



U.S. Wheat Associates Commercial Sales History

year to date sales to:

September 19, 2019

1,000 metric tons

Top 20 importers ranked by 2017/18 sales	historic marketing year sales (June 1 to May 31)								marketing year-to-date		change from last year	change from last week
	2012/13	2013/14	2014/15	2015/16	2016/17	2017/18	2018/19	2019/20	2018/19			
All Wheat												
Mexico	2,803	3,090	2,750	2,399	3,304	2,972	3,308	1,908	1,305	46%	58.9	
Philippines	1,965	2,163	2,397	2,164	2,786	2,604	3,234	1,489	1,696	-12%	61.9	
Japan	3,649	3,079	3,144	2,553	2,864	2,931	2,784	1,260	1,331	-5%	103.5	
Nigeria	3,170	2,691	2,114	1,500	1,642	1,171	1,648	775	525	48%	-5.0	
Indonesia	534	1,142	643	608	1,204	1,141	1,622	383	357	7%	13.1	
South Korea	1,386	1,313	1,180	1,141	1,429	1,602	1,440	745	849	-12%	-13.0	
Taiwan	1,038	1,049	1,002	1,089	1,097	1,141	1,164	559	496	13%	0.7	
Egypt	1,678	321	387	42	112	115	821	92	0	-	50.0	
Thailand	564	663	679	564	754	664	757	664	542	-31%	-0.5	
European Union	994	636	776	971	675	627	736	415	369	12%	-0.4	
Italy	507	479	632	824	455	425	528	382	214	79%	0.0	
Iraq	209	53	53	50	0	671	674	262	305	-14%	0.0	
Guatemala	525	644	519	586	563	548	553	326	241	35%	29.0	
Malaysia	96	202	325	164	218	211	505	123	85	45%	0.6	
Yemen	423	353	298	447	317	263	445	231	130	79%	30.0	
Bangladesh	0	0	1	0	111	105	400	0	8	-100%	0.0	
Colombia	674	788	614	669	858	685	384	408	198	106%	1.1	
Peru	591	623	480	276	642	299	367	173	114	51%	0.0	
Algeria	364	91	210	90	705	647	313	410	92	344%	-10.0	
Honduras	226	256	208	260	286	233	302	197	224	-12%	0.0	
World total	27,106	31,664	23,190	20,737	28,396	23,724	25,819	12,576	10,864	16%	283.2	
% accounted for	79%	62%	79%	79%	71%	80%	85%	84%	84%		-	
Hard Red Winter										year change	week change	
Mexico	1,556	1,403	962	1,111	1,959	2,027	2,136	1,189	797	49%	29.5	
Nigeria	2,529	2,060	1,610	1,042	1,177	836	1,142	476	274	74%	-5.0	
Japan	1,003	1,005	881	879	979	1,020	956	473	424	12%	50.0	
Iraq	209	53	0	0	0	671	674	210	305	-31%	0.0	
Taiwan	320	265	248	342	358	344	380	191	154	24%	0.7	
Indonesia	83	118	0	227	541	517	337	108	0	-	0.0	
Egypt	377	0	291	0	52	115	330	0	0	-	0.0	
South Korea	279	214	226	194	241	282	308	162	167	-3%	-6.6	
Guatemala	262	317	260	285	253	251	246	155	103	50%	14.4	
Malaysia	0	0	0	0	9	3	211	53	0	-	0.0	
Brazil	510	4,120	1,293	338	1,155	73	189	192	91	112%	27.0	
Algeria	184	0	0	0	515	458	184	365	30	1117%	0.0	
Total Unknown	30	22	7	109	140	29	181	14	218	-94%	-28.0	
Venezuela	329	290	134	67	192	240	178	31	90	-66%	0.0	
Mozambique	25	0	0	0	46	0	150	0	7	-100%	0.0	
Thailand	103	129	159	118	180	141	145	102	93	10%	0.1	
Dominican Republic	207	200	197	133	138	141	140	60	56	7%	0.0	
Colombia	416	460	195	219	607	400	125	239	41	490%	1.1	
El Salvador	88	56	95	65	101	138	120	85	52	64%	12.1	
South Africa	0	0	0	0	183	82	119	0	0	-	0.0	
World total	10,487	11,981	7,318	5,981	11,912	9,311	9,385	4,753	3,140	51%	104.4	
% accounted for	81%	89%	90%	86%	74%	83%	88%	86%	92%		91%	
Hard Red Spring										year change	week change	
Philippines	1,127	1,266	1,220	1,166	1,697	1,332	1,847	877	1,015	-14%	28.3	
Japan	1,331	1,167	1,275	862	1,078	1,077	916	388	442	-12%	0.0	
Taiwan	588	650	621	612	595	652	624	295	276	7%	0.0	
Korea	386	361	408	376	415	440	481	282	266	6%	-7.8	
European Union	300	310	395	503	452	395	446	170	273	-38%	0.0	
Italy	216	204	274	376	232	255	275	158	151	4%	0.0	
United Kingdom	52	86	68	79	134	140	130	13	104	-88%	0.0	
Bangladesh	0	0	0	0	111	0	392	0	0	-	0.0	
Thailand	298	306	282	261	347	287	371	155	262	-41%	-0.6	
Malaysia	62	142	262	117	159	147	235	45	66	-31%	0.1	
Mexico	97	241	605	315	323	128	221	207	62	233%	0.0	
Indonesia	155	540	476	213	205	25	193	72	23	207%	1.0	
Vietnam	57	57	214	93	100	54	186	182	45	300%	-12.2	
Guatemala	105	142	110	119	134	128	133	80	57	41%	8.5	
Honduras	79	93	88	125	132	80	131	70	95	-27%	0.0	
El Salvador	48	42	79	74	77	84	102	63	45	42%	5.9	
Peru	0	28	66	26	28	21	100	0	0	-	0.0	
Trinidad and Tobago	59	52	50	56	68	63	82	33	28	18%	0.0	
Jamaica	65	71	81	121	90	82	81	59	37	59%	3.3	
Burma	11	5	6	3	17	13	73	22	10	108%	0.0	
World total	5,941	7,068	7,496	6,907	8,584	6,174	7,153	3,426	3,332	3%	20.4	
% accounted for	85%	82%	88%	80%	74%	88%	98%	93%	98%		-	



U.S. Wheat Associates Commercial Sales History (continued)

year to date sales to:

September 19, 2019

Top 20 importers ranked by 2017/18 sales		1,000 Metric Tons							marketing year-to-date		change from last year	change from last week
Soft Red Winter	2012/13	2013/14	2014/15	2015/16	2016/17	2017/18	2018/19	2019/20	2018/19			
Mexico	1,110	1,410	1,182	970	1,004	733	917	489	430	14%	29.4	
Egypt	1,070	321	96	9	0	0	441	0	0	-	0.0	
Nigeria	445	503	348	306	226	245	272	115	95	21%	0.0	
Colombia	246	264	409	409	229	274	259	168	158	7%	0.0	
Indonesia	0	0	8	2	0	0	222	2	0	-	0.0	
Ecuador	134	156	270	343	178	100	197	103	78	32%	0.5	
Peru	115	136	146	125	144	155	175	83	114	-27%	0.0	
Dominican Republic	124	136	98	107	108	114	110	48	61	-21%	4.5	
Honduras	77	88	67	99	116	108	105	62	77	-19%	0.0	
Brazil	105	197	213	174	55	55	79	17	13	27%	0.5	
Jamaica	91	88	76	77	75	78	75	49	40	21%	4.1	
Costa Rica	62	79	69	79	45	60	59	36	54	-32%	-0.2	
Trinidad and Tobago	42	43	39	36	35	38	49	22	24	-6%	0.0	
Chile	139	125	44	109	13	8	46	89	21	324%	0.0	
Panama	55	39	40	76	32	39	39	31	24	29%	0.0	
Israel	20	8	0	0	0	0	33	0	0	-	0.0	
United Arab Emirates	22	24	28	26	54	36	32	0	0	-	0.0	
Philippines	0	2	245	0	0	0	30	0	0	-	0.0	
Canada	17	4	51	0	3	7	29	51	3	1767%	9.5	
Guatemala	23	37	17	21	26	21	29	14	17	-19%	0.0	
World total	5,392	7,536	3,783	3,219	2,526	2,513	3,323	1,599	1,357	18%	48.2	
% accounted for	72%	49%	91%	92%	93%	82%	96%	86%	89%		-	
White	2012/13	2013/14	2014/15	2015/16	2016/17	2017/18	2018/19	2019/20	2018/19	year change	week change	
Philippines	808	864	875	879	1,040	1,174	1,323	602	658	-9%	23.6	
Japan	1,057	854	987	812	784	829	889	374	459	-19%	53.4	
Indonesia	296	483	158	166	457	599	870	201	334	-40%	12.1	
South Korea	716	731	538	565	767	806	645	299	413	-28%	1.4	
Yemen	423	353	298	447	317	263	445	231	130	79%	30.0	
Thailand	164	228	174	180	227	236	241	118	187	-37%	0.0	
Nigeria	110	19	32	28	84	30	160	100	79	26%	0.0	
Taiwan	130	134	121	132	145	144	144	69	61	12%	0.0	
Guatemala	119	127	119	147	134	132	127	76	57	34%	6.1	
Chile	189	152	121	24	87	132	121	6	83	-93%	0.0	
Sri Lanka	43	161	110	69	87	69	115	67	67	0%	0.0	
Singapore	29	35	77	32	56	67	67	15	18	-13%	0.0	
El Salvador	53	35	62	33	47	49	56	38	21	77%	4.3	
Malaysia	34	60	61	48	49	61	54	24	18	36%	0.0	
Vietnam	67	39	44	93	58	105	52	39	16	141%	0.0	
Total Unknown	0	0	52	163	222	175	37	0	129	-100%	-21.4	
Mexico	40	34	0	3	16	84	35	24	17	43%	0.0	
Oman	0	0	0	0	0	0	21	0	0	-	0.0	
Canada	11	9	8	5	1	10	13	3	5	-32%	0.0	
South Africa	0	0	0	0	0	0	11	0	0	-	0.0	
World total	4,685	4,559	3,886	3,929	4,846	5,321	5,454	2,290	2,767	-17%	110.5	
% accounted for	92%	95%	99%	97%	94%	93%	99%	100%	99%		99%	
Durum	2012/13	2013/14	2014/15	2015/16	2016/17	2017/18	2018/19	2019/20	2018/19	year change	week change	
European Union	262	312	358	468	223	170	290	245	96	155%	-0.4	
<i>Belgium</i>	38	0	0	0	0	0	21	21	21	-1%	-0.4	
<i>Italy</i>	202	274	358	448	223	170	253	224	62	260%	0.0	
<i>Spain</i>	0	0	0	20	0	0	9	0	9	-100%	0.0	
<i>Portugal</i>	10	0	0	0	0	0	7	0	3	-100%	0.0	
<i>Germany</i>	11	29	0	0	0	0	0	0	0	-	0.0	
Total Unknown	0	0	2	3	0	0	0	150	34	340%	0.0	
Algeria	180	67	210	90	190	189	129	45	62	-28%	-10.0	
Nigeria	48	17	26	39	65	17	37	28	55	-50%	0.0	
Guatemala	15	21	14	14	15	16	17	0	6	-100%	0.0	
Japan	1	1	1	1	14	5	12	4	7	-43%	0.0	
Panama	7	6	3	10	5	5	8	8	6	33%	0.0	
Peru	0	10	10	0	0	0	7	0	0	-	0.0	
Ecuador	0	0	0	0	0	5	2	0	1	-100%	0.0	
Venezuela	51	70	78	0	0	0	0	0	0	-	0.0	
Mexico	0	2	1	0	2	0	0	0	0	-	0.0	
Canada	0	2	0	20	0	0	0	0	0	-	0.0	
Cameroon	0	0	0	0	4	0	0	0	0	-	0.0	
Chile	7	8	0	0	0	0	0	0	0	-	0.0	
Morocco	0	0	0	10	0	0	0	0	0	-	0.0	
South Africa	0	0	0	0	9	0	0	0	0	-	0.0	
World total	601	519	706	702	527	405	504	508	267	90%	(0.4)	
% accounted for	89%	98%	100%	94%	100%	100%	96%	90%	92%		-	



U.S. Wheat Associates
Summary of Commercial Sales for 2019/20 (as of September 19, 2019) continued

1,000 Metric Tons												
	2019/20	HRW	SRW	HRS	White	Durum	2018/19	HRW	SRW	HRS	White	Durum
East Africa												
Burundi	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Kenya	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Tanzania	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Summary Of Total	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Ytd Export Sales Change	0.0	0.0	0.0	0.0	0.0	0.0						
Percent Change	-	-	-	-	-	-						
Subsahara Africa												
Angola	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Burkina	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Cameroon	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Congo Dr	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Cote d'Ivoire	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Gabon	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Gambia	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Ghana	18.6	18.6	0.0	0.0	0.0	0.0	19.0	3.0	0.0	16.0	0.0	0.0
Guinea	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Liberia	0.0	0.0	0.0	0.0	0.0	0.0	15.2	15.2	0.0	0.0	0.0	0.0
Malawi	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Mali	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Mozambique	0.0	0.0	0.0	0.0	0.0	0.0	9.8	7.4	2.4	0.0	0.0	0.0
Namibia	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Niger	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Nigeria	775.4	475.8	115.2	56.9	99.7	27.8	524.7	273.6	95.0	22.0	79.1	55.0
Rwanda	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Senegal	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Sierra Leone	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
South Africa	18.0	0.0	18.0	0.0	0.0	0.0	8.8	0.0	8.8	0.0	0.0	0.0
Swaziland	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Togo	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Uganda	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Zambia	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Zimbabwe	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Summary Of Total	812.0	494.5	133.2	56.9	99.7	27.8	577.5	299.2	106.2	38.0	79.1	55.0
Ytd Export Sales Change	234.5	195.2	27.0	18.9	20.6	(27.2)						
Percent Change	41%	65%	25%	50%	26%	-50%						
All Region Total												
	2019/20	HRW	SRW	HRS	White	Durum	2018/19	HRW	SRW	HRS	White	Durum
Total Year Change	1,711.7	1,612.5	241.7	93.6	(477.6)	241.4	10,864.4	3,140.4	1,357.1	3,332.4	2,767.4	267.0
Percent Change	16%	51%	18%	3%	-17%	90%						
Total Unknown	337.3	13.5	153.3	21.0	0.0	149.5	672.8	218.3	115.0	176.5	129.0	34.0
Region Summary	TOTAL	HRW	SRW	HRS	White	Durum	YR Change	% Change				
Mexico/Cent. Amer./Caribbean	3,277.6	1,684.3	815.3	629.3	140.7	8.0	757.4	30%				
South America	1,298.8	832.2	460.6	0.0	6.0	0.0	636.3	96%				
North Asia	2,563.9	826.2	27.7	965.0	741.3	3.8	(112.5)	-4%				
China	62.7	0.0	0.0	60.0	2.7	0.0	60.4	2675%				
South Asia	2,729.5	274.7	7.4	1,379.4	1,068.0	0.0	(127.1)	-4%				
Europe	415.4	0.0	0.0	170.3	0.0	245.1	45.9	12%				
Middle East/North Africa	1,057.9	627.6	0.0	144.2	231.5	54.6	531.2	101%				
East Africa	0.0	0.0	0.0	0.0	0.0	0.0	0.0	-				
Subsahara Africa	812.0	494.5	133.2	56.9	99.7	27.8	234.5	41%				
All Region Total	12,217.8	4,739.4	1,444.2	3,405.0	2,289.9	339.3	2,026.2	16%				
Total Year Change	1,711.7	1,612.5	241.7	93.6	(477.6)	241.4						

Source: U.S. Department of Agriculture, Foreign Agricultural Service, Weekly Export Sales Report

