



U.S. Wheat Commercial Sales as of July 13, 2023

Top 20 importers ranked by total 2022/23 sales	Total historic marketing year sales (June 1 to May 31)							Marketing year-to-date		change from last year	change from last week
	1,000 metric tons							2023/24	2022/23		
All Wheat	2016/17	2017/18	2018/19	2019/20	2020/21	2021/22	2022/23	2023/24	2022/23		
Mexico	3,304	2,972	3,308	3,868	3,707	3,768	3,226	3,015	1,254	-19%	35.2
Philippines	2,786	2,604	3,234	3,584	3,197	2,751	2,196	647	1,076	-40%	0.0
Japan	2,864	2,931	2,784	2,780	2,495	2,353	2,185	656	707	-7%	49.3
South Korea	1,429	1,602	1,440	1,657	1,874	1,259	1,316	394	539	-27%	1.5
China	1,663	902	42	579	3,218	848	1,167	17	273	-94%	0.0
Taiwan	1,097	1,141	1,164	1,428	1,191	955	851	339	216	57%	1.7
Nigeria	1,642	1,171	1,648	1,591	1,463	1,773	808	100	393	-75%	0.0
Thailand	754	664	757	875	814	553	645	105	125	-16%	0.0
Colombia	858	685	384	793	395	675	553	79	272	-71%	-0.9
European Union	675	627	736	1,014	747	314	376	29	162	-82%	0.0
Ecuador	270	238	269	520	346	156	370	134	124	8%	6.5
Iraq	0	671	674	262	0	0	367	0	0	-	0.0
Vietnam	192	208	251	630	522	0	361	100	93	8%	0.0
Indonesia	1,204	1,141	1,622	1,062	1,010	0	345	73	11	-	0.0
Italy	455	425	528	937	639	0	322	29	122	-76%	0.0
Dominican Republic	409	344	282	281	258	0	321	71	101	-30%	10.8
Honduras	286	233	302	305	284	0	320	123	161	-24%	1.8
Chile	536	301	282	396	383	0	309	143	202	-29%	78.2
Brazil	1,237	128	268	548	562	0	282	90	174	-48%	33.0
Guatemala	563	548	553	539	383	0	266	88	164	-46%	0.0
All Wheat Total Sales	28,396	23,724	25,819	26,900	25,644	19,409	18,636	5,188	7,585	-32%	170.7
Top 20 as a % of Total	78%	82%	79%	88%	92%	79%	89%	82%	81%		127%
Hard Red Winter	2016/17	2017/18	2018/19	2019/20	2020/21	2021/22	2022/23	2023/24	2022/23	year change	week change
Mexico	1,959	2,027	2,136	2,612	2,333	2,241	1,503	319	480	-34%	22.0
Japan	979	1,020	956	937	875	910	886	238	296	-20%	28.7
Nigeria	1,177	836	1,142	1,013	1,052	1,097	554	50	294	-83%	0.0
South Korea	241	282	308	377	303	293	287	92	103	-11%	1.5
Dominican Republic	138	141	140	156	120	190	201	56	64	-11%	7.8
Taiwan	358	344	380	483	371	291	190	76	43	78%	0.0
Brazil	1,155	73	189	450	513	33	188	0	164	-100%	0.0
Colombia	607	400	125	505	156	393	166	13	122	-90%	0.0
Venezuela	192	240	178	118	144	268	166	44	21	107%	0.0
Iraq	0	671	674	210	0	0	157	0	0	-	0.0
Honduras	38	44	66	133	138	163	157	16	65	-76%	0.2
Guatemala	253	251	246	293	162	266	102	0	83	-100%	0.0
Chile	420	161	89	239	229	35	97	20	90	-78%	1.8
Thailand	180	141	145	217	146	107	90	18	11	61%	0.0
Nicaragua	32	0	0	1	37	119	51	0	23	-100%	0.0
Ghana	0	0	35	19	0	26	47	0	0	-	0.0
El Salvador	101	138	120	105	57	118	41	0	30	-100%	0.0
Ecuador	92	133	70	350	201	35	36	0	26	-100%	0.0
Haiti	86	108	110	127	70	130	33	7	7	2%	0.0
Panama	24	30	29	28	33	32	30	10	24	-61%	0.0
Total Unknown	140	29	181	44	0	58	60	76	206	-63%	-8.0
HRW Total Sales	11,912	9,311	9,385	10,170	8,724	7,481	5,108	1,041	2,177	-52%	54.0
Top 20 as a % of Total	67%	76%	76%	82%	80%	90%	98%	92%	89%		115%
Hard Red Spring	2016/17	2017/18	2018/19	2019/20	2020/21	2021/22	2022/23	2023/24	2022/23	year change	week change
Philippines	1,697	1,332	1,847	1,973	1,866	1,498	1,246	398	640	-38%	0.0
Mexico	323	128	221	386	628	595	760	334	281	19%	12.2
Japan	1,078	1,077	916	1,114	966	812	645	203	182	12%	20.5
Taiwan	595	652	624	767	664	550	560	217	151	44%	1.7
South Korea	415	440	481	550	432	406	429	142	226	-37%	0.0
Thailand	347	287	371	387	363	234	266	51	46	10%	0.0
Vietnam	100	54	186	413	315	76	239	79	50	59%	0.0
European Union	452	395	446	307	220	173	211	13	84	-84%	0.0
Iraq	0	0	0	52	0	0	210	0	0	-	0.0
Egypt	60	0	50	101	0	0	181	0	66	-100%	0.0
Italy	232	255	275	275	171	163	157	13	44	-69%	0.0
Nigeria	90	42	37	147	123	206	143	0	12	-100%	0.0
China	1,143	543	34	146	745	0	131	0	65	-100%	0.0
Jamaica	90	82	81	91	91	87	91	26	50	-49%	0.0
Honduras	132	80	131	97	97	96	89	53	46	15%	0.0
Panama	56	65	68	66	68	74	85	23	67	-65%	0.0
Trinidad and Tobago	68	63	82	58	43	67	73	18	32	-44%	0.0
Colombia	5	12	0	0	0	13	61	14	14	7%	0.0
Leeward/Windward Islands	46	38	39	32	37	41	40	4	14	-71%	0.0
Burma	17	13	73	42	76	9	38	0	0	-	0.0
Total Unknown	250	168	59	87	21	14	18	107	136	-21%	11.0
HRS Total Sales	8,584	6,174	7,153	7,969	7,789	5,483	5,704	1,697	2,195	-23%	46.8
Top 20 as a % of Total	81%	90%	83%	88%	89%	93%	99%	94%	94%		74%



U.S. Wheat Commercial Sales as of July 13, 2023

Top 20 importers ranked by total 2022/23 sales	Total historic marketing year sales (June 1 to May 31)								Marketing year-to-date		change from last year	change from last week
	1,000 metric tons								2023/24	2022/23		
Soft Red Winter	2016/17	2017/18	2018/19	2019/20	2020/21	2021/22	2022/23	2023/24	2022/23			
Mexico	1,004	733	917	815	645	929	939	357	493	-28%	0.9	
Colombia	229	274	259	288	232	269	325	52	136	-62%	-0.9	
Ecuador	178	100	197	112	47	97	279	134	98	37%	6.5	
China	16	4	0	0	185	354	166	17	143	-88%	0.0	
Peru	144	155	175	162	113	157	153	98	88	11%	-5.5	
Dominican Republic	108	114	110	116	81	52	111	15	38	-60%	3.0	
Brazil	55	55	79	98	49	63	89	90	10	-	33.0	
Nigeria	226	245	272	173	51	222	77	50	64	-22%	0.0	
Jamaica	75	78	75	78	73	71	75	18	38	-52%	0.0	
Honduras	116	108	105	75	49	38	74	55	51	7%	1.6	
Guatemala	26	21	29	22	19	88	73	88	41	118%	0.0	
Costa Rica	45	60	59	78	66	83	69	15	23	-35%	0.0	
El Salvador	16	24	9	5	5	41	44	21	14	58%	0.0	
Trinidad and Tobago	35	38	49	40	32	35	43	11	7	60%	0.0	
Panama	32	39	39	42	35	38	37	15	28	-48%	0.0	
South Africa	29	39	23	36	24	19	35	0	0	-	0.0	
Morocco	0	28	0	0	0	0	32	0	0	-	0.0	
Chile	13	8	46	89	29	36	31	96	25	292%	48.9	
United Arab Emirates	54	36	32	36	11	44	27	0	0	-	0.0	
Venezuela	14	37	12	4	0	13	22	16	0	-	0.0	
Total Unknown	68	132	23	67	0	40	80	229	191	20%	-69.0	
SRW Total Sales	2,526	2,513	3,323	2,453	1,841	2,874	2,845	1,405	1,499	-6%	21.7	
Top 20 as a % of Total	96%	87%	75%	93%	95%	92%	95%	82%	86%		402%	
White	2016/17	2017/18	2018/19	2019/20	2020/21	2021/22	2022/23	2023/24	2022/23	year change	week change	
Philippines	1,040	1,174	1,323	1,511	1,291	1,057	949	249	436	-43%	0.0	
China	228	307	8	131	1,061	296	870	0	65	-100%	0.0	
Japan	784	829	889	701	644	620	640	215	230	-6%	0.0	
South Korea	767	806	645	727	1,135	558	599	159	210	-24%	0.0	
Indonesia	457	599	870	466	493	7	335	63	11	471%	0.0	
Thailand	227	236	241	271	305	210	289	36	68	-46%	0.0	
Yemen	317	263	445	385	347	0	207	54	110	-51%	0.0	
Chile	87	132	121	49	115	0	174	28	80	-66%	27.5	
Vietnam	58	105	52	136	157	63	103	17	36	-53%	0.0	
Taiwan	145	144	144	168	139	109	98	42	22	88%	0.0	
Guatemala	134	132	127	114	124	72	57	0	34	-100%	0.0	
Ecuador	0	0	0	23	53	0	55	0	0	-	0.0	
Singapore	56	67	67	46	61	32	42	18	22	-18%	0.0	
Nigeria	84	30	160	219	237	248	34	0	24	-100%	0.0	
Mexico	16	84	35	56	94	2	25	0	0	-	0.0	
El Salvador	47	49	56	57	74	34	25	0	0	-	0.0	
Malaysia	49	61	54	51	46	20	18	3	6	-51%	0.0	
Canada	1	10	13	8	9	30	11	2	7	-75%	0.7	
Peru	0	0	0	0	19	0	11	0	0	-	0.0	
Burma	16	11	7	29	25	2	10	0	0	-	0.0	
Total Unknown	222	175	37	36	0	13	3	58	203	-71%	0.0	
White Wheat Total Sales	4,846	5,321	5,454	5,342	6,607	3,376	4,568	965	1,571	-39%	28.2	
Top 20 as a % of Total	93%	95%	96%	96%	97%	100%	100%	92%	87%		100%	
Durum	2016/17	2017/18	2018/19	2019/20	2020/21	2021/22	2022/23	2023/24	2022/23	year change	week change	
European Union	223	170	290	707	526	141	165	16	78	-80%	0.0	
Italy	223	170	253	662	468	122	165	16	78	-80%	0.0	
Algeria	190	189	129	107	82	34	165	20	0	-	20.0	
Tunisia	0	0	0	42	19	0	56	0	0	-	0.0	
Japan	14	5	12	6	10	11	4	0	0	-	0.0	
Guatemala	15	16	17	3	11	9	4	0	0	-	0.0	
Panama	5	5	8	10	12	1	3	3	0	-	0.0	
South Korea	0	0	0	0	0	0	0	0	0	-	0.0	
Total Unknown	0	0	0	5	0	0	15	35	64	-45%	0.0	
Durum Total Sales	527	405	504	966	683	196	411	80	142	-44%	20.0	
Top 8 as a % of Total	85%	95%	83%	86%	88%	90%	96%	48%	55%		100%	



U.S. Wheat Commercial Sales Regional Summary

Regions and Countries	2023/24 1,000 metric tons						2022/23 1,000 metric tons					
	Total	HRW	SRW	HRS	White	Durum	Total	HRW	SRW	HRS	White	Durum
East Africa												
Burundi	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Kenya	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Tanzania	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Summary Of Total	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Ytd Export Sales Change	0.0	0.0	0.0	0.0	0.0	0.0						
Percent Change	-	-	-	-	-	-						
Subsahara Africa												
Angola	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Burkina	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Cameroon	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Congo DR	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Cote d'Ivoire	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Gabon	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Gambia	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Ghana	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Guinea	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Liberia	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Malawi	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Mali	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Mozambique	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Namibia	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Niger	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Nigeria	100.1	50.1	50.0	0.0	0.0	0.0	393.2	293.5	64.0	12.0	23.7	0.0
Rwanda	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Senegal	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Sierra Leone	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
South Africa	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Swaziland	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Togo	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Uganda	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Zambia	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Zimbabwe	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Summary Of Total	100.1	50.1	50.0	0.0	0.0	0.0	393.2	293.5	64.0	12.0	23.7	0.0
Ytd Export Sales Change	(293.1)	(243.4)	(14.0)	(12.0)	(23.7)	0.0						
Percent Change	-75%	-83%	-22%	-100%	-100%	-						

Region Summary	Total	HRW	SRW	HRS	White	Durum	YR Change	% Change
Mexico/Cent. Amer./Caribbean	1,553.9	454.4	622.0	466.6	1.8	9.2	-568.1	-27%
South America	544.5	32.3	470.2	14.5	27.5	0.0	-315.4	-37%
North Asia	1,389.5	406.3	4.4	562.3	416.6	0.0	-72.1	-5%
Hong Kong/China	18.1	0.0	17.3	0.0	0.8	0.0	-256.2	-93%
South Asia	973.7	22.1	12.5	533.0	406.0	0.0	-362.0	-27%
Europe	29.1	0.0	0.0	13.4	0.0	15.7	-132.5	-82%
Middle East/North Africa	73.8	0.0	0.0	0.0	53.8	20.0	-102.2	-58%
East Africa	0.0	0.0	0.0	0.0	0.0	0.0	0.0	-
Subsahara Africa	100.1	50.1	50.0	0.0	0.0	0.0	-293.1	-75%
All Regions Total	4,682.8	965.2	1,176.4	1,589.8	906.5	44.9	-2,101.5	-32%

Total Sales (year to date)	Total	HRW	SRW	HRS	White	Durum	Total	HRW	SRW	HRS	White	Durum
All Regions Total	4,682.8	965.2	1,176.4	1,589.8	906.5	44.9	6,784.3	1,970.6	1,308.0	2,059.6	1,368.1	78.0
Total Unknown	505.4	76.0	229.0	107.0	58.0	35.4	800.5	206.4	191.0	135.8	202.9	64.4
Total Sales (All Regions and Unknown)	5,188.2	1,041.2	1,405.4	1,696.8	964.5	80.3	7,584.8	2,177.0	1,499.0	2,195.4	1,571.0	142.4
Total Year Change	(2,396.7)	(1,135.8)	(93.7)	(498.6)	(606.5)	(62.1)						
Percent Change	-32%	-52%	-6%	-23%	-39%	-44%						

Source: U.S. Department of Agriculture, Foreign Agricultural Service, Weekly Export Sales Report

