



# U.S. Wheat Associates Commercial Sales History

year to date sales to:  
**January 2, 2020**

1,000 metric tons

Top 20 importers ranked by 2018/19 sales		historic marketing year sales (June 1 to May 31)							marketing year-to-date		change from last year	change from last week
<b>All Wheat</b>	2012/13	2013/14	2014/15	2015/16	2016/17	2017/18	2018/19	2019/20	2018/19			
Mexico	2,803	3,090	2,750	2,399	3,304	2,972	3,308	2,756	2,213	25%	20.1	
Philippines	1,965	2,163	2,397	2,164	2,786	2,604	3,234	2,422	2,414	0%	10.3	
Japan	3,649	3,079	3,144	2,553	2,864	2,931	2,784	1,921	2,166	-11%	0.0	
Nigeria	3,170	2,691	2,114	1,500	1,642	1,171	1,648	1,083	862	26%	45.5	
Indonesia	534	1,142	643	608	1,204	1,141	1,622	670	692	-3%	17.8	
South Korea	1,386	1,313	1,180	1,141	1,429	1,602	1,440	1,011	1,134	-11%	0.0	
Taiwan	1,038	1,049	1,002	1,089	1,097	1,141	1,164	979	812	20%	2.3	
Egypt	1,678	321	387	42	112	115	821	101	391	-74%	0.0	
Thailand	564	663	679	564	754	664	757	630	790	-20%	0.0	
European Union	994	636	776	971	675	627	736	749	603	24%	20.0	
<i>Italy</i>	507	479	632	824	455	425	528	683	433	58%	20.0	
Iraq	209	53	53	50	0	671	674	262	414	-37%	0.0	
Guatemala	525	644	519	586	563	548	553	443	387	15%	0.0	
Malaysia	96	202	325	164	218	211	505	199	132	50%	6.9	
Yemen	423	353	298	447	317	263	445	285	181	58%	0.0	
Bangladesh	0	0	1	0	111	105	400	120	415	-71%	0.0	
Colombia	674	788	614	669	858	685	384	547	247	122%	1.4	
Peru	591	623	480	276	642	299	367	226	321	-30%	0.0	
Algeria	364	91	210	90	705	647	313	410	0	-	0.0	
Honduras	226	256	208	260	286	233	302	253	266	-5%	8.5	
<b>World total</b>	<b>27,106</b>	<b>31,664</b>	<b>23,190</b>	<b>20,737</b>	<b>28,396</b>	<b>23,724</b>	<b>25,819</b>	<b>18,934</b>	<b>17,909</b>	<b>6%</b>	<b>80.6</b>	
% accounted for	<b>79%</b>	<b>62%</b>	<b>79%</b>	<b>79%</b>	<b>71%</b>	<b>80%</b>	<b>85%</b>	<b>83%</b>	<b>83%</b>		<b>-</b>	
<b>Hard Red Winter</b>	2012/13	2013/14	2014/15	2015/16	2016/17	2017/18	2018/19	2019/20	2018/19	year change	week change	
Mexico	1,556	1,403	962	1,111	1,959	2,027	2,136	1,821	1,394	31%	22.9	
Nigeria	2,529	2,060	1,610	1,042	1,177	836	1,142	619	492	26%	35.5	
Japan	1,003	1,005	881	879	979	1,020	956	653	694	-6%	0.0	
Iraq	209	53	0	0	0	671	674	210	414	-49%	0.0	
Taiwan	320	265	248	342	358	344	380	334	257	30%	0.9	
Indonesia	83	118	0	227	541	517	337	217	54	300%	0.0	
Egypt	377	0	291	0	52	115	330	0	158	-100%	0.0	
South Korea	279	214	226	194	241	282	308	234	243	-4%	0.0	
Guatemala	262	317	260	285	253	251	246	232	173	34%	0.0	
Malaysia	0	0	0	0	9	3	211	53	23	134%	0.0	
Brazil	510	4,120	1,293	338	1,155	73	189	320	181	77%	0.0	
Algeria	184	0	0	0	515	458	184	365	31	1088%	0.0	
Total Unknown	30	22	7	109	140	29	181	341	430	-21%	-30.0	
Venezuela	329	290	134	67	192	240	178	41	148	-73%	0.0	
Mozambique	25	0	0	0	46	0	150	0	16	-100%	0.0	
Thailand	103	129	159	118	180	141	145	180	144	25%	0.0	
Dominican Republic	207	200	197	133	138	141	140	127	83	54%	0.0	
Colombia	416	460	195	219	607	400	125	296	66	352%	0.5	
El Salvador	88	56	95	65	101	138	120	81	84	-4%	0.0	
South Africa	0	0	0	0	183	82	119	0	0	-	0.0	
<b>World total</b>	<b>10,487</b>	<b>11,981</b>	<b>7,318</b>	<b>5,981</b>	<b>11,912</b>	<b>9,311</b>	<b>9,385</b>	<b>6,944</b>	<b>5,579</b>	<b>24%</b>	<b>35.7</b>	
% accounted for	<b>81%</b>	<b>89%</b>	<b>90%</b>	<b>86%</b>	<b>74%</b>	<b>83%</b>	<b>88%</b>	<b>88%</b>	<b>91%</b>		<b>83%</b>	
<b>Hard Red Spring</b>	2012/13	2013/14	2014/15	2015/16	2016/17	2017/18	2018/19	2019/20	2018/19	year change	week change	
Philippines	1,127	1,266	1,220	1,166	1,697	1,332	1,847	1,385	1,434	-3%	3.0	
Japan	1,331	1,167	1,275	862	1,078	1,077	916	676	708	-5%	0.0	
Taiwan	588	650	621	612	595	652	624	515	450	14%	1.3	
Korea	386	361	408	376	415	440	481	362	360	1%	0.0	
European Union	300	310	395	503	452	395	446	227	359	-37%	0.0	
<i>Italy</i>	216	204	274	376	232	255	275	201	223	-10%	0.0	
<i>United Kingdom</i>	52	86	68	79	134	140	130	25	117	-78%	0.0	
Bangladesh	0	0	0	0	111	0	392	120	407	-71%	0.0	
Thailand	298	306	282	261	347	287	371	244	355	-31%	0.0	
Malaysia	62	142	262	117	159	147	235	115	83	39%	2.9	
Mexico	97	241	605	315	323	128	221	269	157	72%	-2.8	
Indonesia	155	540	476	213	205	25	193	86	78	9%	0.0	
Vietnam	57	57	214	93	100	54	186	200	132	51%	0.0	
Guatemala	105	142	110	119	134	128	133	84	92	-8%	0.0	
Honduras	79	93	88	125	132	80	131	84	124	-32%	0.5	
El Salvador	48	42	79	74	77	84	102	77	71	9%	0.0	
Peru	0	28	66	26	28	21	100	0	80	-100%	0.0	
Trinidad and Tobago	59	52	50	56	68	63	82	45	53	-15%	0.0	
Jamaica	65	71	81	121	90	82	81	85	56	50%	3.3	
Burma	11	5	6	3	17	13	73	24	24	-3%	0.0	
<b>World total</b>	<b>5,941</b>	<b>7,068</b>	<b>7,496</b>	<b>6,907</b>	<b>8,584</b>	<b>6,174</b>	<b>7,153</b>	<b>5,297</b>	<b>5,504</b>	<b>-4%</b>	<b>4.6</b>	
% accounted for	<b>85%</b>	<b>82%</b>	<b>88%</b>	<b>80%</b>	<b>74%</b>	<b>88%</b>	<b>98%</b>	<b>91%</b>	<b>97%</b>		<b>-</b>	



# U.S. Wheat Associates Commercial Sales History (continued)

year to date sales to:

**January 2, 2020**

Top 20 importers ranked by 2018/19 sales		1,000 Metric Tons							marketing year-to-date		change from last year	change from last week
<b>Soft Red Winter</b>	2012/13	2013/14	2014/15	2015/16	2016/17	2017/18	2018/19	2019/20	2018/19			
Mexico	1,110	1,410	1,182	970	1,004	733	917	641	640	0%	0.0	
Egypt	1,070	321	96	9	0	0	441	0	183	-100%	0.0	
Nigeria	445	503	348	306	226	245	272	171	142	20%	0.0	
Colombia	246	264	409	409	229	274	259	251	181	39%	0.9	
Indonesia	0	0	8	2	0	0	222	2	0	-	0.0	
Ecuador	134	156	270	343	178	100	197	78	147	-47%	0.0	
Peru	115	136	146	125	144	155	175	124	171	-28%	0.0	
Dominican Republic	124	136	98	107	108	114	110	103	66	56%	4.3	
Honduras	77	88	67	99	116	108	105	73	82	-12%	8.0	
Brazil	105	197	213	174	55	55	79	63	60	5%	0.0	
Jamaica	91	88	76	77	75	78	75	60	55	8%	3.4	
Costa Rica	62	79	69	79	45	60	59	64	58	11%	0.5	
Trinidad and Tobago	42	43	39	36	35	38	49	33	39	-16%	0.0	
Chile	139	125	44	109	13	8	46	89	25	260%	0.0	
Panama	55	39	40	76	32	39	39	38	37	3%	0.1	
Israel	20	8	0	0	0	0	33	0	0	-	0.0	
United Arab Emirates	22	24	28	26	54	36	32	0	0	-	0.0	
Philippines	0	2	245	0	0	0	30	0	0	-	0.0	
Canada	17	4	51	0	3	7	29	63	7	816%	0.0	
Guatemala	23	37	17	21	26	21	29	18	19	-5%	0.0	
<b>World total</b>	<b>5,392</b>	<b>7,536</b>	<b>3,783</b>	<b>3,219</b>	<b>2,526</b>	<b>2,513</b>	<b>3,323</b>	<b>2,101</b>	<b>2,277</b>	<b>-8%</b>	<b>8.4</b>	
<b>% accounted for</b>	<b>72%</b>	<b>49%</b>	<b>91%</b>	<b>92%</b>	<b>93%</b>	<b>82%</b>	<b>96%</b>	<b>89%</b>	<b>84%</b>			
<b>White</b>	2012/13	2013/14	2014/15	2015/16	2016/17	2017/18	2018/19	2019/20	2018/19	year change	week change	
Philippines	808	864	875	879	1,040	1,174	1,323	1,005	948	6%	1.3	
Japan	1,057	854	987	812	784	829	889	566	756	-25%	0.0	
Indonesia	296	483	158	166	457	599	870	366	560	-35%	17.8	
South Korea	716	731	538	565	767	806	645	412	527	-22%	0.0	
Yemen	423	353	298	447	317	263	445	285	181	58%	0.0	
Thailand	164	228	174	180	227	236	241	206	291	-29%	0.0	
Nigeria	110	19	32	28	84	30	160	169	135	25%	11.5	
Taiwan	130	134	121	132	145	144	144	120	101	19%	0.3	
Guatemala	119	127	119	147	134	132	127	109	89	22%	0.0	
Chile	189	152	121	24	87	132	121	41	121	-66%	0.0	
Sri Lanka	43	161	110	69	87	69	115	132	68	94%	0.0	
Singapore	29	35	77	32	56	67	67	31	95	-67%	0.0	
El Salvador	53	35	62	33	47	49	56	40	36	11%	0.0	
Malaysia	34	60	61	48	49	61	54	30	25	19%	4.0	
Vietnam	67	39	44	93	58	105	52	59	45	32%	-0.2	
Total Unknown	0	0	52	163	222	175	37	32	98	-68%	-23.0	
Mexico	40	34	0	3	16	84	35	24	22	8%	0.0	
Oman	0	0	0	0	0	0	21	0	0	-	0.0	
Canada	11	9	8	5	1	10	13	7	9	-29%	0.0	
South Africa	0	0	0	0	0	0	11	0	0	-	0.0	
<b>World total</b>	<b>4,685</b>	<b>4,559</b>	<b>3,886</b>	<b>3,929</b>	<b>4,846</b>	<b>5,321</b>	<b>5,454</b>	<b>3,782</b>	<b>4,129</b>	<b>-8%</b>	<b>11.7</b>	
<b>% accounted for</b>	<b>92%</b>	<b>95%</b>	<b>99%</b>	<b>97%</b>	<b>94%</b>	<b>93%</b>	<b>99%</b>	<b>96%</b>	<b>99%</b>		<b>100%</b>	
<b>Durum</b>	2012/13	2013/14	2014/15	2015/16	2016/17	2017/18	2018/19	2019/20	2018/19	year change	week change	
European Union	262	312	358	468	223	170	290	523	244	114%	20.0	
<i>Belgium</i>	38	0	0	0	0	0	21	41	21	90%	0.0	
<i>Italy</i>	202	274	358	448	223	170	253	482	210	129%	20.0	
<i>Portugal</i>	10	0	0	0	0	0	7	0	3	-100%	0.0	
<i>Spain</i>	0	0	0	20	0	0	9	0	9	-100%	0.0	
Algeria	180	67	210	90	190	189	129	45	74	-40%	0.0	
Nigeria	48	17	26	39	65	17	37	28	67	-58%	0.0	
Guatemala	15	21	14	14	15	16	17	0	13	-100%	0.0	
Japan	1	1	1	1	14	5	12	4	7	-42%	0.0	
Panama	7	6	3	10	5	5	8	8	9	-15%	0.1	
Peru	0	10	10	0	0	0	7	0	0	-	0.0	
Ecuador	0	0	0	0	0	5	2	0	2	-100%	0.0	
United Arab Emirates	0	0	0	0	0	0	0	0	0	-100%	0.0	
South Korea	0	0	0	0	0	0	0	0	0	111%	0.0	
Malaysia	0	0	0	0	1	0	0	0	0	-	0.0	
Mexico	0	2	1	0	2	0	0	0	0	-	0.0	
Canada	0	2	0	20	0	0	0	0	0	-	0.0	
Morocco	0	0	0	10	0	0	0	0	0	-	0.0	
Vietnam	0	0	0	0	0	0	0	0	0	-	0.0	
Total Unknown	0	0	2	3	0	0	0	122	3	3967%	0.0	
<b>World total</b>	<b>601</b>	<b>519</b>	<b>706</b>	<b>702</b>	<b>527</b>	<b>405</b>	<b>504</b>	<b>810</b>	<b>420</b>	<b>93%</b>	<b>20.1</b>	
<b>% accounted for</b>	<b>77%</b>	<b>77%</b>	<b>89%</b>	<b>94%</b>	<b>98%</b>	<b>100%</b>	<b>96%</b>	<b>85%</b>	<b>95%</b>		<b>200%</b>	





**U.S. Wheat Associates**  
Summary of Commercial Sales for 2019/20 (as of January 02, 2020) continued

1,000 Metric Tons												
	2019/20	HRW	SRW	HRS	White	Durum	2018/19	HRW	SRW	HRS	White	Durum
<b>East Africa</b>												
Burundi	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Kenya	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Tanzania	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Summary Of Total	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Ytd Export Sales Change	0.0	0.0	0.0	0.0	0.0	0.0						
Percent Change	-	-	-	-	-	-						
<b>Subsahara Africa</b>												
Angola	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Burkina	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Cameroon	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Congo Dr	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Cote d'Ivoire	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Gabon	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Gambia	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Ghana	18.6	18.6	0.0	0.0	0.0	0.0	22.0	3.0	0.0	19.0	0.0	0.0
Guinea	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Liberia	0.0	0.0	0.0	0.0	0.0	0.0	23.9	23.9	0.0	0.0	0.0	0.0
Malawi	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Mali	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Mozambique	3.9	0.0	3.9	0.0	0.0	0.0	20.6	15.8	4.8	0.0	0.0	0.0
Namibia	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Niger	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Nigeria	1,082.5	618.8	170.6	96.0	169.4	27.8	861.7	491.9	141.8	26.0	135.3	66.7
Rwanda	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Senegal	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Sierra Leone	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
South Africa	18.5	0.0	18.5	0.0	0.0	0.0	16.8	0.0	16.8	0.0	0.0	0.0
Swaziland	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Togo	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Uganda	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Zambia	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Zimbabwe	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Summary Of Total	1,123.6	637.4	193.1	96.0	169.4	27.8	945.0	534.6	163.4	45.0	135.3	66.7
Ytd Export Sales Change	178.6	102.8	29.7	51.0	34.1	(38.9)						
Percent Change	19%	19%	18%	113%	25%	-58%						
<b>All Region Total</b>												
	18,934.3	6,944.3	2,100.5	5,297.3	3,781.7	810.5	17,908.8	5,578.8	2,277.1	5,504.2	4,128.8	419.9
Total Year Change	1,025.5	1,365.5	(176.6)	(207.0)	(347.1)	390.6						
Percent Change	6%	24%	-8%	-4%	-8%	93%						
Total Unknown	867.5	340.5	150.5	223.0	31.5	122.0	1,001.0	430.1	310.0	159.6	98.3	3.0
<b>Region Summary</b>	<b>TOTAL</b>	<b>HRW</b>	<b>SRW</b>	<b>HRS</b>	<b>White</b>	<b>Durum</b>	<b>YR Change</b>	<b>% Change</b>				
Mexico/Cent. Amer./Caribbean	4,633.8	2,524.0	1,105.5	799.8	186.9	17.6	609.6	15%				
South America	1,696.5	1,051.1	604.4	0.0	41.0	0.0	521.0	44%				
North Asia	3,910.5	1,221.7	34.4	1,552.7	1,097.3	4.4	(201.9)	-5%				
China	197.5	0.0	0.0	63.0	134.5	0.0	194.5	6372%				
South Asia	4,536.3	508.8	11.4	2,182.9	1,833.2	0.0	(322.0)	-7%				
Europe	749.4	0.1	0.0	226.5	0.2	522.6	115.6	18%				
Middle East/North Africa	1,217.9	660.7	0.0	153.4	287.7	116.1	166.8	16%				
East Africa	0.0	0.0	0.0	0.0	0.0	0.0	0.0	-				
Subsahara Africa	1,123.6	637.4	193.1	96.0	169.4	27.8	178.6	19%				
All Region Total	18,065.5	6,603.8	1,948.7	5,074.3	3,750.2	688.5	1,262.3	6%				
Total Year Change	1,025.5	1,365.5	-176.6	-207.0	-347.1	390.6						

Source: U.S. Department of Agriculture, Foreign Agricultural Service, Weekly Export Sales Report

