



U.S. Wheat Associates Commercial Sales History

year to date sales to:

November 21, 2019

1,000 metric tons

	historic marketing year sales (June 1 to May 31)								marketing year-to-date		change from last year	change from last week
	2012/13	2013/14	2014/15	2015/16	2016/17	2017/18	2018/19	2019/20	2018/19			
All Wheat												
Mexico	2,803	3,090	2,750	2,399	3,304	2,972	3,308	2,415	1,823	32%	27.9	
Philippines	1,965	2,163	2,397	2,164	2,786	2,604	3,234	2,025	2,252	-10%	194.6	
Japan	3,649	3,079	3,144	2,553	2,864	2,931	2,784	1,698	1,853	-8%	65.8	
Nigeria	3,170	2,691	2,114	1,500	1,642	1,171	1,648	987	707	40%	29.0	
Indonesia	534	1,142	643	608	1,204	1,141	1,622	429	611	-30%	30.0	
South Korea	1,386	1,313	1,180	1,141	1,429	1,602	1,440	867	1,012	-14%	2.1	
Taiwan	1,038	1,049	1,002	1,089	1,097	1,141	1,164	867	672	29%	95.7	
Egypt	1,678	321	387	42	112	115	821	101	100	1%	0.0	
Thailand	564	663	679	564	754	664	757	462	588	-21%	0.1	
European Union	994	636	776	971	675	627	736	636	498	28%	26.8	
<i>Italy</i>	507	479	632	824	455	425	528	583	328	78%	26.8	
Iraq	209	53	53	50	0	671	674	262	364	-28%	0.0	
Guatemala	525	644	519	586	563	548	553	380	298	28%	46.3	
Malaysia	96	202	325	164	218	211	505	150	99	52%	-13.0	
Yemen	423	353	298	447	317	263	445	235	180	31%	0.0	
Bangladesh	0	0	1	0	111	105	400	116	425	-73%	60.6	
Colombia	674	788	614	669	858	685	384	500	203	147%	0.0	
Peru	591	623	480	276	642	299	367	215	239	-10%	3.5	
Algeria	364	91	210	90	705	647	313	410	105	292%	0.0	
Honduras	226	256	208	260	286	233	302	219	258	-15%	4.0	
World total	27,106	31,664	23,190	20,737	28,396	23,724	25,819	16,227	14,891	9%	612.7	
% accounted for	79%	62%	79%	79%	71%	80%	85%	84%	85%		98%	
Hard Red Winter										year change	week change	
Mexico	1,556	1,403	962	1,111	1,959	2,027	2,136	1,521	1,156	32%	8.5	
Nigeria	2,529	2,060	1,610	1,042	1,177	836	1,142	581	378	54%	0.0	
Japan	1,003	1,005	881	879	979	1,020	956	596	586	2%	20.3	
Iraq	209	53	0	0	0	671	674	210	364	-42%	0.0	
Taiwan	320	265	248	342	358	344	380	296	197	50%	32.1	
Indonesia	83	118	0	227	541	517	337	131	40	227%	10.0	
Egypt	377	0	291	0	52	115	330	0	50	-100%	0.0	
South Korea	279	214	226	194	241	282	308	189	208	-9%	0.0	
Guatemala	262	317	260	285	253	251	246	190	130	46%	31.2	
Malaysia	0	0	0	0	9	3	211	53	0	-	0.0	
Brazil	510	4,120	1,293	338	1,155	73	189	320	181	77%	2.4	
Algeria	184	0	0	0	515	458	184	365	31	1088%	0.0	
Total Unknown	30	22	7	109	140	29	181	153	195	-22%	10.0	
Venezuela	329	290	134	67	192	240	178	36	88	-60%	0.0	
Mozambique	25	0	0	0	46	0	150	0	7	-100%	0.0	
Thailand	103	129	159	118	180	141	145	130	112	16%	0.0	
Dominican Republic	207	200	197	133	138	141	140	95	74	28%	7.3	
Colombia	416	460	195	219	607	400	125	254	41	528%	0.0	
El Salvador	88	56	95	65	101	138	120	84	64	31%	0.0	
South Africa	0	0	0	0	183	82	119	0	0	-	0.0	
World total	10,487	11,981	7,318	5,981	11,912	9,311	9,385	5,938	4,293	38%	143.4	
% accounted for	81%	89%	90%	86%	74%	83%	88%	88%	91%		85%	
Hard Red Spring										year change	week change	
Philippines	1,127	1,266	1,220	1,166	1,697	1,332	1,847	1,155	1,334	-13%	64.0	
Japan	1,331	1,167	1,275	862	1,078	1,077	916	554	622	-11%	45.8	
Taiwan	588	650	621	612	595	652	624	455	386	18%	52.6	
Korea	386	361	408	376	415	440	481	313	315	-1%	0.0	
European Union	300	310	395	503	452	395	446	210	297	-29%	3.0	
<i>Italy</i>	216	204	274	376	232	255	275	197	161	23%	3.0	
<i>United Kingdom</i>	52	86	68	79	134	140	130	13	118	-89%	0.0	
Bangladesh	0	0	0	0	111	0	392	116	417	-72%	60.6	
Thailand	298	306	282	261	347	287	371	177	278	-36%	0.0	
Malaysia	62	142	262	117	159	147	235	71	74	-4%	-13.0	
Mexico	97	241	605	315	323	128	221	263	77	242%	0.0	
Indonesia	155	540	476	213	205	25	193	50	64	-21%	0.0	
Vietnam	57	57	214	93	100	54	186	197	128	55%	13.0	
Guatemala	105	142	110	119	134	128	133	83	69	21%	0.0	
Honduras	79	93	88	125	132	80	131	73	113	-35%	0.0	
El Salvador	48	42	79	74	77	84	102	70	54	31%	0.0	
Peru	0	28	66	26	28	21	100	0	80	-100%	0.0	
Trinidad and Tobago	59	52	50	56	68	63	82	45	29	55%	0.0	
Jamaica	65	71	81	121	90	82	81	60	56	6%	0.0	
Burma	11	5	6	3	17	13	73	24	15	54%	0.0	
World total	5,941	7,068	7,496	6,907	8,584	6,174	7,153	4,517	4,815	-6%	226.8	
% accounted for	85%	82%	88%	80%	74%	88%	98%	91%	97%		-	



U.S. Wheat Associates Commercial Sales History (continued)

year to date sales to:

November 21, 2019

Top 20 importers ranked by 2018/19 sales		1,000 Metric Tons							marketing year-to-date		change from last year	change from last week
Soft Red Winter	2012/13	2013/14	2014/15	2015/16	2016/17	2017/18	2018/19	2019/20	2018/19			
Mexico	1,110	1,410	1,182	970	1,004	733	917	608	568	7%	19.4	
Egypt	1,070	321	96	9	0	0	441	0	50	-100%	0.0	
Nigeria	445	503	348	306	226	245	272	147	118	24%	29.0	
Colombia	246	264	409	409	229	274	259	246	162	51%	0.0	
Indonesia	0	0	8	2	0	0	222	2	0	-	0.0	
Ecuador	134	156	270	343	178	100	197	77	94	-18%	0.0	
Peru	115	136	146	125	144	155	175	120	159	-25%	3.5	
Dominican Republic	124	136	98	107	108	114	110	74	72	3%	7.2	
Honduras	77	88	67	99	116	108	105	65	80	-19%	0.0	
Brazil	105	197	213	174	55	55	79	63	60	5%	0.0	
Jamaica	91	88	76	77	75	78	75	46	49	-6%	-2.3	
Costa Rica	62	79	69	79	45	60	59	52	57	-9%	0.0	
Trinidad and Tobago	42	43	39	36	35	38	49	33	23	41%	0.0	
Chile	139	125	44	109	13	8	46	89	25	260%	0.0	
Panama	55	39	40	76	32	39	39	38	37	4%	0.0	
Israel	20	8	0	0	0	0	33	0	0	-	0.0	
United Arab Emirates	22	24	28	26	54	36	32	0	0	-	0.0	
Philippines	0	2	245	0	0	0	30	0	0	-	0.0	
Canada	17	4	51	0	3	7	29	60	7	815%	0.0	
Guatemala	23	37	17	21	26	21	29	15	19	-20%	0.3	
World total	5,392	7,536	3,783	3,219	2,526	2,513	3,323	1,946	1,798	8%	70.7	
% accounted for	72%	49%	91%	92%	93%	82%	96%	89%	88%		81%	
White	2012/13	2013/14	2014/15	2015/16	2016/17	2017/18	2018/19	2019/20	2018/19	year change	week change	
Philippines	808	864	875	879	1,040	1,174	1,323	843	885	-5%	120.0	
Japan	1,057	854	987	812	784	829	889	522	639	-18%	-0.3	
Indonesia	296	483	158	166	457	599	870	246	507	-51%	20.0	
South Korea	716	731	538	565	767	806	645	361	485	-26%	2.1	
Yemen	423	353	298	447	317	263	445	235	180	31%	0.0	
Thailand	164	228	174	180	227	236	241	154	198	-22%	0.1	
Nigeria	110	19	32	28	84	30	160	134	113	19%	0.0	
Taiwan	130	134	121	132	145	144	144	107	83	28%	11.1	
Guatemala	119	127	119	147	134	132	127	91	69	32%	14.8	
Chile	189	152	121	24	87	132	121	41	84	-51%	0.0	
Sri Lanka	43	161	110	69	87	69	115	67	67	0%	0.0	
Singapore	29	35	77	32	56	67	67	31	50	-37%	0.0	
El Salvador	53	35	62	33	47	49	56	36	26	41%	0.0	
Malaysia	34	60	61	48	49	61	54	26	23	10%	0.0	
Vietnam	67	39	44	93	58	105	52	47	44	6%	8.0	
Total Unknown	0	0	52	163	222	175	37	40	84	-53%	-8.0	
Mexico	40	34	0	3	16	84	35	24	22	8%	0.0	
Oman	0	0	0	0	0	0	21	0	0	-	0.0	
Canada	11	9	8	5	1	10	13	7	9	-29%	0.0	
South Africa	0	0	0	0	0	0	11	0	0	-	0.0	
World total	4,685	4,559	3,886	3,929	4,846	5,321	5,454	3,154	3,586	-12%	168.0	
% accounted for	92%	95%	99%	97%	94%	93%	99%	96%	99%		100%	
Durum	2012/13	2013/14	2014/15	2015/16	2016/17	2017/18	2018/19	2019/20	2018/19	year change	week change	
European Union	262	312	358	468	223	170	290	426	201	112%	23.8	
<i>Belgium</i>	38	0	0	0	0	0	21	41	21	90%	0.0	
<i>Italy</i>	202	274	358	448	223	170	253	385	167	130%	23.8	
<i>Portugal</i>	10	0	0	0	0	0	7	0	3	-100%	0.0	
<i>Spain</i>	0	0	0	20	0	0	9	0	9	-100%	0.0	
Algeria	180	67	210	90	190	189	129	45	74	-40%	0.0	
Nigeria	48	17	26	39	65	17	37	28	67	-58%	0.0	
Guatemala	15	21	14	14	15	16	17	0	10	-100%	0.0	
Japan	1	1	1	1	14	5	12	4	6	-33%	0.0	
Panama	7	6	3	10	5	5	8	8	9	-16%	0.0	
Peru	0	10	10	0	0	0	7	0	0	-	0.0	
Ecuador	0	0	0	0	0	5	2	0	1	-100%	0.0	
United Arab Emirates	0	0	0	0	0	0	0	0	0	-	0.0	
South Korea	0	0	0	0	0	0	0	0	0	111%	0.0	
Malaysia	0	0	0	0	1	0	0	0	0	-	0.0	
Mexico	0	2	1	0	2	0	0	0	0	-	0.0	
Canada	0	2	0	20	0	0	0	0	0	-	0.0	
Morocco	0	0	0	10	0	0	0	0	0	-	0.0	
Vietnam	0	0	0	0	0	0	0	0	0	-	0.0	
Total Unknown	0	0	2	3	0	0	0	85	31	174%	-40.5	
World total	601	519	706	702	527	405	504	673	400	68%	3.8	
% accounted for	77%	77%	89%	94%	98%	100%	96%	82%	95%		-	



U.S. Wheat Associates
Summary of Commercial Sales for 2019/20 (as of November 21, 2019) continued

1,000 Metric Tons												
	2019/20	HRW	SRW	HRS	White	Durum	2018/19	HRW	SRW	HRS	White	Durum
East Africa												
Burundi	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Kenya	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Tanzania	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Summary Of Total	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Ytd Export Sales Change	0.0	0.0	0.0	0.0	0.0	0.0						
Percent Change	-	-	-	-	-	-						
Subsahara Africa												
Angola	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Burkina	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Cameroon	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Congo Dr	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Cote d'Ivoire	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Gabon	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Gambia	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Ghana	18.6	18.6	0.0	0.0	0.0	0.0	22.0	3.0	0.0	19.0	0.0	0.0
Guinea	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Liberia	0.0	0.0	0.0	0.0	0.0	0.0	23.9	23.9	0.0	0.0	0.0	0.0
Malawi	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Mali	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Mozambique	0.0	0.0	0.0	0.0	0.0	0.0	9.8	7.4	2.4	0.0	0.0	0.0
Namibia	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Nigeria	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Niger	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Nigeria	987.0	580.7	146.6	97.5	134.3	27.8	706.8	377.6	117.8	32.0	112.6	66.7
Rwanda	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Senegal	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Sierra Leone	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
South Africa	18.5	0.0	18.5	0.0	0.0	0.0	16.8	0.0	16.8	0.0	0.0	0.0
Swaziland	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Togo	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Uganda	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Zambia	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Zimbabwe	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Summary Of Total	1,024.1	599.4	165.1	97.5	134.3	27.8	779.2	411.9	137.0	51.0	112.6	66.7
Ytd Export Sales Change	244.9	187.4	28.2	46.5	21.7	(38.9)						
Percent Change	31%	46%	21%	91%	19%	-58%						
All Region Total												
	2019/20	HRW	SRW	HRS	White	Durum	2018/19	HRW	SRW	HRS	White	Durum
	16,227.3	5,937.8	1,946.2	4,516.6	3,153.8	672.9	14,891.3	4,292.7	1,798.3	4,814.6	3,586.0	399.7
Total Year Change	1,336.0	1,645.1	147.8	(298.0)	(432.2)	273.3						
Percent Change	9%	38%	8%	-6%	-12%	68%						
Total Unknown	549.9	153.0	133.9	138.0	40.0	85.0	645.3	195.0	169.1	165.9	84.3	31.0
Region Summary	TOTAL	HRW	SRW	HRS	White	Durum	YR Change	% Change				
Mexico/Cent. Amer./Caribbean	4,020.0	2,107.9	1,006.4	733.2	158.1	14.4	659.5	20%				
South America	1,630.1	994.8	594.4	0.0	41.0	0.0	678.4	71%				
North Asia	3,431.7	1,080.6	34.6	1,321.9	990.3	4.4	(104.5)	-3%				
China	197.3	0.0	0.0	63.0	134.3	0.0	194.7	7734%				
South Asia	3,570.1	342.2	10.5	1,799.4	1,417.9	0.0	(734.0)	-17%				
Europe	636.3	0.1	0.0	210.2	0.2	425.8	136.2	28%				
Middle East/North Africa	1,166.5	659.8	0.0	153.4	237.7	115.6	353.0	43%				
East Africa	0.0	0.0	0.0	0.0	0.0	0.0	0.0	-				
Subsahara Africa	1,024.1	599.4	165.1	97.5	134.3	27.8	244.9	31%				
All Region Total	15,676.1	5,784.8	1,810.9	4,378.6	3,113.8	587.9	1,430.1	9%				
Total Year Change	1,336.0	1,645.1	147.8	-298.0	-432.2	273.3						

Source: U.S. Department of Agriculture, Foreign Agricultural Service, Weekly Export Sales Report

