

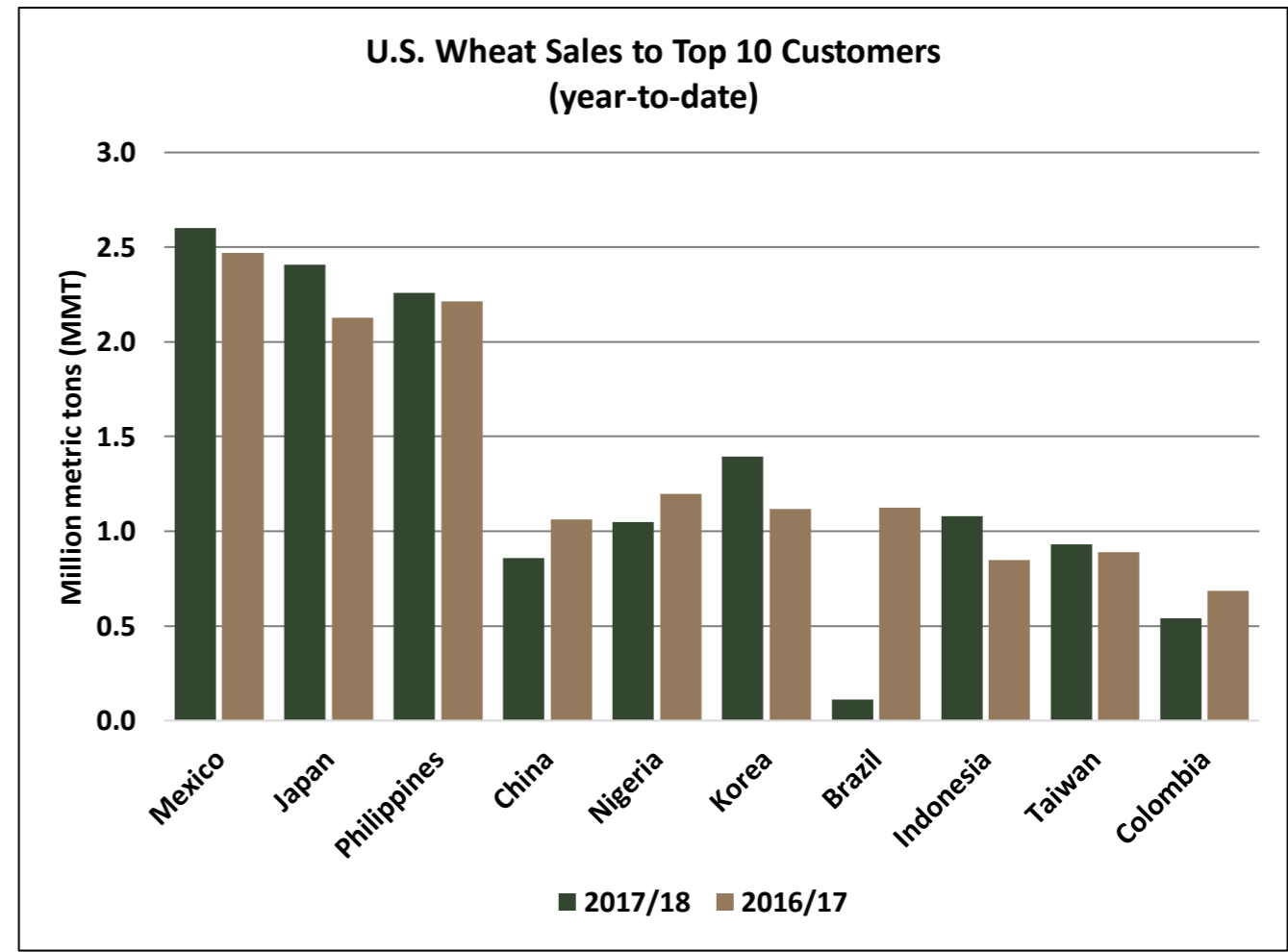
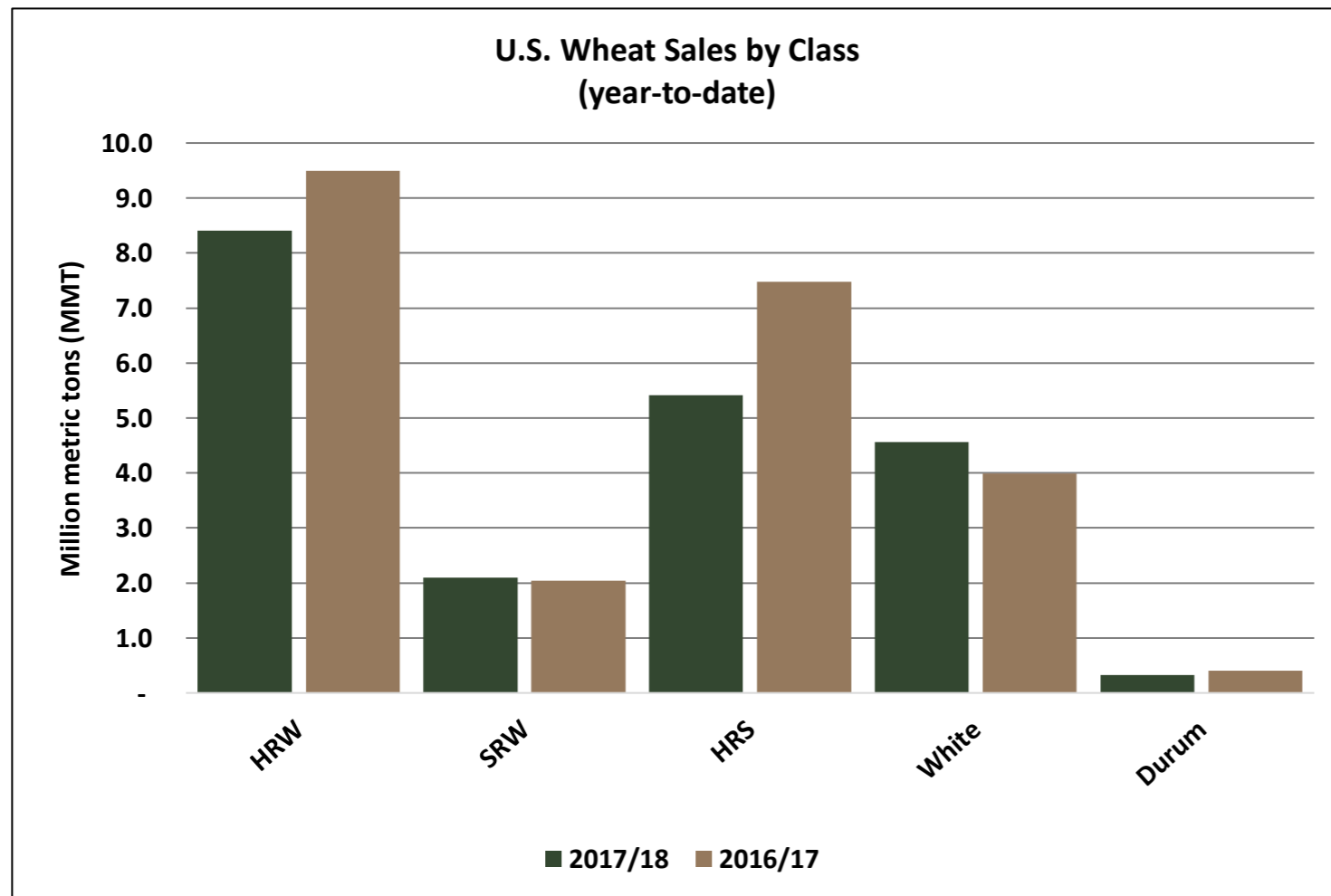


U.S. Wheat Associates
Summary of Commercial Sales for 2017/18 (as of February 01, 2018) continued

1,000 Metric Tons

	2017/18	HRW	SRW	HRS	White	Durum	2016/17	HRW	SRW	HRS	White	Durum
East Africa												
Kenya	41.1	41.1	0.0	0.0	0.0	0.0	88.0	88.0	0.0	0.0	0.0	0.0
Sudan	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Tanzania	0.0	0.0	0.0	0.0	0.0	0.0	42.5	42.5	0.0	0.0	0.0	0.0
Summary Of Total	41.1	41.1	0.0	0.0	0.0	0.0	130.5	130.5	0.0	0.0	0.0	0.0
Ytd Export Sales Change	(89.4)	(89.4)	0.0	0.0	0.0	0.0						
Percent Change	-68%	-68%	-	-	-	-						
Subsahara Africa												
Angola	27.5	27.5	0.0	0.0	0.0	0.0	0.1	0.1	0.0	0.0	0.0	0.0
Burkina	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Cameroon	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Congo Dr	20.0	20.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Cote d'Ivoire	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Gabon	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Gambia	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Ghana	54.5	0.0	5.5	49.0	0.0	0.0	0.2	0.0	0.0	0.2	0.0	0.0
Guinea	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Liberia	13.1	13.1	0.0	0.0	0.0	0.0	30.2	30.2	0.0	0.0	0.0	0.0
Malawi	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Mali	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Mozambique	7.7	0.0	7.7	0.0	0.0	0.0	42.0	42.0	0.0	0.0	0.0	0.0
Namibia	12.7	0.0	0.0	12.7	0.0	0.0	6.3	0.0	0.0	6.3	0.0	0.0
Niger	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Nigeria	1,049.5	754.7	233.6	12.4	32.3	16.6	1,196.7	847.8	209.2	36.9	54.6	48.1
Senegal	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Sierra Leone	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
South Africa	113.6	82.1	31.5	0.0	0.0	0.0	213.7	183.3	21.7	0.0	0.0	8.7
Swaziland	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Togo	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Zambia	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Zimbabwe	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Summary Of Total	1,298.5	897.4	278.2	74.0	32.3	16.6	1,489.1	1,103.4	230.9	43.4	54.6	56.8
Ytd Export Sales Change	(190.6)	(206.0)	47.3	30.6	(22.3)	(40.2)						
Percent Change	-13%	-19%	20%	71%	-41%	-71%						
All Region Total												
2017/18	20,804.1	8,402.5	2,098.1	5,411.6	4,562.7	329.3	23,414.9	9,494.7	2,045.7	7,474.1	3,996.2	404.3
2016/17												
Total Year Change	(2,610.8)	(1,092.2)	52.3	(2,062.4)	566.5	(75.0)						
Percent Change	-11%	-12%	3%	-28%	14%	-19%						
Total Unknown	1,030.9	398.4	209.0	176.7	191.4	55.4	2,587.8	570.4	117.1	1,155.3	614.7	130.3
Region Summary	TOTAL	HRW	SRW	HRS	White	Durum	YR Change	% Change				
Mexico/Cent. Amer./Caribbean	4,608.6	2,517.5	1,101.7	758.1	216.2	15.1	(212.9)	-4%				
South America	1,285.9	723.4	455.7	33.1	72.1	1.7	(1,764.8)	-58%				
North Asia	4,734.1	1,336.8	3.0	1,890.0	1,500.0	4.3	600.0	15%				
China	861.8	48.9	4.0	498.3	310.7	0.0	(202.7)	-19%				
South Asia	4,494.1	837.4	6.6	1,596.5	2,053.5	0.1	259.4	6%				
Europe	639.4	73.9	40.0	384.9	0.0	140.5	24.4	4%				
Middle East/North Africa	1,809.7	1,527.7	0.0	0.0	186.5	95.5	522.7	41%				
East Africa	41.1	41.1	0.0	0.0	0.0	0.0	(89.4)	-68%				
Subsahara Africa	1,298.5	897.4	278.2	74.0	32.3	16.6	(190.6)	-13%				
All Region Total	19,773.2	8,004.1	1,889.1	5,234.9	4,371.3	273.9	(1,053.9)	-11%				
Total Year Change	-2,610.8	-1,092.2	52.3	-2,062.4	566.5	-75.0						

Source: U.S. Department of Agriculture, Foreign Agricultural Service, Weekly Export Sales Report





U.S. Wheat Associates Commercial Sales History

year to date sales to:

February 1, 2018

1,000 metric tons

Top 20 importers ranked by 2016/17 sales

historic marketing year sales (June 1 to May 31)

marketing year-to-date

	2010/11	2011/12	2012/13	2013/14	2014/15	2015/16	2016/17	2017/18	2016/17	change from last year	change from last week
All Wheat											
Mexico	2,667	3,563	2,803	3,090	2,750	2,399	3,304	2,601	2,471	5%	106.4
Japan	3,533	3,845	3,649	3,079	3,144	2,553	2,864	2,409	2,126	13%	33.5
Philippines	1,871	2,089	1,965	2,163	2,397	2,164	2,786	2,258	2,213	2%	0.0
China	176	590	799	4,273	333	881	1,663	857	1,061	-19%	10.5
Nigeria	3,864	3,352	3,170	2,691	2,114	1,500	1,642	1,050	1,197	-12%	34.0
Korea	1,693	2,090	1,386	1,313	1,180	1,141	1,429	1,395	1,119	25%	79.4
Brazil	404	112	615	4,316	1,534	511	1,237	111	1,125	-90%	0.0
Indonesia	843	830	534	1,142	643	608	1,204	1,080	846	28%	74.4
Taiwan	953	975	1,038	1,049	1,002	1,089	1,097	930	888	5%	0.7
Colombia	800	456	674	788	614	669	858	539	686	-21%	20.0
Morocco	334	0	88	0	10	20	853	296	815	-64%	33.2
Thailand	530	558	564	663	679	564	754	630	611	3%	0.8
Algeria	130	178	364	91	210	90	705	553	298	85%	32.4
European Union	1,318	1,231	994	636	776	971	675	565	526	8%	42.6
Peru	1,001	552	591	623	480	276	642	271	598	-55%	-20.0
Guatemala	472	413	525	644	519	586	563	406	406	0%	0.0
Chile	421	341	539	578	232	246	536	183	472	-61%	0.0
Dominican Republic	546	538	482	490	443	340	409	305	361	-15%	4.9
Yemen	872	417	423	353	298	447	317	153	86	79%	0.0
Honduras	179	156	226	256	208	260	286	223	266	-16%	0.0
World total	34,989	27,721	27,106	31,664	23,190	20,737	28,396	20,804	23,415	-11%	393.4
% accounted for	65%	80%	79%	89%	84%	84%	84%	81%	78%		-
Hard Red Winter										year change	week change
Mexico	1,601	1,678	1,556	1,403	962	1,111	1,959	1,757	1,415	24%	73.4
Nigeria	3,009	2,604	2,529	2,060	1,610	1,042	1,177	755	848	-11%	45.0
Brazil	378	0	510	4,120	1,293	338	1,155	73	1,082	-93%	0.0
Japan	880	1,074	1,003	1,005	881	879	979	775	723	7%	0.7
Morocco	294	0	88	0	0	0	842	296	805	-63%	33.2
Colombia	282	189	416	460	195	219	607	309	480	-36%	0.6
Indonesia	293	135	83	118	0	227	541	442	392	13%	9.0
Algeria	27	104	184	0	0	0	515	457	257	77%	0.9
Peru	905	441	476	444	252	116	470	122	440	-72%	-20.0
Chile	269	136	197	234	32	110	420	103	390	-74%	0.0
Taiwan	128	260	320	265	248	342	358	292	295	-1%	0.7
China	0	1	5	6	3	2	277	49	224	-78%	0.0
Guatemala	243	200	262	317	260	285	253	186	185	1%	0.0
Korea	325	248	279	214	226	194	241	270	219	23%	18.2
Venezuela	277	274	329	290	134	67	192	120	42	187%	0.0
South Africa	451	196	0	0	0	0	183	82	183	-55%	0.0
Thailand	127	138	103	129	159	118	180	142	129	10%	0.0
Saudi Arabia	385	57	170	0	0	0	172	0	0	-	0.0
Dominican Republic	219	250	207	200	197	133	138	133	125	7%	0.0
Iraq	1,135	520	209	53	0	0	0	610	0	-	0.0
World total	16,577	10,247	10,487	11,981	7,318	5,981	11,912	8,402	9,495	-12%	121.3
% accounted for	68%	83%	85%	94%	88%	87%	89%	83%	87%		-
Hard Red Spring										year change	week change
Philippines	983	1,218	1,127	1,266	1,220	1,166	1,697	1,167	1,323	-12%	0.0
China	93	400	475	527	257	747	1,143	498	610	-18%	10.5
Japan	1,750	1,562	1,331	1,167	1,275	862	1,078	956	762	25%	10.8
Taiwan	707	567	588	650	621	612	595	519	475	9%	0.0
European Union	773	338	300	310	395	503	452	385	378	2%	7.1
Korea	460	333	386	361	408	376	415	415	417	-1%	31.5
Thailand	246	238	298	306	282	261	347	265	298	-11%	0.8
Mexico	377	186	97	241	605	315	323	118	306	-61%	18.0
Canada	576	0	0	28	0	138	261	0	261	-100%	0.0
Indonesia	315	414	155	540	476	213	205	32	104	-69%	0.0
Venezuela	245	314	246	317	232	162	198	0	198	-100%	0.0
Dominican Republic	198	166	150	154	148	101	163	81	136	-41%	0.0
Malaysia	167	184	62	142	262	117	159	80	109	-26%	0.0
Guatemala	109	85	105	142	110	119	134	94	94	0%	0.0
Honduras	62	35	79	93	88	125	132	97	129	-25%	0.0
Bangladesh	0	0	0	0	0	0	111	0	56	-100%	0.0
Vietnam	129	67	57	57	214	93	100	25	100	-75%	0.0
Nigeria	193	86	38	92	97	85	90	12	37	-66%	-11.0
Jamaica	85	61	65	71	81	121	90	61	79	-23%	0.0
Total Unknown	7	67	10	45	4	249	250	177	1,155	-85%	14.4
World total	9,256	6,711	5,941	7,068	7,496	6,907	8,584	5,412	7,474	-28%	77.3
% accounted for	81%	94%	94%	92%	90%	92%	93%	92%	94%		-



U.S. Wheat Associates

Commercial Sales History (continued)

year to date sales to:
February 1, 2018

Top 20 importers ranked by 2016/17 sales

1,000 Metric Tons

marketing year-to-date

	2010/11	2011/12	2012/13	2013/14	2014/15	2015/16	2016/17	2017/18	2016/17	change from last year	change from last week
Soft Red Winter											
Mexico	655	1,283	1,110	1,410	1,182	970	1,004	653	738	-12%	15.0
Colombia	230	214	246	264	409	409	229	219	189	15%	19.4
Nigeria	430	463	445	503	348	306	226	234	209	12%	0.0
Ecuador	42	67	134	156	270	343	178	63	112	-43%	0.0
Peru	96	111	115	136	146	125	144	128	129	-1%	0.0
Honduras	55	65	77	88	67	99	116	91	102	-11%	0.0
Dominican Republic	120	122	124	136	98	107	108	91	100	-8%	4.9
Jamaica	85	87	91	88	76	77	75	61	66	-7%	0.0
Brazil	26	112	105	197	213	174	55	39	43	-11%	0.0
United Arab Emirates	21	30	22	24	28	26	54	0	27	-100%	0.0
Costa Rica	59	56	62	79	69	79	45	48	41	17%	0.0
Trinidad And Tobago	35	34	42	43	39	36	35	30	27	12%	0.0
Panama	31	78	55	39	40	76	32	41	32	29%	0.0
South Africa	24	47	46	55	44	56	29	31	22	45%	0.0
Guatemala	2	16	23	37	17	21	26	17	24	-28%	0.0
El Salvador	2	3	16	22	7	10	16	15	9	74%	0.0
China	5	84	200	3,571	54	81	16	4	16	-75%	0.0
Venezuela	23	24	35	13	14	0	14	31	8	294%	0.0
Chile	0	15	139	125	44	109	13	8	4	104%	0.0
Total Unknown	24	31	101	94	31	15	68	209	117	78%	-18.0
World total	2,943	4,418	5,392	7,536	3,783	3,219	2,526	2,098	2,046	3%	32.5
% accounted for	67%	67%	59%	94%	84%	97%	98%	96%	98%		66%
White										year change	week change
Philippines	873	821	808	864	875	879	1,040	995	858	16%	0.0
Japan	898	1,208	1,057	854	987	812	784	674	631	7%	22.1
Korea	844	1,481	716	731	538	565	767	708	476	49%	29.7
Indonesia	235	280	296	483	158	166	457	605	350	73%	65.4
Yemen	713	417	423	353	298	447	317	153	86	79%	0.0
China	78	105	119	170	20	51	228	306	210	45%	0.0
Thailand	157	182	164	228	174	180	227	224	184	21%	0.0
Taiwan	118	145	130	134	121	132	145	118	119	-1%	0.0
Guatemala	106	98	119	127	119	147	134	98	92	6%	0.0
Sri Lanka	115	58	43	161	110	69	87	69	55	25%	0.0
Chile	124	170	189	152	121	24	87	72	62	17%	0.0
Nigeria	134	147	110	19	32	28	84	32	55	-41%	0.0
Vietnam	41	33	67	39	44	93	58	63	55	16%	0.0
Singapore	61	40	29	35	77	32	56	50	34	46%	0.0
Malaysia	74	47	34	60	61	48	49	39	43	-11%	0.0
El Salvador	69	71	53	35	62	33	47	39	28	40%	0.0
Colombia	17	15	0	22	0	23	17	0	17	-100%	0.0
Mexico	34	417	40	34	0	3	16	73	9	723%	0.0
Burma	1	0	9	8	4	3	16	9	12	-27%	0.0
Total Unknown	6	52	0	0	52	163	222	191	615	-69%	18.0
World total	5,227	5,846	4,685	4,559	3,886	3,929	4,846	4,563	3,996	14%	135.4
% accounted for	90%	99%	94%	99%	99%	99%	100%	99%	100%		100%
Durum										year change	week change
European Union	464	270	262	312	358	468	223	141	148	-5%	25.5
Algeria	103	74	180	67	210	90	190	96	41	134%	31.5
Nigeria	98	52	48	17	26	39	65	17	48	-65%	0.0
Guatemala	12	14	15	21	14	14	15	11	11	-1%	0.0
Japan	4	1	1	1	1	1	14	4	10	-59%	0.0
South Africa	0	0	0	0	0	0	9	0	9	-100%	0.0
Panama	6	6	7	6	3	10	5	5	5	-10%	0.0
Mexico	0	0	0	2	1	0	2	0	2	-96%	0.0
Tunisia	84	33	10	0	3	31	0	0	0	-	0.0
Canada	69	0	0	2	0	20	0	0	0	-	0.0
Morocco	0	0	0	0	0	10	0	0	0	-	0.0
Vietnam	0	0	0	0	0	9	0	0	0	-	0.0
Thailand	0	0	0	0	0	6	0	0	0	-	0.0
Venezuela	95	45	51	70	78	0	0	0	0	-	0.0
Peru	0	0	0	10	10	0	0	0	0	-	0.0
Argentina	0	0	0	0	0	0	0	0	0	-	0.0
Australia	0	0	0	0	0	0	0	0	0	-	0.0
El Salvador	0	0	0	1	0	0	0	0	0	-	0.0
Costa Rica	18	4	0	0	0	0	0	0	0	-	0.0
Total Unknown	0	0	0	0	2	3	0	55	130	-57%	-30.0
World total	987	499	601	519	706	702	527	329	404	-19%	27.0
% accounted for	77%	78%	64%	85%	69%	82%	61%	99%	87%		-