



# U.S. Wheat Associates

## Weekly Price Report

February 26, 2016

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Export Region	Percent Protein 12% (Dry) Moisture Basis		MAR (H16)			MAR (H16)		APR (K16)		MAY (K16)		JUN (N16)		JUL (N16)		AUG (U16)		SEP (U16)		Year Ago (nearbys) \$/MT
			(nearbys)		week change	FOB	Basis	FOB	Basis	FOB	Basis	FOB	Basis	FOB	Basis	FOB	Basis	FOB	Basis	
			FOB \$/bu	\$/bu		\$/MT	\$/MT	\$/MT	\$/MT	\$/MT	\$/MT	\$/MT	\$/MT	\$/MT	\$/MT	\$/MT	\$/MT	\$/MT	\$/MT	
Great Lakes	NS/DNS 13.0 (14.8)	M	closed	N/A	N/A	closed	N/A	198	50	198	50	202	50	202	50	205	50	205	50	N/A
	NS/DNS 13.5 (15.3)	M	closed	N/A	N/A	closed	N/A	198	50	198	50	202	50	202	50	205	50	205	50	N/A
	NS/DNS 14.0 (15.9)	M	closed	N/A	N/A	closed	N/A	204	65	204	65	207	65	207	65	211	65	211	65	N/A
Gulf of Mexico	NS/DNS 13.0 (14.8)	M	6.44	-0.13	-5	237	155	235	150	235	150	238	150	238	150	242	150	242	150	267
	NS/DNS 13.5 (15.3)	M	6.44	-0.13	-5	237	155	235	150	235	150	238	150	238	150	242	150	242	150	281
	NS/DNS 14.0 (15.9)	M	6.64	-0.13	-5	244	175	243	170	243	170	246	170	246	170	249	170	249	170	296
	HRW Ord	K	5.43	-0.25	-9	199	100	200	90	200	90	200	80	200	80	205	80	205	80	240
	HRW 11.0 (12.5)	K	5.43	-0.25	-9	199	100	200	90	200	90	200	80	200	80	205	80	205	80	242
	HRW 11.5 (13.1)	K	5.48	-0.25	-9	201	105	202	95	202	95	202	85	202	85	207	85	207	85	244
	HRW 12.0 (13.6)	K	5.53	-0.25	-9	203	110	204	100	204	100	204	90	204	90	209	90	209	90	246
	HRW 12.5 (14.2)	K	5.63	-0.25	-9	207	120	207	110	207	110	207	100	207	100	212	100	212	100	248
SRW	C	5.23	-0.19	-7	192	80	192	70	192	70	191	60	191	60	195	60	195	60	234	
Pacific N. West	NS/DNS 13.0 (14.8)	M	5.99	-0.08	-3	220	110	219	105	219	105	220	100	220	100	224	100	224	100	278
	NS/DNS 13.5 (15.3)	M	5.99	-0.08	-3	220	110	219	105	219	105	220	100	220	100	224	100	224	100	281
	NS/DNS 14.0 (15.9)	M	6.09	-0.08	-3	224	120	222	115	222	115	224	110	224	110	227	110	227	110	289
	HRW Ord	K	5.43	-0.25	-9	199	100	204	100	204	100	204	90	204	90	209	90	209	90	250
	HRW 11.5 (13.1)	K	5.48	-0.25	-9	201	105	205	105	205	105	206	95	206	95	211	95	211	95	252
	HRW 12.0 (13.6)	K	5.53	-0.25	-9	203	110	207	110	207	110	207	100	209	105	214	105	214	105	253
	HRW 13.0 (14.8)	K	5.73	-0.25	-9	210	130	215	130	215	130	215	120	217	125	222	125	222	125	263
	SW Unspecified	\$	5.25	-0.25	-9	193	5.25	193	5.25	193	5.25	193	5.25	191	5.20	191	5.20	191	5.20	254
	SW 10.5 (11.9) Max	\$	5.95	-0.40	-15	219	5.95	219	5.95	219	5.95	219	5.95	217	5.90	217	5.90	217	5.90	290
	SW 9.5 (10.8) Max	\$	7.95	-0.60	-22	292	7.95	292	7.95	292	7.95	292	7.95	290	7.90	290	7.90	290	7.90	327
WW with 10% Club	\$	6.10	-0.40	-15	224	6.10	224	6.10	224	6.10	224	6.10	222	6.05	222	6.05	222	6.05	303	
WW with 20% Club	\$	6.25	-0.40	-15	230	6.25	230	6.25	230	6.25	230	6.25	228	6.20	228	6.20	228	6.20	314	

**Durum:** a range of prices are available depending upon various quality attributes and logistics.

Northern Durum offers from the Lakes range from \$8.46 to \$8.78/bu (\$311 to \$323/MT), and offers from Gulf ports range from \$9.06 to \$9.58/bu (\$333 to \$352/MT). For Desert Durum offers, contact your supplier.

### Futures Settlements as of February 26, 2016

Grey positions not quoted on specific exchange

	MAR (H16)	MAR (H16)	week	MAY (K16)	week	JUL (N16)	week	AUG (Q16)	week	SEP (U16)	week	NOV (X16)	week	DEC (Z16)	week	JAN (F17)	week
	\$/MT	\$/bu	change	\$/bu	change	\$/bu	change	\$/bu	change	\$/bu	change	\$/bu	change	\$/bu	change	\$/bu	change
Chicago BOT SRW	162.86	4.4325	(0.1900)	4.5225	(0.1625)	4.5950	(0.1600)			4.6975	(0.1575)			4.6975	(0.1575)		
Kansas City BOT HRW	162.59	4.4250	(0.1450)	4.5425	(0.1200)	4.6450	(0.1200)			4.7800	(0.1225)			4.9850	(0.1200)		
Minneapolis MGE NS/DNS	179.77	4.8925	(0.0325)	4.9000	(0.0450)	4.9875	(0.0300)			5.0875	(0.0275)			5.2400	(0.0275)		
Chicago BOT Corn	130.25	3.5450	(0.1100)	3.5950	(0.0975)	3.6425	(0.0950)			3.7000	(0.0875)			3.7825	(0.0825)		
Chicago BOT Soybeans	314.15	8.5500	(0.2325)	8.6350	(0.1725)	8.7000	(0.1525)	8.7250	(0.1425)	8.7300	(0.1275)	8.7600	(0.1250)			8.8125	(0.1175)

**Legend:** M = Minneapolis Grain Exchange; K = Kansas City Board of Trade; C = Chicago Board of Trade;

\$ = cash price quote; N/A = quote not available; closed = Great Lakes are closed to vessels for winter; ¢/bu = cents per bushel;

Futures Contract Month: H = March; K = May; N = July; U = September; Z = December

NS/DNS=Northern Spring/Dark Northern Spring (subclasses of Hard Red Spring); HRW=Hard Red Winter; SRW=Soft Red Winter; SW=Soft White; WW=Western White (White Club & Soft White)

F.O.B.= "Free on board" - Seller is responsible for placing grain at the end of the loading spout. Buyer is responsible for providing the ocean vessel and for all other costs after the grain is delivered on board.

Basis: The difference between the cash price and futures month for specific quality, shipping period and geographical location.

**Cash:** Durum, SW and WW are quoted in dollars per bushel (\$/bu.) rather than basis for each contract month.

**Convert:** To compute cash price, add basis level and current futures to get price per bushel. Multiply by 36.743 to get price per metric ton.

Example: Basis = 70 and Future Price = \$9.00, the price per bushel is \$9.00 + .70 = \$9.70/bu. Price per metric ton is \$9.70 \* 36.743 = \$356/MT.

**All prices are based upon U.S. number two grade or better as certified by the Federal Grain Inspection Service (FGIS).**



# U.S. Wheat Associates

## Weekly Price Report (page 2)

February 26, 2016

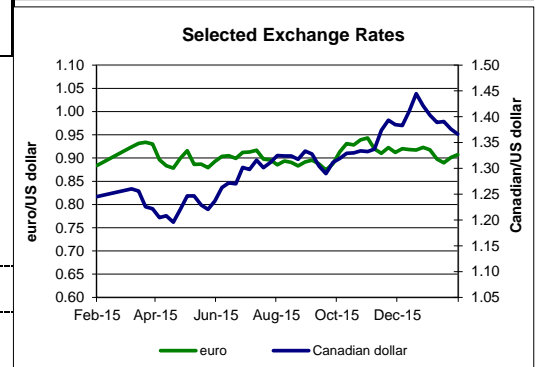
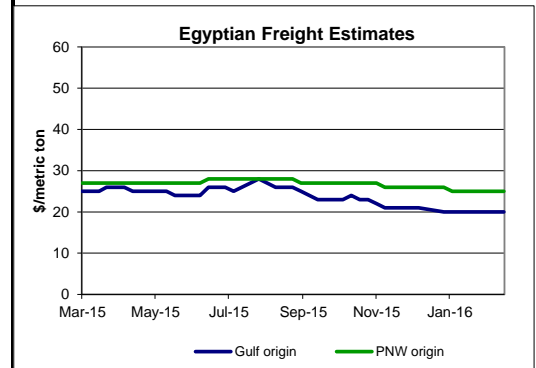
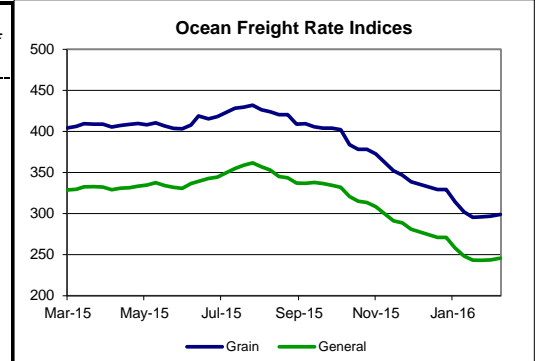
Ocean Freight Rate Estimates by Origin*		U.S. dollars/metric ton			Freight Index**	General Index	Grain Freight Index	Number of Fixtures
Export Region	Import Region	Handy 25-30 TMT	Handymax 40-46 TMT	Panamax 54+ TMT				
US Gulf	Mexico (Veracruz)	12	11		2/19/2016	245.8	299.1	558
	W. South America (Peru/Ecu)	21			2/12/2016	243.7	296.9	451
	S. South America (Chile)	24			2/5/2016	243.2	296.1	539
	N. South America (Colombia)	13			1/29/2016	243.4	295.5	570
	E. South America (Brazil)	25			1/22/2016	248.4	302.1	526
	West Africa (Nigeria)	44			1/15/2016	258.1	314.3	609
	East Mediterranean (Italy)	28			1/8/2016	269.1	327.0	514
	West Mediterranean (Morocco)	27			1/1/2016	271.1	329.3	179
	Middle East (Egypt)				12/25/2015	273.3	331.5	371
Mid Atlantic	Japan		23	22	12/18/2015	274.6	332.8	583
	N. South America (Venezuela)	35			12/11/2015	280.9	338.7	569
	West Africa (Nigeria)	47			12/4/2015	288.7	346.9	572
St. Lawrence	Middle East (Egypt)			39	11/27/2015	291.2	352.3	600
	N. South America (Venezuela)	37			11/20/2015	299.8	362.0	594
	Europe/Rotterdam	30			11/13/2015	308.3	372.6	458
Great Lakes	Middle East (Egypt)			25	11/6/2015	313.4	378.3	560
	East Mediterranean (Italy)	69			10/30/2015	315.2	378.4	591
	West Mediterranean (Spain)	64			10/23/2015	320.7	383.8	591
	Rotterdam	59			10/16/2015	332.1	402.1	600
PNW	West Africa (Morocco/Algeria)	64			10/9/2015	334.5	404.0	555
	W. South America (Peru/Ecu)	25			10/2/2015	336.5	404.0	523
	S. South America (Chile)	28			9/25/2015	338.0	405.7	586
	N. South America (Colombia)	20			9/18/2015	336.8	409.5	590
	Middle East (Egypt)			25	9/11/2015	337.2	408.8	523
	East Africa (Djibouti/Mombasa)		48		9/4/2015	343.7	420.5	436
	South Asia (Mal/Indon/Phil/Sing)		32	25	8/28/2015	345.3	420.6	505
	Taiwan		18	17	8/21/2015	353.0	423.9	583
South Korea		22	20	8/14/2015	357.0	426.4	489	
Japan		14	13	8/7/2015	361.8	432.0	520	

Note: Rates for freight leaving the Great Lakes are quoted for 18,000 MT "Salties."

Sources: \*Trade representatives and recent shipments, \*\*Maritime Research, Inc., \*\*\*Nominal Major Currencies, Federal Reserve Board

### Summary of Foreign Currency Exchange Rates (versus \$1 U.S. dollar)

Week Ending	Index***	Argentina	Australia	Brazil	Canada	Egypt	EU	Japan	Russia
2/26/16	N/A	15.358	1.391	3.956	1.367	7.853	0.907	112.401	76.110
2/19/16	123.69	15.006	1.406	4.042	1.376	7.807	0.901	112.970	76.775
2/12/16	124.12	14.688	1.409	3.991	1.391	7.808	0.890	112.970	79.250
2/5/16	124.11	14.251	1.414	3.922	1.389	7.807	0.898	116.732	77.222
2/26/15	114.55	8.683	1.270	2.854	1.245	7.604	0.881	118.820	62.067
2/26/11	97.62	4.030	0.987	1.665	0.982	5.901	0.725	81.874	28.950
1 year change	N/A	76.87%	9.55%	38.59%	9.76%	3.28%	3.00%	-5.40%	22.63%
5 year change	N/A	281.08%	40.86%	137.64%	39.23%	33.09%	25.11%	37.29%	162.90%

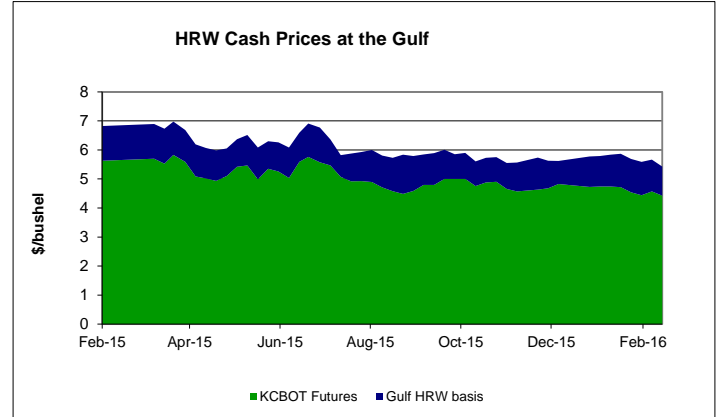
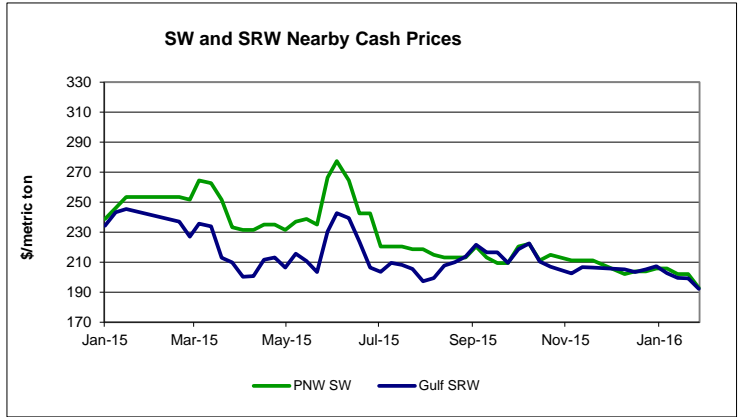
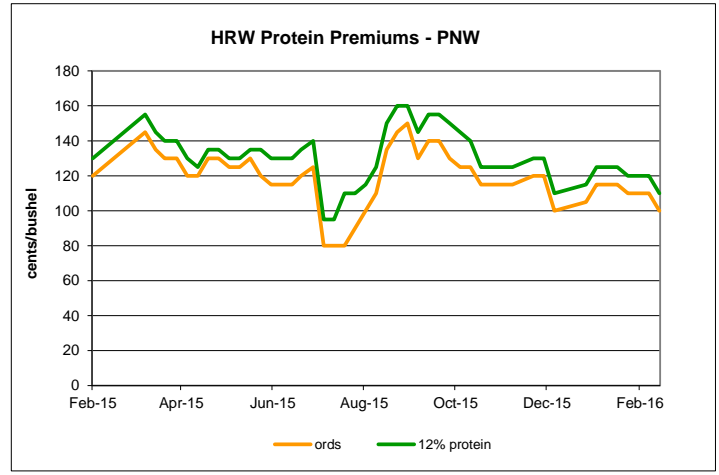
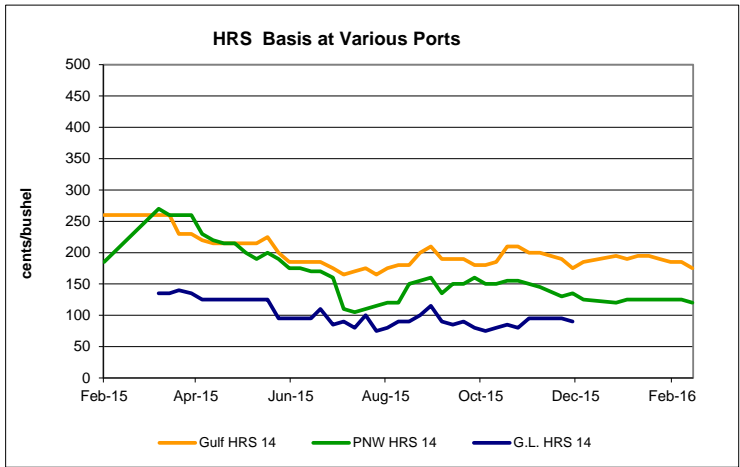
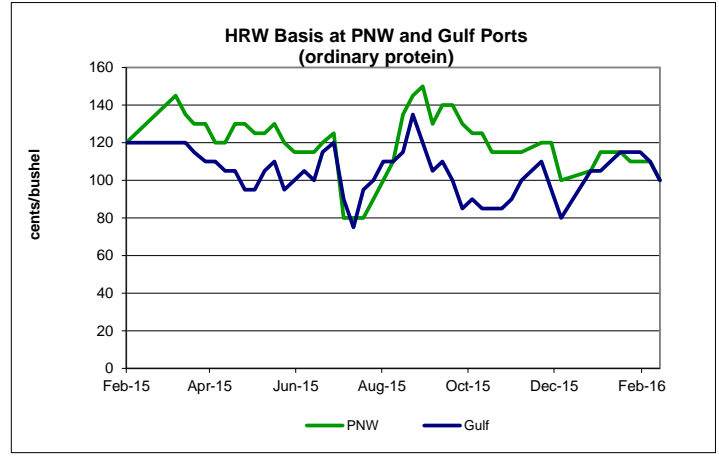
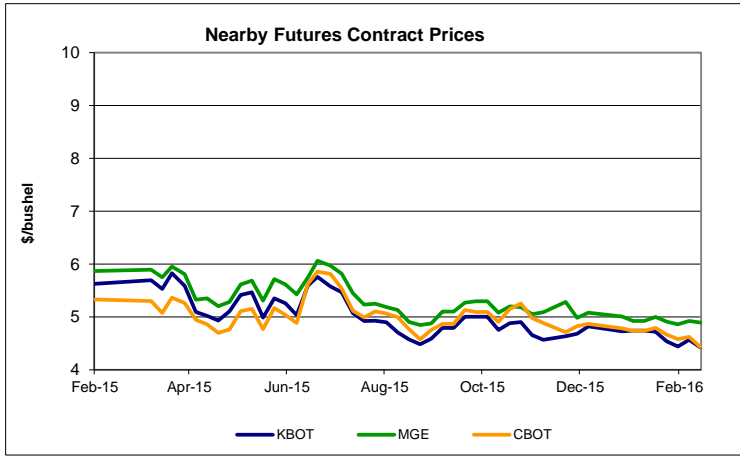


The weekly prices as reported by U.S. Wheat Associates are compiled through research from numerous market sources, including U.S. wheat exporters of all classes from various U.S. ports. The prices reported are representative of the value of number two grade and the proteins indicated. They are not intended to represent offers nor should importers of U.S. wheat rely upon them as such. Additional factors may alter these prices significantly. These factors may include:

(1) payment terms (differing from cash against documents which are the terms used in the U.S. Wheat Associates price report); (2) various quality factors, and method of quality certification; (3) loading terms (USW prices represent Free on Board and do not include loading rate guarantees, stevedoring costs or other elevator tariff charges); (4) different delivery periods than indicated in monthly prices reported by U. S. Wheat Associates.

U.S. Wheat Associates recommends regular contact with exporters of U.S. wheat in order to receive offers representative of your requirements. These contracts would allow importers to review contract terms and better understand the U.S. grading system, role and function of the Federal Grain Inspection Service (FGIS).

Contact: For questions, please contact Stephanie Bryant-Erdmann at (703) 650-0241 or sbe@uswheat.org.



Custom graphs of historic nearby cash prices may be accessed at:  
<http://www.uswheat.org/priceReports/nearbyCash>

Basis and cash prices for different delivery months are also available at:  
<http://www.uswheat.org/priceReports/deliverymonth>

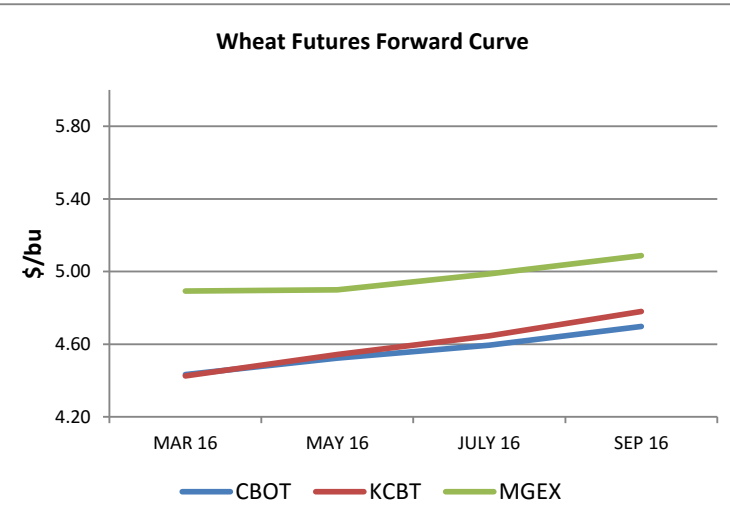
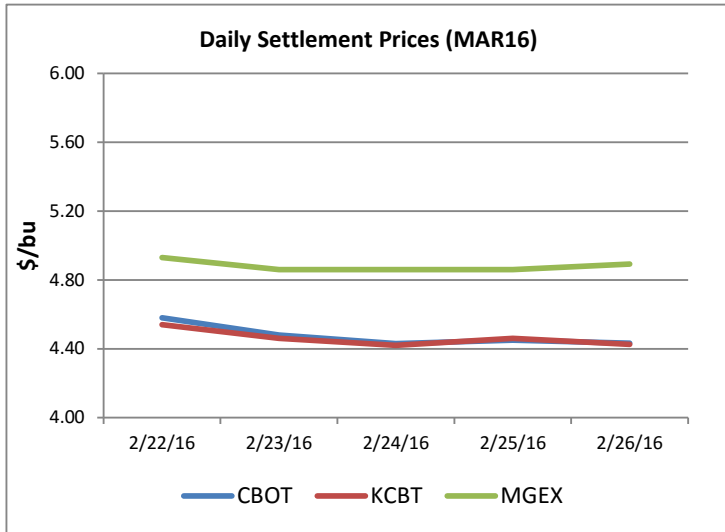


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## Weekly Price Report

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### Highlights:



- \* A stronger U.S. dollar and an ample global wheat supply pushed markets to multi-year lows this week ahead of the USDA Agricultural Outlook, which supplied limited support due to expected reductions in 2016/17 U.S. wheat planted area and production. Commodity funds continue to hold large net short positions in wheat. CBOT March wheat fell 19 cents to \$4.43/bu, KCBT lost 14 cents to \$4.42/bu and MGEX dipped 3 cents this week to \$4.89/bu. CBOT March corn dropped 11 cents to \$3.54/bu and March soybeans decreased 23 cents week over week to \$8.55/bu.
- \* Increased farmer selling pressured basis lower this week, while river traffic to the Gulf began to normalize. The planned Columbia-Snake River system maintenance closure in March lent limited support to nearby soft white (SW) basis.
- \* In its weekly Export Sales Report, USDA reported net sales of 387,900 metric tons (MT) for delivery in marketing year 2015/16 were 53% higher than the previous week. Sales were in line with trade expectations of 200,000 to 450,000 MT and 77% higher than the prior 4-week average. Total known outstanding sales and accumulated exports of all wheat classes for marketing year 2015/16, through Feb. 18, 2016, were 17.7 million metric tons (MMT), 17% lower than last year's year-to-date total of 21.3 MMT.
- \* The Argentina Buenos Aires Grain Exchange estimates Argentine farmers produced 11.3 MMT of wheat in 2015/16, a 19% reduction from the 2014/15 production of 13.9 MMT.
- \* At its annual Agricultural Outlook Forum Feb. 25 to 26, USDA predicted U.S. wheat production will decrease 3% year over year to 54.19 MMT in 2016/17 due to wheat planted area dropping an estimated 7% to 51.0 million acres.
- \* UkrAgroConsult estimates 2016/17 Ukrainian wheat production will be 17.3 MMT, down 30% from 24.8 MMT in 2015/16.
- \* The CME Group announced it would add quality data from CBOT wheat and oats deliveries beginning immediately in its daily "issues and stops" report on CBOT grain deliveries.
- \* The Baltic Panamax Index closed higher for the tenth consecutive trading session on Friday at 323, up 3% week over week.
- \* The Dollar Index rose to 98.07 up 1% from 96.65 last Friday.
- \* Current hard red spring (HRS) price indications are for Northern Spring. Dark Northern Spring is available, but premiums vary. Soft red winter (SRW) indications are for a minimum falling number of 250. Higher minimum specifications will carry a premium.