



U.S. Wheat Associates
Weekly Price Report
January 25, 2019

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| Export Region | Percent Protein 12% (Dry) Moisture Basis | FEB (H19) | | | FEB (H19) | | MAR (H19) | | APR (K19) | | MAY (K19) | | JUN (N19) | | JUL (N19) | | AUG (U19) | | Year Ago (nearbys) \$/MT | |
|------------------|---|-----------|--------|------|-----------|--------|-----------|--------|-----------|------|-----------|------|-----------|------|-----------|------|-----------|------|--------------------------------|-----|
| | | M | closed | N/A | N/A | closed | N/A | closed | N/A | 231 | 50 | 229 | 45 | 231 | 45 | 231 | 45 | 233 | | 45 |
| | | | | | | | | | | | | | | | | | | | | |
| Great Lakes | NS/DNS 13.5 (15.3) | M | closed | N/A | N/A | closed | N/A | closed | N/A | 231 | 50 | 229 | 45 | 231 | 45 | 231 | 45 | 233 | 45 | N/A |
| | NS/DNS 14.0 (15.9) | M | closed | N/A | N/A | closed | N/A | closed | N/A | 232 | 55 | 231 | 50 | 233 | 50 | 233 | 50 | 235 | 50 | N/A |
| | NS/DNS 14.5 (16.5) | M | closed | N/A | N/A | closed | N/A | closed | N/A | 234 | 60 | 232 | 55 | 235 | 55 | 235 | 55 | 237 | 55 | N/A |
| Gulf of Mexico | NS/DNS 13.5 (15.3) | M | 7.20 | 0.00 | 0 | 264 | 145 | 264 | 145 | 265 | 145 | 265 | 145 | 270 | 150 | 270 | 150 | 270 | 145 | 277 |
| | NS/DNS 14.0 (15.9) | M | 7.25 | 0.00 | 0 | 266 | 150 | 266 | 150 | 267 | 150 | 267 | 150 | 271 | 155 | 271 | 155 | 272 | 150 | 286 |
| | NS/DNS 14.5 (16.5) | M | 7.30 | 0.01 | 0 | 268 | 155 | 268 | 155 | 269 | 155 | 269 | 155 | 273 | 160 | 273 | 160 | 274 | 155 | 299 |
| | HRW Ord | K | 6.50 | 0.14 | 5 | 239 | 140 | 239 | 140 | 240 | 135 | 242 | 140 | 244 | 135 | 240 | 125 | 244 | 125 | 200 |
| | HRW 11.0 (12.5) | K | 6.55 | 0.14 | 5 | 240 | 145 | 240 | 145 | 242 | 140 | 244 | 145 | 246 | 140 | 242 | 130 | 246 | 130 | 209 |
| | HRW 11.5 (13.1) | K | 6.65 | 0.14 | 5 | 244 | 155 | 244 | 155 | 246 | 150 | 248 | 155 | 250 | 150 | 246 | 140 | 250 | 140 | 231 |
| | HRW 12.0 (13.6) | K | 6.70 | 0.14 | 5 | 246 | 160 | 246 | 160 | 248 | 155 | 250 | 160 | 251 | 155 | 248 | 145 | 252 | 145 | 253 |
| | HRW 12.5 (14.2) | K | 6.75 | 0.14 | 5 | 248 | 165 | 248 | 165 | 250 | 160 | 252 | 165 | 253 | 160 | 250 | 150 | 253 | 150 | 264 |
| SRW | C | 6.25 | 0.12 | 5 | 230 | 105 | 230 | 105 | 230 | 100 | 230 | 100 | 229 | 90 | 225 | 80 | 228 | 80 | 191 | |
| Pacific N. West | NS/DNS 13.5 (15.3) | M | 6.95 | 0.11 | 4 | 255 | 120 | 257 | 125 | 256 | 120 | 258 | 125 | 260 | 125 | 260 | 125 | 263 | 125 | 277 |
| | NS/DNS 14.0 (15.9) | M | 7.00 | 0.11 | 4 | 257 | 125 | 259 | 130 | 258 | 125 | 260 | 130 | 262 | 130 | 262 | 130 | 264 | 130 | 281 |
| | NS/DNS 14.5 (16.5) | M | 7.05 | 0.11 | 4 | 259 | 130 | 261 | 135 | 260 | 130 | 262 | 135 | 264 | 135 | 268 | 145 | 270 | 145 | 292 |
| | HRW Ord | K | 6.80 | 0.04 | 1 | 250 | 170 | 252 | 175 | 255 | 175 | 255 | 175 | 257 | 170 | 257 | 170 | 261 | 170 | 222 |
| | HRW 11.5 (13.1) | K | 6.85 | 0.04 | 1 | 252 | 175 | 253 | 180 | 257 | 180 | 257 | 180 | 259 | 175 | 259 | 175 | 263 | 175 | 229 |
| | HRW 12.0 (13.6) | K | 6.95 | 0.04 | 1 | 255 | 185 | 257 | 190 | 261 | 190 | 261 | 190 | 262 | 185 | 262 | 185 | 266 | 185 | 238 |
| | HRW 13.0 (14.8) | K | 7.15 | 0.04 | 1 | 263 | 205 | 264 | 210 | 268 | 210 | 268 | 210 | 270 | 205 | 270 | 205 | 274 | 205 | 262 |
| | SW 9.5 (10.8) Min | \$ | 6.75 | 0.20 | 7 | 248 | 6.75 | 248 | 6.75 | 248 | 6.75 | 248 | 6.75 | 248 | 6.75 | 248 | 6.75 | 246 | 6.70 | N/A |
| | SW 10.5 (11.9) Max | \$ | 6.65 | 0.10 | 4 | 244 | 6.65 | 244 | 6.65 | 244 | 6.65 | 244 | 6.65 | 244 | 6.65 | 244 | 6.65 | 243 | 6.60 | 202 |
| | SW 9.5 (10.8) Max | \$ | 6.65 | 0.10 | 4 | 244 | 6.65 | 244 | 6.65 | 244 | 6.65 | 244 | 6.65 | 244 | 6.65 | 244 | 6.65 | 243 | 6.60 | 204 |
| WW with 10% Club | \$ | 6.68 | 0.10 | 4 | 245 | 6.68 | 245 | 6.68 | 245 | 6.68 | 245 | 6.68 | 245 | 6.68 | 245 | 6.68 | 244 | 6.63 | 203 | |
| WW with 20% Club | \$ | 6.71 | 0.10 | 4 | 247 | 6.71 | 247 | 6.71 | 247 | 6.71 | 247 | 6.71 | 247 | 6.71 | 247 | 6.71 | 245 | 6.66 | 204 | |

Durum: a range of prices are available depending upon various quality attributes and logistics.

Northern Durum offers from the Lakes range from \$6.10 to \$6.40/bu (\$225 to \$235/MT), and offers from Gulf ports range from \$6.9 to \$7.2/bu (\$255 to \$265/MT). For Desert Durum offers, contact your supplier.

Hard white: a range of prices are available depending upon various quality attributes and logistics.

**Futures Settlements as of
January 25, 2019**

Grey positions not quoted on specific exchange

| | MAR (H19) | MAR (H19) | week | MAY (K19) | week | JUL (N19) | week | AUG (Q19) | week | SEP (U19) | week | DEC (Z19) | week | JAN (F20) | week | MAR (H20) | week |
|------------------------|-----------|-----------|----------|-----------|----------|-----------|----------|-----------|--------|-----------|----------|-----------|----------|-----------|--------|-----------|----------|
| | \$/MT | \$/bu | change | \$/bu | change | \$/bu | change | \$/bu | change | \$/bu | change | \$/bu | change | \$/bu | change | \$/bu | change |
| Chicago BOT SRW | 191.06 | 5.2000 | 0.0225 | 5.2700 | 0.0350 | 5.3300 | 0.0425 | | | 5.4100 | 0.0425 | 5.5375 | 0.0375 | | | 5.6300 | 0.0350 |
| Kansas City BOT HRW | 187.21 | 5.0950 | 0.0350 | 5.1950 | 0.0425 | 5.2925 | 0.0475 | | | 5.3950 | 0.0275 | 5.5500 | 0.0225 | | | 5.6450 | 0.0100 |
| Minneapolis MGE NS/DNS | 211.18 | 5.7475 | 0.0050 | 5.7750 | (0.0150) | 5.8350 | (0.0200) | | | 5.8950 | (0.0275) | 6.0125 | (0.0325) | | | 6.0950 | (0.0375) |
| Chicago BOT Corn | 149.70 | 3.8025 | (0.0150) | 3.8875 | (0.0125) | 3.9650 | (0.0075) | | | 3.9900 | (0.0075) | 4.0325 | (0.0050) | | | 4.1200 | (0.0075) |
| Chicago BOT Soybeans | 339.97 | 9.2525 | 0.0850 | 9.3900 | 0.0900 | 9.5175 | 0.0925 | 9.5625 | 0.0875 | 9.5800 | 0.0900 | | | 9.7475 | 0.0825 | 9.7800 | 0.0550 |

Legend: M = Minneapolis Grain Exchange; K = Kansas City Board of Trade; C = Chicago Board of Trade;

\$ = cash price quote; N/A = quote not available; closed = Great Lakes are closed to vessels for winter; ¢/bu = cents per bushel;

Futures Contract Month: H = March; K = May; N = July; U = September; Z = December

NS/DNS=Northern Spring/Dark Northern Spring (subclasses of Hard Red Spring); HRW=Hard Red Winter; SRW=Soft Red Winter; SW=Soft White; WW=Western White (White Club & Soft White)

F.O.B.= "Free on board" - Seller is responsible for placing grain at the end of the loading spout. Buyer is responsible for providing the ocean vessel and for all other costs after the grain is delivered on board.

Basis: The difference between the cash price and futures month for specific quality, shipping period and geographical location.

Cash: Durum, SW and WW are quoted in dollars per bushel (\$/bu.) rather than basis for each contract month.

Convert: To compute cash price, add basis level and current futures to get price per bushel. Multiply by 36.743 to get price per metric ton.

Example: Basis = 70 and Future Price = \$9.00, the price per bushel is \$9.00 + .70 = \$9.70/bu. Price per metric ton is \$9.70 * 36.743 = \$356/MT.

All prices are based upon U.S. number two grade or better as certified by the Federal Grain Inspection Service (FGIS).



U.S. Wheat Associates

Weekly Price Report (page 2)

January 25, 2019

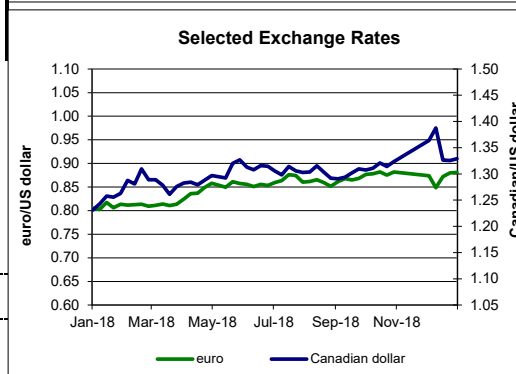
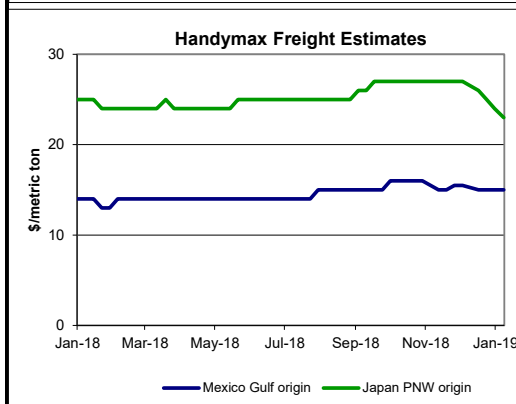
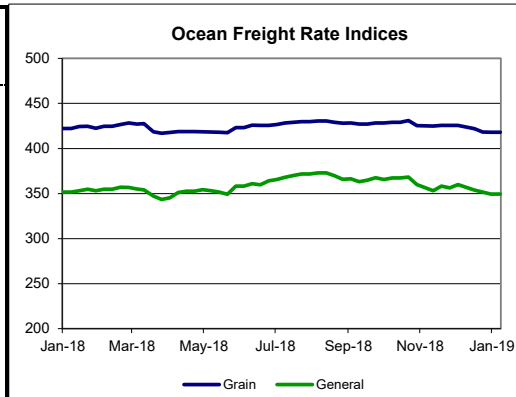
| Ocean Freight Rate Estimates by Origin* | | | U.S. dollars/metric ton | | | Freight Index** | General Index | Grain Freight Index | Number of Fixtures |
|---|----------------------------------|-----------------|-------------------------|-----------------|-------------|-----------------|---------------|---------------------|--------------------|
| Export Region | Import Region | Handy 25-30 TMT | Handymax 40-46 TMT | Panamax 54+ TMT | Week Ending | | | | |
| US Gulf | Mexico (Veracruz) | 17 | 15 | | 1/25/2019 | 344.3 | 413.6 | 548 | |
| | W. South America (Peru/Ecu) | 28 | | | 1/18/2019 | 349.5 | 418.0 | 631 | |
| | S. South America (Chile) | 26 | | | 1/11/2019 | 351.6 | 418.2 | 738 | |
| | N. America (Columbia) | 20 | | | 1/4/2019 | 353.8 | 422.0 | 431 | |
| | E. South America (Brazil) | 29 | | | 12/28/2018 | 351.7 | 420.6 | 548 | |
| | West Africa (Nigeria) | 45 | | | 12/21/2018 | 355.2 | 423.4 | 548 | |
| | East Mediterranean (Italy) | 37 | | | 12/14/2018 | 360.0 | 425.7 | 548 | |
| | West Mediterranean (Morocco) | 37 | | | 12/7/2018 | 356.3 | 425.7 | 595 | |
| | Persian Gulf (Iraq) | | | | 11/30/2018 | 358.2 | 425.7 | 669 | |
| | Middle East (Egypt) | | | | 11/23/2018 | 353.0 | 424.9 | 639 | |
| | Japan | | 42 | 41 | 11/16/2018 | 351.7 | 424.2 | 638 | |
| Mid Atlantic | N. South America (Venezuela) | 33 | | | 11/9/2018 | 359.9 | 425.3 | 554 | |
| | West Africa (Nigeria) | 47 | | | 11/2/2018 | 368.2 | 431.0 | 578 | |
| | Middle East (Egypt) | | | 42 | 10/26/2018 | 366.0 | 428.0 | 613 | |
| St. Lawrence | N. South America (Venezuela) | Closed | | | 10/19/2018 | 367.3 | 429.1 | 599 | |
| | Europe/Rotterdam | Closed | | | 10/12/2018 | 365.6 | 428.3 | 537 | |
| | Middle East (Egypt) | | | Closed | 10/5/2018 | 367.6 | 428.3 | 626 | |
| Great Lakes | East Mediterranean (Italy) | Closed | | | 9/28/2018 | 364.9 | 427.1 | 566 | |
| | West Mediterranean (Spain) | Closed | | | 9/21/2018 | 363.0 | 427.1 | 598 | |
| | Rotterdam | Closed | | | 9/14/2018 | 366.3 | 428.3 | 597 | |
| | West Africa (Morocco/Algeria) | Closed | | | 9/7/2018 | 365.9 | 428.1 | 588 | |
| PNW | W. South America (Peru/Ecu) | 26 | | | 8/31/2018 | 369.8 | 429.1 | 503 | |
| | S. South America (Chile) | 30 | | | 8/24/2018 | 372.9 | 430.5 | 560 | |
| | N. South America (Colombia) | 30 | | | 8/17/2018 | 372.9 | 430.5 | 586 | |
| | Persian Gulf (Iraq) | | | 57 | 8/10/2018 | 371.8 | 429.7 | 521 | |
| | Middle East (Egypt) | | | 33 | 8/3/2018 | 372.6 | 430.3 | 534 | |
| | East Africa (Djibouti/Mombasa) | | 43 | 41 | 7/27/2018 | 370.0 | 429.1 | 625 | |
| | South Asia (Mal/Indon/Phil/Sing) | | 37 | 29 | 7/20/2018 | 368.1 | 428.3 | 506 | |
| | Taiwan | | 35 | 33 | 7/13/2018 | 365.6 | 426.6 | 567 | |
| | South Korea | | 27 | 25 | 7/6/2018 | 364.2 | 425.5 | 587 | |
| | | Japan | | 24 | 23 | 6/29/2018 | 359.7 | 425.5 | 573 |

Note: Rates for freight leaving the Great Lakes are quoted for 18,000 MT "Salties."

Sources: *Trade representatives and recent shipments, **Maritime Research, Inc., ***Nominal Major Currencies, Federal Reserve Board

Summary of Foreign Currency Exchange Rates (versus \$1 U.S. dollar)

| Week Ending | Index*** | Argentina | Australia | Brazil | Canada | Egypt | EU | Japan | Russia |
|---------------|----------|-----------|-----------|--------|--------|---------|--------|---------|--------|
| 1/25/19 | N/A | 37.150 | 1.402 | 3.772 | 1.329 | 17.840 | 0.881 | 109.890 | 66.076 |
| 1/18/19 | 126.80 | 37.575 | 1.395 | 3.750 | 1.326 | 17.840 | 0.880 | 109.760 | 66.169 |
| 1/11/19 | 126.20 | 36.862 | 1.386 | 3.711 | 1.326 | 17.890 | 0.872 | 108.540 | 66.880 |
| 1/4/19 | 127.30 | 34.818 | 1.437 | 3.726 | 1.388 | 17.767 | 0.849 | 106.507 | 72.311 |
| 1/25/18 | 115.21 | 19.553 | 1.246 | 3.147 | 1.238 | 17.640 | 0.807 | 109.390 | 55.934 |
| 1/25/14 | 103.07 | 7.943 | 1.147 | 2.405 | 1.110 | 6.980 | 0.731 | 102.898 | 34.357 |
| 1 year change | N/A | 90.00% | 12.49% | 19.85% | 7.34% | 1.13% | 9.19% | 0.46% | 18.13% |
| 5 year change | N/A | 367.74% | 22.24% | 56.85% | 19.77% | 155.57% | 20.53% | 6.80% | 92.32% |



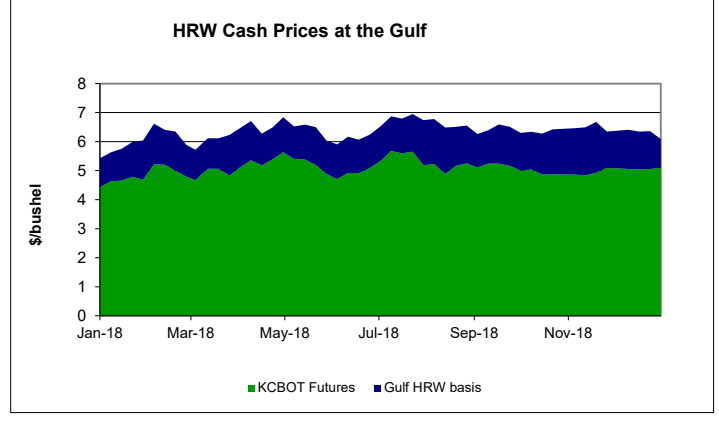
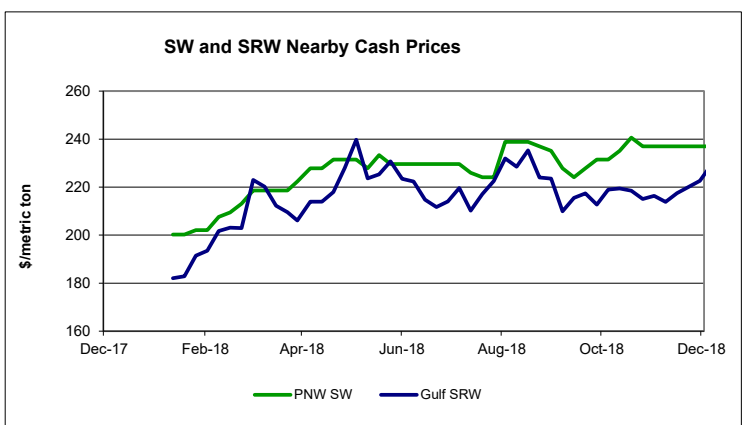
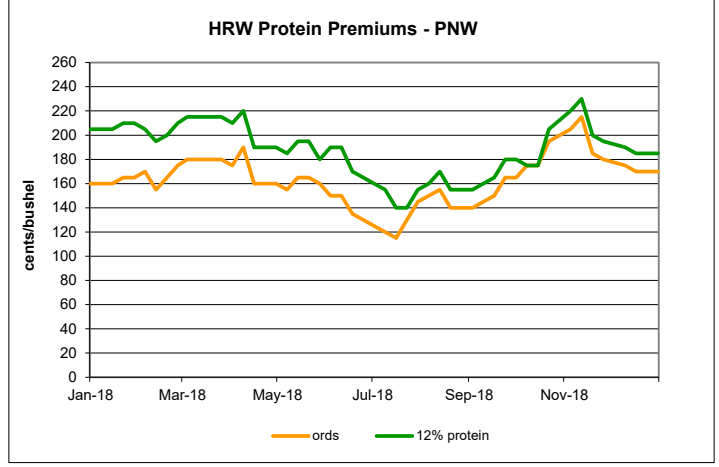
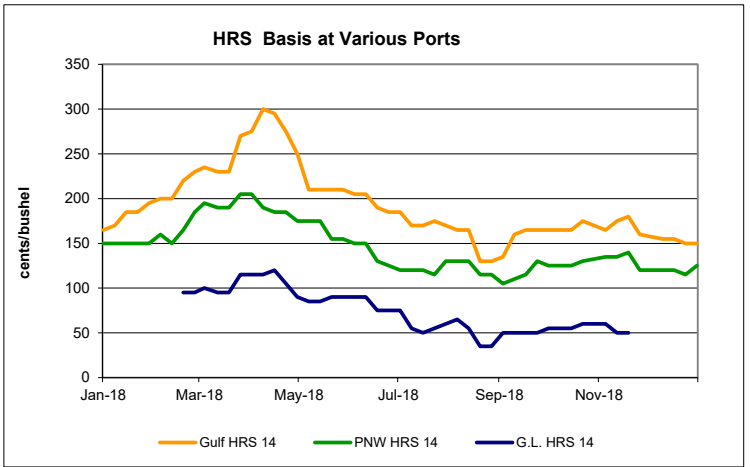
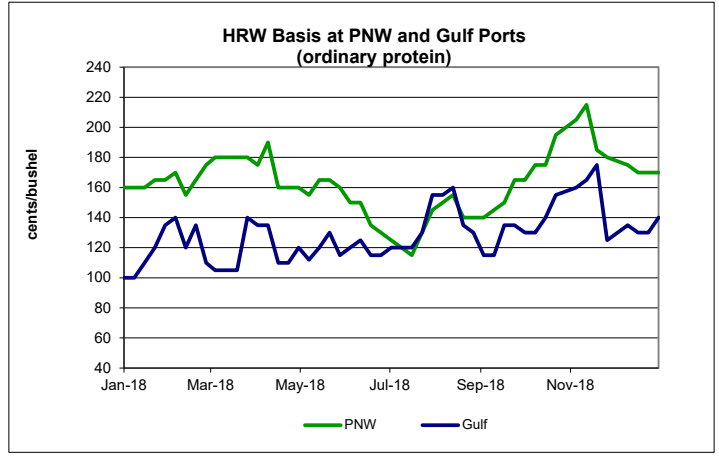
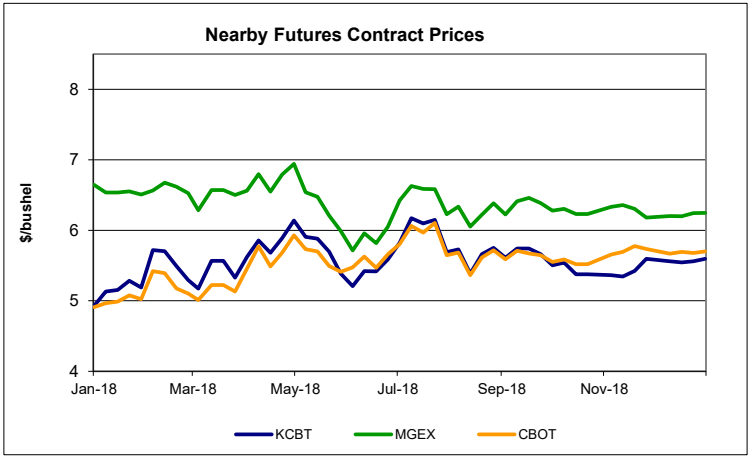
The weekly prices as reported by U.S. Wheat Associates are compiled through research from numerous market sources, including U.S. wheat exporters of all classes from various U.S. ports. The prices reported are representative of the value of number two grade and the proteins indicated. **They are not intended to represent offers nor should importers of U.S. wheat rely upon them as such. Additional factors may alter these prices significantly.**

These factors may include: (1) payment terms (differing from cash against documents which are the terms used in the U.S. Wheat Associates price report); (2) various quality factors, and method of quality certification; (3) loading terms (USW prices represent Free on Board and do not include loading rate guarantees, stevedoring costs or other elevator tariff charges); (4) different delivery periods than indicated in monthly prices reported by U. S. Wheat Associates.

U.S. Wheat Associates recommends regular contact with exporters of U.S. wheat in order to receive offers representative of your requirements.

This contact will allow importers to review contract terms and better understand the U.S. grading system, role and function of the Federal Grain Inspection Service (FGIS).

Contact: For questions, please contact Claire Hutchins at (703) 650-0244 or chutchins@uswheat.org.



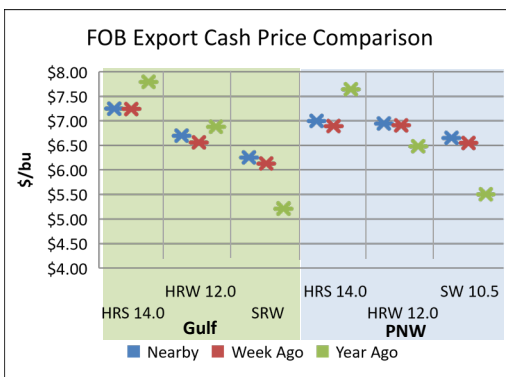
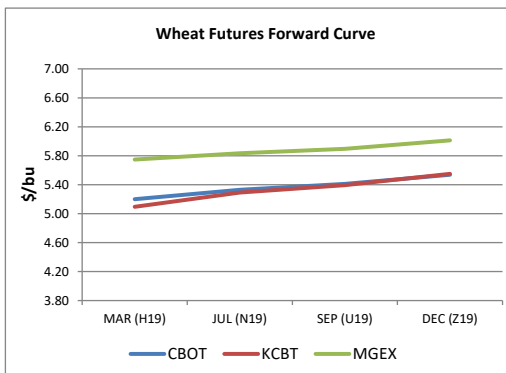
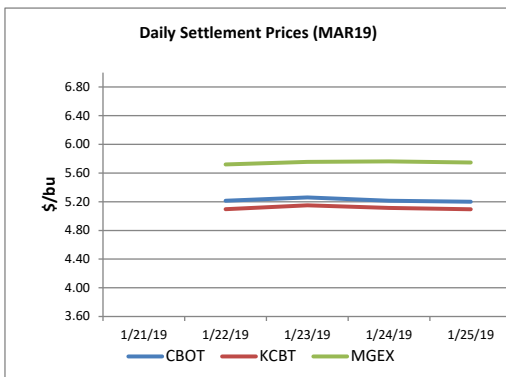


U.S. Wheat Associates

Weekly Price Report

January 25, 2019

Highlights:



- Earlier today, President Trump announced a deal to reopen the federal government for three weeks while border security is negotiated. Assuming Congress approves, the entire wheat industry looks forward to updated commercial export sales and supply and demand reports from USDA. It is too soon to know when those missing reports will be issued. USDA did publish its weekly export inspections for wheat, which totaled 516,643 metric tons (MT), down 5% from last week's inspection volume of 545,804 MT.
- Continued reports of elevated Russian wheat prices and potential governmental export controls along with circulating news of increased Chinese interest in U.S. wheat (see below) boosted or maintained all U.S. wheat futures week over week. A softer U.S. dollar supported gains. CBOT March futures closed 3 cents up from last week at \$5.20/bu. KCBT ended 3 cents up at \$5.09/bu. MGEX held firm at \$5.74/bu. CBOT March corn futures closed 1 cent down at \$3.80/bu. CBOT January soybean futures closed 9 cents up at \$9.25/bu.
- Competitive pricing and increased potential demand from Southeast Asian markets supported HRS export basis and soft white (SW) prices in the PNW for nearby and deferred delivery months, while HRW export basis in the PNW remains unchanged week over week due to steady export demand. Export basis for the nearby and deferred HRS delivery positions drifted lower in the Gulf, signaling some incentives for potential buyers. Strong indications of increased future demand from west African, south African, and Central American export markets substantially boosted HRW export basis in the Gulf for nearby and deferred delivery months. The Great Lakes – St. Lawrence Seaway System closed on Dec. 31, 2018 and will re-open in March 2019. The Columbia -Snake River System will be closed for annual, planned maintenance Mar. 2 to 24, 2019.
- Much of the High Plains recorded precipitation, especially Colorado, North Dakota and South Dakota. Pockets of dryness persist over portions of eastern Colorado and the Dakotas. Eastern Oregon and Washington have had enough precipitation to improve what were extreme drought in eastern Oregon and moderate drought and abnormally dry conditions over eastern Washington. Looking ahead, the Southeast and the northern Rocky Mountains into the Great Lakes are likely to see the most precipitation.
- “Buy the rumor, sell the news” as the old saying goes. No adage could better capture the U.S. – China wheat situation. Earlier this week, prominent sources reported that China is interested in buying 7 million metric tons (MMT) of U.S. wheat in the coming months. In fact, it was confirmed this week that an unknown buyer purchased one vessel bound for China – welcome news, but certainly not proof that the political struggle over tariffs has ended.
- Ukraine's Ministry of Agriculture reports that 11.2 MMT of the agreed 16 MMT of wheat for marketing year (MY) 2018/19 has already been shipped.
- IGC estimates that 2018/19 world production will decrease 4% year over year. Major decreases come from Russia (down 15%), the EU (down 9%), Ukraine (down 7%), and Australia (down 22%). IGC estimates U.S. production will increase 8% over last year. The report predicts total global consumption will hold steady, if not decrease by about 1% year over year.
- The Baltic Index took a dramatic hit to close at 939, its lowest point since April. This marks a 13% drop from last week's 1,077.
- The Dollar Index closed slightly down week over week at 95.77, compared to last week's 96.38.