



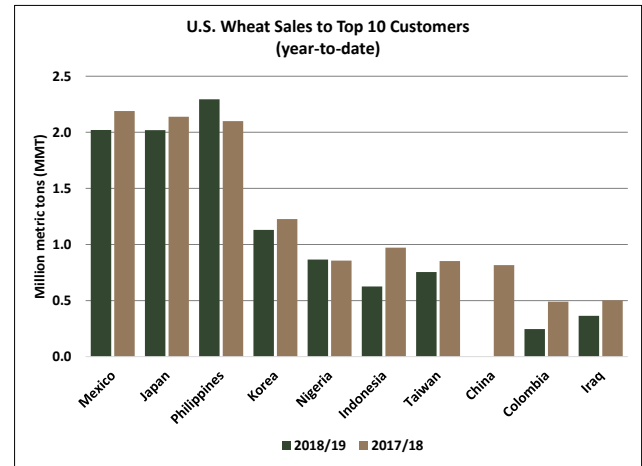
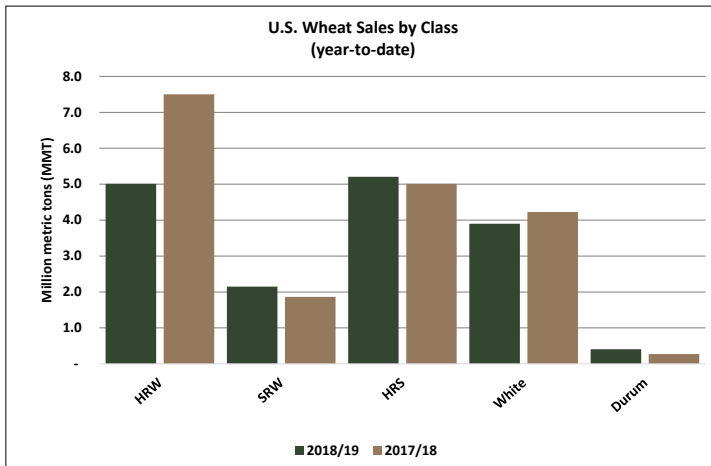


**U.S. Wheat Associates**  
**Summary of Commercial Sales for 2018/19 (as of December 13, 2018) continued**

1,000 Metric Tons

	2018/19	HRW	SRW	HRS	White	Durum	2017/18	HRW	SRW	HRS	White	Durum
<b>East Africa</b>												
Kenya	0.0	0.0	0.0	0.0	0.0	0.0	41.1	41.1	0.0	0.0	0.0	0.0
Sudan	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Tanzania	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Summary Of Total	0.0	0.0	0.0	0.0	0.0	0.0	41.1	41.1	0.0	0.0	0.0	0.0
Ytd Export Sales Change	(41.1)	(41.1)	0.0	0.0	0.0	0.0						
Percent Change	-100%	-100%	-	-	-	-						
<b>Subsahara Africa</b>												
Angola	0.0	0.0	0.0	0.0	0.0	0.0	27.5	27.5	0.0	0.0	0.0	0.0
Burkina	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Cameroon	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Congo Dr	0.0	0.0	0.0	0.0	0.0	0.0	20.0	20.0	0.0	0.0	0.0	0.0
Cote d'Ivoire	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Gabon	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Gambia	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Ghana	22.0	3.0	0.0	19.0	0.0	0.0	54.5	0.0	5.5	49.0	0.0	0.0
Guinea	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Liberia	23.9	23.9	0.0	0.0	0.0	0.0	13.1	13.1	0.0	0.0	0.0	0.0
Malawi	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Mali	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Mozambique	9.8	7.4	2.4	0.0	0.0	0.0	3.2	0.0	3.2	0.0	0.0	0.0
Namibia	0.0	0.0	0.0	0.0	0.0	0.0	12.7	0.0	0.0	12.7	0.0	0.0
Niger	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Nigeria	865.8	490.5	141.8	32.0	134.8	66.7	856.8	622.7	172.8	12.4	32.3	16.6
Senegal	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Sierra Leone	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
South Africa	16.8	0.0	16.8	0.0	0.0	0.0	96.1	82.1	14.0	0.0	0.0	0.0
Swaziland	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Togo	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Zambia	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Zimbabwe	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Summary Of Total	938.2	524.8	161.0	51.0	134.8	66.7	1,056.3	737.9	195.5	74.0	32.3	16.6
Ytd Export Sales Change	(118.0)	(213.1)	(34.5)	(23.0)	102.5	50.1						
Percent Change	-11%	-29%	-18%	-31%	317%	301%						
<b>All Region Total</b>												
	16,670.7	5,009.7	2,149.2	5,208.1	3,897.8	405.9	18,871.4	7,500.8	1,862.5	5,008.4	4,228.1	271.5
Total Year Change	(2,200.6)	(2,491.2)	286.7	199.7	(330.3)	134.4						
Percent Change	-12%	-33%	15%	4%	-8%	50%						
Total Unknown	831.7	334.7	247.0	174.7	72.3	3.0	1,234.7	476.2	274.5	158.9	269.7	55.4
<b>Region Summary</b>	TOTAL	HRW	SRW	HRS	White	Durum	YR Change	% Change				
Mexico/Cent. Amer./Caribbean	3,735.7	1,943.5	977.6	648.2	144.3	22.1	(292.0)	-7%				
South America	1,056.1	294.7	579.8	96.4	83.6	1.5	(166.2)	-14%				
North Asia	3,904.3	1,117.4	9.6	1,439.9	1,330.2	7.1	(311.7)	-7%				
Hong Kong/China	2.5	0.0	0.0	0.0	2.5	0.0	(818.0)	-100%				
South Asia	4,653.9	254.5	4.1	2,446.9	1,948.3	0.0	509.3	12%				
Europe	613.5	31.0	0.0	350.9	0.0	231.6	87.5	17%				
Middle East/North Africa	934.7	509.1	170.0	0.0	181.8	73.9	(619.9)	-40%				
East Africa	0.0	0.0	0.0	0.0	0.0	0.0	(41.1)	-100%				
Subsahara Africa	938.2	524.8	161.0	51.0	134.8	66.7	(118.0)	-11%				
All Region Total	15,839.0	4,675.0	1,902.2	5,033.4	3,825.5	402.9	(1,770.2)	-12%				
Total Year Change	-2,200.6	-2,491.2	286.7	199.7	-330.3	134.4						

Source: U.S. Department of Agriculture, Foreign Agricultural Service, Weekly Export Sales Report





# U.S. Wheat Associates Commercial Sales History

1,000 metric tons

year to date sales to:

**December 13, 2018**

Top 20 importers ranked by 2017/18 sales

historic marketing year sales (June 1 to May 31)

marketing year-to-date

change from last year

change from last week

All Wheat	2011/12	2012/13	2013/14	2014/15	2015/16	2016/17	2017/18	2018/19	2017/18	change from last year	change from last week
Mexico	3,563	2,803	3,090	2,750	2,399	3,304	2,972	2,021	2,190	-8%	17.6
Japan	3,845	3,649	3,079	3,144	2,553	2,864	2,931	2,020	2,138	-6%	71.3
Philippines	2,089	1,965	2,163	2,397	2,164	2,786	2,604	2,294	2,100	9%	24.9
Korea	2,090	1,386	1,313	1,180	1,141	1,429	1,602	1,130	1,226	-8%	26.0
Nigeria	3,352	3,170	2,691	2,114	1,500	1,642	1,171	866	857	1%	26.0
Indonesia	830	534	1,142	643	608	1,204	1,141	626	972	-36%	0.0
Taiwan	975	1,038	1,049	1,002	1,089	1,097	1,141	754	852	-11%	52.4
China	590	799	4,273	333	881	1,663	902	0	817	-100%	0.0
Colombia	456	674	788	614	669	858	685	246	490	-50%	25.2
Iraq	572	209	53	53	50	0	671	364	502	-28%	0.0
Thailand	558	564	663	679	564	754	664	758	549	38%	4.4
Algeria	178	364	91	210	90	705	647	105	520	-80%	0.0
European Union	1,231	994	636	776	971	675	627	583	481	21%	47.8
Guatemala	413	525	644	519	586	563	548	353	379	-7%	0.0
Morocco	0	88	0	10	20	853	360	0	183	-100%	0.0
Dominican Republic	538	482	490	443	340	409	344	165	263	-37%	4.8
Chile	341	539	578	232	246	536	301	162	183	-12%	0.0
Peru	552	591	623	480	276	642	299	247	288	-14%	0.0
El Salvador	241	204	155	242	182	240	295	179	196	-9%	0.0
Venezuela	657	661	696	468	239	404	277	154	151	2%	0.0
<b>World total</b>	<b>27,721</b>	<b>26,965</b>	<b>31,664</b>	<b>23,190</b>	<b>20,737</b>	<b>28,396</b>	<b>23,724</b>	<b>16,671</b>	<b>18,871</b>	<b>-12%</b>	<b>313.6</b>
<b>% accounted for</b>	<b>83%</b>	<b>79%</b>	<b>76%</b>	<b>79%</b>	<b>80%</b>	<b>80%</b>	<b>85%</b>	<b>78%</b>	<b>81%</b>		<b>96%</b>
Hard Red Winter	2011/12	2012/13	2013/14	2014/15	2015/16	2016/17	2017/18	2018/19	2017/18	year change	week change
Mexico	1,678	1,556	1,403	962	1,111	1,959	2,027	1,271	1,477	-14%	17.6
Japan	1,074	1,003	1,005	881	879	979	1,020	639	652	-2%	0.7
Nigeria	2,604	2,529	2,060	1,610	1,042	1,177	836	490	623	-21%	3.8
Iraq	520	209	53	0	0	0	671	364	502	-28%	0.0
Indonesia	135	83	118	0	227	541	517	53	430	-88%	0.0
Algeria	104	184	0	0	0	515	458	31	456	-93%	0.0
Colombia	189	416	460	195	219	607	400	66	281	-77%	25.0
Taiwan	260	320	265	248	342	358	344	237	266	-11%	38.7
Morocco	0	88	0	0	0	842	332	0	183	-100%	0.0
Korea	248	279	214	226	194	241	282	241	246	-2%	5.5
Guatemala	200	262	317	260	285	253	251	156	173	-10%	0.0
Venezuela	274	329	290	134	67	192	240	148	120	24%	0.0
Chile	136	197	234	32	110	420	161	37	103	-64%	0.0
Dominican Republic	250	207	200	197	133	138	141	74	106	-30%	1.2
Thailand	138	103	129	159	118	180	141	137	130	6%	1.4
El Salvador	98	88	56	95	65	101	138	76	90	-16%	0.0
Ecuador	39	40	49	35	39	92	133	12	86	-87%	0.0
Peru	441	476	444	252	116	470	122	0	142	-100%	0.0
Egypt	172	377	0	291	0	52	115	50	115	-57%	0.0
Haiti	84	174	70	58	68	86	108	49	67	-28%	0.0
<b>World total</b>	<b>10,247</b>	<b>10,458</b>	<b>11,981</b>	<b>7,318</b>	<b>5,981</b>	<b>11,912</b>	<b>9,311</b>	<b>5,010</b>	<b>7,501</b>	<b>-33%</b>	<b>62.0</b>
<b>% accounted for</b>	<b>84%</b>	<b>85%</b>	<b>61%</b>	<b>77%</b>	<b>84%</b>	<b>77%</b>	<b>91%</b>	<b>82%</b>	<b>83%</b>		<b>-</b>
Hard Red Spring	2011/12	2012/13	2013/14	2014/15	2015/16	2016/17	2017/18	2018/19	2017/18	year change	week change
Philippines	1,218	1,127	1,266	1,220	1,166	1,697	1,332	1,351	1,089	24%	7.2
Japan	1,562	1,331	1,167	1,275	862	1,078	1,077	664	897	-26%	16.7
Taiwan	567	588	650	621	612	595	652	416	479	-13%	0.7
China	400	475	527	257	747	1,143	543	0	458	-100%	0.0
Korea	333	386	361	408	376	415	440	359	378	-5%	13.5
European Union	338	300	310	395	503	452	395	351	366	-4%	22.3
Thailand	238	298	306	282	261	347	287	338	225	50%	2.0
Malaysia	184	62	142	262	117	159	147	96	80	20%	0.0
Mexico	186	97	241	605	315	323	128	122	91	35%	0.0
Guatemala	85	105	142	110	119	134	128	83	88	-5%	0.0
Dominican Republic	166	150	154	148	101	163	88	19	75	-75%	4.0
El Salvador	69	48	42	79	74	77	84	66	53	25%	0.0
Jamaica	61	65	71	81	121	90	82	56	56	0%	0.0
Honduras	35	79	93	88	125	132	80	112	79	42%	0.0
Ghana	10	6	45	50	5	15	65	19	49	-61%	0.0
Panama	40	45	52	59	68	56	65	67	67	0%	0.0
Trinidad and Tobago	49	59	52	50	56	68	63	45	54	-16%	0.0
Vietnam	67	57	57	214	93	100	54	132	25	428%	0.0
Costa Rica	37	28	30	43	49	35	46	0	45	-100%	0.0
Total Unknown	67	10	45	4	249	250	168	175	159	10%	28.5
<b>World total</b>	<b>6,711</b>	<b>5,931</b>	<b>7,068</b>	<b>7,496</b>	<b>6,907</b>	<b>8,584</b>	<b>6,174</b>	<b>5,208</b>	<b>5,008</b>	<b>4%</b>	<b>93.8</b>
<b>% accounted for</b>	<b>85%</b>	<b>90%</b>	<b>81%</b>	<b>83%</b>	<b>87%</b>	<b>85%</b>	<b>96%</b>	<b>86%</b>	<b>96%</b>		<b>-</b>



# U.S. Wheat Associates

## Commercial Sales History (continued)

year to date sales to:  
**December 13, 2018**

Top 20 importers ranked by 2017/18 sales

1,000 Metric Tons

marketing year-to-date

	2011/12	2012/13	2013/14	2014/15	2015/16	2016/17	2017/18	2018/19	2017/18	change from last year	change from last week
<b>Soft Red Winter</b>											
Mexico	1,283	1,110	1,410	1,182	970	1,004	733	605	550	10%	0.1
Colombia	214	246	264	409	409	229	274	181	198	-9%	0.2
Nigeria	463	445	503	348	306	226	245	142	173	-18%	0.0
Peru	111	115	136	146	125	144	155	167	125	34%	0.0
Dominican Republic	122	124	136	98	107	108	114	71	82	-13%	-0.5
Honduras	65	77	88	67	99	116	108	80	79	1%	0.0
Ecuador	67	134	156	270	343	178	100	147	63	134%	53.0
Jamaica	87	91	88	76	77	75	78	49	45	10%	0.0
Korea	28	5	6	7	6	6	75	5	2	136%	2.0
European Union	621	432	14	0	0	0	62	0	0	-	0.0
Costa Rica	56	62	79	69	79	45	60	58	43	36%	0.0
Brazil	112	105	197	213	174	55	55	60	39	56%	0.0
Panama	78	55	39	40	76	32	39	37	41	-10%	0.0
South Africa	47	46	55	44	56	29	39	17	14	20%	0.0
Trinidad and Tobago	34	42	43	39	36	35	38	34	30	13%	0.0
Venezuela	24	35	13	14	0	14	37	6	31	-81%	0.0
United Arab Emirates	30	22	24	28	26	54	36	0	0	-	0.0
Morocco	0	0	0	0	0	0	28	0	0	-	0.0
El Salvador	3	16	22	7	10	16	24	6	12	-55%	0.0
Total Unknown	31	101	94	31	15	68	132	247	275	-10%	-14.0
<b>World total</b>	<b>4,418</b>	<b>5,291</b>	<b>7,536</b>	<b>3,783</b>	<b>3,219</b>	<b>2,526</b>	<b>2,513</b>	<b>2,149</b>	<b>1,863</b>	<b>15%</b>	<b>40.6</b>
% accounted for	<b>79%</b>	<b>62%</b>	<b>45%</b>	<b>82%</b>	<b>90%</b>	<b>96%</b>	<b>97%</b>	<b>89%</b>	<b>97%</b>		-
<b>White</b>										year change	week change
Philippines	821	808	864	875	879	1,040	1,174	911	925	-2%	17.8
Japan	1,208	1,057	854	987	812	784	829	709	584	21%	53.9
Korea	1,481	716	731	538	565	767	806	525	600	-12%	5.0
Indonesia	280	296	483	158	166	457	599	507	512	-1%	0.0
China	105	119	170	20	51	228	307	0	306	-100%	0.0
Yemen	417	423	353	298	447	317	263	181	153	18%	0.0
Thailand	182	164	228	174	180	227	236	283	194	46%	1.0
Taiwan	145	130	134	121	132	145	144	96	106	-10%	12.9
Chile	170	189	152	121	24	87	132	84	72	16%	0.0
Guatemala	98	119	127	119	147	134	132	82	91	-10%	0.0
Vietnam	33	67	39	44	93	58	105	45	63	-29%	0.0
Mexico	417	40	34	0	3	16	84	22	72	-69%	0.0
Sri Lanka	58	43	161	110	69	87	69	67	68	-1%	0.0
Singapore	40	29	35	77	32	56	67	95	50	89%	0.0
Malaysia	47	34	60	61	48	49	61	23	39	-39%	0.0
El Salvador	71	53	35	62	33	47	49	31	41	-23%	0.0
United Arab Emirates	0	0	2	1	2	1	33	1	32	-97%	0.0
Nigeria	147	110	19	32	28	84	30	135	32	317%	22.2
Burma	0	9	8	4	3	16	11	9	10	-10%	0.0
Total Unknown	52	0	0	52	163	222	175	72	270	-73%	4.0
<b>World total</b>	<b>5,846</b>	<b>4,685</b>	<b>4,559</b>	<b>3,886</b>	<b>3,929</b>	<b>4,846</b>	<b>5,321</b>	<b>3,898</b>	<b>4,228</b>	<b>-8%</b>	<b>116.8</b>
% accounted for	<b>99%</b>	<b>94%</b>	<b>98%</b>	<b>99%</b>	<b>99%</b>	<b>100%</b>	<b>100%</b>	<b>99%</b>	<b>100%</b>		<b>100%</b>
<b>Durum</b>										year change	week change
Algeria	74	180	67	210	90	190	189	74	64	15%	0.0
European Union	270	262	312	358	468	223	170	232	115	101%	25.5
Nigeria	52	48	17	26	39	65	17	67	17	301%	0.0
Guatemala	14	15	21	14	14	15	16	13	11	20%	0.0
Japan	1	1	1	1	1	14	5	7	4	66%	0.0
Ecuador	0	0	0	0	0	0	5	1	1	43%	0.0
Panama	6	7	6	3	10	5	5	9	5	110%	0.0
Malaysia	0	0	0	0	0	1	0	0	0	-100%	0.0
Mexico	0	0	2	1	0	2	0	0	0	-	0.0
Canada	0	0	2	0	20	0	0	0	0	-	0.0
Morocco	0	0	0	0	10	0	0	0	0	-	0.0
Vietnam	0	0	0	0	9	0	0	0	0	-	0.0
Thailand	0	0	0	0	6	0	0	0	0	-	0.0
Venezuela	45	51	70	78	0	0	0	0	0	-	0.0
Peru	0	0	10	10	0	0	0	0	0	-	0.0
Argentina	0	0	0	0	0	0	0	0	0	-	0.0
Australia	0	0	0	0	0	0	0	0	0	-	0.0
El Salvador	0	0	1	0	0	0	0	0	0	-	0.0
Costa Rica	4	0	0	0	0	0	0	0	0	-	0.0
Total Unknown	0	0	0	2	3	0	0	3	55	-95%	-25.0
<b>World total</b>	<b>499</b>	<b>601</b>	<b>519</b>	<b>706</b>	<b>702</b>	<b>527</b>	<b>405</b>	<b>406</b>	<b>272</b>	<b>50%</b>	<b>0.5</b>
% accounted for	<b>93%</b>	<b>94%</b>	<b>98%</b>	<b>100%</b>	<b>96%</b>	<b>98%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>		<b>200%</b>