



U.S. Wheat Commercial Sales as of October 26, 2023

Top 20 importers ranked by total 2022/23 sales	Total historic marketing year sales (June 1 to May 31)							Marketing year-to-date		change from last year	change from last week
	1,000 metric tons							2023/24	2022/23		
All Wheat	2016/17	2017/18	2018/19	2019/20	2020/21	2021/22	2022/23	2023/24	2022/23		
Mexico	3,304	2,972	3,308	3,868	3,707	3,768	3,226	1,894	2,130	-11%	23.6
Philippines	2,786	2,604	3,234	3,584	3,197	2,751	2,196	1,697	1,584	7%	25.0
Japan	2,864	2,931	2,784	2,780	2,495	2,353	2,185	1,166	1,250	-7%	0.2
South Korea	1,429	1,602	1,440	1,657	1,874	1,259	1,316	728	818	-11%	3.2
China	1,663	902	42	579	3,218	848	1,167	813	616	32%	0.0
Taiwan	1,097	1,141	1,164	1,428	1,191	955	851	709	457	55%	53.2
Nigeria	1,642	1,171	1,648	1,591	1,463	1,773	808	189	605	-69%	0.0
Thailand	754	664	757	875	814	553	645	281	392	-28%	57.0
Colombia	858	685	384	793	395	675	553	185	405	-54%	2.9
European Union	675	627	736	1,014	747	314	376	160	202	-21%	32.0
Ecuador	270	238	269	520	346	156	370	219	233	-6%	0.0
Iraq	0	671	674	262	0	0	367	0	105	-100%	0.0
Vietnam	192	208	251	630	522	156	361	250	206	21%	0.0
Indonesia	1,204	1,141	1,622	1,062	1,010	122	345	256	299	-14%	0.0
Italy	455	425	528	937	639	285	322	106	171	-38%	31.5
Dominican Republic	409	344	282	281	258	272	321	137	218	-37%	13.0
Honduras	286	233	302	305	284	297	320	216	252	-14%	6.0
Chile	536	301	282	396	383	85	309	233	224	4%	0.0
Brazil	1,237	128	268	548	562	96	282	105	282	-63%	0.0
Guatemala	563	548	553	539	383	549	266	79	305	-74%	0.0
All Wheat Total Sales	28,396	23,724	25,819	26,900	25,644	19,409	18,636	11,362	12,171	-7%	275.6
Top 20 as a % of Total	78%	82%	79%	88%	92%	89%	89%	83%	88%		
Hard Red Winter	2016/17	2017/18	2018/19	2019/20	2020/21	2021/22	2022/23	2023/24	2022/23	year change	week change
Mexico	1,959	2,027	2,136	2,612	2,333	2,241	1,503	621	892	-30%	10.2
Japan	979	1,020	956	937	875	910	886	427	484	-12%	0.0
Nigeria	1,177	836	1,142	1,013	1,052	1,097	554	134	358	-62%	0.0
South Korea	241	282	308	377	303	293	287	169	180	-6%	1.0
Dominican Republic	138	141	140	156	120	190	201	93	117	-21%	13.0
Taiwan	358	344	380	483	371	291	190	157	107	46%	11.7
Brazil	1,155	73	189	450	513	33	188	0	188	-100%	0.0
Colombia	607	400	125	505	156	393	166	18	163	-89%	0.0
Venezuela	192	240	178	118	144	268	166	59	85	-30%	0.0
Iraq	0	671	674	210	0	0	157	0	53	-100%	0.0
Honduras	38	44	66	133	138	163	157	37	106	-65%	0.0
Guatemala	253	251	246	293	162	266	102	0	102	-100%	0.0
Chile	420	161	89	239	229	35	97	20	97	-80%	0.0
Thailand	180	141	145	217	146	107	90	45	49	-8%	6.5
Nicaragua	32	0	0	1	37	119	51	30	23	29%	0.0
Ghana	0	0	35	19	0	26	47	0	47	-100%	0.0
El Salvador	101	138	120	105	57	118	41	0	41	-100%	0.0
Ecuador	92	133	70	350	201	35	36	0	36	-100%	0.0
Haiti	86	108	110	127	70	130	33	55	7	-	15.0
Panama	24	30	29	28	33	32	30	28	28	0%	0.0
Total Unknown	140	29	181	44	0	58	60	119	149	-21%	0.0
HRW Total Sales	11,912	9,311	9,385	10,170	8,724	7,481	5,108	2,069	3,353	-38%	57.5
Top 20 as a % of Total	67%	76%	76%	82%	80%	90%	98%	92%	94%		
Hard Red Spring	2016/17	2017/18	2018/19	2019/20	2020/21	2021/22	2022/23	2023/24	2022/23	year change	week change
Philippines	1,697	1,332	1,847	1,973	1,866	1,498	1,246	1,001	889	13%	0.0
Mexico	323	128	221	386	628	595	760	708	559	27%	5.4
Japan	1,078	1,077	916	1,114	966	812	645	401	338	19%	0.2
Taiwan	595	652	624	767	664	550	560	447	296	51%	31.5
South Korea	415	440	481	550	432	406	429	249	274	-9%	1.1
Thailand	347	287	371	387	363	234	266	143	163	-13%	31.5
Vietnam	100	54	186	413	315	76	239	187	134	39%	0.0
European Union	452	395	446	307	220	173	211	88	129	-32%	31.5
Iraq	0	0	0	52	0	0	210	0	53	-100%	0.0
Egypt	60	0	50	101	0	0	181	20	66	-70%	0.0
Italy	232	255	275	275	171	163	157	55	98	-44%	31.5
Nigeria	90	42	37	147	123	206	143	0	137	-100%	0.0
China	1,143	543	34	146	745	0	131	98	131	-25%	0.0
Jamaica	90	82	81	91	91	87	38	62	62	-38%	0.0
Honduras	132	80	131	97	97	96	89	93	70	33%	0.0
Panama	56	65	68	66	68	74	85	66	79	-17%	0.2
Trinidad and Tobago	68	63	82	58	43	67	73	23	45	-50%	0.0
Colombia	5	12	0	0	0	13	61	16	44	-63%	2.0
Leeward/Windward Islands	46	38	39	32	37	41	40	12	21	-44%	0.0
Burma	17	13	73	42	76	9	38	19	6	246%	0.0
Total Unknown	250	168	59	87	21	14	18	84	14	493%	32.0
HRS Total Sales	8,584	6,174	7,153	7,969	7,789	5,483	5,704	3,923	3,618	8%	136.9
Top 20 as a % of Total	81%	90%	83%	88%	89%	93%	99%	93%	99%		



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Top 20 importers ranked by total 2022/23 sales	Total historic marketing year sales (June 1 to May 31)							Marketing year-to-date		change from last year	change from last week
	1,000 metric tons							2023/24	2022/23		
Soft Red Winter	2016/17	2017/18	2018/19	2019/20	2020/21	2021/22	2022/23	2023/24	2022/23		
Mexico	1,004	733	917	815	645	929	939	555	657	-16%	8.0
Colombia	229	274	259	288	232	269	325	150	198	-24%	0.9
Ecuador	178	100	197	112	47	97	279	219	197	11%	0.0
China	16	4	0	0	185	354	166	679	157	333%	0.0
Peru	144	155	175	162	113	157	153	169	124	36%	0.0
Dominican Republic	108	114	110	116	81	52	111	27	96	-71%	0.0
Brazil	55	55	79	98	49	63	89	105	89	19%	0.0
Nigeria	226	245	272	173	51	222	77	55	77	-29%	0.0
Jamaica	75	78	75	78	73	71	75	27	57	-52%	0.0
Honduras	116	108	105	75	49	38	74	85	76	12%	6.0
Guatemala	26	21	29	22	19	88	73	79	103	-23%	0.0
Costa Rica	45	60	59	78	66	83	69	41	50	-19%	0.0
El Salvador	16	24	9	5	5	41	44	49	17	194%	0.0
Trinidad and Tobago	35	38	49	40	32	35	43	17	20	-13%	0.0
Panama	32	39	39	42	35	38	37	52	35	48%	0.0
South Africa	29	39	23	36	24	19	35	11	27	-60%	0.0
Morocco	0	28	0	0	0	0	32	0	32	-100%	0.0
Chile	13	8	46	89	29	36	31	96	31	215%	0.0
United Arab Emirates	54	36	32	36	11	44	27	0	0	-	0.0
Venezuela	14	37	12	4	0	13	22	28	0	-	0.0
Total Unknown	68	132	23	67	0	40	80	139	84	65%	8.0
SRW Total Sales	2,526	2,513	3,323	2,453	1,841	2,874	2,845	2,668	2,165	23%	24.1
Top 20 as a % of Total	96%	87%	75%	93%	95%	92%	95%	92%	94%		
White	2016/17	2017/18	2018/19	2019/20	2020/21	2021/22	2022/23	2023/24	2022/23	year change	week change
Philippines	1,040	1,174	1,323	1,511	1,291	1,057	949	696	695	0%	25.0
China	228	307	8	131	1,061	296	870	0	328	-100%	0.0
Japan	784	829	889	701	644	620	640	320	417	-23%	0.0
South Korea	767	806	645	727	1,135	558	599	309	364	-15%	1.0
Indonesia	457	599	870	466	493	7	335	213	299	-29%	0.0
Thailand	227	236	241	271	305	210	289	93	178	-48%	19.0
Yemen	317	263	445	385	347	0	207	156	157	-1%	0.0
Chile	87	132	121	49	115	0	174	109	89	23%	0.0
Vietnam	58	105	52	136	157	63	103	47	60	-22%	0.0
Taiwan	145	144	144	168	139	109	98	98	54	81%	9.9
Guatemala	134	132	127	114	124	72	57	0	67	-100%	0.0
Ecuador	0	0	0	23	53	0	55	0	0	-	0.0
Singapore	56	67	67	46	61	32	42	38	22	71%	0.0
Nigeria	84	30	160	219	237	248	34	0	34	-100%	0.0
Mexico	16	84	35	56	94	2	25	5	23	-78%	0.0
El Salvador	47	49	56	57	74	34	25	0	15	-100%	0.0
Malaysia	49	61	54	51	46	20	18	10	13	-19%	0.0
Canada	1	10	13	8	9	30	11	6	8	-21%	0.0
Peru	0	0	0	0	19	0	11	0	0	-	0.0
Burma	16	11	7	29	25	2	10	10	0	-	0.0
Total Unknown	222	175	37	36	0	13	3	273	65	320%	0.0
White Wheat Total Sales	4,846	5,321	5,454	5,342	6,607	3,376	4,568	2,416	2,897	-17%	55.1
Top 20 as a % of Total	93%	95%	96%	96%	97%	100%	100%	87%	97%		
Durum	2016/17	2017/18	2018/19	2019/20	2020/21	2021/22	2022/23	2023/24	2022/23	year change	week change
European Union	223	170	290	707	526	141	165	72	73	-2%	0.0
Italy	223	170	253	662	468	122	165	51	73	-30%	0.0
Algeria	190	189	129	107	82	34	165	101	32	222%	22.1
Tunisia	0	0	0	42	19	0	56	0	0	-	0.0
Japan	14	5	12	6	10	11	4	3	1	146%	0.0
Guatemala	15	16	17	3	11	9	4	0	4	-100%	0.0
Panama	5	5	8	10	12	1	3	9	0	-	0.0
South Korea	0	0	0	0	0	0	0	0	0	-	0.0
Total Unknown	0	0	0	5	0	0	15	96	30	218%	-20.0
Durum Total Sales	527	405	504	966	683	196	411	287	139	106%	2.1
Top 8 as a % of Total	85%	95%	83%	86%	88%	90%	96%	57%	78%		



U.S. Wheat Commercial Sales Regional Summary

Regions and Countries	2023/24						2022/23					
	1,000 metric tons						1,000 metric tons					
East Africa	Total	HRW	SRW	HRS	White	Durum	Total	HRW	SRW	HRS	White	Durum
Burundi	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Kenya	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Tanzania	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Summary Of Total	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Ytd Export Sales Change	0.0	0.0	0.0	0.0	0.0	0.0						
Percent Change	-	-	-	-	-	-						
Subsahara Africa	Total	HRW	SRW	HRS	White	Durum	Total	HRW	SRW	HRS	White	Durum
Angola	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Burkina	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Cameroon	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Congo DR	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Cote d'Ivoire	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Gabon	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Gambia	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Ghana	0.0	0.0	0.0	0.0	0.0	0.0	46.6	46.6	0.0	0.0	0.0	0.0
Guinea	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Liberia	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Malawi	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Mali	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Mozambique	4.2	0.0	4.2	0.0	0.0	0.0	2.7	0.0	2.7	0.0	0.0	0.0
Namibia	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Niger	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Nigeria	189.1	134.3	54.7	0.0	0.0	0.0	605.1	357.7	76.6	136.7	34.1	0.0
Rwanda	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Senegal	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Sierra Leone	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
South Africa	11.0	0.0	11.0	0.0	0.0	0.0	27.4	0.0	27.4	0.0	0.0	0.0
Swaziland	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Togo	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Uganda	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Zambia	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Zimbabwe	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Summary Of Total	204.3	134.3	69.9	0.0	0.0	0.0	681.7	404.3	106.7	136.7	34.1	0.0
Ytd Export Sales Change	(477.5)	(269.9)	(36.7)	(136.7)	(34.1)	0.0						
Percent Change	-70%	-67%	-34%	-100%	-100%	-						

Region Summary	Total	HRW	SRW	HRS	White	Durum	YR Change	% Change
Mexico/Cent. Amer./Caribbean	2,989.1	929.2	992.7	1,031.0	21.1	15.2	-605.3	-17%
South America	910.3	38.2	738.6	24.2	109.3	0.0	-357.5	-28%
North Asia	2,603.4	753.0	22.5	1,098.2	726.9	2.7	78.7	3%
Hong Kong/China	814.4	35.0	679.3	98.3	1.9	0.0	196.6	32%
South Asia	2,671.7	60.9	25.4	1,458.3	1,127.2	0.0	123.4	5%
Europe	159.9	0.0	0.5	87.7	0.0	71.6	-42.2	-21%
Middle East/North Africa	298.8	0.0	0.0	41.2	156.2	101.4	-93.0	-24%
East Africa	0.0	0.0	0.0	0.0	0.0	0.0	0.0	-
Subsahara Africa	204.3	134.3	69.9	0.0	0.0	0.0	-477.5	-70%
All Regions Total	10,651.9	1,950.6	2,529.0	3,838.8	2,142.5	191.0	-1,176.7	-7%

Total Sales (year to date)	Total	HRW	SRW	HRS	White	Durum	Total	HRW	SRW	HRS	White	Durum
All Regions Total	10,651.9	1,950.6	2,529.0	3,838.8	2,142.5	191.0	11,828.6	3,203.4	2,081.0	3,603.4	2,831.8	109.2
Total Unknown	710.5	118.5	138.9	84.0	273.2	95.9	342.8	149.5	84.0	14.2	65.0	30.2
Total Sales (All Regions and Unknown)	11,362.4	2,069.1	2,668.0	3,922.9	2,415.7	286.8	12,171.4	3,352.8	2,165.0	3,617.5	2,896.8	139.3
Total Year Change	(809.0)	(1,283.8)	503.0	305.3	(481.1)	147.5						
Percent Change	-7%	-38%	23%	8%	-17%	106%						

Source: U.S. Department of Agriculture, Foreign Agricultural Service, Weekly Export Sales Report

