



U.S. Wheat Associates Commercial Sales History

year to date sales to:
December 12, 2019

1,000 metric tons

Top 20 importers ranked by 2018/19 sales		historic marketing year sales (June 1 to May 31)							marketing year-to-date		change from last year	change from last week
All Wheat	2012/13	2013/14	2014/15	2015/16	2016/17	2017/18	2018/19	2019/20	2018/19			
Mexico	2,803	3,090	2,750	2,399	3,304	2,972	3,308	2,599	2,021	29%	125.0	
Philippines	1,965	2,163	2,397	2,164	2,786	2,604	3,234	2,264	2,294	-1%	126.3	
Japan	3,649	3,079	3,144	2,553	2,864	2,931	2,784	1,884	2,020	-7%	86.2	
Nigeria	3,170	2,691	2,114	1,500	1,642	1,171	1,648	991	866	14%	4.1	
Indonesia	534	1,142	643	608	1,204	1,141	1,622	581	626	-7%	95.0	
South Korea	1,386	1,313	1,180	1,141	1,429	1,602	1,440	1,003	1,130	-11%	81.5	
Taiwan	1,038	1,049	1,002	1,089	1,097	1,141	1,164	869	754	15%	2.7	
Egypt	1,678	321	387	42	112	115	821	101	220	-54%	0.0	
Thailand	564	663	679	564	754	664	757	630	758	-17%	94.4	
European Union	994	636	776	971	675	627	736	690	583	18%	35.7	
Italy	507	479	632	824	455	425	528	624	413	51%	23.1	
Iraq	209	53	53	50	0	671	674	262	364	-28%	0.0	
Guatemala	525	644	519	586	563	548	553	435	353	23%	54.5	
Malaysia	96	202	325	164	218	211	505	162	143	13%	0.0	
Yemen	423	353	298	447	317	263	445	235	181	30%	0.0	
Bangladesh	0	0	1	0	111	105	400	116	425	-73%	0.0	
Colombia	674	788	614	669	858	685	384	510	246	107%	1.5	
Peru	591	623	480	276	642	299	367	222	247	-10%	7.6	
Algeria	364	91	210	90	705	647	313	410	105	292%	0.0	
Honduras	226	256	208	260	286	233	302	229	258	-11%	4.7	
World total	27,106	31,664	23,190	20,737	28,396	23,724	25,819	17,827	16,671	7%	868.6	
% accounted for	79%	62%	79%	79%	71%	80%	85%	83%	84%		85%	
Hard Red Winter	2012/13	2013/14	2014/15	2015/16	2016/17	2017/18	2018/19	2019/20	2018/19	year change	week change	
Mexico	1,556	1,403	962	1,111	1,959	2,027	2,136	1,687	1,271	33%	120.4	
Nigeria	2,529	2,060	1,610	1,042	1,177	836	1,142	583	490	19%	2.5	
Japan	1,003	1,005	881	879	979	1,020	956	644	639	1%	28.5	
Iraq	209	53	0	0	0	671	674	210	364	-42%	0.0	
Taiwan	320	265	248	342	358	344	380	297	237	25%	1.0	
Indonesia	83	118	0	227	541	517	337	181	53	239%	40.0	
Egypt	377	0	291	0	52	115	330	0	50	-100%	0.0	
South Korea	279	214	226	194	241	282	308	232	241	-4%	22.4	
Guatemala	262	317	260	285	253	251	246	220	156	41%	29.6	
Malaysia	0	0	0	0	9	3	211	53	22	140%	0.0	
Brazil	510	4,120	1,293	338	1,155	73	189	320	181	77%	0.0	
Algeria	184	0	0	0	515	458	184	365	31	1088%	0.0	
Total Unknown	30	22	7	109	140	29	181	343	335	2%	69.5	
Venezuela	329	290	134	67	192	240	178	36	148	-76%	0.0	
Mozambique	25	0	0	0	46	0	150	0	7	-100%	0.0	
Thailand	103	129	159	118	180	141	145	180	137	31%	34.2	
Dominican Republic	207	200	197	133	138	141	140	99	74	33%	3.1	
Colombia	416	460	195	219	607	400	125	259	66	296%	1.5	
El Salvador	88	56	95	65	101	138	120	85	76	12%	4.6	
South Africa	0	0	0	0	183	82	119	0	0	-	0.0	
World total	10,487	11,981	7,318	5,981	11,912	9,311	9,385	6,575	5,010	31%	369.4	
% accounted for	81%	89%	90%	86%	74%	83%	88%	88%	91%		97%	
Hard Red Spring	2012/13	2013/14	2014/15	2015/16	2016/17	2017/18	2018/19	2019/20	2018/19	year change	week change	
Philippines	1,127	1,266	1,220	1,166	1,697	1,332	1,847	1,305	1,351	-3%	95.7	
Japan	1,331	1,167	1,275	862	1,078	1,077	916	645	664	-3%	25.6	
Taiwan	588	650	621	612	595	652	624	456	416	9%	1.4	
Korea	386	361	408	376	415	440	481	358	359	0%	20.9	
European Union	300	310	395	503	452	395	446	227	351	-35%	14.6	
Italy	216	204	274	376	232	255	275	201	215	-7%	2.1	
United Kingdom	52	86	68	79	134	140	130	25	117	-78%	12.5	
Bangladesh	0	0	0	0	111	0	392	116	417	-72%	0.0	
Thailand	298	306	282	261	347	287	371	244	338	-28%	32.6	
Malaysia	62	142	262	117	159	147	235	83	96	-14%	0.0	
Mexico	97	241	605	315	323	128	221	273	122	123%	0.0	
Indonesia	155	540	476	213	205	25	193	60	65	-8%	10.0	
Vietnam	57	57	214	93	100	54	186	197	132	49%	0.0	
Guatemala	105	142	110	119	134	128	133	86	83	3%	-2.3	
Honduras	79	93	88	125	132	80	131	74	112	-34%	0.0	
El Salvador	48	42	79	74	77	84	102	74	66	11%	3.7	
Peru	0	28	66	26	28	21	100	0	80	-100%	0.0	
Trinidad and Tobago	59	52	50	56	68	63	82	45	45	0%	0.0	
Jamaica	65	71	81	121	90	82	81	69	56	23%	0.0	
Burma	11	5	6	3	17	13	73	24	21	13%	0.0	
World total	5,941	7,068	7,496	6,907	8,584	6,174	7,153	5,006	5,208	-4%	234.7	
% accounted for	85%	82%	88%	80%	74%	88%	98%	91%	98%		94%	



U.S. Wheat Associates Commercial Sales History (continued)

year to date sales to:

December 12, 2019

Top 20 importers ranked by 2018/19 sales		1,000 Metric Tons							marketing year-to-date		change from last year	change from last week
Soft Red Winter	2012/13	2013/14	2014/15	2015/16	2016/17	2017/18	2018/19	2019/20	2018/19			
Mexico	1,110	1,410	1,182	970	1,004	733	917	616	605	2%	4.6	
Egypt	1,070	321	96	9	0	0	441	0	170	-100%	0.0	
Nigeria	445	503	348	306	226	245	272	147	142	3%	0.0	
Colombia	246	264	409	409	229	274	259	251	181	39%	0.0	
Indonesia	0	0	8	2	0	0	222	2	0	-	0.0	
Ecuador	134	156	270	343	178	100	197	77	147	-47%	0.0	
Peru	115	136	146	125	144	155	175	120	167	-29%	0.0	
Dominican Republic	124	136	98	107	108	114	110	87	71	22%	6.3	
Honduras	77	88	67	99	116	108	105	65	80	-19%	0.1	
Brazil	105	197	213	174	55	55	79	63	60	5%	0.0	
Jamaica	91	88	76	77	75	78	75	56	49	15%	0.0	
Costa Rica	62	79	69	79	45	60	59	63	58	10%	8.0	
Trinidad and Tobago	42	43	39	36	35	38	49	33	34	-2%	0.0	
Chile	139	125	44	109	13	8	46	89	25	260%	0.0	
Panama	55	39	40	76	32	39	39	38	37	4%	0.0	
Israel	20	8	0	0	0	0	33	0	0	-	0.0	
United Arab Emirates	22	24	28	26	54	36	32	0	0	-	0.0	
Philippines	0	2	245	0	0	0	30	0	0	-	0.0	
Canada	17	4	51	0	3	7	29	63	6	869%	0.0	
Guatemala	23	37	17	21	26	21	29	18	19	-5%	3.0	
World total	5,392	7,536	3,783	3,219	2,526	2,513	3,323	2,026	2,149	-6%	46.1	
% accounted for	72%	49%	91%	92%	93%	82%	96%	88%	86%		48%	
White	2012/13	2013/14	2014/15	2015/16	2016/17	2017/18	2018/19	2019/20	2018/19	year change	week change	
Philippines	808	864	875	879	1,040	1,174	1,323	933	911	2%	30.6	
Japan	1,057	854	987	812	784	829	889	570	709	-20%	32.2	
Indonesia	296	483	158	166	457	599	870	338	507	-33%	45.0	
South Korea	716	731	538	565	767	806	645	409	525	-22%	38.2	
Yemen	423	353	298	447	317	263	445	235	0	-	0.0	
Thailand	164	228	174	180	227	236	241	206	283	-27%	27.7	
Nigeria	110	19	32	28	84	30	160	136	135	1%	1.5	
Taiwan	130	134	121	132	145	144	144	107	96	12%	0.4	
Guatemala	119	127	119	147	134	132	127	111	82	36%	19.6	
Chile	189	152	121	24	87	132	121	41	84	-51%	0.0	
Sri Lanka	43	161	110	69	87	69	115	67	67	0%	0.0	
Singapore	29	35	77	32	56	67	67	31	95	-67%	0.0	
El Salvador	53	35	62	33	47	49	56	33	31	5%	-3.6	
Malaysia	34	60	61	48	49	61	54	26	23	10%	0.0	
Vietnam	67	39	44	93	58	105	52	47	45	4%	0.0	
Total Unknown	0	0	52	163	222	175	37	57	72	-22%	5.5	
Mexico	40	34	0	3	16	84	35	24	22	8%	0.0	
Oman	0	0	0	0	0	0	21	0	0	-	0.0	
Canada	11	9	8	5	1	10	13	7	9	-29%	0.0	
South Africa	0	0	0	0	0	0	11	0	0	-	0.0	
World total	4,685	4,559	3,886	3,929	4,846	5,321	5,454	3,518	3,898	-10%	197.3	
% accounted for	92%	95%	99%	97%	94%	93%	99%	96%	95%		100%	
Durum	2012/13	2013/14	2014/15	2015/16	2016/17	2017/18	2018/19	2019/20	2018/19	year change	week change	
European Union	262	312	358	468	223	170	290	463	232	100%	21.1	
<i>Belgium</i>	38	0	0	0	0	0	21	41	21	90%	0.0	
<i>Italy</i>	202	274	358	448	223	170	253	422	198	113%	21.1	
<i>Portugal</i>	10	0	0	0	0	0	7	0	3	-100%	0.0	
<i>Spain</i>	0	0	0	20	0	0	9	0	9	-100%	0.0	
Algeria	180	67	210	90	190	189	129	45	74	-40%	0.0	
Nigeria	48	17	26	39	65	17	37	28	67	-58%	0.0	
Guatemala	15	21	14	14	15	16	17	0	13	-100%	0.0	
Japan	1	1	1	1	14	5	12	4	7	-39%	0.0	
Panama	7	6	3	10	5	5	8	8	9	-16%	0.0	
Peru	0	10	10	0	0	0	7	0	0	-	0.0	
Ecuador	0	0	0	0	0	5	2	0	1	-100%	0.0	
United Arab Emirates	0	0	0	0	0	0	0	0	0	-	0.0	
South Korea	0	0	0	0	0	0	0	0	0	111%	0.0	
Malaysia	0	0	0	0	1	0	0	0	0	-	0.0	
Mexico	0	2	1	0	2	0	0	0	0	-	0.0	
Canada	0	2	0	20	0	0	0	0	0	-	0.0	
Morocco	0	0	0	10	0	0	0	0	0	-	0.0	
Vietnam	0	0	0	0	0	0	0	0	0	-	0.0	
Total Unknown	0	0	2	3	0	0	0	75	3	2400%	0.0	
World total	601	519	706	702	527	405	504	701	406	73%	21.1	
% accounted for	77%	77%	89%	94%	98%	100%	96%	83%	95%		200%	



U.S. Wheat Associates

Summary of Commercial Sales for 2019/20 (as of December 12, 2019)

1,000 Metric Tons

Table with 12 columns (Country, 2019/20 metrics, 2018/19 metrics) and 50 rows, categorized by region: Mexico/Cent. Amer./Caribbean, South America, North Asia, Hong Kong/China, South Asia, Europe, and Middle East/North Africa.



U.S. Wheat Associates
Summary of Commercial Sales for 2019/20 (as of December 12, 2019) continued

1,000 Metric Tons												
	2019/20	HRW	SRW	HRS	White	Durum	2018/19	HRW	SRW	HRS	White	Durum
East Africa												
Burundi	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Kenya	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Tanzania	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Summary Of Total	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Ytd Export Sales Change	0.0	0.0	0.0	0.0	0.0	0.0						
Percent Change	-	-	-	-	-	-						
Subsahara Africa												
Angola	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Burkina	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Cameroon	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Congo Dr	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Cote d'Ivoire	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Gabon	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Gambia	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Ghana	18.6	18.6	0.0	0.0	0.0	0.0	22.0	3.0	0.0	19.0	0.0	0.0
Guinea	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Liberia	0.0	0.0	0.0	0.0	0.0	0.0	23.9	23.9	0.0	0.0	0.0	0.0
Malawi	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Mali	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Mozambique	0.0	0.0	0.0	0.0	0.0	0.0	9.8	7.4	2.4	0.0	0.0	0.0
Namibia	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Niger	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Nigeria	991.0	583.2	146.6	97.5	135.9	27.8	865.8	490.5	141.8	32.0	134.8	66.7
Rwanda	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Senegal	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Sierra Leone	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
South Africa	18.5	0.0	18.5	0.0	0.0	0.0	16.8	0.0	16.8	0.0	0.0	0.0
Swaziland	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Togo	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Uganda	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Zambia	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Zimbabwe	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Summary Of Total	1,028.2	601.9	165.2	97.5	135.9	27.8	938.2	524.8	161.0	51.0	134.8	66.7
Ytd Export Sales Change	90.0	77.1	4.2	46.5	1.1	(38.9)						
Percent Change	10%	15%	3%	91%	1%	-58%						
All Region Total												
	17,826.7	6,575.4	2,026.5	5,006.2	3,517.9	700.7	16,670.7	5,009.7	2,149.2	5,208.1	3,897.8	405.9
Total Year Change	1,155.9	1,565.7	(122.8)	(201.9)	(380.0)	294.8						
Percent Change	7%	31%	-6%	-4%	-10%	73%						
Total Unknown	840.0	342.5	163.0	203.0	56.5	75.0	831.7	334.7	247.0	174.7	72.3	3.0
Region Summary	TOTAL	HRW	SRW	HRS	White	Durum	YR Change	% Change				
Mexico/Cent. Amer./Caribbean	4,347.7	2,341.7	1,051.6	765.7	174.2	14.4	612.0	16%				
South America	1,654.7	1,014.4	599.3	0.0	41.0	0.0	598.6	57%				
North Asia	3,756.6	1,173.2	34.6	1,458.8	1,085.7	4.4	(147.7)	-4%				
China	197.5	0.0	0.0	63.0	134.5	0.0	195.0	7744%				
South Asia	4,143.7	441.8	11.5	2,038.3	1,652.2	0.0	(510.2)	-11%				
Europe	689.9	0.1	0.0	226.5	0.2	463.0	76.3	12%				
Middle East/North Africa	1,167.0	659.8	0.0	153.4	237.7	116.1	412.9	55%				
East Africa	0.0	0.0	0.0	0.0	0.0	0.0	0.0	-				
Subsahara Africa	1,028.2	601.9	165.2	97.5	135.9	27.8	90.0	10%				
All Region Total	16,985.3	6,232.9	1,862.1	4,803.2	3,461.4	625.7	1,327.0	7%				
Total Year Change	1,155.9	1,565.7	-122.8	-201.9	-380.0	294.8						

Source: U.S. Department of Agriculture, Foreign Agricultural Service, Weekly Export Sales Report

