



U.S. Wheat Associates Commercial Sales History

1,000 metric tons

2018/19 Marketing Year Final

All Wheat	historic marketing year sales (June 1 to May 31)							marketing year-to-date		change from last year	change from last week
	2011/12	2012/13	2013/14	2014/15	2015/16	2016/17	2017/18	2018/19	2017/18		
Mexico	3,563	2,803	3,090	2,750	2,399	3,304	2,972	3,308	2,972	11%	-13.3
Japan	3,845	3,649	3,079	3,144	2,553	2,864	2,931	2,784	2,931	-5%	-1.0
Philippines	2,089	1,965	2,163	2,397	2,164	2,786	2,604	3,234	2,604	24%	0.0
Korea	2,090	1,386	1,313	1,180	1,141	1,429	1,602	1,440	1,602	-10%	0.0
Nigeria	3,352	3,170	2,691	2,114	1,500	1,642	1,171	1,648	1,171	41%	0.0
Indonesia	830	534	1,142	643	608	1,204	1,141	1,622	1,141	42%	0.0
Taiwan	975	1,038	1,049	1,002	1,089	1,097	1,141	1,164	1,141	2%	0.0
China	590	799	4,273	333	881	1,663	902	42	902	-95%	0.0
Colombia	456	674	788	614	669	858	685	384	685	-44%	0.0
Iraq	572	209	53	53	50	0	671	674	671	0%	0.0
Thailand	558	564	663	679	564	754	664	757	664	14%	0.0
Algeria	178	364	91	210	90	705	647	313	647	-52%	0.0
European Union	1,231	994	636	776	971	675	627	736	627	17%	0.0
Guatemala	413	525	644	519	586	563	548	553	548	1%	0.0
Morocco	0	88	0	10	20	853	360	0	360	-100%	0.0
Dominican Republic	538	482	490	443	340	409	344	282	344	-18%	0.0
Chile	341	539	578	232	246	536	301	282	301	-6%	0.0
Peru	552	591	623	480	276	642	299	367	299	23%	0.0
El Salvador	241	204	155	242	182	240	295	286	295	-3%	0.0
Venezuela	657	661	696	468	239	404	277	190	277	-31%	0.0
World total	27,721	26,965	31,664	23,190	20,737	28,396	23,724	25,819	23,724	9%	(23.2)
% accounted for	83%	79%	76%	79%	80%	80%	85%	78%	85%		62%
Hard Red Winter	2011/12	2012/13	2013/14	2014/15	2015/16	2016/17	2017/18	2018/19	2017/18	year change	week change
Mexico	1,678	1,556	1,403	962	1,111	1,959	2,027	2,136	2,027	5%	-13.8
Japan	1,074	1,003	1,005	881	879	979	1,020	956	1,020	-6%	-1.0
Nigeria	2,604	2,529	2,060	1,610	1,042	1,177	836	1,142	836	37%	0.0
Iraq	520	209	53	0	0	0	671	674	671	0%	0.0
Indonesia	135	83	118	0	227	541	517	337	517	-35%	0.0
Algeria	104	184	0	0	0	515	458	184	458	-60%	0.0
Colombia	189	416	460	195	219	607	400	125	400	-69%	0.0
Taiwan	260	320	265	248	342	358	344	380	344	10%	0.0
Morocco	0	88	0	0	0	842	332	0	332	-100%	0.0
Korea	248	279	214	226	194	241	282	308	282	9%	0.0
Guatemala	200	262	317	260	285	253	251	246	251	-2%	0.0
Venezuela	274	329	290	134	67	192	240	178	240	-26%	0.0
Chile	136	197	234	32	110	420	161	89	161	-45%	0.0
Dominican Republic	250	207	200	197	133	138	141	140	141	-1%	0.0
Thailand	138	103	129	159	118	180	141	145	141	3%	0.0
El Salvador	98	88	56	95	65	101	138	120	138	-13%	0.0
Ecuador	39	40	49	35	39	92	133	70	133	-48%	0.0
Peru	441	476	444	252	116	470	122	85	122	-30%	0.0
Egypt	172	377	0	291	0	52	115	330	115	187%	0.0
Haiti	84	174	70	58	68	86	108	110	108	2%	0.0
World total	10,247	10,458	11,981	7,318	5,981	11,912	9,311	9,385	9,311	1%	(14.8)
% accounted for	84%	85%	61%	77%	84%	77%	91%	83%	91%		100%
Hard Red Spring	2011/12	2012/13	2013/14	2014/15	2015/16	2016/17	2017/18	2018/19	2017/18	year change	week change
Philippines	1,218	1,127	1,266	1,220	1,166	1,697	1,332	1,847	1,332	39%	0.0
Japan	1,562	1,331	1,167	1,275	862	1,078	1,077	916	1,077	-15%	0.0
Taiwan	567	588	650	621	612	595	652	624	652	-4%	0.0
China	400	475	527	257	747	1,143	543	34	543	-94%	0.0
Korea	333	386	361	408	376	415	440	481	440	9%	0.0
European Union	338	300	310	395	503	452	395	446	395	13%	0.0
Thailand	238	298	306	282	261	347	287	371	287	29%	0.0
Malaysia	184	62	142	262	117	159	147	235	147	60%	0.0
Mexico	186	97	241	605	315	323	128	221	128	72%	0.4
Guatemala	85	105	142	110	119	134	128	133	128	4%	0.0
Dominican Republic	166	150	154	148	101	163	88	33	88	-63%	0.0
El Salvador	69	48	42	79	74	77	84	102	84	21%	0.0
Jamaica	61	65	71	81	121	90	82	81	82	-1%	0.0
Honduras	35	79	93	88	125	132	80	131	80	63%	0.0
Ghana	10	6	45	50	5	15	65	19	65	-71%	0.0
Panama	40	45	52	59	68	56	65	68	65	5%	0.0
Trinidad and Tobago	49	59	52	50	56	68	63	82	63	30%	0.0
Vietnam	67	57	57	214	93	100	54	186	54	248%	0.0
Costa Rica	37	28	30	43	49	35	46	0	46	-100%	0.0
Total Unknown	67	10	45	4	249	250	168	59	168	-65%	0.0
World total	6,711	5,931	7,068	7,496	6,907	8,584	6,174	7,153	6,174	16%	0.4
% accounted for	85%	90%	81%	83%	87%	85%	96%	85%	96%		100%



U.S. Wheat Associates

Commercial Sales History (continued)

2018/19 Marketing Year Final

Top 20 importers ranked by 2017/18 sales

1,000 Metric Tons

marketing year-to-date

	2011/12	2012/13	2013/14	2014/15	2015/16	2016/17	2017/18	2018/19	2017/18	change from last year	change from last week
Soft Red Winter											
Mexico	1,283	1,110	1,410	1,182	970	1,004	733	917	733	25%	0.0
Colombia	214	246	264	409	409	229	274	259	274	-5%	0.0
Nigeria	463	445	503	348	306	226	245	272	245	11%	0.0
Peru	111	115	136	146	125	144	155	175	155	13%	0.0
Dominican Republic	122	124	136	98	107	108	114	110	114	-4%	0.0
Honduras	65	77	88	67	99	116	108	105	108	-3%	0.0
Ecuador	67	134	156	270	343	178	100	197	100	96%	0.0
Jamaica	87	91	88	76	77	75	78	75	78	-4%	0.0
Korea	28	5	6	7	6	6	75	5	75	-94%	0.0
European Union	621	432	14	0	0	0	62	0	62	-100%	0.0
Costa Rica	56	62	79	69	79	45	60	59	60	-1%	0.0
Brazil	112	105	197	213	174	55	55	79	55	43%	0.0
Panama	78	55	39	40	76	32	39	39	39	0%	0.0
South Africa	47	46	55	44	56	29	39	23	39	-41%	0.0
Trinidad and Tobago	34	42	43	39	36	35	38	49	38	28%	0.0
Venezuela	24	35	13	14	0	14	37	12	37	-68%	0.0
United Arab Emirates	30	22	24	28	26	54	36	32	36	-11%	0.0
Morocco	0	0	0	0	0	0	28	0	28	-100%	0.0
El Salvador	3	16	22	7	10	16	24	9	24	-64%	0.0
Total Unknown	31	101	94	31	15	68	132	23	132	-83%	0.0
World total	4,418	5,291	7,536	3,783	3,219	2,526	2,513	3,323	2,513	32%	(8.9)
% accounted for	79%	62%	45%	82%	90%	96%	97%	73%	97%		0%
White										year change	week change
Philippines	821	808	864	875	879	1,040	1,174	1,323	1,174	13%	0.0
Japan	1,208	1,057	854	987	812	784	829	889	829	7%	0.0
Korea	1,481	716	731	538	565	767	806	645	806	-20%	0.0
Indonesia	280	296	483	158	166	457	599	870	599	45%	0.0
China	105	119	170	20	51	228	307	8	307	-97%	0.0
Yemen	417	423	353	298	447	317	263	445	263	69%	0.0
Thailand	182	164	228	174	180	227	236	241	236	2%	0.0
Taiwan	145	130	134	121	132	145	144	144	144	0%	0.0
Chile	170	189	152	121	24	87	132	121	132	-9%	0.0
Guatemala	98	119	127	119	147	134	132	127	132	-4%	0.0
Vietnam	33	67	39	44	93	58	105	52	105	-51%	0.0
Mexico	417	40	34	0	3	16	84	35	84	-58%	0.0
Sri Lanka	58	43	161	110	69	87	69	115	69	67%	0.0
Singapore	40	29	35	77	32	56	67	67	67	-1%	0.0
Malaysia	47	34	60	61	48	49	61	54	61	-10%	0.0
El Salvador	71	53	35	62	33	47	49	56	49	14%	0.0
United Arab Emirates	0	0	2	1	2	1	33	2	33	-95%	0.0
Nigeria	147	110	19	32	28	84	30	160	30	427%	0.0
Burma	0	9	8	4	3	16	11	7	11	-34%	0.0
Total Unknown	52	0	0	52	163	222	175	37	175	-79%	0.0
World total	5,846	4,685	4,559	3,886	3,929	4,846	5,321	5,454	5,321	3%	0.0
% accounted for	99%	94%	98%	99%	99%	100%	100%	99%	100%		-
Durum										year change	week change
Algeria	74	180	67	210	90	190	189	129	189	-32%	0.0
European Union	270	262	312	358	468	223	170	290	170	71%	0.0
Nigeria	52	48	17	26	39	65	17	37	17	124%	0.0
Guatemala	14	15	21	14	14	15	16	17	16	7%	0.0
Japan	1	1	1	1	1	14	5	12	5	156%	0.0
Ecuador	0	0	0	0	0	0	5	2	5	-58%	0.0
Panama	6	7	6	3	10	5	5	8	5	81%	0.0
Malaysia	0	0	0	0	0	1	0	0	0	-100%	0.0
Mexico	0	0	2	1	0	2	0	0	0	-100%	0.0
Canada	0	0	2	0	20	0	0	0	0	-	0.0
Morocco	0	0	0	0	10	0	0	0	0	-	0.0
Vietnam	0	0	0	0	9	0	0	0	0	-	0.0
Thailand	0	0	0	0	6	0	0	0	0	-	0.0
Venezuela	45	51	70	78	0	0	0	0	0	-	0.0
Peru	0	0	10	10	0	0	0	7	0	-	0.0
Argentina	0	0	0	0	0	0	0	0	0	-	0.0
Australia	0	0	0	0	0	0	0	0	0	-	0.0
El Salvador	0	0	1	0	0	0	0	0	0	-	0.0
Costa Rica	4	0	0	0	0	0	0	0	0	-	0.0
Total Unknown	0	0	0	2	3	0	0	0	0	-	0.0
World total	499	601	519	706	702	527	405	504	405	24%	0.0
% accounted for	93%	94%	98%	100%	96%	98%	100%	100%	100%		-



U.S. Wheat Associates

Summary of Commercial Sales for 2018/19 Marketing Year Final (as of May 31, 2019) continued

1,000 Metric Tons

	2018/19	HRW	SRW	HRS	White	Durum	2017/18	HRW	SRW	HRS	White	Durum
East Africa												
Burundi	2.0	2.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Kenya	64.7	64.7	0.0	0.0	0.0	0.0	41.1	41.1	0.0	0.0	0.0	0.0
Tanzania	59.9	59.9	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Summary Of Total	126.6	126.6	0.0	0.0	0.0	0.0	41.1	41.1	0.0	0.0	0.0	0.0
Ytd Export Sales Change	85.5	85.5	0.0	0.0	0.0	0.0						
Percent Change	208%	208%	-	-	-	-						
Subsahara Africa												
Angola	13.8	13.8	0.0	0.0	0.0	0.0	27.5	27.5	0.0	0.0	0.0	0.0
Burkina	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Cameroon	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Congo Dr	51.2	51.2	0.0	0.0	0.0	0.0	20.0	20.0	0.0	0.0	0.0	0.0
Cote d'Ivoire	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Gabon	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Gambia	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Ghana	53.5	34.5	0.0	19.0	0.0	0.0	73.0	0.0	7.5	65.5	0.0	0.0
Guinea	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Liberia	40.7	40.7	0.0	0.0	0.0	0.0	20.6	20.6	0.0	0.0	0.0	0.0
Malawi	22.6	11.5	0.0	11.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Mali	5.5	5.5	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Mozambique	158.5	149.8	8.7	0.0	0.0	0.0	7.7	0.0	7.7	0.0	0.0	0.0
Namibia	4.1	0.0	0.0	4.1	0.0	0.0	18.2	0.0	0.0	18.2	0.0	0.0
Niger	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Nigeria	1,647.8	1,142.3	271.5	36.9	159.8	37.3	1,170.7	836.2	245.2	42.4	30.3	16.6
Rwanda	11.0	11.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Senegal	2.2	2.2	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Sierra Leone	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
South Africa	152.4	118.8	23.1	0.0	10.6	0.0	121.3	82.1	39.2	0.0	0.0	0.0
Swaziland	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Togo	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Uganda	55.0	55.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Zambia	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Zimbabwe	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Summary Of Total	2,218.4	1,636.3	303.3	71.1	170.3	37.3	1,431.4	958.9	299.6	126.0	30.3	16.6
Ytd Export Sales Change	786.9	677.4	3.7	(54.9)	140.0	20.7						
Percent Change	55%	71%	1%	-44%	462%	124%						
All Region Total												
	2018/19	HRW	SRW	HRS	White	Durum	2017/18	HRW	SRW	HRS	White	Durum
	25,818.9	9,384.7	3,323.3	7,152.8	5,454.5	503.7	23,723.9	9,311.1	2,512.9	6,173.6	5,321.0	405.3
Total Year Change	2,095.0	73.5	810.4	979.2	133.5	98.4						
Percent Change	9%	1%	32%	16%	3%	24%						
Total Unknown	299.5	181.0	22.5	58.5	37.4	0.0	504.0	29.3	132.0	168.0	174.7	0.0
Region Summary	TOTAL	HRW	SRW	HRS	White	Durum	YR Change	% Change				
Mexico/Cent. Amer./Caribbean	5,814.9	3,104.4	1,441.2	1,013.6	230.5	25.2	324.4	6%				
South America	1,569.6	557.9	756.1	125.7	120.6	9.3	(80.6)	-5%				
North Asia	5,387.6	1,644.2	31.4	2,021.4	1,678.3	12.3	(286.3)	-5%				
China	46.6	0.0	0.0	33.6	13.0	0.0	(861.8)	-95%				
South Asia	7,082.3	749.1	262.6	3,333.9	2,736.8	0.0	1,959.6	38%				
Europe	848.0	79.2	33.0	445.5	0.0	290.3	147.0	21%				
Middle East/North Africa	2,425.4	1,305.9	473.1	49.5	467.5	129.5	252.1	12%				
East Africa	126.6	126.6	0.0	0.0	0.0	0.0	85.5	208%				
Subsahara Africa	2,218.4	1,636.3	303.3	71.1	170.3	37.3	786.9	55%				
All Region Total	25,519.4	9,203.6	3,300.8	7,094.3	5,417.0	503.7	2,326.9	9%				
Total Year Change	2,095.0	73.5	810.4	979.2	133.5	98.4						

Source: U.S. Department of Agriculture, Foreign Agricultural Service, Weekly Export Sales Report

