



# U.S. Wheat Associates Commercial Sales History

year to date sales to:  
**January 23, 2020**

During last year's federal government shutdown (Dec. 22, 2018 to Jan. 25, 2019) USDA FAS did not release weekly commercial sales data.

All year-over-year commercial sales comparisons between 2018/19 and 2019/20 will resume on Feb. 13, 2020.

All 2018/19 data in this report is accurate as of Jan. 2, 2020.

Top 20 importers ranked by 2018/19 sales		1,000 metric tons							marketing year-to-date		change from last year	change from last week
All Wheat	2012/13	2013/14	2014/15	2015/16	2016/17	2017/18	2018/19	2019/20	2018/19			
Mexico	2,803	3,090	2,750	2,399	3,304	2,972	3,308	2,957	2,213	-	96.6	
Philippines	1,965	2,163	2,397	2,164	2,786	2,604	3,234	2,603	2,414	-	49.0	
Japan	3,649	3,079	3,144	2,553	2,864	2,931	2,784	2,140	2,166	-	97.9	
Nigeria	3,170	2,691	2,114	1,500	1,642	1,171	1,648	1,130	862	-	0.0	
Indonesia	534	1,142	643	608	1,204	1,141	1,622	746	692	-	1.5	
South Korea	1,386	1,313	1,180	1,141	1,429	1,602	1,440	1,123	1,134	-	0.0	
Taiwan	1,038	1,049	1,002	1,089	1,097	1,141	1,164	1,055	812	-	0.0	
Egypt	1,678	321	387	42	112	115	821	101	391	-	0.0	
Thailand	564	663	679	564	754	664	757	757	790	-	6.5	
European Union	994	636	776	971	675	627	736	774	603	-	0.0	
Italy	507	479	632	824	455	425	528	708	433	-	0.0	
Iraq	209	53	53	50	0	671	674	262	414	-	0.0	
Guatemala	525	644	519	586	563	548	553	624	387	-	92.0	
Malaysia	96	202	325	164	218	211	505	199	132	-	0.0	
Yemen	423	353	298	447	317	263	445	325	181	-	40.0	
Bangladesh	0	0	1	0	111	105	400	432	415	-	165.0	
Colombia	674	788	614	669	858	685	384	575	247	-	12.1	
Peru	591	623	480	276	642	299	367	234	321	-	8.3	
Algeria	364	91	210	90	705	647	313	410	105	-	0.0	
Honduras	226	256	208	260	286	233	302	259	266	-	0.0	
World total	27,106	31,664	23,190	20,737	28,396	23,724	25,819	20,927	17,909	-	646.3	
% accounted for	79%	62%	79%	79%	71%	80%	85%	83%	84%	-	88%	
Hard Red Winter	2012/13	2013/14	2014/15	2015/16	2016/17	2017/18	2018/19	2019/20	2018/19	year change	week change	
Mexico	1,556	1,403	962	1,111	1,959	2,027	2,136	1,953	1,394	-	96.1	
Nigeria	2,529	2,060	1,610	1,042	1,177	836	1,142	644	492	-	0.0	
Japan	1,003	1,005	881	879	979	1,020	956	737	694	-	26.8	
Iraq	209	53	0	0	0	671	674	210	414	-	0.0	
Taiwan	320	265	248	342	358	344	380	351	257	-	0.0	
Indonesia	83	118	0	227	541	517	337	250	54	-	0.0	
Egypt	377	0	291	0	52	115	330	0	158	-	0.0	
South Korea	279	214	226	194	241	282	308	256	243	-	0.0	
Guatemala	262	317	260	285	253	251	246	309	173	-	43.5	
Malaysia	0	0	0	0	9	3	211	53	23	-	0.0	
Brazil	510	4,120	1,293	338	1,155	73	189	320	181	-	0.0	
Algeria	184	0	0	0	515	458	184	365	31	-	0.0	
Total Unknown	30	22	7	109	140	29	181	567	430	-	121.0	
Venezuela	329	290	134	67	192	240	178	64	148	-	0.0	
Mozambique	25	0	0	0	46	0	150	0	16	-	0.0	
Thailand	103	129	159	118	180	141	145	207	144	-	1.0	
Dominican Republic	207	200	197	133	138	141	140	137	83	-	-1.0	
Colombia	416	460	195	219	607	400	125	302	66	-	3.0	
El Salvador	88	56	95	65	101	138	120	87	84	-	0.0	
South Africa	0	0	0	0	183	82	119	0	0	-	0.0	
World total	10,487	11,981	7,318	5,981	11,912	9,311	9,385	7,726	5,579	-	291.8	
% accounted for	81%	89%	90%	86%	74%	83%	88%	88%	91%	-	99%	
Hard Red Spring	2012/13	2013/14	2014/15	2015/16	2016/17	2017/18	2018/19	2019/20	2018/19	year change	week change	
Philippines	1,127	1,266	1,220	1,166	1,697	1,332	1,847	1,504	1,434	-	49.0	
Japan	1,331	1,167	1,275	862	1,078	1,077	916	738	708	-	35.7	
Taiwan	588	650	621	612	595	652	624	569	450	-	0.0	
Korea	386	361	408	376	415	440	481	376	360	-	0.0	
European Union	300	310	395	503	452	395	446	227	359	-	0.0	
Italy	216	204	274	376	232	255	275	201	223	-	0.0	
United Kingdom	52	86	68	79	134	140	130	25	117	-	0.0	
Bangladesh	0	0	0	0	111	0	392	377	407	-	165.0	
Thailand	298	306	282	261	347	287	371	306	355	-	3.7	
Malaysia	62	142	262	117	159	147	235	115	83	-	0.0	
Mexico	97	241	605	315	323	128	221	292	157	-	0.0	
Indonesia	155	540	476	213	205	25	193	127	78	-	0.0	
Vietnam	57	57	214	93	100	54	186	200	132	-	0.0	
Guatemala	105	142	110	119	134	128	133	149	92	-	26.7	
Honduras	79	93	88	125	132	80	131	84	124	-	0.0	
El Salvador	48	42	79	74	77	84	102	77	71	-	0.0	
Peru	0	28	66	26	28	21	100	0	80	-	0.0	
Trinidad and Tobago	59	52	50	56	68	63	82	46	53	-	0.0	
Jamaica	65	71	81	121	90	82	81	97	56	-	12.5	
Burma	11	5	6	3	17	13	73	40	24	-	0.0	
World total	5,941	7,068	7,496	6,907	8,584	6,174	7,153	6,018	5,504	-	213.3	
% accounted for	85%	82%	88%	80%	74%	88%	98%	92%	97%	-	-	



# U.S. Wheat Associates Commercial Sales History (continued)

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Top 20 importers ranked by 2018/19 sales											1,000 Metric Tons		marketing year-to-date		change from last year	change from last week
<b>Soft Red Winter</b>	2012/13	2013/14	2014/15	2015/16	2016/17	2017/18	2018/19	2019/20	2018/19							
Mexico	1,110	1,410	1,182	970	1,004	733	917	678	640	-	0.5					
Egypt	1,070	321	96	9	0	0	441	0	183	-	0.0					
Nigeria	445	503	348	306	226	245	272	171	142	-	0.0					
Colombia	246	264	409	409	229	274	259	273	181	-	9.1					
Indonesia	0	0	8	2	0	0	222	2	0	-	0.0					
Ecuador	134	156	270	343	178	100	197	78	147	-	0.0					
Peru	115	136	146	125	144	155	175	132	171	-	8.3					
Dominican Republic	124	136	98	107	108	114	110	102	66	-	-6.0					
Honduras	77	88	67	99	116	108	105	73	82	-	0.0					
Brazil	105	197	213	174	55	55	79	66	60	-	0.0					
Jamaica	91	88	76	77	75	78	75	66	55	-	6.0					
Costa Rica	62	79	69	79	45	60	59	69	58	-	4.4					
Trinidad and Tobago	42	43	39	36	35	38	49	33	39	-	0.0					
Chile	139	125	44	109	13	8	46	89	25	-	0.0					
Panama	55	39	40	76	32	39	39	38	37	-	0.0					
Israel	20	8	0	0	0	0	33	0	0	-	0.0					
United Arab Emirates	22	24	28	26	54	36	32	0	0	-	0.0					
Philippines	0	2	245	0	0	0	30	0	0	-	0.0					
Canada	17	4	51	0	3	7	29	63	7	-	0.0					
Guatemala	23	37	17	21	26	21	29	18	19	-	0.0					
<b>World total</b>	<b>5,392</b>	<b>7,536</b>	<b>3,783</b>	<b>3,219</b>	<b>2,526</b>	<b>2,513</b>	<b>3,323</b>	<b>2,145</b>	<b>2,277</b>	-	<b>14.7</b>					
% accounted for	72%	49%	91%	92%	93%	82%	96%	91%	84%	-	-					
<b>White</b>	2012/13	2013/14	2014/15	2015/16	2016/17	2017/18	2018/19	2019/20	2018/19	year change	week change					
Philippines	808	864	875	879	1,040	1,174	1,323	1,066	948	-	0.0					
Japan	1,057	854	987	812	784	829	889	639	756	-	35.4					
Indonesia	296	483	158	166	457	599	870	367	560	-	1.5					
South Korea	716	731	538	565	767	806	645	487	527	-	0.0					
Yemen	423	353	298	447	317	263	445	325	181	-	40.0					
Thailand	164	228	174	180	227	236	241	244	291	-	1.8					
Nigeria	110	19	32	28	84	30	160	191	135	-	0.0					
Taiwan	130	134	121	132	145	144	144	125	101	-	0.0					
Guatemala	119	127	119	147	134	132	127	147	89	-	21.8					
Chile	189	152	121	24	87	132	121	44	121	-	0.0					
Sri Lanka	43	161	110	69	87	69	115	132	68	-	0.0					
Singapore	29	35	77	32	56	67	67	45	95	-	0.0					
El Salvador	53	35	62	33	47	49	56	44	36	-	0.0					
Malaysia	34	60	61	48	49	61	54	30	25	-	0.0					
Vietnam	67	39	44	93	58	105	52	59	45	-	0.0					
Total Unknown	0	0	52	163	222	175	37	85	98	-	33.7					
Mexico	40	34	0	3	16	84	35	34	22	-	0.0					
Oman	0	0	0	0	0	0	21	0	0	-	0.0					
Canada	11	9	8	5	1	10	13	7	9	-	0.0					
South Africa	0	0	0	0	0	0	11	0	0	-	0.0					
<b>World total</b>	<b>4,685</b>	<b>4,559</b>	<b>3,886</b>	<b>3,929</b>	<b>4,846</b>	<b>5,321</b>	<b>5,454</b>	<b>4,225</b>	<b>4,129</b>	-	<b>126.5</b>					
% accounted for	92%	95%	99%	97%	94%	93%	99%	96%	99%	-	-					
<b>Durum</b>	2012/13	2013/14	2014/15	2015/16	2016/17	2017/18	2018/19	2019/20	2018/19	year change	week change					
European Union	262	312	358	468	223	170	290	548	244	-	0.0					
Belgium	38	0	0	0	0	0	21	41	21	-	0.0					
Italy	202	274	358	448	223	170	253	507	210	-	0.0					
Portugal	10	0	0	0	0	0	7	0	3	-	0.0					
Spain	0	0	0	20	0	0	9	0	9	-	0.0					
Algeria	180	67	210	90	190	189	129	45	74	-	0.0					
Nigeria	48	17	26	39	65	17	37	28	67	-	0.0					
Guatemala	15	21	14	14	15	16	17	0	13	-	0.0					
Japan	1	1	1	1	14	5	12	5	7	-	0.0					
Panama	7	6	3	10	5	5	8	8	9	-	0.0					
Peru	0	10	10	0	0	0	7	0	0	-	0.0					
Ecuador	0	0	0	0	0	5	2	0	2	-	0.0					
United Arab Emirates	0	0	0	0	0	0	0	0	0	-	0.0					
South Korea	0	0	0	0	0	0	0	0	0	-	0.0					
Malaysia	0	0	0	0	1	0	0	0	0	-	0.0					
Mexico	0	2	1	0	2	0	0	0	0	-	0.0					
Canada	0	2	0	20	0	0	0	0	0	-	0.0					
Morocco	0	0	0	10	0	0	0	0	0	-	0.0					
Vietnam	0	0	0	0	0	0	0	0	0	-	0.0					
Total Unknown	0	0	2	3	0	0	0	103	3	-	3.1					
<b>World total</b>	<b>601</b>	<b>519</b>	<b>706</b>	<b>702</b>	<b>527</b>	<b>405</b>	<b>504</b>	<b>814</b>	<b>420</b>	-	<b>0.0</b>					
% accounted for	77%	77%	89%	94%	98%	100%	96%	85%	95%	-	#DIV/0!					





# U.S. Wheat Associates

## Summary of Commercial Sales for 2019/20 (as of January 23, 2020) continued

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1,000 Metric Tons												
East Africa	2019/20	HRW	SRW	HRS	White	Durum	2018/19	HRW	SRW	HRS	White	Durum
Burundi	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Kenya	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Tanzania	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Summary Of Total	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Ytd Export Sales Change	-	-	-	-	-	-	-	-	-	-	-	-
Percent Change	-	-	-	-	-	-	-	-	-	-	-	-
Subsahara Africa	2019/20	HRW	SRW	HRS	White	Durum	2018/19	HRW	SRW	HRS	White	Durum
Angola	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Burkina	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Cameroon	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Congo Dr	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Cote d'Ivoire	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Gabon	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Gambia	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Ghana	18.6	18.6	0.0	0.0	0.0	0.0	22.0	3.0	0.0	19.0	0.0	0.0
Guinea	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Liberia	0.0	0.0	0.0	0.0	0.0	0.0	23.9	23.9	0.0	0.0	0.0	0.0
Malawi	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Mali	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Mozambique	3.9	0.0	3.9	0.0	0.0	0.0	20.6	15.8	4.8	0.0	0.0	0.0
Namibia	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Niger	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Nigeria	1,129.7	644.3	170.6	96.0	191.0	27.8	861.7	491.9	141.8	26.0	135.3	66.7
Rwanda	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Senegal	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Sierra Leone	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
South Africa	27.3	0.0	27.3	0.0	0.0	0.0	16.8	0.0	16.8	0.0	0.0	0.0
Swaziland	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Togo	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Uganda	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Zambia	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Zimbabwe	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Summary Of Total	1,179.5	662.9	201.9	96.0	191.0	27.8	945.0	534.6	163.4	45.0	135.3	66.7
Ytd Export Sales Change	-	-	-	-	-	-	-	-	-	-	-	-
Percent Change	-	-	-	-	-	-	-	-	-	-	-	-
All Region Total	2019/20	HRW	SRW	HRS	White	Durum	2018/19	HRW	SRW	HRS	White	Durum
Total Year Change	20,927.2	7,725.9	2,144.5	6,017.6	4,225.0	814.2	17,908.8	5,578.8	2,277.1	5,504.2	4,128.8	419.9
Percent Change	-	-	-	-	-	-	-	-	-	-	-	-
Total Unknown	1,042.1	566.5	102.5	185.3	84.5	103.4	1,001.0	430.1	310.0	159.6	98.3	3.0
Region Summary	TOTAL	HRW	SRW	HRS	White	Durum	YR Change	% Change				
Mexico/Cent. Amer./Caribbean	5,137.5	2,809.5	1,154.2	925.6	233.6	14.5	-	-				
South America	1,737.5	1,056.6	637.4	0.0	43.5	0.0	-	-				
North Asia	4,319.2	1,344.5	34.4	1,683.7	1,251.8	4.8	-	-				
China	197.8	0.0	0.0	63.0	134.8	0.0	-	-				
South Asia	5,280.0	625.2	12.9	2,684.0	1,957.8	0.0	-	-				
Europe	774.4	0.1	0.0	226.5	0.2	547.6	-	-				
Middle East/North Africa	1,257.9	660.7	0.0	153.4	327.7	116.1	-	-				
East Africa	0.0	0.0	0.0	0.0	0.0	0.0	-	-				
Subsahara Africa	1,179.5	662.9	201.9	96.0	191.0	27.8	-	-				
All Region Total	19,883.8	7,159.4	2,040.7	5,832.3	4,140.5	710.8	-	-				
Total Year Change	-	-	-	-	-	-	-	-				

Source: U.S. Department of Agriculture, Foreign Agricultural Service, Weekly Export Sales Report

