







# U.S. Wheat Associates Commercial Sales History

year to date sales to:  
**August 3, 2017**

1,000 metric tons

Top 20 importers ranked by 2016/17 sales	historic marketing year sales (June 1 to May 31)							marketing year to date		change from last year	change from last week	
	2010/11	2011/12	2012/13	2013/14	2014/15	2015/16	2016/17	2017/18	2016/17			
<b>All Wheat</b>												
Mexico	2,667	3,563	2,803	3,090	2,750	2,399	3,304	1,443	983	47%	39.5	
Japan	3,533	3,845	3,649	3,079	3,144	2,553	2,864	912	893	2%	2.0	
Philippines	1,871	2,089	1,965	2,163	2,397	2,164	2,786	1,184	903	31%	51.5	
China	176	590	799	4,273	333	881	1,663	389	262	48%	-1.7	
Nigeria	3,864	3,352	3,170	2,691	2,114	1,500	1,642	556	563	-1%	15.0	
Korea	1,693	2,090	1,386	1,313	1,180	1,141	1,429	923	589	57%	70.0	
Brazil	404	112	615	4,316	1,534	511	1,237	95	328	-71%	0.0	
Indonesia	843	830	534	1,142	643	608	1,204	513	259	98%	115.0	
Taiwan	953	975	1,038	1,049	1,002	1,089	1,097	460	264	74%	2.4	
Colombia	800	456	674	788	614	669	858	281	336	-16%	28.6	
Morocco	334	0	88	0	10	20	853	0	0	-	0.0	
Thailand	530	558	564	663	679	564	754	265	250	6%	0.0	
Algeria	130	178	364	91	210	90	705	315	25	1184%	58.0	
European Union	1,318	1,231	994	636	776	971	675	226	194	17%	23.0	
Peru	1,001	552	591	623	480	276	642	216	250	-14%	7.2	
Guatemala	472	413	525	644	519	586	563	185	246	-25%	24.1	
Chile	421	341	539	578	232	246	536	133	272	-51%	45.5	
Dominican Republic	546	538	482	490	443	340	409	134	219	-39%	2.6	
Yemen	872	417	423	353	298	447	317	122	55	123%	0.0	
Honduras	179	156	226	256	208	260	286	115	157	-27%	0.4	
<b>World total</b>	<b>34,989</b>	<b>27,721</b>	<b>27,106</b>	<b>31,664</b>	<b>23,190</b>	<b>20,737</b>	<b>28,396</b>	<b>10,528</b>	<b>10,697</b>	<b>-2%</b>	<b>464.3</b>	
% accounted for	<b>65%</b>	<b>80%</b>	<b>79%</b>	<b>89%</b>	<b>84%</b>	<b>84%</b>	<b>84%</b>	<b>80%</b>	<b>66%</b>		-	
<b>Hard Red Winter</b>										year change	week change	
Mexico	1,601	1,678	1,556	1,403	962	1,111	1,959	835	491	70%	34.0	
Nigeria	3,009	2,604	2,529	2,060	1,610	1,042	1,177	429	379	13%	15.0	
Brazil	378	0	510	4,120	1,293	338	1,155	73	328	-78%	0.0	
Japan	880	1,074	1,003	1,005	881	879	979	264	332	-20%	0.4	
Morocco	294	0	88	0	0	0	842	0	0	-	0.0	
Colombia	282	189	416	460	195	219	607	151	226	-33%	23.3	
Indonesia	293	135	83	118	0	227	541	194	60	222%	70.0	
Algeria	27	104	184	0	0	0	515	270	0	-	58.0	
Peru	905	441	476	444	252	116	470	120	153	-22%	0.0	
Chile	269	136	197	234	32	110	420	86	253	-66%	29.3	
Taiwan	128	260	320	265	248	342	358	139	125	11%	0.7	
China	0	1	5	6	3	2	277	20	5	300%	0.0	
Guatemala	243	200	262	317	260	285	253	82	116	-29%	12.1	
Korea	325	248	279	214	226	194	241	179	123	45%	-11.7	
Venezuela	277	274	329	290	134	67	192	90	36	149%	0.0	
South Africa	451	196	0	0	0	0	183	0	183	-100%	0.0	
Thailand	127	138	103	129	159	118	180	72	48	49%	0.0	
Saudi Arabia	385	57	170	0	0	0	172	0	0	-	0.0	
Dominican Republic	219	250	207	200	197	133	138	50	80	-38%	0.0	
Kenya	81	20	0	0	0	0	125	0	44	-100%	0.0	
<b>World total</b>	<b>16,577</b>	<b>10,247</b>	<b>10,487</b>	<b>11,981</b>	<b>7,318</b>	<b>5,981</b>	<b>11,912</b>	<b>3,747</b>	<b>4,293</b>	<b>-13%</b>	<b>233.1</b>	
% accounted for	<b>61%</b>	<b>78%</b>	<b>83%</b>	<b>94%</b>	<b>88%</b>	<b>87%</b>	<b>91%</b>	<b>81%</b>	<b>70%</b>		<b>99%</b>	
<b>Hard Red Spring</b>										year change	week change	
Philippines	983	1,218	1,127	1,266	1,220	1,166	1,697	612	487	26%	27.5	
China	93	400	475	527	257	747	1,143	102	241	-58%	0.0	
Japan	1,750	1,562	1,331	1,167	1,275	862	1,078	381	320	19%	0.4	
Taiwan	707	567	588	650	621	612	595	264	107	146%	1.4	
European Union	773	338	300	310	395	503	452	168	145	15%	23.0	
Korea	460	333	386	361	408	376	415	274	216	27%	35.0	
Thailand	246	238	298	306	282	261	347	105	119	-12%	0.0	
Mexico	377	186	97	241	605	315	323	68	92	-26%	0.0	
Canada	576	0	0	28	0	138	261	0	59	-100%	0.0	
Indonesia	315	414	155	540	476	213	205	53	22	141%	45.0	
Venezuela	245	314	246	317	232	162	198	0	148	-100%	0.0	
Dominican Republic	198	166	150	154	148	101	163	43	82	-47%	0.0	
Malaysia	167	184	62	142	262	117	159	43	38	15%	0.0	
Guatemala	109	85	105	142	110	119	134	42	49	-14%	6.2	
Honduras	62	35	79	93	88	125	132	51	84	-40%	0.0	
Bangladesh	0	0	0	0	0	0	111	0	0	-	0.0	
Vietnam	129	67	57	57	214	93	100	0	21	-99%	0.0	
Nigeria	193	86	38	92	97	85	90	12	16	-23%	0.0	
Jamaica	85	61	65	71	81	121	90	46	22	108%	5.0	
Total Unknown	7	67	10	45	4	249	250	274	858	-68%	-21.0	
<b>World total</b>	<b>9,256</b>	<b>6,711</b>	<b>5,941</b>	<b>7,068</b>	<b>7,496</b>	<b>6,907</b>	<b>8,584</b>	<b>2,779</b>	<b>3,336</b>	<b>-17%</b>	<b>138.0</b>	
% accounted for	<b>81%</b>	<b>94%</b>	<b>94%</b>	<b>92%</b>	<b>90%</b>	<b>92%</b>	<b>93%</b>	<b>91%</b>	<b>94%</b>		<b>89%</b>	



# U.S. Wheat Associates Commercial Sales History (continued)

year to date sales to:  
**August 3, 2017**

Top 20 importers ranked by 2016/17 sales		1,000 Metric Tons								year to date		change from last year	change from last week
<u>Soft Red Winter</u>	2010/11	2011/12	2012/13	2013/14	2014/15	2015/16	2016/17	2017/18	2016/17				
Mexico	655	1,283	1,110	1,410	1,182	970	1,004	429	397		8%	5.5	
Colombia	230	214	246	264	409	409	229	119	93		28%	5.2	
Nigeria	430	463	445	503	348	306	226	75	128		-41%	0.0	
Ecuador	42	67	134	156	270	343	178	20	18		9%	-0.2	
Peru	96	111	115	136	146	125	144	74	69		7%	7.2	
Honduras	55	65	77	88	67	99	116	48	63		-24%	0.4	
Dominican Republic	120	122	124	136	98	107	108	41	57		-29%	2.6	
Jamaica	85	87	91	88	76	77	75	45	18		149%	0.0	
Brazil	26	112	105	197	213	174	55	22	0		-	0.0	
United Arab Emirates	21	30	22	24	28	26	54	0	27		-100%	0.0	
Costa Rica	59	56	62	79	69	79	45	25	23		9%	0.0	
Trinidad And Tobago	35	34	42	43	39	36	35	11	8		35%	1.8	
Panama	31	78	55	39	40	76	32	34	20		67%	0.0	
South Africa	24	47	46	55	44	56	29	6	0		-	0.0	
Guatemala	2	16	23	37	17	21	26	12	8		43%	0.0	
El Salvador	2	3	16	22	7	10	16	4	4		12%	0.0	
China	5	84	200	3,571	54	81	16	0	16		-100%	0.0	
Venezuela	23	24	35	13	14	0	14	26	0		-	0.0	
Chile	0	15	139	125	44	109	13	8	4		104%	0.0	
Total Unknown	24	31	101	94	31	15	68	66	62		7%	-10.5	
<b>World total</b>	<b>2,943</b>	<b>4,418</b>	<b>5,392</b>	<b>7,536</b>	<b>3,783</b>	<b>3,219</b>	<b>2,526</b>	<b>1,092</b>	<b>1,030</b>		<b>6%</b>	<b>16.5</b>	
<b>% accounted for</b>	<b>67%</b>	<b>67%</b>	<b>59%</b>	<b>94%</b>	<b>84%</b>	<b>97%</b>	<b>98%</b>	<b>98%</b>	<b>99%</b>			<b>73%</b>	
<u>White</u>	2010/11	2011/12	2012/13	2013/14	2014/15	2015/16	2016/17	2017/18	2016/17	year change	week change		
Philippines	873	821	808	864	875	879	1,040	505	384	31%	18.5		
Japan	898	1,208	1,057	854	987	812	784	265	241	10%	1.2		
Korea	844	1,481	716	731	538	565	767	470	247	90%	46.8		
Indonesia	235	280	296	483	158	166	457	266	177	50%	0.0		
Yemen	713	417	423	353	298	447	317	122	55	123%	0.0		
China	78	105	119	170	20	51	228	267	0	-	-1.7		
Thailand	157	182	164	228	174	180	227	88	83	7%	0.0		
Taiwan	118	145	130	134	121	132	145	57	32	81%	0.3		
Guatemala	106	98	119	127	119	147	134	43	65	-33%	5.8		
Sri Lanka	115	58	43	161	110	69	87	66	0	-	0.0		
Chile	124	170	189	152	121	24	87	39	8	379%	16.3		
Nigeria	134	147	110	19	32	28	84	22	26	-16%	0.0		
Vietnam	41	33	67	39	44	93	58	8	8	-2%	0.6		
Singapore	61	40	29	35	77	32	56	17	19	-12%	0.0		
Malaysia	74	47	34	60	61	48	49	29	13	126%	-9.0		
El Salvador	69	71	53	35	62	33	47	16	14	19%	1.5		
Colombia	17	15	0	22	0	23	17	0	17	-100%	0.0		
Mexico	34	417	40	34	0	3	16	112	4	3004%	0.0		
Burma	1	0	9	8	4	3	16	9	8	17%	2.9		
Total Unknown	6	52	0	0	52	163	222	298	438	-32%	-6.8		
<b>World total</b>	<b>5,227</b>	<b>5,846</b>	<b>4,685</b>	<b>4,559</b>	<b>3,886</b>	<b>3,929</b>	<b>4,846</b>	<b>2,706</b>	<b>1,839</b>	<b>47%</b>	<b>76.7</b>		
<b>% accounted for</b>	<b>90%</b>	<b>99%</b>	<b>94%</b>	<b>99%</b>	<b>99%</b>	<b>99%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>			<b>100%</b>	
<u>Durum</u>	2010/11	2011/12	2012/13	2013/14	2014/15	2015/16	2016/17	2017/18	2016/17	year change	week change		
European Union	464	270	262	312	358	468	223	58	48	20%	0.0		
Algeria	103	74	180	67	210	90	190	44	25	81%	0.0		
Nigeria	98	52	48	17	26	39	65	17	14	22%	0.0		
Guatemala	12	14	15	21	14	14	15	5	8	-35%	0.0		
Japan	4	1	1	1	1	1	14	2	0	646%	0.0		
South Africa	0	0	0	0	0	0	9	0	9	-100%	0.0		
Panama	6	6	7	6	3	10	5	3	2	50%	0.0		
Mexico	0	0	0	2	1	0	2	0	0	-	0.0		
Tunisia	84	33	10	0	3	31	0	0	0	-	0.0		
Canada	69	0	0	2	0	20	0	0	0	-	0.0		
Morocco	0	0	0	0	0	10	0	0	0	-	0.0		
Vietnam	0	0	0	0	0	9	0	0	0	-	0.0		
Thailand	0	0	0	0	0	6	0	0	0	-	0.0		
Venezuela	95	45	51	70	78	0	0	0	0	-	0.0		
Peru	0	0	0	10	10	0	0	0	0	-	0.0		
Argentina	0	0	0	0	0	0	0	0	0	-	0.0		
Australia	0	0	0	0	0	0	0	0	0	-	0.0		
El Salvador	0	0	0	1	0	0	0	0	0	-	0.0		
Costa Rica	18	4	0	0	0	0	0	0	0	-	0.0		
Total Unknown	0	0	0	0	2	3	0	73	93	-21%	0.0		
<b>World total</b>	<b>987</b>	<b>499</b>	<b>601</b>	<b>519</b>	<b>706</b>	<b>702</b>	<b>527</b>	<b>203</b>	<b>199</b>	<b>2%</b>	<b>0.0</b>		
<b>% accounted for</b>	<b>77%</b>	<b>78%</b>	<b>64%</b>	<b>85%</b>	<b>69%</b>	<b>82%</b>	<b>61%</b>	<b>100%</b>	<b>88%</b>				