11           | 57%                   | 0.0                   |
| Venezuela              | 0            | 0            | 0            | 0            | 5            | 10           | 10           | 0            | 10           | -100%                 | 0.0                   |
| Peru                   | 14           | 0            | 0            | 0            | 5            | 7            | 10           | 0            | 5            | -100%                 | 0.0                   |
| Total Unknown          | 0            | 6            | 52           | 0            | 0            | 52           | 163          | 448          | 300          | 49%                   | 30.0                  |
| <b>World total</b>     | <b>4,160</b> | <b>5,227</b> | <b>5,898</b> | <b>4,685</b> | <b>4,559</b> | <b>3,886</b> | <b>3,929</b> | <b>3,535</b> | <b>2,991</b> | <b>18%</b>            | <b>42.8</b>           |
| <b>% accounted for</b> | <b>97%</b>   | <b>89%</b>   | <b>91%</b>   | <b>93%</b>   | <b>98%</b>   | <b>100%</b>  | <b>100%</b>  | <b>99%</b>   | <b>100%</b>  |                       | <b>97%</b>            |
| <b>Durum</b>           |              |              |              |              |              |              |              |              |              | year change           | week change           |
| European Union         | 381          | 464          | 270          | 262          | 312          | 358          | 468          | 148          | 403          | -63%                  | 0.0                   |
| Algeria                | 248          | 103          | 74           | 180          | 67           | 210          | 90           | 41           | 69           | -41%                  | 0.0                   |
| Nigeria                | 101          | 98           | 52           | 48           | 17           | 26           | 39           | 48           | 0            | -                     | 0.0                   |
| Tunisia                | 34           | 84           | 33           | 10           | 0            | 3            | 31           | 0            | 31           | -100%                 | 0.0                   |
| Canada                 | 35           | 69           | 0            | 0            | 2            | 0            | 20           | 0            | 20           | -100%                 | 0.0                   |
| Guatemala              | 7            | 12           | 14           | 15           | 21           | 14           | 14           | 11           | 9            | 14%                   | 0.0                   |
| Morocco                | 73           | 0            | 0            | 0            | 0            | 0            | 10           | 0            | 10           | -100%                 | 0.0                   |
| Panama                 | 6            | 6            | 6            | 7            | 6            | 3            | 10           | 5            | 7            | -32%                  | 0.0                   |
| Vietnam                | 0            | 0            | 0            | 0            | 0            | 0            | 9            | 0            | 9            | -100%                 | 0.0                   |
| Thailand               | 0            | 0            | 0            | 0            | 0            | 0            | 6            | 0            | 6            | -100%                 | 0.0                   |
| Japan                  | 0            | 4            | 1            | 1            | 1            | 1            | 1            | 10           | 0            | -                     | 0.0                   |
| Venezuela              | 54           | 95           | 45           | 51           | 70           | 78           | 0            | 0            | 0            | -                     | 0.0                   |
| Peru                   | 0            | 0            | 0            | 0            | 10           | 10           | 0            | 0            | 0            | -                     | 0.0                   |
| Mexico                 | 0            | 0            | 0            | 0            | 2            | 1            | 0            | 2            | 0            | 1065%                 | 0.0                   |
| Argentina              | 0            | 0            | 0            | 0            | 0            | 0            | 0            | 0            | 0            | -100%                 | 0.0                   |
| South Africa           | 6            | 0            | 0            | 0            | 0            | 0            | 0            | 9            | 0            | 108888%               | 0.0                   |
| Australia              | 0            | 0            | 0            | 0            | 0            | 0            | 0            | 0            | 0            | -100%                 | 0.0                   |
| El Salvador            | 0            | 0            | 0            | 0            | 1            | 0            | 0            | 0            | 0            | -                     | 0.0                   |
| Costa Rica             | 18           | 18           | 4            | 0            | 0            | 0            | 0            | 0            | 0            | -                     | 0.0                   |
| Total Unknown          | 0            | 0            | 0            | 0            | 0            | 2            | 3            | 128          | 46           | 182%                  | 0.0                   |
| <b>World total</b>     | <b>1,022</b> | <b>987</b>   | <b>499</b>   | <b>601</b>   | <b>519</b>   | <b>706</b>   | <b>702</b>   | <b>402</b>   | <b>610</b>   | <b>-34%</b>           | <b>0.0</b>            |
| <b>% accounted for</b> | <b>67%</b>   | <b>79%</b>   | <b>85%</b>   | <b>66%</b>   | <b>85%</b>   | <b>70%</b>   | <b>83%</b>   | <b>100%</b>  | <b>85%</b>   |                       | <b>-</b>              |