



U.S. Wheat Commercial Sales as of October 20, 2022

Top 20 importers ranked by total 2021/22 sales	Total historic marketing year sales (June 1 to May 31)							Marketing year-to-date		change from last year	change from last week
	1,000 metric tons							2022/23	2021/22		
All Wheat	2015/16	2016/17	2017/18	2018/19	2019/20	2020/21	2021/22	2022/23	2021/22		
Mexico	2,399	3,304	2,972	3,308	3,868	3,707	3,768	2,069	2,254	-8%	49.1
Philippines	2,164	2,786	2,604	3,234	3,584	3,197	2,751	1,561	1,880	-17%	66.5
Japan	2,553	2,864	2,931	2,784	2,780	2,495	2,353	1,224	1,272	-4%	54.1
Nigeria	1,500	1,642	1,171	1,648	1,591	1,463	1,773	605	1,410	-57%	20.8
South Korea	1,141	1,429	1,602	1,440	1,657	1,874	1,259	736	768	-4%	109.5
Taiwan	1,089	1,097	1,141	1,164	1,428	1,191	955	417	501	-17%	0.0
China	881	1,663	902	42	579	3,218	848	616	848	-27%	0.0
Colombia	669	858	685	384	793	395	675	405	363	12%	0.0
Thailand	564	754	664	757	875	814	553	392	371	6%	48.0
Guatemala	586	563	548	553	539	383	549	305	171	78%	0.0
Venezuela	239	404	277	190	162	193	329	89	173	-48%	0.0
European Union	971	675	627	736	1,014	747	314	202	164	23%	-0.5
Peru	276	642	299	367	278	164	301	113	173	-35%	7.5
Honduras	260	286	233	302	305	284	297	252	207	22%	25.5
Italy	824	455	425	528	937	639	285	171	154	11%	-0.5
El Salvador	182	240	295	286	265	188	272	86	139	-38%	0.0
Dominican Republic	340	409	344	282	281	258	272	218	144	51%	0.0
Haiti	84	106	108	117	131	70	183	7	77	-91%	0.0
Jamaica	198	165	159	162	185	179	173	132	104	27%	22.3
Vietnam	262	192	208	251	630	522	156	206	58	253%	19.7
All Wheat Total Sales	20,737	28,396	23,724	25,819	26,900	25,644	19,409	11,823	12,607	-6%	533.2
Top 20 as a % of Total	83%	72%	77%	72%	81%	86%	93%	83%	89%		79%
Hard Red Winter	2015/16	2016/17	2017/18	2018/19	2019/20	2020/21	2021/22	2022/23	2021/22	year change	week change
Mexico	1,111	1,959	2,027	2,136	2,612	2,333	2,241	865	1,383	-37%	10.6
Nigeria	1,042	1,177	836	1,142	1,013	1,052	1,097	358	1,000	-64%	0.0
Japan	879	979	1,020	956	937	875	910	484	501	-3%	22.3
Colombia	219	607	400	125	505	156	393	163	229	-29%	0.0
South Korea	194	241	282	308	377	303	293	162	167	-3%	19.9
Taiwan	342	358	344	380	483	371	291	96	169	-43%	0.0
Venezuela	67	192	240	178	118	144	268	85	148	-43%	0.0
Guatemala	285	253	251	246	293	162	266	102	60	69%	0.0
China	2	277	49	0	302	1,228	198	0	198	-100%	0.0
Philippines	120	49	98	33	100	40	196	0	139	-100%	0.0
Dominican Republic	133	138	141	140	156	120	190	117	96	22%	0.0
Honduras	36	38	44	66	133	138	163	106	103	2%	7.0
Peru	116	470	122	85	110	0	144	0	75	-100%	0.0
Haiti	68	86	108	110	127	70	130	7	49	-86%	0.0
Nicaragua	23	32	0	0	1	37	119	23	32	-27%	0.0
El Salvador	65	101	138	120	105	57	118	41	33	25%	0.0
Thailand	118	180	141	145	217	146	107	49	67	-27%	5.0
Ecuador	39	92	133	70	350	201	35	36	29	23%	0.0
Chile	110	420	161	89	239	229	35	97	14	595%	0.0
Brazil	338	1,155	73	189	450	513	33	188	33	469%	0.0
Total Unknown	109	140	29	181	44	0	58	120	362	-67%	0.0
HRW Total Sales	5,981	11,912	9,311	9,385	10,170	8,724	7,481	3,267	4,954	-34%	67.2
Top 20 as a % of Total	89%	74%	71%	69%	85%	94%	97%	91%	91%		96%
Hard Red Spring	2015/16	2016/17	2017/18	2018/19	2019/20	2020/21	2021/22	2022/23	2021/22	year change	week change
Philippines	1,166	1,697	1,332	1,847	1,973	1,866	1,498	866	1,038	-17%	36.0
Japan	862	1,078	1,077	916	1,114	966	812	338	435	-22%	0.0
Mexico	315	323	128	221	386	628	595	535	321	66%	38.5
Taiwan	612	595	652	624	767	664	550	274	270	1%	0.0
South Korea	376	415	440	481	550	432	406	247	244	-	45.0
Thailand	261	347	287	371	387	363	234	163	150	9%	9.0
Nigeria	85	90	42	37	147	123	206	137	76	80%	20.8
European Union	503	452	395	446	307	220	173	129	97	33%	-0.5
Italy	376	232	255	275	275	171	163	98	87	12%	-0.5
Guatemala	119	134	128	133	108	66	114	29	33	-11%	0.0
Malaysia	117	159	147	235	185	223	103	20	57	-66%	0.0
Honduras	125	132	80	131	97	97	96	70	79	-12%	6.0
Jamaica	121	90	82	81	91	91	87	62	55	14%	12.0
El Salvador	74	77	84	102	98	52	79	12	56	-78%	0.0
Vietnam	93	100	54	186	413	315	76	134	28	-	15.7
Panama	68	56	65	68	66	68	74	79	35	124%	0.0
Trinidad and Tobago	56	68	63	82	58	43	67	40	27	48%	6.0
Haiti	17	21	0	7	4	0	53	0	28	-100%	0.0
Venezuela	162	198	0	0	33	34	47	5	20	-75%	0.0
Leeward/Windward Islands	42	46	38	39	32	37	41	21	33	-36%	1.8
Total Unknown	249	250	168	59	87	21	14	20	213	-91%	0.0
HRS Total Sales	6,907	8,584	6,174	7,153	7,969	7,789	5,483	3,520	3,380	4%	193.8
Top 20 as a % of Total	80%	74%	87%	88%	89%	83%	100%	93%	94%		98%



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	1,000 metric tons							2022/23	2021/22		
Soft Red Winter	2015/16	2016/17	2017/18	2018/19	2019/20	2020/21	2021/22	2022/23	2021/22		
Mexico	970	1,004	733	917	815	645	929	646	547	18%	0.0
China	81	16	4	0	0	185	354	157	354	-56%	0.0
Colombia	409	229	274	259	288	232	269	198	134	48%	0.0
Nigeria	306	226	245	272	173	51	222	77	145	-47%	0.0
Peru	125	144	155	175	162	113	157	113	98	-	7.5
Indonesia	2	0	0	222	2	7	116	0	59	-100%	0.0
Ecuador	343	178	100	197	112	47	97	197	69	183%	0.0
Guatemala	21	26	21	29	22	19	88	103	29	253%	0.0
Costa Rica	79	45	60	59	78	66	83	50	40	25%	0.2
Jamaica	77	75	78	75	78	73	71	57	43	32%	7.8
Brazil	174	55	55	79	98	49	63	89	47	89%	0.0
Dominican Republic	107	108	114	110	116	81	52	96	26	271%	0.0
United Arab Emirates	26	54	36	32	36	11	44	0	44	-100%	0.0
El Salvador	10	16	24	9	5	5	41	17	27	-37%	0.0
Panama	76	32	39	39	42	35	38	35	17	-	0.0
Honduras	99	116	108	105	75	49	38	76	25	208%	12.5
Chile	109	13	8	46	89	29	36	31	21	43%	0.0
Trinidad and Tobago	36	35	38	49	40	32	35	12	15	-20%	0.0
Canada	0	3	7	29	41	49	33	0	20	-99%	0.0
South Africa	56	29	39	23	36	24	19	27	11	161%	0.0
Total Unknown	15	68	132	23	67	0	40	93	50	84%	26.0
SRW Total Sales	3,219	2,526	2,513	3,323	2,453	1,841	2,874	2,144	1,854	16%	62.4
Top 20 as a % of Total	96%	95%	85%	82%	94%	98%	97%	92%	96%		45%
White	2015/16	2016/17	2017/18	2018/19	2019/20	2020/21	2021/22	2022/23	2021/22	year change	week change
Philippines	879	1,040	1,174	1,323	1,511	1,291	1,057	695	703	-1%	30.5
Japan	812	784	829	889	701	644	620	390	329	19%	31.7
South Korea	565	767	806	645	727	1,135	558	326	356	-8%	44.6
China	51	228	307	8	131	1,061	296	328	296	11%	0.0
Nigeria	28	84	30	160	219	237	248	34	189	-	0.0
Thailand	180	227	236	241	271	305	210	178	152	17%	34.0
Taiwan	132	145	144	144	168	139	109	47	56	-16%	0.0
Guatemala	147	134	132	127	114	124	72	67	46	44%	0.0
Vietnam	93	58	105	52	136	157	63	60	18	241%	4.0
El Salvador	33	47	49	56	57	74	34	15	23	-33%	0.0
Singapore	32	56	67	67	46	61	32	22	29	-22%	0.0
Canada	5	1	10	13	8	9	30	8	9	-16%	0.0
Malaysia	48	49	61	54	51	46	20	13	15	-15%	0.0
Indonesia	166	457	599	870	466	493	7	236	0	-	0.0
Hong Kong	5	6	6	5	5	3	4	2	2	-	0.0
Mexico	3	16	84	35	56	94	2	23	2	885%	0.0
Burma	3	16	11	7	29	25	2	0	0	-	0.0
Ecuador	0	0	0	0	23	53	0	0	0	-	0.0
Yemen	447	317	263	445	385	347	0	157	0	-	0.0
Chile	24	87	132	121	49	115	0	79	0	-	0.0
Total Unknown	163	222	175	37	36	0	13	65	45	46%	65.0
White Wheat Total Sales	3,929	4,846	5,321	5,454	5,342	6,607	3,376	2,752	2,269	21%	209.8
Top 20 as a % of Total	93%	93%	95%	96%	96%	97%	100%	97%	98%		69%
Durum	2015/16	2016/17	2017/18	2018/19	2019/20	2020/21	2021/22	2022/23	2021/22	year change	week change
European Union	468	223	170	290	707	526	141	73	67	9%	0.0
Italy	448	223	170	253	662	468	122	73	67	9%	0.0
Algeria	90	190	189	129	107	82	34	32	0	-	0.0
Spain	20	0	0	9	0	9	19	0	0	-	0.0
Japan	1	14	5	12	6	10	11	1	7	-85%	0.0
Guatemala	14	15	16	17	3	11	9	4	2	66%	0.0
Mexico	0	2	0	0	0	6	1	0	0	-	0.0
Panama	10	5	5	8	10	12	1	0	1	-100%	0.0
Total Unknown	3	0	0	0	5	0	0	30	72	-58%	0.0
Durum Total Sales	702	527	405	504	966	683	196	139	150	-7%	0.0
Top 8 as a % of Total	150%	128%	137%	143%	155%	165%	172%	131%	96%		0%



U.S. Wheat Commercial Sales Regional Summary

Regions and Countries	2022/23						2021/22					
	1,000 metric tons						1,000 metric tons					
	Total	HRW	SRW	HRS	White	Durum	Total	HRW	SRW	HRS	White	Durum
East Africa												
Burundi	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Kenya	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Tanzania	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Summary Of Total	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Ytd Export Sales Change	0.0	0.0	0.0	0.0	0.0	0.0						
Percent Change	-	-	-	-	-	-						
Subsahara Africa												
Angola	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Burkina	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Cameroon	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Congo DR	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Cote d'Ivoire	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Gabon	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Gambia	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Ghana	46.6	46.6	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Guinea	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Liberia	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Malawi	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Mali	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Mozambique	2.7	0.0	2.7	0.0	0.0	0.0	13.2	8.8	4.4	0.0	0.0	0.0
Namibia	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Niger	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Nigeria	605.1	357.7	76.6	136.7	34.1	0.0	1,409.6	999.8	144.9	76.2	188.7	0.0
Rwanda	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Senegal	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Sierra Leone	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
South Africa	27.4	0.0	27.4	0.0	0.0	0.0	10.5	0.0	10.5	0.0	0.0	0.0
Swaziland	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Togo	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Uganda	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Zambia	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Zimbabwe	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Summary Of Total	681.7	404.3	106.7	136.7	34.1	0.0	1,433.3	1,008.6	159.8	76.2	188.7	0.0
Ytd Export Sales Change	(751.5)	(604.3)	(53.2)	60.6	(154.6)	0.0						
Percent Change	-52%	-60%	-33%	80%	-82%	-						

Region Summary	Total	HRW	SRW	HRS	White	Durum	YR Change	% Change
Mexico/Cent. Amer./Caribbean	3,519.6	1,403.6	1,111.9	882.0	118.5	3.5	-49.2	-1%
South America	1,246.7	484.5	626.3	57.4	78.5	0.0	464.9	59%
North Asia	2,376.0	742.0	10.3	858.9	763.7	1.1	-165.0	-6%
Hong Kong/China	617.9	0.0	156.7	131.4	329.7	0.0	-231.9	-27%
South Asia	2,460.0	60.8	7.5	1,186.4	1,205.3	0.0	-22.1	-1%
Europe	202.0	0.0	0.0	129.0	0.0	73.0	38.3	23%
Middle East/North Africa	391.9	52.5	31.9	118.5	157.5	31.5	347.9	791%
East Africa	0.0	0.0	0.0	0.0	0.0	0.0	0.0	-
Subsahara Africa	681.7	404.3	106.7	136.7	34.1	0.0	-751.5	-52%
All Regions Total	11,495.7	3,147.6	2,051.2	3,500.3	2,687.4	109.2	-368.6	-6%

Total Sales (year to date)	Total	HRW	SRW	HRS	White	Durum	Total	HRW	SRW	HRS	White	Durum
All Regions Total	11,495.7	3,147.6	2,051.2	3,500.3	2,687.4	109.2	11,864.4	4,591.7	1,803.7	3,167.0	2,224.7	77.3
Total Unknown	327.7	119.5	92.8	20.2	65.0	30.2	742.8	362.4	50.4	212.9	44.6	72.4
Total Sales (All Regions and Unknown)	11,823.4	3,267.1	2,144.0	3,520.5	2,752.4	139.3	12,607.1	4,954.1	1,854.1	3,379.9	2,269.3	149.7
Total Year Change	(783.8)	(1,687.0)	289.9	140.6	483.1	(10.3)						
Percent Change	-6%	-34%	16%	4%	21%	-7%						

Source: U.S. Department of Agriculture, Foreign Agricultural Service, Weekly Export Sales Report

