



U.S. Wheat Commercial Sales as of January 12, 2023

Top 20 importers ranked by total 2021/22 sales	Total historic marketing year sales (June 1 to May 31)							Marketing year-to-date		change from last year	change from last week
	1,000 metric tons							2022/23	2021/22		
All Wheat	2015/16	2016/17	2017/18	2018/19	2019/20	2020/21	2021/22	2022/23	2021/22		
Mexico	2,399	3,304	2,972	3,308	3,868	3,707	3,768	2,645	2,894	-9%	124.1
Philippines	2,164	2,786	2,604	3,234	3,584	3,197	2,751	1,765	2,446	-28%	70.2
Japan	2,553	2,864	2,931	2,784	2,780	2,495	2,353	1,768	1,956	-10%	47.5
Nigeria	1,500	1,642	1,171	1,648	1,591	1,463	1,773	692	1,697	-59%	29.2
South Korea	1,141	1,429	1,602	1,440	1,657	1,874	1,259	1,117	1,016	10%	112.0
Taiwan	1,089	1,097	1,141	1,164	1,428	1,191	955	605	714	-15%	1.6
China	881	1,663	902	42	579	3,218	848	750	848	-12%	3.1
Colombia	669	858	685	384	793	395	675	412	499	-17%	0.0
Thailand	564	754	664	757	875	814	553	610	510	20%	0.0
Guatemala	586	563	548	553	539	383	549	296	427	-31%	-1.2
Venezuela	239	404	277	190	162	193	329	126	227	-45%	0.0
European Union	971	675	627	736	1,014	747	314	322	219	47%	0.0
Peru	276	642	299	367	278	164	301	186	332	-44%	6.5
Honduras	260	286	233	302	305	284	297	305	274	11%	40.0
Italy	824	455	425	528	937	639	285	268	190	41%	0.0
El Salvador	182	240	295	286	265	188	272	99	244	-60%	1.6
Dominican Republic	340	409	344	282	281	258	272	241	200	20%	2.5
Haiti	84	106	108	117	131	70	183	14	122	-88%	0.0
Jamaica	198	165	159	162	185	179	173	136	135	0%	0.1
Vietnam	262	192	208	251	630	522	156	252	132	90%	0.5
All Wheat Total Sales	20,737	28,396	23,724	25,819	26,900	25,644	19,409	15,534	16,528	-6%	473.1
Top 20 as a % of Total	83%	72%	77%	72%	81%	86%	93%	81%	91%		93%
Hard Red Winter	2015/16	2016/17	2017/18	2018/19	2019/20	2020/21	2021/22	2022/23	2021/22	year change	week change
Mexico	1,111	1,959	2,027	2,136	2,612	2,333	2,241	1,170	1,748	-33%	54.5
Nigeria	1,042	1,177	836	1,142	1,013	1,052	1,097	456	1,170	-61%	29.2
Japan	879	979	1,020	956	937	875	910	680	756	-10%	0.7
Colombia	219	607	400	125	505	156	393	165	279	-41%	0.0
South Korea	194	241	282	308	377	303	293	235	234	0%	30.3
Taiwan	342	358	344	380	483	371	291	145	235	-39%	0.6
Venezuela	67	192	240	178	118	144	268	115	177	-35%	0.0
Guatemala	285	253	251	246	293	162	266	102	214	-52%	0.0
China	2	277	49	0	302	1,228	198	0	198	-100%	0.0
Philippines	120	49	98	33	100	40	196	0	195	-100%	0.0
Dominican Republic	133	138	141	140	156	120	190	136	143	-5%	0.0
Honduras	36	38	44	66	133	138	138	145	146	-1%	21.0
Peru	116	470	122	85	110	0	144	0	180	-100%	0.0
Haiti	68	86	108	110	127	70	130	14	94	-85%	0.0
Nicaragua	23	32	0	0	1	37	119	23	73	-68%	0.0
El Salvador	65	101	138	120	105	57	118	41	91	-55%	0.0
Thailand	118	180	141	145	217	146	107	81	99	-19%	0.0
Ecuador	39	92	133	70	350	201	35	36	29	23%	0.0
Chile	110	420	161	89	239	229	35	97	14	595%	0.0
Brazil	338	1,155	73	189	450	513	33	188	33	469%	0.0
Total Unknown	109	140	29	181	44	0	58	199	288	-31%	-30.0
HRW Total Sales	5,981	11,912	9,311	9,385	10,170	8,724	7,481	4,255	6,501	-35%	106.8
Top 20 as a % of Total	89%	74%	71%	69%	85%	94%	97%	90%	94%		128%
Hard Red Spring	2015/16	2016/17	2017/18	2018/19	2019/20	2020/21	2021/22	2022/23	2021/22	year change	week change
Philippines	1,166	1,697	1,332	1,847	1,973	1,866	1,498	970	1,317	-26%	45.7
Japan	862	1,078	1,077	916	1,114	966	812	505	675	-25%	32.0
Mexico	315	323	128	221	386	628	595	683	366	86%	43.6
Taiwan	612	595	652	624	767	664	550	391	388	1%	1.0
South Korea	376	415	440	481	550	432	406	352	324	9%	38.5
Thailand	261	347	287	371	387	363	234	240	217	11%	0.0
Nigeria	85	90	42	37	147	123	206	125	97	29%	0.0
European Union	503	452	395	446	307	220	173	210	117	79%	0.0
Italy	376	232	255	275	275	171	163	156	108	44%	0.0
Guatemala	119	134	128	133	108	66	114	29	75	-61%	0.0
Malaysia	117	159	147	235	185	223	103	22	82	-74%	0.0
Honduras	125	132	80	131	97	97	96	86	92	-6%	16.0
Jamaica	121	90	82	81	91	91	87	66	69	-4%	0.4
El Salvador	74	77	84	102	98	52	79	12	75	-84%	0.0
Vietnam	93	100	54	186	413	315	76	171	60	183%	0.5
Panama	68	56	65	68	66	68	74	81	50	62%	0.0
Trinidad and Tobago	56	68	63	82	58	43	67	57	55	5%	0.0
Haiti	17	21	0	7	4	0	53	0	28	-100%	0.0
Venezuela	162	198	0	0	33	34	47	5	41	-88%	0.0
Leeward/Windward Islands	42	46	38	39	32	37	41	21	36	-42%	0.2
Total Unknown	249	250	168	59	87	21	14	117	162	-28%	0.0
HRS Total Sales	6,907	8,584	6,174	7,153	7,969	7,789	5,483	4,704	4,428	6%	181.0
Top 20 as a % of Total	80%	74%	87%	88%	89%	83%	100%	89%	97%		98%



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	1,000 metric tons							2022/23	2021/22		
Soft Red Winter	2015/16	2016/17	2017/18	2018/19	2019/20	2020/21	2021/22	2022/23	2021/22		
Mexico	970	1,004	733	917	815	645	929	768	777	-1%	25.9
China	81	16	4	0	0	185	354	157	354	-56%	0.0
Colombia	409	229	274	259	288	232	269	201	214	-6%	0.0
Nigeria	306	226	245	272	173	51	222	77	214	-64%	0.0
Peru	125	144	155	175	162	113	157	186	152	-	6.5
Indonesia	2	0	0	222	2	7	116	0	60	-100%	0.0
Ecuador	343	178	100	197	112	47	97	197	69	185%	0.0
Guatemala	21	26	21	29	22	19	88	103	62	67%	-1.2
Costa Rica	79	45	60	59	78	66	83	50	50	1%	0.0
Jamaica	77	75	78	75	78	73	71	56	58	-3%	-0.5
Brazil	174	55	55	79	98	49	63	89	63	42%	0.0
Dominican Republic	107	108	114	110	116	81	52	93	35	169%	2.5
United Arab Emirates	26	54	36	32	36	11	44	25	44	-43%	0.0
El Salvador	10	16	24	9	5	5	41	21	45	-54%	1.6
Panama	76	32	39	39	42	35	38	35	26	-	0.0
Honduras	99	116	108	105	75	49	38	74	37	101%	3.0
Chile	109	13	8	46	89	29	36	31	21	43%	0.0
Trinidad and Tobago	36	35	38	49	40	32	35	27	32	-17%	0.0
Canada	0	3	7	29	41	49	33	0	28	-100%	0.0
South Africa	56	29	39	23	36	24	19	35	11	234%	0.0
Total Unknown	15	68	132	23	67	0	40	121	97	25%	0.0
SRW Total Sales	3,219	2,526	2,513	3,323	2,453	1,841	2,874	2,424	2,489	-3%	34.0
Top 20 as a % of Total	96%	95%	85%	82%	94%	98%	97%	92%	94%	-	111%
White	2015/16	2016/17	2017/18	2018/19	2019/20	2020/21	2021/22	2022/23	2021/22	year change	week change
Philippines	879	1,040	1,174	1,323	1,511	1,291	1,057	795	934	-15%	25.1
Japan	812	784	829	889	701	644	620	571	516	11%	14.8
South Korea	565	767	806	645	727	1,135	558	529	456	16%	43.2
China	51	228	307	8	131	1,061	296	462	296	56%	3.1
Nigeria	28	84	30	160	219	237	248	34	215	-	0.0
Thailand	180	227	236	241	271	305	210	288	191	51%	0.0
Taiwan	132	145	144	144	168	139	109	69	85	-19%	0.0
Guatemala	147	134	132	127	114	124	72	57	71	-19%	0.0
Vietnam	93	58	105	52	136	157	63	67	55	22%	0.0
El Salvador	33	47	49	56	57	74	34	25	34	-26%	0.0
Singapore	32	56	67	67	46	61	32	22	29	-22%	0.0
Canada	5	1	10	13	8	9	30	10	20	-50%	1.4
Malaysia	48	49	61	54	51	46	20	13	21	-39%	0.0
Indonesia	166	457	599	870	466	493	7	299	7	-	0.0
Hong Kong	5	6	6	5	5	3	4	2	2	-	0.1
Mexico	3	16	84	35	56	94	2	24	2	-	0.1
Burma	3	16	11	7	29	25	2	0	0	-	0.0
Ecuador	0	0	0	0	23	53	0	25	0	-	0.0
Yemen	447	317	263	445	385	347	0	157	0	-	0.0
Chile	24	87	132	121	49	115	0	174	0	-	0.0
Total Unknown	163	222	175	37	36	0	13	230	12	-	65.0
White Wheat Total Sales	3,929	4,846	5,321	5,454	5,342	6,607	3,376	3,862	2,944	31%	152.9
Top 20 as a % of Total	93%	93%	95%	96%	96%	97%	100%	94%	100%	-	57%
Durum	2015/16	2016/17	2017/18	2018/19	2019/20	2020/21	2021/22	2022/23	2021/22	year change	week change
European Union	468	223	170	290	707	526	141	112	101	11%	0.0
Italy	448	223	170	253	662	468	122	112	82	37%	0.0
Algeria	90	190	189	129	107	82	34	111	33	238%	0.0
Spain	20	0	0	9	0	9	19	0	19	-100%	0.0
Japan	1	14	5	12	6	10	11	1	8	-86%	0.0
Guatemala	14	15	16	17	3	11	9	4	6	-37%	0.0
Mexico	0	2	0	0	0	6	1	0	0	-	0.0
Panama	10	5	5	8	10	12	1	5	1	329%	-1.5
Total Unknown	3	0	0	0	5	0	0	55	18	205%	0.0
Durum Total Sales	702	527	405	504	966	683	196	288	167	72%	-1.5
Top 8 as a % of Total	84%	85%	95%	85%	82%	88%	100%	100%	100%	-	100%



U.S. Wheat Commercial Sales Regional Summary

Regions and Countries	2022/23 1,000 metric tons						2021/22 1,000 metric tons					
	Total	HRW	SRW	HRS	White	Durum	Total	HRW	SRW	HRS	White	Durum
East Africa												
Burundi	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Kenya	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Tanzania	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Summary Of Total	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Ytd Export Sales Change	0.0	0.0	0.0	0.0	0.0	0.0						
Percent Change	-	-	-	-	-	-						
Subsahara Africa												
Angola	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Burkina	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Cameroon	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Congo DR	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Cote d'Ivoire	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Gabon	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Gambia	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Ghana	46.6	46.6	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Guinea	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Liberia	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Malawi	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Mali	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Mozambique	2.7	0.0	2.7	0.0	0.0	0.0	13.2	8.8	4.4	0.0	0.0	0.0
Namibia	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Niger	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Nigeria	692.3	456.4	76.6	125.2	34.1	0.0	1,696.7	1,169.8	214.4	97.3	215.2	0.0
Rwanda	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Senegal	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Sierra Leone	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
South Africa	35.1	0.0	35.1	0.0	0.0	0.0	10.5	0.0	10.5	0.0	0.0	0.0
Swaziland	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Togo	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Uganda	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Zambia	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Zimbabwe	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Summary Of Total	776.6	503.0	114.3	125.2	34.1	0.0	1,720.4	1,178.6	229.3	97.3	215.2	0.0
Ytd Export Sales Change	(943.7)	(675.6)	(114.9)	28.0	(181.1)	0.0						
Percent Change	-55%	-57%	-50%	29%	-84%	-						

Region Summary	Total	HRW	SRW	HRS	White	Durum	YR Change	% Change
Mexico/Cent. Amer./Caribbean	4,276.4	1,810.4	1,252.8	1,082.6	122.5	8.0	-733.9	-15%
South America	1,446.2	486.4	702.9	58.3	198.5	0.0	355.0	33%
North Asia	3,488.8	1,060.0	10.3	1,248.2	1,169.2	1.1	-196.6	-5%
Hong Kong/China	752.3	0.0	156.7	131.4	464.1	0.0	-98.1	-12%
South Asia	2,998.1	94.3	9.5	1,410.2	1,484.2	0.0	-301.0	-9%
Europe	326.3	0.0	0.0	214.0	0.0	112.3	107.5	49%
Middle East/North Africa	751.4	102.5	56.9	321.0	159.6	111.5	674.4	876%
East Africa	0.0	0.0	0.0	0.0	0.0	0.0	0.0	-
Subsahara Africa	776.6	503.0	114.3	125.2	34.1	0.0	-943.7	-55%
All Regions Total	14,816.0	4,056.5	2,303.4	4,590.9	3,632.2	232.9	-1,136.4	-6%

Total Sales (year to date)	Total	HRW	SRW	HRS	White	Durum	Total	HRW	SRW	HRS	White	Durum
All Regions Total	14,816.0	4,056.5	2,303.4	4,590.9	3,632.2	232.9	15,952.4	6,212.7	2,392.4	4,265.9	2,932.3	149.2
Total Unknown	721.7	198.5	121.0	117.0	230.0	55.2	575.7	288.0	96.5	161.7	11.5	18.1
Total Sales (All Regions and Unknown)	15,537.7	4,255.0	2,424.4	4,707.9	3,862.2	288.1	16,528.1	6,500.7	2,488.9	4,427.6	2,943.8	167.3
Total Year Change	(944.4)	(2,245.7)	(64.4)	276.4	918.4	120.9						
Percent Change	-6%	-35%	-3%	6%	31%	72%						

Source: U.S. Department of Agriculture, Foreign Agricultural Service, Weekly Export Sales Report

