



U.S. Wheat Commercial Sales as of December 14, 2023

Top 20 importers ranked by total 2022/23 sales	Total historic marketing year sales (June 1 to May 31)							Marketing year-to-date		change from last year	change from last week
	1,000 metric tons							2023/24	2022/23		
All Wheat	2016/17	2017/18	2018/19	2019/20	2020/21	2021/22	2022/23	2023/24	2022/23		
Mexico	3,304	2,972	3,308	3,868	3,707	3,768	3,226	2,260	2,522	-10%	97.9
Philippines	2,786	2,604	3,234	3,584	3,197	2,751	2,196	2,003	1,715	17%	0.0
Japan	2,864	2,931	2,784	2,780	2,495	2,353	2,185	1,433	1,719	-17%	69.9
South Korea	1,429	1,602	1,440	1,657	1,874	1,259	1,316	975	1,005	-3%	21.2
China	1,663	902	42	579	3,218	848	1,167	2,195	616	256%	0.0
Taiwan	1,097	1,141	1,164	1,428	1,191	955	851	825	603	37%	1.3
Nigeria	1,642	1,171	1,648	1,591	1,463	1,773	808	189	687	-72%	0.0
Thailand	754	664	757	875	814	553	645	312	560	-44%	3.6
Colombia	858	685	384	793	395	675	553	212	412	-49%	0.6
European Union	675	627	736	1,014	747	314	376	199	303	-34%	0.0
Ecuador	270	238	269	520	346	156	370	222	254	-13%	0.0
Iraq	0	671	674	262	0	0	367	0	358	-100%	0.0
Vietnam	192	208	251	630	522	156	361	291	207	40%	2.0
Indonesia	1,204	1,141	1,622	1,062	1,010	122	345	389	299	30%	58.9
Italy	455	425	528	937	639	285	322	124	249	-50%	0.0
Dominican Republic	409	344	282	281	258	272	321	181	238	-24%	11.3
Honduras	286	233	302	305	284	297	320	247	265	-7%	1.4
Chile	536	301	282	396	383	85	309	264	309	-15%	0.0
Brazil	1,237	128	268	548	562	96	282	107	282	-62%	0.0
Guatemala	563	548	553	539	383	549	266	94	297	-68%	0.0
All Wheat Total Sales	28,396	23,724	25,819	26,900	25,644	19,409	18,636	14,857	14,923	0%	322.7
Top 20 as a % of Total	78%	82%	79%	88%	92%	89%	89%	84%	86%		83%
Hard Red Winter	2016/17	2017/18	2018/19	2019/20	2020/21	2021/22	2022/23	2023/24	2022/23	year change	week change
Mexico	1,959	2,027	2,136	2,612	2,333	2,241	1,503	743	1,111	-33%	32.4
Japan	979	1,020	956	937	875	910	886	458	679	-33%	6.9
Nigeria	1,177	836	1,142	1,013	1,052	1,097	554	134	427	-69%	0.0
South Korea	241	282	308	377	303	293	287	214	205	4%	1.6
Dominican Republic	138	141	140	156	120	190	201	115	136	-16%	3.5
Taiwan	358	344	380	483	371	291	190	187	144	30%	0.0
Brazil	1,155	73	189	450	513	33	188	0	188	-100%	0.0
Colombia	607	400	125	505	156	393	166	23	165	-86%	1.2
Venezuela	192	240	178	118	144	268	166	59	115	-48%	0.0
Iraq	0	671	674	210	0	0	157	0	103	-100%	0.0
Honduras	38	44	66	133	138	163	157	48	124	-62%	-0.3
Guatemala	253	251	246	293	162	266	102	0	102	-100%	0.0
Chile	420	161	89	239	229	35	97	20	97	-80%	0.0
Thailand	180	141	145	217	146	107	90	49	72	-32%	0.1
Nicaragua	32	0	0	1	37	119	51	30	23	29%	0.0
Ghana	0	0	35	19	0	26	47	0	47	-100%	0.0
El Salvador	101	138	120	105	57	118	41	0	41	-100%	0.0
Ecuador	92	133	70	350	201	35	36	0	36	-100%	0.0
Haiti	86	108	110	127	70	130	33	82	14	478%	0.0
Panama	24	30	29	28	33	32	30	27	29	-7%	0.0
Total Unknown	140	29	181	44	0	58	60	235	225	4%	-5.0
HRW Total Sales	11,912	9,311	9,385	10,170	8,724	7,481	5,108	2,547	4,130	-38%	40.3
Top 20 as a % of Total	67%	76%	76%	82%	80%	90%	98%	86%	93%		100%
Hard Red Spring	2016/17	2017/18	2018/19	2019/20	2020/21	2021/22	2022/23	2023/24	2022/23	year change	week change
Philippines	1,697	1,332	1,847	1,973	1,866	1,498	1,246	1,179	959	23%	0.0
Mexico	323	128	221	386	628	595	760	822	662	24%	0.8
Japan	1,078	1,077	916	1,114	966	812	645	512	473	8%	33.3
Taiwan	595	652	624	767	664	550	560	520	390	33%	1.3
South Korea	415	440	481	550	432	406	429	344	314	10%	12.6
Thailand	347	287	371	387	363	234	266	160	226	-29%	3.5
Vietnam	100	54	186	413	315	76	239	208	134	55%	0.0
European Union	452	395	446	307	220	173	211	110	210	-48%	0.0
Iraq	0	0	0	52	0	0	210	0	255	-100%	0.0
Egypt	60	0	50	101	0	0	181	55	66	-16%	0.0
Italy	232	255	275	275	171	163	157	55	156	-64%	0.0
Nigeria	90	42	37	147	123	206	143	0	125	-100%	0.0
China	1,143	543	34	146	745	0	131	98	131	-25%	0.0
Jamaica	90	82	81	91	91	87	91	51	65	-22%	0.0
Honduras	132	80	131	97	97	96	89	101	70	44%	0.7
Panama	56	65	68	66	68	74	85	54	80	-33%	0.0
Trinidad and Tobago	68	63	82	58	43	67	73	29	63	-55%	5.6
Colombia	5	12	0	0	0	13	61	32	45	-28%	0.0
Leeward/Windward Islands	46	38	39	32	37	41	40	18	21	-12%	0.0
Burma	17	13	73	42	76	9	38	34	8	354%	15.0
Total Unknown	250	168	59	87	21	14	18	20	95	-79%	-23.0
HRS Total Sales	8,584	6,174	7,153	7,969	7,789	5,483	5,704	4,719	4,510	5%	77.9
Top 20 as a % of Total	81%	90%	83%	88%	89%	93%	99%	93%	99%		93%



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	1,000 metric tons							2023/24	2022/23		
Soft Red Winter	2016/17	2017/18	2018/19	2019/20	2020/21	2021/22	2022/23	2023/24	2022/23		
Mexico	1,004	733	917	815	645	929	939	684	725	-6%	64.7
Colombia	229	274	259	288	232	269	325	157	201	-22%	-0.6
Ecuador	178	100	197	112	47	97	279	222	197	13%	0.0
China	16	4	0	0	185	354	166	1,909	157	-	0.0
Peru	144	155	175	162	113	157	153	187	168	11%	0.0
Dominican Republic	108	114	110	116	81	52	111	34	90	-63%	3.8
Brazil	55	55	79	98	49	63	89	107	89	20%	0.0
Nigeria	226	245	272	173	51	222	77	55	101	-46%	0.0
Jamaica	75	78	75	78	73	71	75	37	57	-35%	0.0
Honduras	116	108	105	75	49	38	74	98	71	38%	1.0
Guatemala	26	21	29	22	19	88	73	94	104	-10%	0.0
Costa Rica	45	60	59	78	66	83	69	45	50	-11%	-0.1
El Salvador	16	24	9	5	5	41	44	43	19	125%	0.0
Trinidad and Tobago	35	38	49	40	32	35	43	17	31	-44%	0.0
Panama	32	39	39	42	35	38	37	47	35	32%	0.0
South Africa	29	39	23	36	24	19	35	11	27	-60%	0.0
Morocco	0	28	0	0	0	0	32	0	32	-100%	0.0
Chile	13	8	46	89	29	36	31	103	31	236%	0.0
United Arab Emirates	54	36	32	36	11	44	27	3	25	-88%	0.0
Venezuela	14	37	12	4	0	13	22	31	6	415%	0.0
Total Unknown	68	132	23	67	0	40	80	269	124	117%	13.0
SRW Total Sales	2,526	2,513	3,323	2,453	1,841	2,874	2,845	4,228	2,384	77%	82.1
Top 20 as a % of Total	96%	87%	75%	93%	95%	92%	95%	92%	93%		84%
White	2016/17	2017/18	2018/19	2019/20	2020/21	2021/22	2022/23	2023/24	2022/23	year change	week change
Philippines	1,040	1,174	1,323	1,511	1,291	1,057	949	824	756	9%	0.0
China	228	307	8	131	1,061	296	870	89	328	-73%	0.0
Japan	784	829	889	701	644	620	640	460	556	-17%	29.7
South Korea	767	806	645	727	1,135	558	599	416	486	-14%	6.8
Indonesia	457	599	870	466	493	7	335	334	299	12%	58.9
Thailand	227	236	241	271	305	210	289	103	261	-61%	0.0
Yemen	317	263	445	385	347	0	207	159	157	1%	0.0
Chile	87	132	121	49	115	0	174	102	174	-41%	0.0
Vietnam	58	105	52	136	157	63	103	66	61	8%	2.0
Taiwan	145	144	144	168	139	109	98	111	69	62%	0.0
Guatemala	134	132	127	114	124	72	57	0	57	-100%	0.0
Ecuador	0	0	0	23	53	0	55	0	22	-100%	0.0
Singapore	56	67	67	46	61	32	42	40	22	80%	0.0
Nigeria	84	30	160	219	237	248	34	0	34	-100%	0.0
Mexico	16	84	35	56	94	2	25	5	24	-79%	0.0
El Salvador	47	49	56	57	74	34	25	0	25	-100%	0.0
Malaysia	49	61	54	51	46	20	18	15	13	17%	0.9
Canada	1	10	13	8	9	30	11	7	9	-19%	0.0
Peru	0	0	0	0	19	0	11	0	0	-	0.0
Burma	16	11	7	29	25	2	10	13	0	-	3.0
Total Unknown	222	175	37	36	0	13	3	228	270	-16%	-12.0
White Wheat Total Sales	4,846	5,321	5,454	5,342	6,607	3,376	4,568	3,003	3,633	-17%	89.3
Top 20 as a % of Total	93%	95%	96%	96%	97%	100%	100%	91%	92%		100%
Durum	2016/17	2017/18	2018/19	2019/20	2020/21	2021/22	2022/23	2023/24	2022/23	year change	week change
European Union	223	170	290	707	526	141	165	90	93	-4%	0.0
Italy	223	170	253	662	468	122	165	69	93	-26%	0.0
Algeria	190	189	129	107	82	34	165	199	111	78%	53.1
Tunisia	0	0	0	42	19	0	56	0	0	-	0.0
Japan	14	5	12	6	10	11	4	3	1	150%	0.0
Guatemala	15	16	17	3	11	9	4	0	4	-100%	0.0
Panama	5	5	8	10	12	1	3	8	2	425%	0.0
South Korea	0	0	0	0	0	0	0	0	0	-	0.0
Total Unknown	0	0	0	5	0	0	15	56	55	1%	-20.0
Durum Total Sales	527	405	504	966	683	196	411	361	266	36%	33.1
Top 8 as a % of Total	85%	95%	83%	86%	88%	90%	96%	77%	79%		100%



U.S. Wheat Commercial Sales Regional Summary

Regions and Countries	2023/24 1,000 metric tons						2022/23 1,000 metric tons					
	Total	HRW	SRW	HRS	White	Durum	Total	HRW	SRW	HRS	White	Durum
East Africa												
Burundi	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Kenya	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Tanzania	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Summary Of Total	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Ytd Export Sales Change	0.0	0.0	0.0	0.0	0.0	0.0						
Percent Change	-	-	-	-	-	-						
Subsahara Africa												
Angola	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Burkina	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Cameroon	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Congo DR	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Cote d'Ivoire	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Gabon	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Gambia	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Ghana	0.0	0.0	0.0	0.0	0.0	0.0	46.6	46.6	0.0	0.0	0.0	0.0
Guinea	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Liberia	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Malawi	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Mali	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Mozambique	4.2	0.0	4.2	0.0	0.0	0.0	2.7	0.0	2.7	0.0	0.0	0.0
Namibia	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Niger	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Nigeria	189.1	134.3	54.7	0.0	0.0	0.0	687.1	427.2	100.6	125.2	34.1	0.0
Rwanda	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Senegal	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Sierra Leone	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
South Africa	11.0	0.0	11.0	0.0	0.0	0.0	27.4	0.0	27.4	0.0	0.0	0.0
Swaziland	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Togo	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Uganda	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Zambia	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Zimbabwe	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Summary Of Total	204.3	134.3	69.9	0.0	0.0	0.0	763.7	473.8	130.7	125.2	34.1	0.0
Ytd Export Sales Change	(559.5)	(339.4)	(60.7)	(125.2)	(34.1)	0.0						
Percent Change	-73%	-72%	-46%	-100%	-100%	-						

Region Summary	Total	HRW	SRW	HRS	White	Durum	YR Change	% Change
Mexico/Cent. Amer./Caribbean	3,497.2	1,111.9	1,166.3	1,183.2	21.9	14.0	-615.9	-15%
South America	991.1	42.4	774.3	72.2	102.2	0.0	-433.6	-30%
North Asia	3,232.9	858.6	7.8	1,375.9	987.9	2.8	-93.7	-3%
Hong Kong/China	2,196.7	98.0	1,909.3	98.3	91.2	0.0	1,578.6	255%
South Asia	3,283.1	66.8	28.1	1,774.5	1,413.6	0.0	430.2	15%
Europe	199.3	0.0	0.0	109.7	0.0	89.6	-108.1	-35%
Middle East/North Africa	436.9	0.0	3.0	76.5	158.7	198.7	-314.5	-42%
East Africa	0.0	0.0	0.0	0.0	0.0	0.0	0.0	-
Subsahara Africa	204.3	134.3	69.9	0.0	0.0	0.0	-559.5	-73%
All Regions Total	14,041.5	2,312.1	3,958.7	4,690.2	2,775.3	305.1	-116.4	0%

Total Sales (year to date)	Total	HRW	SRW	HRS	White	Durum	Total	HRW	SRW	HRS	White	Durum
All Regions Total	14,041.5	2,312.1	3,958.7	4,690.2	2,775.3	305.1	14,157.9	3,904.6	2,259.8	4,419.8	3,362.7	211.0
Total Unknown	807.1	234.5	269.2	20.0	227.5	55.9	768.7	225.0	124.0	94.5	270.0	55.2
Total Sales (All Regions and Unknown)	14,857.2	2,546.6	4,227.9	4,718.8	3,002.8	361.0	14,927.7	4,129.6	2,383.8	4,510.4	3,632.7	266.2
Total Year Change	(65.5)	(1,583.0)	1,844.1	208.4	(629.9)	94.8						
Percent Change	0%	-38%	77%	5%	-17%	36%						

Source: U.S. Department of Agriculture, Foreign Agricultural Service, Weekly Export Sales Report

