



# U.S. Wheat Associates Commercial Sales History

year to date sales to:

**June 20, 2019**

1,000 metric tons

Top 20 importers ranked by 2017/18 sales		historic marketing year sales (June 1 to May 31)							marketing year-to-date		change from last year	change from last week
		2012/13	2013/14	2014/15	2015/16	2016/17	2017/18	2018/19	2019/20	2018/19		
<b>All Wheat</b>												
Mexico		2,803	3,090	2,750	2,399	3,304	2,972	3,308	841	482	74%	49.0
Philippines		1,965	2,163	2,397	2,164	2,786	2,604	3,234	859	722	19%	116.0
Japan		3,649	3,079	3,144	2,553	2,864	2,931	2,784	645	768	-16%	81.5
Nigeria		3,170	2,691	2,114	1,500	1,642	1,171	1,648	471	143	230%	-10.6
Indonesia		534	1,142	643	608	1,204	1,141	1,622	238	109	118%	20.0
South Korea		1,386	1,313	1,180	1,141	1,429	1,602	1,440	302	552	-45%	1.2
Taiwan		1,038	1,049	1,002	1,089	1,097	1,141	1,164	280	181	55%	35.6
Egypt		1,678	321	387	42	112	115	821	20	0	-	0.0
Thailand		564	663	679	564	754	664	757	198	314	-37%	0.1
European Union		994	636	776	971	675	627	736	109	126	-13%	12.5
<i>Italy</i>		507	479	632	824	455	425	528	89	38	135%	0.0
Iraq		209	53	53	50	0	671	674	258	100	157%	0.0
Guatemala		525	644	519	586	563	548	553	138	122	13%	88.3
Malaysia		96	202	325	164	218	211	505	94	2	6135%	0.0
Yemen		423	353	298	447	317	263	445	58	0	-	0.0
Bangladesh		0	0	1	0	111	105	400	0	8	-100%	0.0
Colombia		674	788	614	669	858	685	384	220	46	380%	64.6
Peru		591	623	480	276	642	299	367	78	59	33%	35.0
Algeria		364	91	210	90	705	647	313	343	41	738%	-0.6
Honduras		226	256	208	260	286	233	302	121	129	-6%	6.1
<b>World total</b>		<b>27,106</b>	<b>31,664</b>	<b>23,190</b>	<b>20,737</b>	<b>28,396</b>	<b>23,724</b>	<b>25,819</b>	<b>6,948</b>	<b>5,552</b>	<b>25%</b>	<b>612.0</b>
% accounted for		<b>79%</b>	<b>62%</b>	<b>79%</b>	<b>79%</b>	<b>71%</b>	<b>80%</b>	<b>85%</b>	<b>77%</b>	<b>71%</b>		<b>81%</b>
<b>Hard Red Winter</b>												
Mexico		1,556	1,403	962	1,111	1,959	2,027	2,136	439	283	55%	27.2
Nigeria		2,529	2,060	1,610	1,042	1,177	836	1,142	235	93	153%	-10.0
Japan		1,003	1,005	881	879	979	1,020	956	242	232	4%	14.7
Iraq		209	53	0	0	0	671	674	258	100	157%	0.0
Taiwan		320	265	248	342	358	344	380	100	53	91%	0.3
Indonesia		83	118	0	227	541	517	337	84	0	-	0.0
Egypt		377	0	291	0	52	115	330	0	0	-	0.0
South Korea		279	214	226	194	241	282	308	68	102	-33%	0.0
Guatemala		262	317	260	285	253	251	246	32	55	-41%	15.5
Malaysia		0	0	0	0	9	3	211	32	0	-	0.0
Brazil		510	4,120	1,293	338	1,155	73	189	15	93	-84%	0.0
Algeria		184	0	0	0	515	458	184	299	0	-	-1.0
Total Unknown		30	22	7	109	140	29	181	455	124	266%	39.8
Venezuela		329	290	134	67	192	240	178	6	0	-	0.0
Mozambique		25	0	0	0	46	0	150	0	0	-	0.0
Thailand		103	129	159	118	180	141	145	53	57	-8%	0.0
Dominican Republic		207	200	197	133	138	141	140	25	8	215%	0.0
Colombia		416	460	195	219	607	400	125	193	13	1406%	62.2
El Salvador		88	56	95	65	101	138	120	50	28	83%	35.8
South Africa		0	0	0	0	183	82	119	0	0	-	0.0
<b>World total</b>		<b>10,487</b>	<b>11,981</b>	<b>7,318</b>	<b>5,981</b>	<b>11,912</b>	<b>9,311</b>	<b>9,385</b>	<b>2,822</b>	<b>1,332</b>	<b>112%</b>	<b>222.0</b>
% accounted for		<b>81%</b>	<b>89%</b>	<b>90%</b>	<b>86%</b>	<b>74%</b>	<b>83%</b>	<b>88%</b>	<b>92%</b>	<b>93%</b>		<b>83%</b>
<b>Hard Red Spring</b>												
Philippines		1,127	1,266	1,220	1,166	1,697	1,332	1,847	475	487	-3%	51.0
Japan		1,331	1,167	1,275	862	1,078	1,077	916	197	257	-23%	21.9
Taiwan		588	650	621	612	595	652	624	148	98	51%	28.9
Korea		386	361	408	376	415	440	481	110	163	-32%	1.0
European Union		300	310	395	503	452	395	446	22	106	-79%	12.5
<i>Italy</i>		216	204	274	376	232	255	275	10	18	-47%	0.0
<i>United Kingdom</i>		52	86	68	79	134	140	130	13	68	-82%	12.5
Bangladesh		0	0	0	0	111	0	392	0	0	-	0.0
Thailand		298	306	282	261	347	287	371	80	127	-37%	0.0
Malaysia		62	142	262	117	159	147	235	44	1	3525%	0.0
Mexico		97	241	605	315	323	128	221	139	19	648%	0.0
Indonesia		155	540	476	213	205	25	193	30	0	-	10.0
Vietnam		57	57	214	93	100	54	186	68	0	-	2.1
Guatemala		105	142	110	119	134	128	133	47	26	80%	37.9
Honduras		79	93	88	125	132	80	131	43	57	-25%	1.0
El Salvador		48	42	79	74	77	84	102	40	25	62%	19.4
Peru		0	28	66	26	28	21	100	0	0	-	0.0
Trinidad and Tobago		59	52	50	56	68	63	82	27	25	9%	0.0
Jamaica		65	71	81	121	90	82	81	28	36	-24%	0.0
Burma		11	5	6	3	17	13	73	22	2	920%	-0.7
<b>World total</b>		<b>5,941</b>	<b>7,068</b>	<b>7,496</b>	<b>6,907</b>	<b>8,584</b>	<b>6,174</b>	<b>7,153</b>	<b>1,692</b>	<b>1,847</b>	<b>-8%</b>	<b>161.1</b>
% accounted for		<b>85%</b>	<b>82%</b>	<b>88%</b>	<b>80%</b>	<b>74%</b>	<b>88%</b>	<b>98%</b>	<b>91%</b>	<b>82%</b>		<b>-</b>



# U.S. Wheat Associates

## Commercial Sales History (continued)

year to date sales to:

**June 20, 2019**

Top 20 importers ranked by 2017/18 sales

1,000 Metric Tons

marketing year-to-date

change from last year

change from last week

<b>Soft Red Winter</b>	2012/13	2013/14	2014/15	2015/16	2016/17	2017/18	2018/19	2019/20	2018/19	change from last year	change from last week
Mexico	1,110	1,410	1,182	970	1,004	733	917	260	167	55%	21.8
Egypt	1,070	321	96	9	0	0	441	0	0	-	0.0
Nigeria	445	503	348	306	226	245	272	120	48	150%	0.0
Colombia	246	264	409	409	229	274	259	27	33	-17%	2.4
Indonesia	0	0	8	2	0	0	222	0	0	-	0.0
Ecuador	134	156	270	343	178	100	197	18	65	-73%	0.0
Peru	115	136	146	125	144	155	175	43	59	-27%	0.0
Dominican Republic	124	136	98	107	108	114	110	18	14	28%	0.0
Honduras	77	88	67	99	116	108	105	58	50	17%	2.5
Brazil	105	197	213	174	55	55	79	30	0	-	0.0
Jamaica	91	88	76	77	75	78	75	21	18	18%	17.0
Costa Rica	62	79	69	79	45	60	59	20	14	44%	0.0
Trinidad and Tobago	42	43	39	36	35	38	49	16	15	6%	0.0
Chile	139	125	44	109	13	8	46	22	0	-	0.0
Panama	55	39	40	76	32	39	39	25	19	32%	0.0
Israel	20	8	0	0	0	0	33	0	0	-	0.0
United Arab Emirates	22	24	28	26	54	36	32	0	0	-	0.0
Philippines	0	2	245	0	0	0	30	0	0	-	0.0
Canada	17	4	51	0	3	7	29	17	0	-	0.0
Guatemala	23	37	17	21	26	21	29	14	12	12%	3.5
<b>World total</b>	<b>5,392</b>	<b>7,536</b>	<b>3,783</b>	<b>3,219</b>	<b>2,526</b>	<b>2,513</b>	<b>3,323</b>	<b>997</b>	<b>660</b>	<b>51%</b>	<b>55.8</b>
<b>% accounted for</b>	<b>72%</b>	<b>49%</b>	<b>91%</b>	<b>92%</b>	<b>93%</b>	<b>82%</b>	<b>96%</b>	<b>71%</b>	<b>78%</b>		<b>85%</b>
<b>White</b>	2012/13	2013/14	2014/15	2015/16	2016/17	2017/18	2018/19	2019/20	2018/19	year change	week change
Philippines	808	864	875	879	1,040	1,174	1,323	384	0	-	65.0
Japan	1,057	854	987	812	784	829	889	175	276	-37%	29.1
Indonesia	296	483	158	166	457	599	870	124	109	14%	10.0
South Korea	716	731	538	565	767	806	645	123	286	-57%	0.2
Yemen	423	353	298	447	317	263	445	58	0	-	0.0
Thailand	164	228	174	180	227	236	241	66	0	-	0.1
Thailand	110	19	32	28	84	30	160	67	0	-	0.0
Taiwan	130	134	121	132	145	144	144	31	0	-	6.4
Guatemala	119	127	119	147	134	132	127	45	28	57%	31.4
Chile	189	152	121	24	87	132	121	0	0	-	0.0
Sri Lanka	43	161	110	69	87	69	115	0	0	-	0.0
Singapore	29	35	77	32	56	67	67	0	0	-	0.0
El Salvador	53	35	62	33	47	49	56	23	10	134%	15.9
Malaysia	34	60	61	48	49	61	54	18	0	-	0.0
Vietnam	67	39	44	93	58	105	52	24	0	-	0.0
Total Unknown	0	0	52	163	222	175	37	54	0	-	-1.3
Mexico	40	34	0	3	16	84	35	3	0	-	0.0
Oman	0	0	0	0	0	0	21	0	0	-	0.0
Canada	11	9	8	5	1	10	13	2	5	-54%	0.0
South Africa	0	0	0	0	0	0	11	0	0	-	0.0
<b>World total</b>	<b>4,685</b>	<b>4,559</b>	<b>3,886</b>	<b>3,929</b>	<b>4,846</b>	<b>5,321</b>	<b>5,454</b>	<b>1,208</b>	<b>0</b>	<b>#DIV/0!</b>	<b>156.9</b>
<b>% accounted for</b>	<b>92%</b>	<b>95%</b>	<b>99%</b>	<b>97%</b>	<b>94%</b>	<b>93%</b>	<b>99%</b>	<b>99%</b>	<b>#DIV/0!</b>		<b>100%</b>
<b>Durum</b>	2012/13	2013/14	2014/15	2015/16	2016/17	2017/18	2018/19	2019/20	2018/19	year change	week change
European Union	262	312	358	468	223	170	290	80	20	300%	0.0
Belgium	38	0	0	0	0	0	21	0	0	-	0.0
Italy	202	274	358	448	223	170	253	80	20	300%	0.0
Spain	0	0	0	20	0	0	9	0	0	-	0.0
Portugal	10	0	0	0	0	0	7	0	0	-	0.0
Germany	11	29	0	0	0	0	0	0	0	-	0.0
Total Unknown	0	0	2	3	0	0	0	50	59	-15%	0.0
Algeria	180	67	210	90	190	189	129	45	41	9%	0.5
Nigeria	48	17	26	39	65	17	37	29	0	-	0.0
Guatemala	15	21	14	14	15	16	17	0	0	-	0.0
Japan	1	1	1	1	14	5	12	19	3	540%	15.8
Panama	7	6	3	10	5	5	8	6	4	39%	0.0
Peru	0	10	10	0	0	0	7	0	0	-	0.0
Ecuador	0	0	0	0	0	5	2	0	0	-	0.0
Venezuela	51	70	78	0	0	0	0	0	0	-	0.0
Mexico	0	2	1	0	2	0	0	0	0	-	0.0
Canada	0	2	0	20	0	0	0	0	0	-	0.0
Cameroon	0	0	0	0	4	0	0	0	0	-	0.0
Chile	7	8	0	0	0	0	0	0	0	-	0.0
Morocco	0	0	0	10	0	0	0	0	0	-	0.0
South Africa	0	0	0	0	9	0	0	0	0	-	0.0
<b>World total</b>	<b>601</b>	<b>519</b>	<b>706</b>	<b>702</b>	<b>527</b>	<b>405</b>	<b>504</b>	<b>228</b>	<b>127</b>	<b>79%</b>	<b>16.3</b>
<b>% accounted for</b>	<b>89%</b>	<b>98%</b>	<b>100%</b>	<b>94%</b>	<b>100%</b>	<b>100%</b>	<b>96%</b>	<b>100%</b>	<b>100%</b>		<b>-</b>





**U.S. Wheat Associates**  
Summary of Commercial Sales for 2019/20 (as of June 20, 2019) continued

1,000 Metric Tons

	2019/20	HRW	SRW	HRS	White	Durum	2018/19	HRW	SRW	HRS	White	Durum
<b>East Africa</b>												
Burundi	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Kenya	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Tanzania	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Summary Of Total	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Ytd Export Sales Change	0.0	0.0	0.0	0.0	0.0	0.0						
Percent Change	-	-	-	-	-	-						
<b>Subsahara Africa</b>												
Angola	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Burkina	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Cameroon	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Congo Dr	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Cote d'Ivoire	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Gabon	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Gambia	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Ghana	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Guinea	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Liberia	0.0	0.0	0.0	0.0	0.0	0.0	7.0	7.0	0.0	0.0	0.0	0.0
Malawi	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Mali	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Mozambique	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Namibia	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Niger	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Nigeria	470.6	235.0	120.0	20.3	66.6	28.7	142.8	93.0	48.0	0.0	0.0	0.0
Rwanda	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Senegal	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Sierra Leone	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
South Africa	0.0	0.0	0.0	0.0	0.0	0.0	8.8	0.0	8.8	0.0	0.0	0.0
Swaziland	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Togo	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Uganda	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Zambia	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Zimbabwe	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Summary Of Total	470.6	235.0	120.0	20.3	66.6	28.7	158.6	100.0	56.8	0.0	0.0	0.0
Ytd Export Sales Change	312.0	135.0	63.2	20.3	66.6	28.7						
Percent Change	197%	135%	111%	-	-	-						
<b>All Region Total</b>	<b>2019/20</b>	<b>HRW</b>	<b>SRW</b>	<b>HRS</b>	<b>White</b>	<b>Durum</b>	<b>2018/19</b>	<b>HRW</b>	<b>SRW</b>	<b>HRS</b>	<b>White</b>	<b>Durum</b>
	6,947.7	2,821.9	997.3	1,692.0	1,208.1	228.4	5,551.9	1,332.1	660.2	1,847.5	0.0	127.3
Total Year Change	1,395.8	1,489.8	337.1	(155.5)	1,208.1	101.1						
Percent Change	25%	112%	51%	-8%	#DIV/0!	79%						
Total Unknown	855.9	455.0	258.1	38.7	54.1	50.0	1,110.8	124.4	121.9	361.7	0.0	59.0
<b>Region Summary</b>	<b>TOTAL</b>	<b>HRW</b>	<b>SRW</b>	<b>HRS</b>	<b>White</b>	<b>Durum</b>	<b>YR Change</b>	<b>% Change</b>				
Mexico/Cent. Amer./Caribbean	1,621.2	656.6	458.7	417.4	82.4	6.0	563.1	53%				
South America	424.7	284.7	140.0	0.0	0.0	0.0	153.7	57%				
North Asia	1,226.3	409.6	11.8	456.0	329.7	19.2	(274.7)	-18%				
China	0.5	0.0	0.0	0.0	0.5	0.0	(0.1)	-20%				
South Asia	1,504.8	169.7	1.3	717.6	616.3	0.0	320.3	27%				
Europe	109.4	0.0	7.5	22.0	0.0	79.9	(16.9)	-13%				
Middle East/North Africa	734.3	611.4	0.0	20.0	58.4	44.6	593.3	421%				
East Africa	0.0	0.0	0.0	0.0	0.0	0.0	0.0	-				
Subsahara Africa	470.6	235.0	120.0	20.3	66.6	28.7	312.0	197%				
All Region Total	6,091.8	2,366.9	739.2	1,653.3	1,154.0	178.4	1,650.7	25%				
Total Year Change	1,395.8	1,489.8	337.1	-155.5	1,208.1	101.1						

Source: U.S. Department of Agriculture, Foreign Agricultural Service, Weekly Export Sales Report

