



U.S. Wheat Commercial Sales as of December 16, 2021

Top 20 importers ranked by total 2020/21 sales	Total historic marketing year sales (June 1 to May 31)							Marketing year-to-date		change from last year	change from last week
	1,000 metric tons							2021/22	2020/21		
All Wheat	2014/15	2015/16	2016/17	2017/18	2018/19	2019/20	2020/21	2021/22	2020/21		
Mexico	2,750	2,399	3,304	2,972	3,308	3,868	3,707	2,787	2,660	5%	35.0
China	333	881	1,663	902	42	579	3,218	848	2,198	-61%	0.0
Philippines	2,397	2,164	2,786	2,604	3,234	3,584	3,197	2,384	2,531	-6%	105.5
Japan	3,144	2,553	2,864	2,931	2,784	2,780	2,495	1,871	1,933	-3%	130.5
South Korea	1,180	1,141	1,429	1,602	1,440	1,657	1,874	975	1,410	-31%	35.0
Nigeria	2,114	1,500	1,642	1,171	1,648	1,591	1,463	1,595	1,009	58%	22.0
Taiwan	1,002	1,089	1,097	1,141	1,164	1,428	1,191	602	857	-30%	0.0
Indonesia	643	608	1,204	1,141	1,622	1,062	1,010	66	766	-91%	0.0
Thailand	679	564	754	664	757	875	814	435	696	-37%	0.0
Italy	632	824	455	425	528	937	639	174	534	-67%	-0.5
Brazil	1,534	511	1,237	128	268	548	562	95	529	-82%	0.0
Vietnam	283	262	192	208	251	630	522	130	390	-67%	0.0
Colombia	614	669	858	685	384	793	395	490	299	64%	0.0
Guatemala	519	586	563	548	553	539	383	305	395	-23%	20.4
Chile	232	246	536	301	282	396	383	43	369	-88%	0.0
Yemen	298	447	317	263	445	385	347	0	295	-100%	0.0
Ecuador	316	382	270	238	269	520	346	122	161	-24%	0.0
Malaysia	325	164	218	211	505	374	305	103	207	-50%	1.5
Honduras	208	260	286	233	302	305	284	268	208	29%	0.0
Dominican Republic	443	340	409	344	282	281	258	178	103	74%	8.6
All Wheat Total Sales	23,190	20,737	28,396	23,724	25,819	26,900	25,644	15,635	20,043	-22%	425.4
Top 20 as a % of Total	85%	85%	78%	79%	78%	86%	91%	86%	88%		84%
Hard Red Winter	2014/15	2015/16	2016/17	2017/18	2018/19	2019/20	2020/21	2021/22	2020/21	year change	week change
Mexico	962	1,111	1,959	2,027	2,136	2,612	2,333	1,718	1,651	4%	-8.8
China	3	2	277	49	0	302	1,228	198	1,123	-82%	0.0
Nigeria	1,610	1,042	1,177	836	1,142	1,013	1,052	1,134	758	50%	0.0
Japan	881	879	979	1,020	956	937	875	711	724	-2%	31.0
Brazil	1,293	338	1,155	73	189	450	513	33	513	-94%	0.0
Taiwan	248	342	358	344	380	483	371	200	264	-24%	0.0
South Korea	226	194	241	282	308	377	303	223	255	-13%	7.8
Indonesia	0	227	541	517	337	411	290	0	287	-100%	0.0
Chile	32	110	420	161	89	239	229	14	212	-93%	0.0
Ecuador	35	39	92	133	70	350	201	29	65	-55%	0.0
Guatemala	260	285	253	251	246	293	162	128	169	-24%	10.3
Colombia	195	219	607	400	125	505	156	281	114	147%	0.0
Thailand	159	118	180	141	145	217	146	87	120	-27%	0.0
Venezuela	134	67	192	240	178	118	144	177	109	62%	0.0
Honduras	54	36	38	44	66	133	138	140	92	52%	0.0
Dominican Republic	197	133	138	141	140	156	120	124	64	95%	8.6
Haiti	58	68	86	108	110	127	70	55	43	28%	0.0
Algeria	0	0	515	458	184	365	63	0	0	-	0.0
El Salvador	95	65	101	138	120	105	57	51	58	-12%	0.0
Vietnam	21	32	33	50	13	81	50	17	47	-64%	0.0
Total Unknown	7	109	140	29	181	44	0	370	271	37%	6.9
HRW Total Sales	7,318	5,981	11,912	9,311	9,385	10,170	8,724	6,192	7,069	-12%	95.6
Top 20 as a % of Total	88%	89%	78%	80%	74%	91%	97%	86%	94%		58%
Hard Red Spring	2014/15	2015/16	2016/17	2017/18	2018/19	2019/20	2020/21	2021/22	2020/21	year change	week change
Philippines	1,220	1,166	1,697	1,332	1,847	1,973	1,866	1,290	1,415	-9%	33.1
Japan	1,275	862	1,078	1,077	916	1,114	966	650	715	-9%	67.0
China	257	747	1,143	543	34	146	745	0	450	-100%	0.0
Taiwan	621	612	595	652	624	767	664	324	485	-33%	0.0
Mexico	605	315	323	128	221	386	628	362	335	8%	6.0
South Korea	408	376	415	440	481	550	432	309	360	-14%	13.2
Thailand	282	261	347	287	371	387	363	172	318	-46%	0.0
Vietnam	214	93	100	54	186	413	315	61	256	-76%	0.0
Malaysia	262	117	159	147	235	185	223	82	138	-41%	0.0
Indonesia	476	213	205	25	193	183	221	0	164	-100%	0.0
Bangladesh	0	0	111	0	392	381	175	0	0	-	0.0
Italy	274	376	232	255	275	275	171	107	126	-15%	-0.5
Nigeria	97	85	90	42	37	147	123	97	71	37%	0.0
Honduras	88	125	132	80	131	97	97	91	75	22%	0.0
Jamaica	81	121	90	82	81	91	91	57	69	-18%	0.0
Burma	6	3	17	13	73	42	76	0	35	-100%	0.0
Panama	59	68	56	65	68	66	68	38	57	-33%	0.0
Guatemala	110	119	134	128	133	108	66	54	66	-19%	6.0
Dominican Republic	148	101	163	88	33	9	57	22	0	-	0.0
El Salvador	79	74	77	84	102	98	52	68	52	30%	0.0
Total Unknown	4	249	250	168	59	87	21	153	84	83%	8.0
HRS Total Sales	7,496	6,907	8,584	6,174	7,153	7,969	7,789	4,176	5,518	-24%	142.9
Top 20 as a % of Total	88%	84%	83%	89%	90%	93%	95%	91%	94%		93%



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	1,000 metric tons							2021/22	2020/21		
Soft Red Winter	2014/15	2015/16	2016/17	2017/18	2018/19	2019/20	2020/21	2021/22	2020/21		
Mexico	1,182	970	1,004	733	917	815	645	692	574	20%	24.9
Colombia	409	409	229	274	259	288	232	203	185	10%	0.0
China	54	81	16	4	0	0	185	354	174	104%	0.0
Peru	146	125	144	155	175	162	113	130	117	12%	0.0
Dominican Republic	98	107	108	114	110	116	81	32	39	-18%	0.0
Jamaica	76	77	75	78	75	78	73	50	48	5%	0.0
Costa Rica	69	79	45	60	59	78	66	50	59	-16%	8.0
Nigeria	348	306	226	245	272	173	51	149	0	-	0.0
Canada	51	0	3	7	29	41	49	28	35	-21%	0.0
Honduras	67	99	116	108	105	75	49	37	41	-10%	0.0
Brazil	213	174	55	55	79	98	49	62	16	294%	0.0
Ecuador	270	343	178	100	197	112	47	69	36	93%	0.0
Panama	40	76	32	39	39	42	35	17	27	-36%	0.0
Trinidad and Tobago	39	36	35	38	49	40	32	32	23	41%	6.6
Chile	44	109	13	8	46	89	29	21	29	-26%	0.0
South Africa	44	56	29	39	23	36	24	11	13	-19%	0.0
Guatemala	17	21	26	21	29	22	19	58	15	290%	4.1
Taiwan	12	4	0	0	16	10	17	6	16	-66%	0.0
United Arab Emirates	28	26	54	36	32	36	11	44	1	-	0.0
Barbados	5	5	5	5	4	5	7	3	5	-44%	0.0
Total Unknown	31	15	68	132	23	67	0	104	58	79%	16.5
SRW Total Sales	3,783	3,219	2,526	2,513	3,323	2,453	1,841	2,282	1,534	49%	60.2
Top 20 as a % of Total	85%	96%	95%	84%	76%	94%	98%	90%	95%		72%
White	2014/15	2015/16	2016/17	2017/18	2018/19	2019/20	2020/21	2021/22	2020/21	year change	week change
Philippines	875	879	1,040	1,174	1,323	1,511	1,291	905	1,077	-16%	43.5
South Korea	538	565	767	806	645	727	1,135	442	792	-44%	14.0
China	20	51	228	307	8	131	1,061	296	451	-34%	0.0
Japan	987	812	784	829	889	701	644	502	493	2%	32.5
Indonesia	158	166	457	599	870	466	493	7	310	-98%	0.0
Yemen	298	447	317	263	445	385	347	0	295	-100%	0.0
Thailand	174	180	227	236	241	271	305	174	257	-32%	0.0
Nigeria	32	28	84	30	160	219	237	215	181	19%	22.0
Vietnam	44	93	58	105	52	136	157	52	87	-40%	0.0
Taiwan	121	132	145	144	144	168	139	72	92	-21%	0.0
Guatemala	119	147	134	132	127	114	124	60	134	-55%	0.0
Chile	121	24	87	132	121	49	115	0	118	-100%	0.0
Sri Lanka	110	69	87	69	115	149	110	0	58	-100%	0.0
Mexico	0	3	16	84	35	56	94	15	92	-83%	13.0
El Salvador	62	33	47	49	56	57	74	27	66	-59%	0.0
Singapore	77	32	56	67	67	46	61	29	45	-37%	0.0
Ecuador	0	0	0	0	0	23	53	0	28	-100%	0.0
Bangladesh	0	0	0	0	8	0	51	0	0	-	0.0
Malaysia	61	48	49	61	54	51	46	21	33	-36%	1.3
Burma	4	3	16	11	7	29	25	0	4	-100%	0.0
Total Unknown	52	163	222	175	37	36	0	17	702	-98%	0.0
White Wheat Total Sales	3,886	3,929	4,846	5,321	5,454	5,342	6,607	2,851	5,332	-47%	126.3
Top 20 as a % of Total	98%	94%	95%	96%	98%	99%	99%	99%	86%		100%
Durum	2014/15	2015/16	2016/17	2017/18	2018/19	2019/20	2020/21	2021/22	2020/21	year change	week change
Italy	358	448	223	170	253	662	468	67	408	-84%	0.0
Algeria	210	90	190	189	129	107	82	0	9	-100%	0.0
Portugal	0	0	0	0	7	4	30	0	30	-100%	0.0
Tunisia	3	31	0	0	0	42	19	0	19	-100%	0.0
Belgium	0	0	0	0	21	41	19	0	19	-100%	0.0
Venezuela	78	0	0	0	0	6	15	0	15	-100%	0.0
Panama	3	10	5	5	8	10	12	1	10	-89%	0.0
Guatemala	14	14	15	16	17	3	11	6	11	-50%	0.0
Japan	1	1	14	5	12	6	10	8	1	477%	0.0
Spain	0	20	0	0	9	0	9	19	9	104%	0.0
Mexico	1	0	2	0	0	0	6	0	8	-100%	0.0
United Arab Emirates	0	0	0	0	0	0	0	0	0	-	0.0
Total Unknown	2	3	0	0	0	5	0	33	50	-35%	0.3
Durum Total Sales	706	702	527	405	504	966	683	133	590	-77%	0.3
Top 20 as a % of Total	95%	88%	85%	95%	91%	91%	100%	76%	92%		1



U.S. Wheat Commercial Sales Regional Summary

Regions and Countries	2021/22 1,000 metric tons						2020/21 1,000 metric tons					
	Total	HRW	SRW	HRS	White	Durum	Total	HRW	SRW	HRS	White	Durum
East Africa												
Burundi	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Kenya	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Tanzania	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Summary Of Total	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Ytd Export Sales Change	0.0	0.0	0.0	0.0	0.0	0.0						
Percent Change	-	-	-	-	-	-						
Subsahara Africa												
Angola	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Burkina	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Cameroon	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Congo DR	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Cote d'Ivoire	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Gabon	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Gambia	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Ghana	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Guinea	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Liberia	0.0	0.0	0.0	0.0	0.0	0.0	7.7	7.7	0.0	0.0	0.0	0.0
Malawi	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Mali	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Mozambique	13.2	8.8	4.4	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Namibia	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Niger	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Nigeria	1,595.0	1,133.9	148.6	97.3	215.2	0.0	1,009.3	757.7	0.0	70.8	180.9	0.0
Rwanda	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Senegal	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Sierra Leone	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
South Africa	10.5	0.0	10.5	0.0	0.0	0.0	13.0	0.0	13.0	0.0	0.0	0.0
Swaziland	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Togo	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Uganda	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Zambia	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Zimbabwe	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Summary Of Total	1,618.7	1,142.7	163.5	97.3	215.2	0.0	1,030.0	765.4	13.0	70.8	180.9	0.0
Ytd Export Sales Change	588.6	377.3	150.5	26.5	34.3	0.0						
Percent Change	57%	49%	1157%	37%	19%	-						

Region Summary	Total	HRW	SRW	HRS	White	Durum	YR Change	% Change
Mexico/Cent. Amer./Caribbean	4,576.4	2,516.2	1,062.6	872.7	118.2	6.7	355.2	8%
South America	1,059.7	537.6	485.5	36.6	0.0	0.0	-451.1	-30%
North Asia	3,447.6	1,133.5	7.1	1,282.8	1,016.2	8.0	-751.9	-18%
Hong Kong/China	850.3	198.0	354.0	0.0	298.3	0.0	-1,349.0	-61%
South Asia	3,159.2	293.4	62.2	1,617.1	1,186.5	0.0	-1,597.7	-34%
Europe	202.5	0.0	0.0	116.5	0.0	86.0	-431.2	-68%
Middle East/North Africa	44.0	0.0	44.0	0.0	0.0	0.0	-282.2	-87%
East Africa	0.0	0.0	0.0	0.0	0.0	0.0	0.0	-
Subsahara Africa	1,618.7	1,142.7	163.5	97.3	215.2	0.0	588.6	57%
All Regions Total	14,958.3	5,821.3	2,178.9	4,023.0	2,834.4	100.7	-3,919.4	-22%

Total Sales (year to date)	Total	HRW	SRW	HRS	White	Durum	Total	HRW	SRW	HRS	White	Durum
All Regions Total	14,958.3	5,821.3	2,178.9	4,023.0	2,834.4	100.7	18,877.7	6,797.3	1,476.4	5,434.3	4,630.1	539.6
Total Unknown	676.7	370.3	103.5	153.2	17.0	32.7	1,164.8	271.3	57.7	83.9	702.0	50.0
Total Sales (All Regions and Unknown)	15,635.0	6,191.7	2,282.4	4,176.2	2,851.4	133.4	20,042.5	7,068.6	1,534.1	5,518.2	5,332.1	589.6
Total Year Change	(4,407.5)	(876.9)	748.2	(1,342.0)	(2,480.7)	(456.2)						
Percent Change	-22%	-12%	49%	-24%	-47%	-77%						

Source: U.S. Department of Agriculture, Foreign Agricultural Service, Weekly Export Sales Report

