



# U.S. Wheat Associates

## Weekly Price Report

July 8, 2016

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Export Region	Percent Protein 12% (Dry) Moisture Basis		JUL (N16)			JUL (N16)		AUG (U16)		SEP (U16)		OCT (Z16)		NOV (Z16)		DEC (Z16)		JAN (H17)		Year Ago (nearbys) \$/MT
			(nearbys) FOB \$/bu	week change \$/bu	\$/MT	FOB \$/MT	Basis ¢/bu	FOB \$/MT	Basis ¢/bu	FOB \$/MT	Basis ¢/bu	FOB \$/MT	Basis ¢/bu	FOB \$/MT	Basis ¢/bu	FOB \$/MT	Basis ¢/bu	FOB \$/MT	Basis ¢/bu	
Great Lakes	NS/DNS 13.0 (14.8)	M	5.33	0.09	3	196	35	191	20	191	20	212	60	212	60	212	60	217	60	225
	NS/DNS 13.5 (15.3)	M	5.38	0.09	3	198	40	193	25	193	25	214	65	214	65	214	65	219	65	236
	NS/DNS 14.0 (15.9)	M	5.53	0.09	3	203	55	199	40	199	40	219	80	219	80	219	80	224	80	251
Gulf of Mexico	NS/DNS 13.0 (14.8)	M	6.38	0.08	3	234	140	232	130	232	130	248	160	248	160	248	160	254	160	258
	NS/DNS 13.5 (15.3)	M	6.38	0.08	3	234	140	232	130	232	130	248	160	248	160	248	160	254	160	269
	NS/DNS 14.0 (15.9)	M	6.63	0.08	3	244	165	241	155	241	155	258	185	258	185	258	185	263	185	284
	HRW Ord	K	4.70	0.06	2	173	65	177	60	179	65	190	70	190	70	190	70	196	70	249
	HRW 11.0 (12.5)	K	4.80	0.06	2	176	75	180	70	182	75	193	80	193	80	193	80	199	80	251
	HRW 11.5 (13.1)	K	5.00	0.06	2	184	95	188	90	190	95	201	100	201	100	201	100	207	100	253
	HRW 12.0 (13.6)	K	5.20	0.11	4	191	115	195	110	197	115	208	120	208	120	208	120	214	120	254
	HRW 12.5 (14.2)	K	5.50	0.11	4	202	145	206	140	208	145	219	150	219	150	219	150	225	150	256
SRW	C	5.06	0.04	2	186	85	191	85	191	85	197	80	204	100	204	100	211	100	239	
Pacific N. West	NS/DNS 13.0 (14.8)	M	6.28	0.23	9	231	130	230	125	230	125	243	145	243	145	243	145	250	150	269
	NS/DNS 13.5 (15.3)	M	6.33	0.23	9	232	135	232	130	232	130	245	150	245	150	245	150	252	155	273
	NS/DNS 14.0 (15.9)	M	6.38	0.23	9	234	140	234	135	234	135	247	155	247	155	247	155	254	160	278
	HRW Ord	K	5.25	0.11	4	193	120	192	100	192	100	208	120	208	120	208	120	214	120	251
	HRW 11.5 (13.1)	K	5.35	0.16	6	197	130	195	110	195	110	212	130	212	130	212	130	218	130	253
	HRW 12.0 (13.6)	K	5.60	0.21	8	206	155	204	135	204	135	221	155	221	155	221	155	227	155	256
	HRW 13.0 (14.8)	K	5.80	0.26	10	213	175	212	155	212	155	228	175	228	175	228	175	234	175	265
	SW Unspecified	\$	5.50	-0.20	-7	202	5.50	202	5.50	202	5.50	208	5.65	209	5.70	211	5.75	213	5.80	265
	SW 10.5 (11.9) Max	\$	5.55	-0.20	-7	204	5.55	204	5.55	204	5.55	209	5.70	211	5.75	213	5.80	215	5.85	287
	SW 9.5 (10.8) Max	\$	6.10	-0.60	-22	224	6.10	224	6.10	224	6.10	230	6.25	231	6.30	233	6.35	235	6.40	323
WW with 10% Club	\$	5.60	-0.20	-7	206	5.60	206	5.60	206	5.60	211	5.75	213	5.80	215	5.85	217	5.90	276	
WW with 20% Club	\$	5.65	-0.20	-7	208	5.65	208	5.65	208	5.65	213	5.80	215	5.85	217	5.90	219	5.95	287	

**Durum:** a range of prices are available depending upon various quality attributes and logistics.

Northern Durum offers from the Lakes range from \$8.25 to \$8.65/bu (\$303 to \$318/MT), and offers from Gulf ports range from \$8.93 to \$9.25/bu (\$328 to \$340/MT). For Desert Durum offers, contact your supplier.

### Futures Settlements as of

July 8, 2016

Grey positions not quoted on specific exchange

	JUL (N16)	JUL (N16)	week change	AUG (Q16)	week change	SEP (U16)	week change	NOV (X16)	week change	DEC (Z16)	week change	JAN (F17)	week change	MAR (H17)	week change	MAY (K17)	week change
	\$/MT	\$/bu	\$/bu	\$/bu	\$/bu	\$/bu	\$/bu	\$/bu	\$/bu	\$/bu	\$/bu	\$/bu	\$/bu	\$/bu	\$/bu	\$/bu	\$/bu
Chicago BOT SRW	154.60	4.2075	0.0450			4.3500	0.0475			4.5650	0.0575			4.7450	0.0575	4.8650	0.0625
Kansas City BOT HRW	148.90	4.0525	0.1100			4.2125	0.0975			4.4600	0.0975			4.6250	0.0975	4.7275	0.0925
Minneapolis MGE NS/DNS	182.89	4.9775	0.0850			5.0100	0.0100			5.1625	0.0025			5.3075	(0.0025)	5.4025	(0.0025)
Chicago BOT Corn	137.69	3.4975	(0.0325)			3.5500	(0.0500)			3.6250	(0.0450)			3.7050	(0.0550)	3.7575	(0.0550)
Chicago BOT Soybeans	400.42	10.8975	(0.7900)	10.8325	(0.8100)	10.6850	(0.8025)	10.5775	(0.7975)			10.5700	(0.7600)	10.3725	(0.5700)	10.2825	(0.5000)

#### Legend:

M = Minneapolis Grain Exchange; K = Kansas City Board of Trade; C = Chicago Board of Trade;

\$ = cash price quote; N/A = quote not available; closed = Great Lakes are closed to vessels for winter; ¢/bu = cents per bushel;

Futures Contract Month: H = March; K = May; N = July; U = September; Z = December

NS/DNS=Northern Spring/Dark Northern Spring (subclasses of Hard Red Spring); HRW=Hard Red Winter; SRW=Soft Red Winter; SW=Soft White; WW=Western White (White Club & Soft White)

F.O.B.= "Free on board" - Seller is responsible for placing grain at the end of the loading spout. Buyer is responsible for providing the ocean vessel and for all other costs after the grain is delivered on board.

Basis: The difference between the cash price and futures month for specific quality, shipping period and geographical location.

**Cash:** Durum, SW and WW are quoted in dollars per bushel (\$/bu.) rather than basis for each contract month.

**Convert:** To compute cash price, add basis level and current futures to get price per bushel. Multiply by 36.743 to get price per metric ton.

Example: Basis = 70 and Future Price = \$9.00, the price per bushel is \$9.00 + .70 = \$9.70/bu. Price per metric ton is \$9.70 \* 36.743 = \$356/MT.

**All prices are based upon U.S. number two grade or better as certified by the Federal Grain Inspection Service (FGIS).**



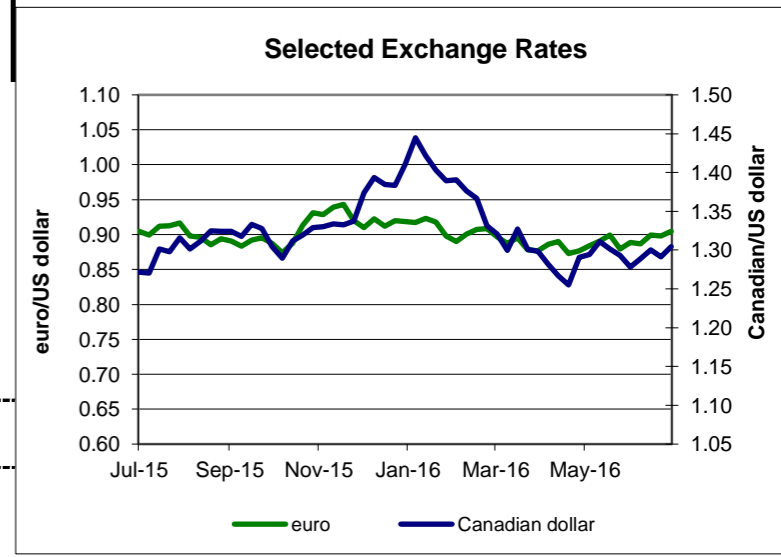
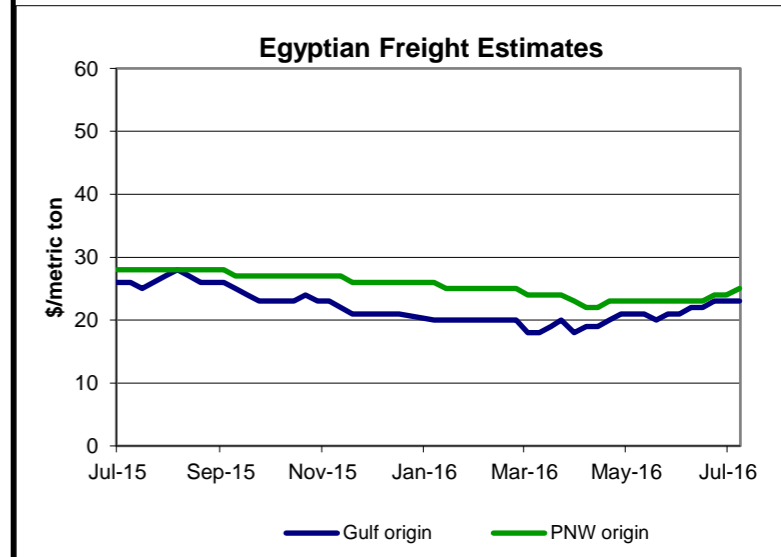
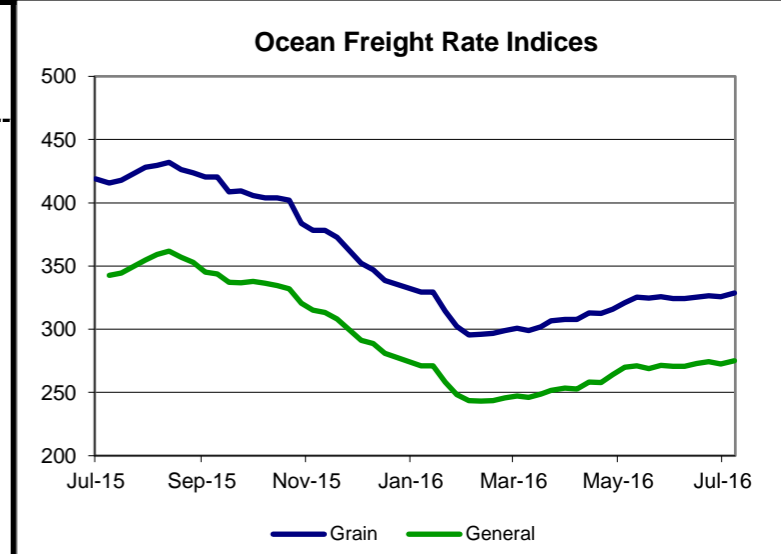
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Ocean Freight Rate Estimates by Origin*		U.S. dollars/metric ton			Freight Index**	General Index	Grain Freight Index	Number of Fixtures
Export Region	Import Region	Handy 25-30 TMT	Handymax 40-46 TMT	Panamax 54+ TMT				
US Gulf	Mexico (Veracruz)	15	13		7/1/2016	275.2	328.8	454
	W. South America (Peru/Ecu)	20			6/24/2016	272.6	325.6	522
	S. South America (Chile)	22			6/17/2016	274.2	326.4	480
	N. South America (Colombia)	18			6/10/2016	272.8	325.5	532
	E. South America (Brazil)	22			6/3/2016	270.6	324.2	477
	West Africa (Nigeria)	50			5/27/2016	268.0	321.6	573
	East Mediterranean (Italy)	33			5/20/2016	271.5	325.6	567
	West Mediterranean (Morocco)	34			5/13/2016	268.9	324.7	572
	Middle East (Egypt)				5/6/2016	270.9	325.4	464
	Japan		30	29	4/29/2016	269.8	321.0	603
Mid Atlantic	N. South America (Venezuela)	30			4/22/2016	264.1	316.0	553
	West Africa (Nigeria)	49			4/15/2016	257.7	312.5	551
	Middle East (Egypt)			42	4/8/2016	258.1	312.9	388
St. Lawrence	N. South America (Venezuela)	28			4/1/2016	252.7	307.6	388
	Europe/Rotterdam	19			3/25/2016	253.3	307.6	600
	Middle East (Egypt)			23	3/18/2016	251.5	306.5	518
Great Lakes	East Mediterranean (Italy)	58			3/11/2016	248.6	302.0	581
	West Mediterranean (Spain)	52			3/4/2016	246.2	298.9	593
	Rotterdam	48			2/26/2016	247.4	300.8	559
	West Africa (Morocco/Algeria)	52			2/19/2016	245.8	299.1	558
PNW	W. South America (Peru/Ecu)	24			2/12/2016	243.7	296.9	451
	S. South America (Chile)	27			2/5/2016	243.2	296.1	539
	N. South America (Colombia)	23			1/29/2016	243.4	295.5	570
	Middle East (Egypt)			25	1/22/2016	248.4	302.1	526
	East Africa (Djibouti/Mombasa)		45		1/15/2016	258.1	314.3	609
	South Asia (Mal/Indon/Phil/Sing)		31	24	1/8/2016	269.1	327.0	514
	Taiwan		17	16	1/1/2016	271.1	329.3	179
	South Korea		18	17	12/25/2015	273.3	331.5	371
	Japan		17	16	12/18/2015	274.6	332.8	583

Note: Rates for freight leaving the Great Lakes are quoted for 18,000 MT "Salties."  
 Sources: \*Trade representatives and recent shipments, \*\*Maritime Research, Inc., \*\*\*Nominal Major Currencies, Federal Reserve Board

Summary of Foreign Currency Exchange Rates (versus \$1 U.S. dollar)

Week Ending	Index***	Argentina	Australia	Brazil	Canada	Egypt	EU	Japan	Russia
7/8/16	N/A	14.690	0.756	3.293	1.304	8.857	0.905	100.520	63.831
7/1/16	121.09	15.030	0.749	3.235	1.292	8.857	0.898	102.510	63.790
6/24/16	121.66	14.912	0.746	3.373	1.300	8.857	0.899	102.190	64.738
6/17/16	121.14	13.891	0.740	3.416	1.289	8.857	0.887	104.100	69.150
7/9/15	116.54	9.103	1.347	3.197	1.273	7.807	0.907	121.580	57.159
7/9/11	94.88	4.105	0.930	1.560	0.960	5.974	0.699	81.077	27.954
1 year change	N/A	61.38%	-43.87%	3.00%	2.47%	13.46%	-0.23%	-17.32%	11.67%
5 year change	N/A	257.87%	-18.67%	111.11%	35.83%	48.26%	29.41%	23.98%	128.34%



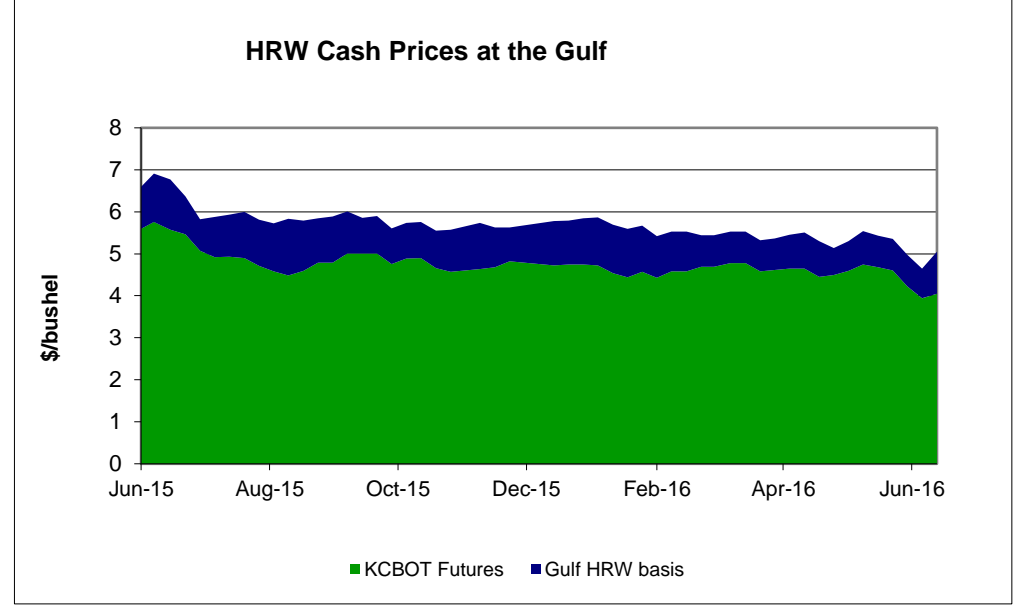
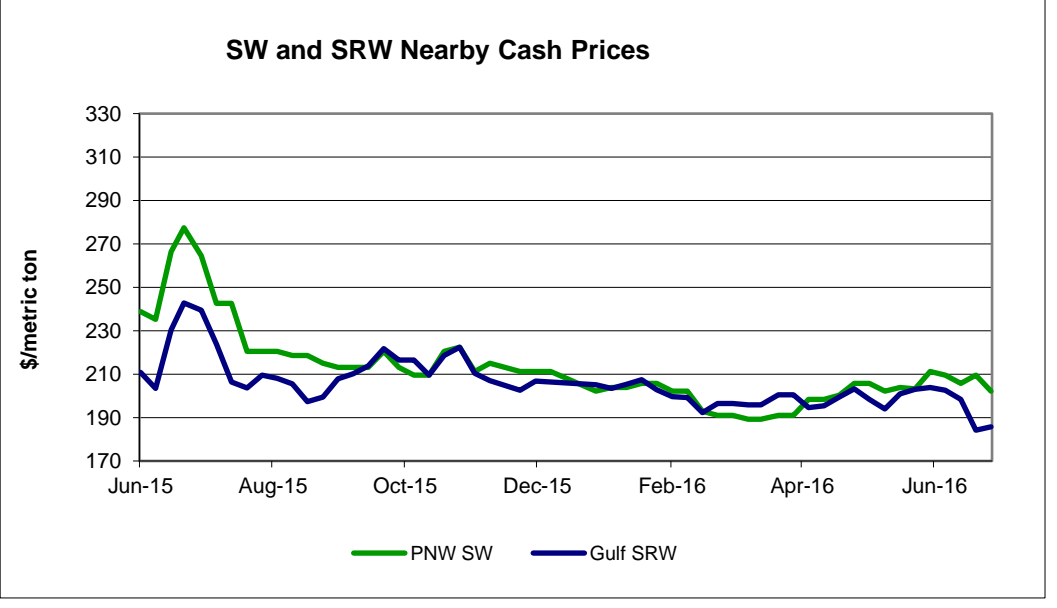
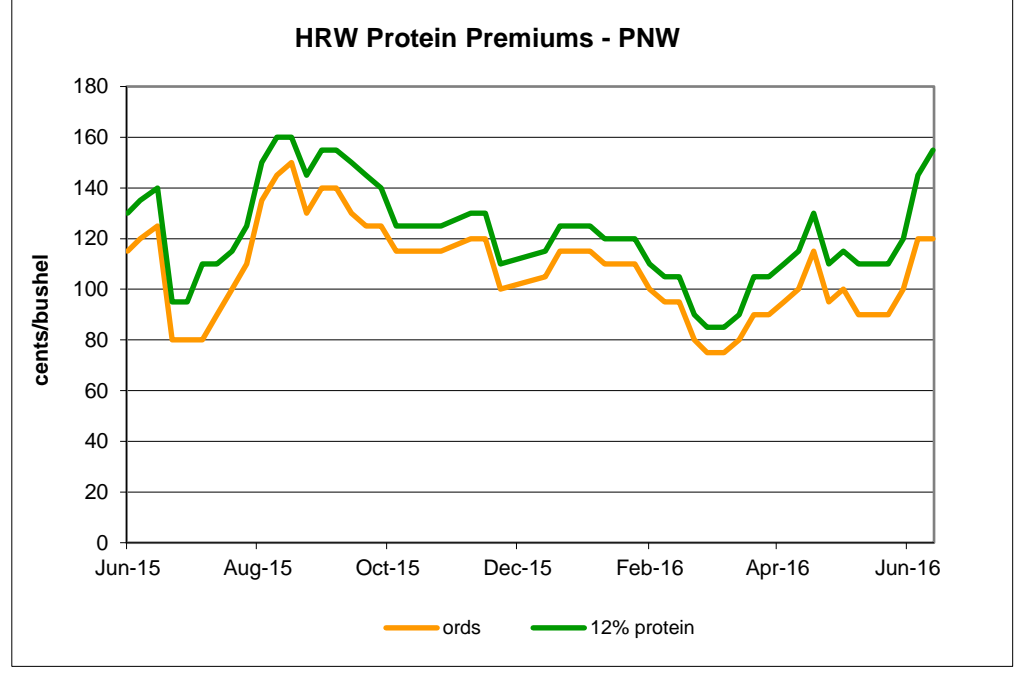
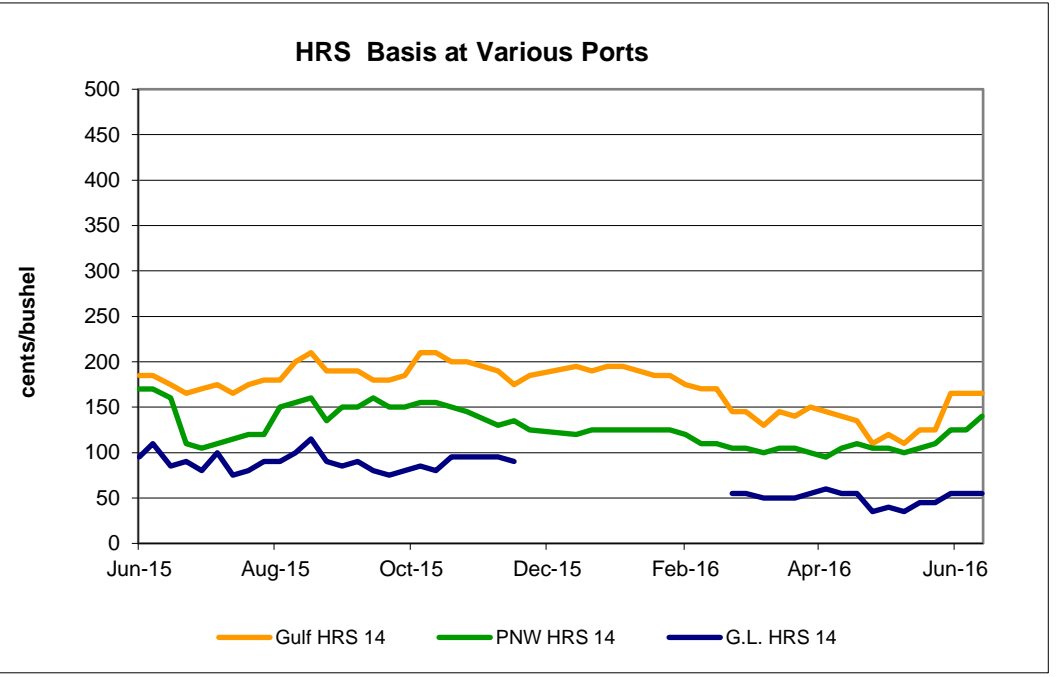
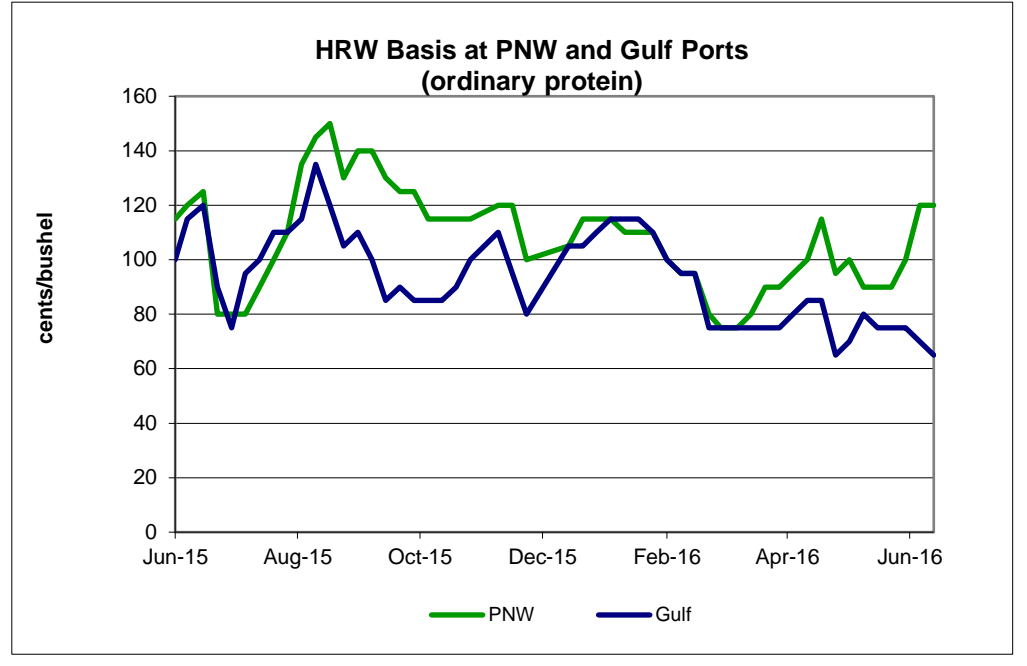
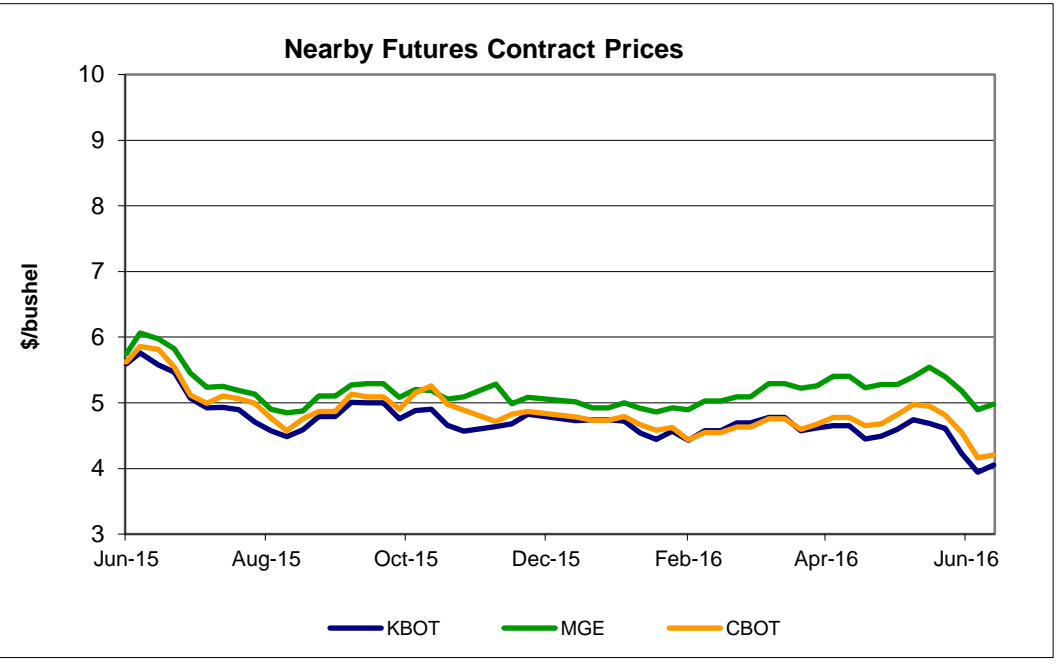
The weekly prices as reported by U.S. Wheat Associates are compiled through research from numerous market sources, including U.S. wheat exporters of all classes from various U.S. ports. The prices reported are representative of the value of number two grade and the proteins indicated. **They are not intended to represent offers nor should importers of U.S. wheat rely upon them as such. Additional factors may alter these prices significantly.**

These factors may include: (1) payment terms (differing from cash against documents which are the terms used in the U.S. Wheat Associates price report); (2) various quality factors, and method of quality certification; (3) loading terms (USW prices represent Free on Board and do not include loading rate guarantees, stevedoring costs or other elevator tariff charges); (4) different delivery periods than indicated in monthly prices reported by U. S. Wheat Associates.

U.S. Wheat Associates recommends regular contact with exporters of U.S. wheat in order to receive offers representative of your requirements.

This contact will allow importers to review contract terms and better understand the U.S. grading system, role and function of the Federal Grain Inspection Service (FGIS).

Contact: For questions, please contact Stephanie Bryant-Erdmann at (703) 650-0241 or sbe@uswheat.org.



Custom graphs of historic nearby cash prices may be accessed at:  
<http://www.uswheat.org/priceReports/nearbyCash>

Basis and cash prices for different delivery months are also available at:  
<http://www.uswheat.org/priceReports/deliverymonth>

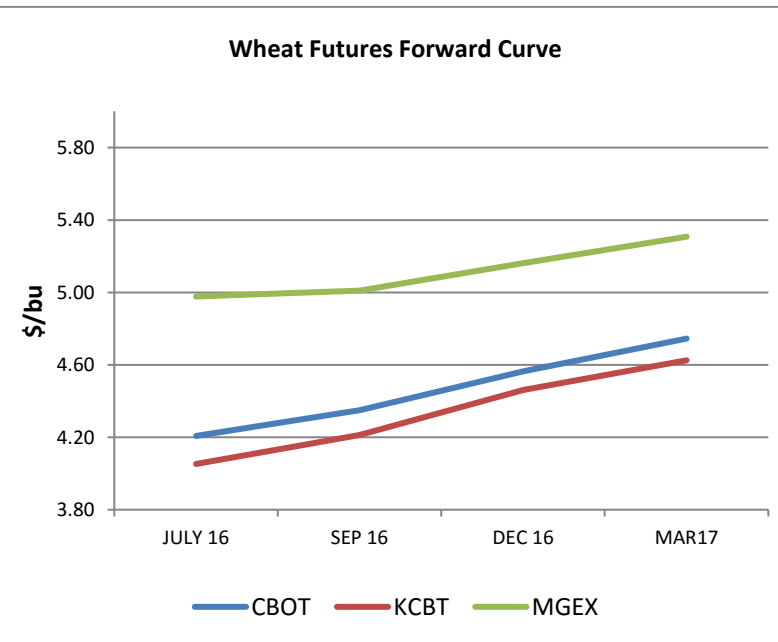
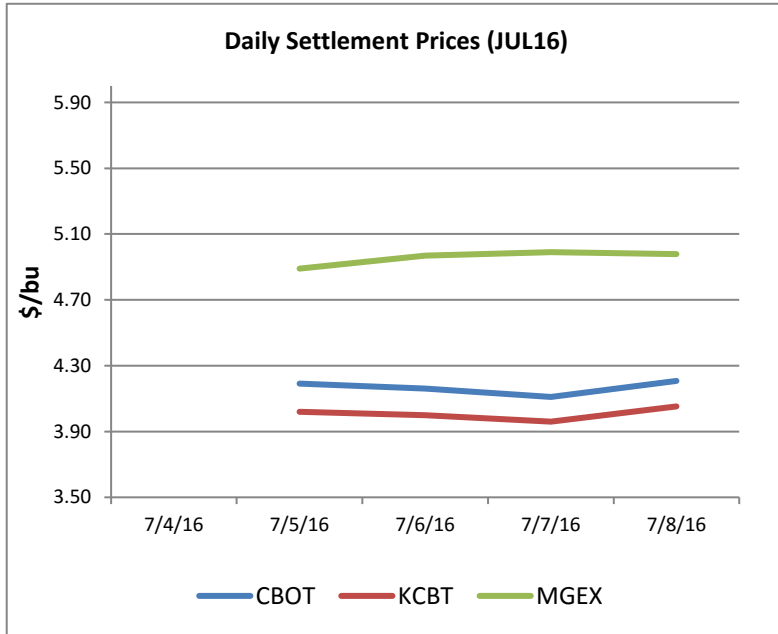


# U.S. Wheat Associates

## Weekly Price Report

July 8, 2016

### Highlights:



- \* Short-covering and a strong Export Sales report pushed wheat futures higher this week. Seasonal harvest pressure and favorable weather in the U.S. Northern Plains limited gains. CBOT July wheat rose 4 cents to \$4.21/bu, KCBT added 11 cents to \$4.05/bu and MGEX rallied 8 cents to \$4.98/bu. CBOT July corn dropped 3 cents to \$3.50/bu and CBOT July soybeans fell 79 cents week-over-week to \$10.90/bu.
- \* Futures markets continue to encourage winter wheat storage, which supports basis. Continued competition for elevation capacity from soybeans and corn and steady wheat export demand also provided support. Protein premiums for HRW continue to increase on the expectation of a high-yielding, lower protein HRW crop. With harvest beginning in the Pacific Northwest (PNW), soft white protein spreads narrowed significantly this week. PNW basis levels are firmer for the last quarter of 2016 due to planned maintenance closures on the Columbia River system. Fourth quarter basis for the Gulf and Lakes remain strong due to competition for elevation and shuttle train capacity from corn and soybeans.
- \* In its weekly Export Sales Report, USDA reported net sales of 825,300 metric tons (MT) for the 2016/17 marketing year. Sales were well above trade expectations of 400,000 to 600,000 MT. Total known outstanding sales and accumulated exports of all classes of wheat for the 2016/17 marketing year, through June 30, 2016 were 8.46 million metric tons (MMT), 37% higher than last year's year-to-date total of 6.19 MMT. USDA expects 2016/17 U.S. wheat exports to reach 24.5 MMT.
- \* As of July 5, U.S. winter wheat harvest is 58% complete, ahead of the 5-year average pace of 55% complete on the same date. USDA rated 62% of the U.S. winter wheat crop as good to excellent, unchanged from the prior week but greatly improved from 44% good to excellent on the same date in 2015. USDA rated 72% of the spring wheat crop in good to excellent condition, unchanged from last week. USDA reported 74% of spring wheat had headed, compared to the 5-year average of just 45% on the same date indicating crop development is well ahead of normal.
- \* The European Commission lowered its projection for European Union wheat production by 500,000 MT to 145 MMT. Improved yield potential in Spain, Romania and Hungary is expected to offset yield reductions in France and Germany.
- \* FranceAgriMer estimated French harvest at 1% complete compared to 11% on the same date last year, and rated 59% of French soft wheat in good or excellent condition, down from 65% the prior week, and the lowest rating for the time period in 5 years.
- \* The Russian Agriculture Ministry reported Russian wheat harvest at 4% complete on July 7.
- \* The Baltic Index rallied to 699, 6% higher than last week's close of 660.
- \* The Dollar Index climbed to 96.34, up 1% from 95.73 last Friday.
- \* Current hard red spring (HRS) price indications are for Northern Spring. Dark Northern Spring is available, but premiums vary. Soft red winter (SRW) indications are for a minimum falling number of 250. Higher minimum specifications will carry a premium.