



# U.S. Wheat Associates

## Weekly Price Report

July 22, 2016

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Export Region	Percent Protein 12% (Dry) Moisture Basis		AUG (U16)			AUG (U16)		SEP (U16)		OCT (Z16)		NOV (Z16)		DEC (Z16)		JAN (H17)		FEB (H17)		Year Ago (nearbys) \$/MT
			(nearbys) FOB \$/bu	week change \$/bu	\$/MT	FOB \$/MT	Basis ¢/bu	FOB \$/MT	Basis ¢/bu	FOB \$/MT	Basis ¢/bu	FOB \$/MT	Basis ¢/bu	FOB \$/MT	Basis ¢/bu	FOB \$/MT	Basis ¢/bu	FOB \$/MT	Basis ¢/bu	
Great Lakes	NS/DNS 13.0 (14.8)	M	5.21	-0.11	-4	192	35	192	35	208	65	208	65	208	65	closed	N/A	closed	N/A	208
	NS/DNS 13.5 (15.3)	M	5.26	-0.11	-4	193	40	193	40	210	70	210	70	210	70	closed	N/A	closed	N/A	219
	NS/DNS 14.0 (15.9)	M	5.41	-0.11	-4	199	55	199	55	216	85	216	85	216	85	closed	N/A	closed	N/A	230
Gulf of Mexico	NS/DNS 13.0 (14.8)	M	6.31	-0.11	-4	232	145	232	145	241	155	241	155	241	155	246	150	246	150	241
	NS/DNS 13.5 (15.3)	M	6.36	-0.05	-2	234	150	234	150	243	160	243	160	243	160	247	155	247	155	252
	NS/DNS 14.0 (15.9)	M	6.56	-0.11	-4	241	170	241	170	251	180	251	180	251	180	255	175	255	175	263
	HRW Ord	K	4.84	0.05	2	178	65	178	65	189	70	191	75	193	80	195	70	197	75	214
	HRW 11.0 (12.5)	K	4.99	0.10	4	183	80	183	80	195	85	197	90	198	95	201	85	203	90	216
	HRW 11.5 (13.1)	K	5.19	0.10	4	191	100	191	100	202	105	204	110	206	115	208	105	210	110	219
	HRW 12.0 (13.6)	K	5.39	0.10	4	198	120	198	120	209	125	211	130	213	135	216	125	218	130	223
	HRW 12.5 (14.2)	K	5.69	0.10	4	209	150	209	150	220	155	222	160	224	165	227	155	229	160	227
SRW	C	5.10	0.05	2	187	85	189	90	202	100	204	105	206	110	206	85	206	85	206	
Pacific N. West	NS/DNS 13.0 (14.8)	M	6.21	-0.11	-4	228	135	226	130	240	150	240	150	240	150	246	150	247	155	230
	NS/DNS 13.5 (15.3)	M	6.26	-0.10	-4	230	140	228	135	241	155	241	155	241	155	247	155	249	160	233
	NS/DNS 14.0 (15.9)	M	6.31	-0.11	-4	232	145	230	140	243	160	243	160	243	160	249	160	251	165	239
	HRW Ord	K	5.34	0.05	2	196	115	200	125	206	115	206	115	206	115	206	100	206	100	216
	HRW 11.5 (13.1)	K	5.49	0.05	2	202	130	205	140	211	130	211	130	211	130	212	115	212	115	218
	HRW 12.0 (13.6)	K	5.79	0.10	4	213	160	216	170	222	160	222	160	222	160	223	145	223	145	221
	HRW 13.0 (14.8)	K	5.99	0.10	4	220	180	224	190	230	180	230	180	230	180	230	165	230	165	230
	SW Unspecified	\$	5.60	0.00	0	206	5.60	206	5.60	209	5.70	211	5.75	213	5.80	215	5.85	217	5.90	243
	SW 10.5 (11.9) Max	\$	5.65	0.00	0	208	5.65	208	5.65	211	5.75	213	5.80	215	5.85	217	5.90	219	5.95	274
	SW 9.5 (10.8) Max	\$	6.05	-0.10	-4	222	6.05	222	6.05	226	6.15	228	6.20	230	6.25	231	6.30	233	6.35	307
	WW with 10% Club	\$	5.70	0.00	0	209	5.70	209	5.70	213	5.80	215	5.85	217	5.90	219	5.95	220	6.00	261
WW with 20% Club	\$	5.75	0.00	0	211	5.75	211	5.75	215	5.85	217	5.90	219	5.95	220	6.00	222	6.05	272	

**Durum:** a range of prices are available depending upon various quality attributes and logistics.

Northern Durum offers from the Lakes range from \$8.25 to \$8.65/bu (\$303 to \$318/MT), and offers from Gulf ports range from \$8.93 to \$9.25/bu (\$328 to \$340/MT). For Desert Durum offers, contact your supplier.

**Hard white:** a range of prices are available depending upon various quality attributes and logistics.

### Futures Settlements as of July 22, 2016

Grey positions not quoted on specific exchange

	SEP (U16)	SEP (U16)	week change	NOV (X16)	week change	DEC (Z16)	week change	JAN (F17)	week change	MAR (H17)	week change	MAY (K17)	week change	JUL (N17)	week change	AUG (U16)	week change
	\$/MT	\$/bu	\$/bu	\$/bu	\$/bu	\$/bu	\$/bu	\$/bu	\$/bu	\$/bu	\$/bu	\$/bu	\$/bu	\$/bu	\$/bu	\$/bu	\$/bu
Chicago BOT SRW	156.25	4.2525	0.0050			4.5025	0.0050			4.7525	0.0250	4.8725	0.0025	4.9475	(0.0150)	4.2525	0.0050
Kansas City BOT HRW	153.95	4.1900	0.0525			4.4500	0.0525			4.6200	0.0525	4.7300	0.0525	4.8275	0.0525	4.1900	0.0525
Minneapolis MGE NS/DNS	178.66	4.8625	(0.1050)			5.0225	(0.0975)			5.1825	(0.0875)	5.2775	(0.0875)	5.3750	(0.0825)	4.8625	(0.1050)
Chicago BOT Corn	123.09	3.3500	(0.1725)			3.4175	(0.1650)			3.5150	(0.1475)	3.5700	(0.1350)	3.6250	(0.1175)	3.3500	(0.1725)
Chicago BOT Soybeans	366.97	9.9875	(0.6675)	9.8825	(0.6900)			9.8925	(0.6650)	9.8225	(0.5675)	9.7825	(0.5450)	9.7825	(0.5350)	9.9875	(0.6675)

**Legend:** M = Minneapolis Grain Exchange; K = Kansas City Board of Trade; C = Chicago Board of Trade;

\$ = cash price quote; N/A = quote not available; closed = Great Lakes are closed to vessels for winter; ¢/bu = cents per bushel;

Futures Contract Month: H = March; K = May; N = July; U = September; Z = December

NS/DNS=Northern Spring/Dark Northern Spring (subclasses of Hard Red Spring); HRW=Hard Red Winter; SRW=Soft Red Winter; SW=Soft White; WW=Western White (White Club & Soft White)

F.O.B.= "Free on board" - Seller is responsible for placing grain at the end of the loading spout. Buyer is responsible for providing the ocean vessel and for all other costs after the grain is delivered on board.

Basis: The difference between the cash price and futures month for specific quality, shipping period and geographical location.

**Cash:** Durum, SW and WW are quoted in dollars per bushel (\$/bu.) rather than basis for each contract month.

**Convert:** To compute cash price, add basis level and current futures to get price per bushel. Multiply by 36.743 to get price per metric ton.

Example: Basis = 70 and Future Price = \$9.00, the price per bushel is \$9.00 + .70 = \$9.70/bu. Price per metric ton is \$9.70 \* 36.743 = \$356/MT.

**All prices are based upon U.S. number two grade or better as certified by the Federal Grain Inspection Service (FGIS).**



# U.S. Wheat Associates

## Weekly Price Report (page 2)

July 22, 2016

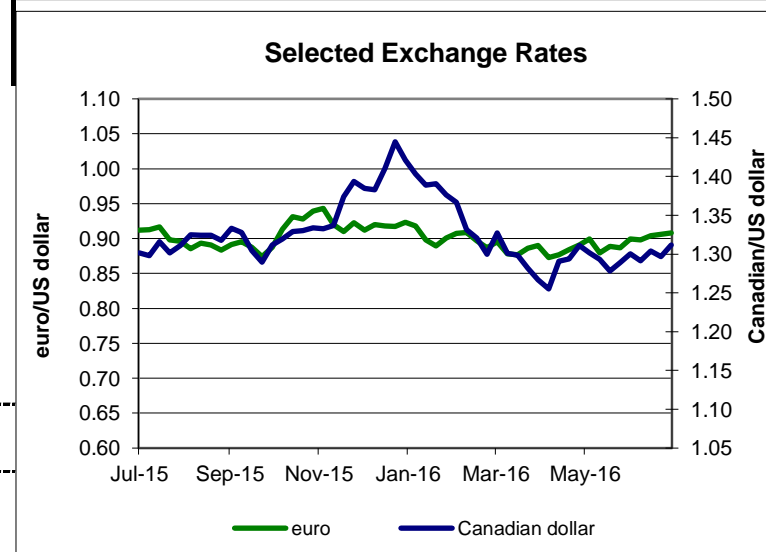
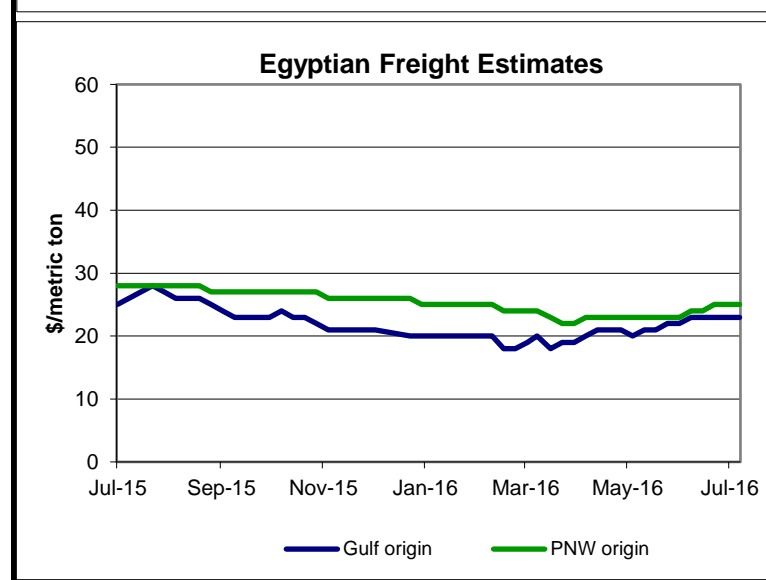
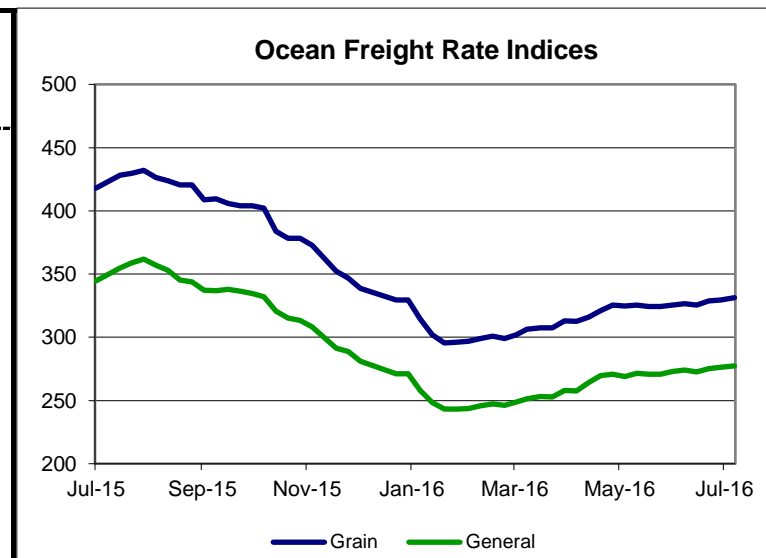
Ocean Freight Rate Estimates by Origin*		U.S. dollars/metric ton			Freight Index** Week Ending	General Index	Grain Freight Index	Number of Fixtures
Export Region	Import Region	Handy 25-30 TMT	Handymax 40-46 TMT	Panamax 54+ TMT				
US Gulf	Mexico (Veracruz)	15	14		7/15/2016	277.3	331.4	383
	W. South America (Peru/Ecu)	20			7/8/2016	276.4	329.4	355
	S. South America (Chile)	22			7/1/2016	275.2	328.8	454
	N. South America (Colombia)	18			6/24/2016	272.6	325.6	522
	E. South America (Brazil)	22			6/17/2016	274.2	326.4	480
	West Africa (Nigeria)	50			6/10/2016	272.8	325.5	532
	East Mediterranean (Italy)	33			6/3/2016	270.6	324.2	477
	West Mediterranean (Morocco)	35			5/27/2016	268.0	321.6	573
	Middle East (Egypt)				5/20/2016	271.5	325.6	567
	Japan		28	26	5/13/2016	268.9	324.7	572
Mid Atlantic	N. South America (Venezuela)	30			5/6/2016	270.9	325.4	464
	West Africa (Nigeria)	49			4/29/2016	269.8	321.0	603
	Middle East (Egypt)			42	4/22/2016	264.1	316.0	553
St. Lawrence	N. South America (Venezuela)	28			4/15/2016	257.7	312.5	551
	Europe/Rotterdam	18			4/8/2016	258.1	312.9	388
	Middle East (Egypt)			23	4/1/2016	252.7	307.6	388
Great Lakes	East Mediterranean (Italy)	56			3/25/2016	253.3	307.6	600
	West Mediterranean (Spain)	50			3/18/2016	251.5	306.5	518
	Rotterdam	46			3/11/2016	248.6	302.0	581
	West Africa (Morocco/Algeria)	50			3/4/2016	246.2	298.9	593
PNW	W. South America (Peru/Ecu)	24			2/26/2016	247.4	300.8	559
	S. South America (Chile)	27			2/19/2016	245.8	299.1	558
	N. South America (Colombia)	23			2/12/2016	243.7	296.9	451
	Middle East (Egypt)			25	2/5/2016	243.2	296.1	539
	East Africa (Djibouti/Mombasa)		45		1/29/2016	243.4	295.5	570
	South Asia (Mal/Indon/Phil/Sing)		31	24	1/22/2016	248.4	302.1	526
	Taiwan		17	16	1/15/2016	258.1	314.3	609
	South Korea		18	17	1/8/2016	269.1	327.0	514
	Japan		17	16	1/1/2016	271.1	329.3	179

Note: Rates for freight leaving the Great Lakes are quoted for 18,000 MT "Salties."

Sources: \*Trade representatives and recent shipments, \*\*Maritime Research, Inc., \*\*\*Nominal Major Currencies, Federal Reserve Board

### Summary of Foreign Currency Exchange Rates (versus \$1 U.S. dollar)

Week Ending	Index***	Argentina	Australia	Brazil	Canada	Egypt	EU	Japan	Russia
7/22/16	N/A	14.980	0.748	3.270	1.312	8.856	0.908	106.050	64.510
7/15/16	121.73	14.921	0.758	3.281	1.297	8.857	0.906	104.830	63.456
7/8/16	121.82	14.694	0.757	3.300	1.304	8.857	0.904	100.530	63.812
7/1/16	121.09	15.030	0.749	3.235	1.292	8.857	0.898	102.510	63.790
7/23/15	117.82	9.169	1.351	3.188	1.299	7.807	0.915	123.840	57.042
7/23/11	94.13	4.138	0.922	1.555	0.947	5.973	0.695	78.519	27.751
1 year change	N/A	63.39%	-44.65%	2.58%	1.02%	13.44%	-0.82%	-14.37%	13.09%
5 year change	N/A	261.98%	-18.88%	110.31%	38.55%	48.27%	30.60%	35.06%	132.46%



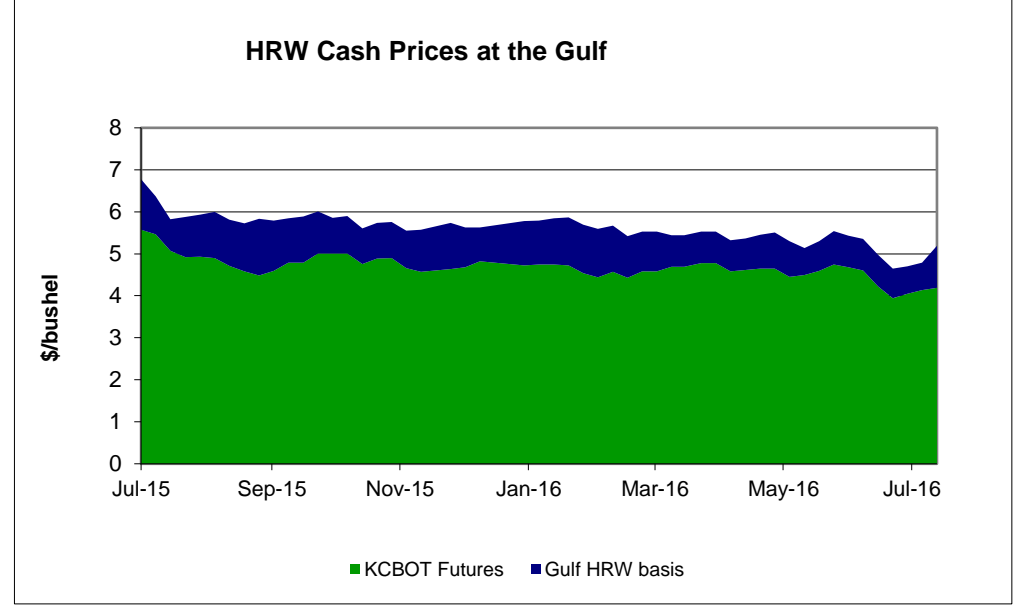
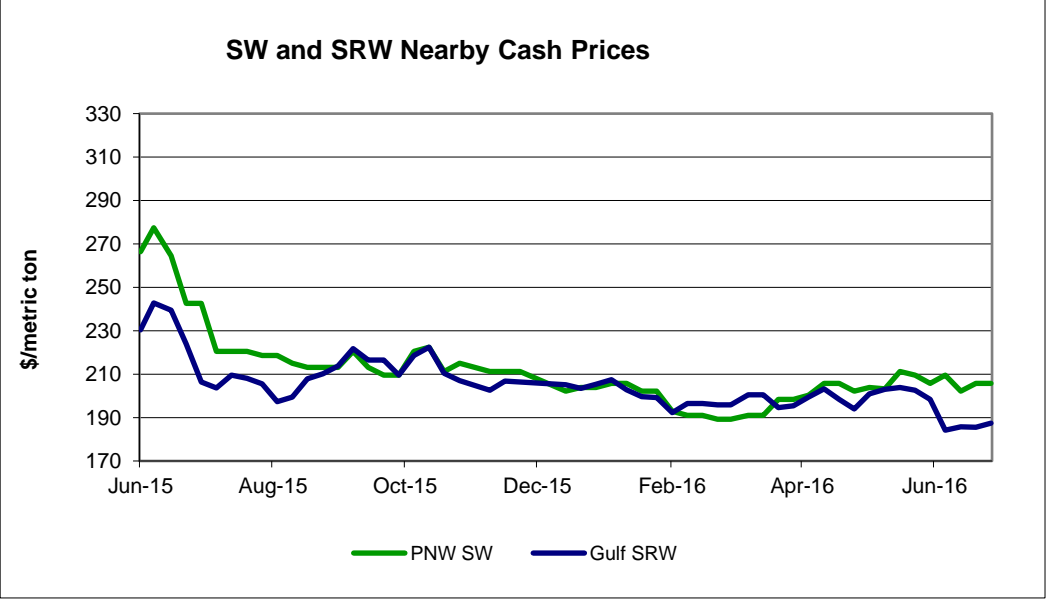
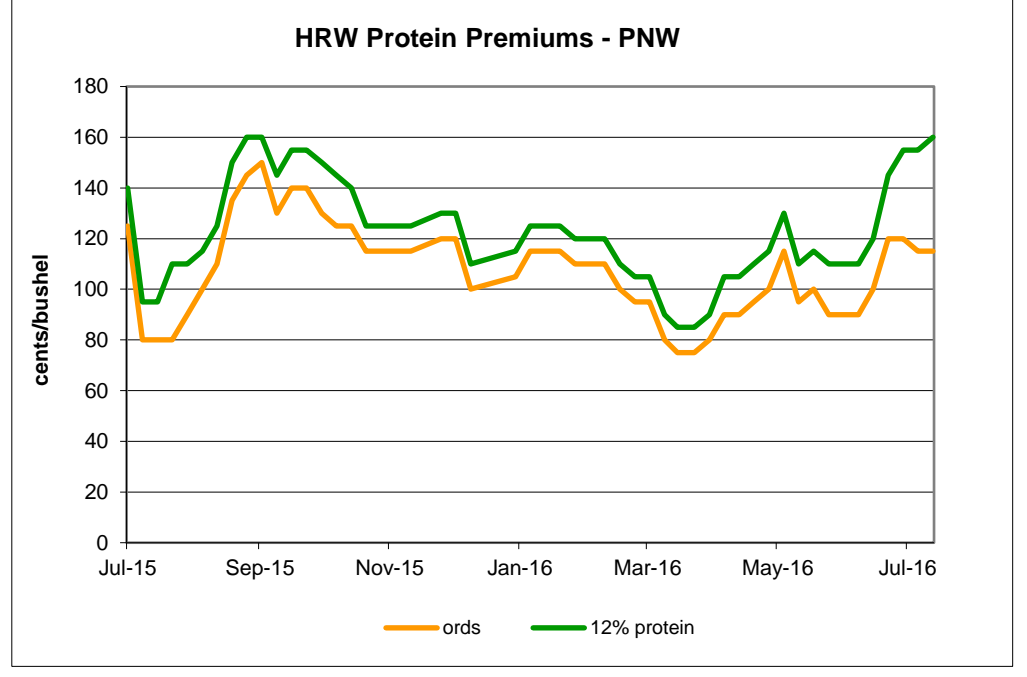
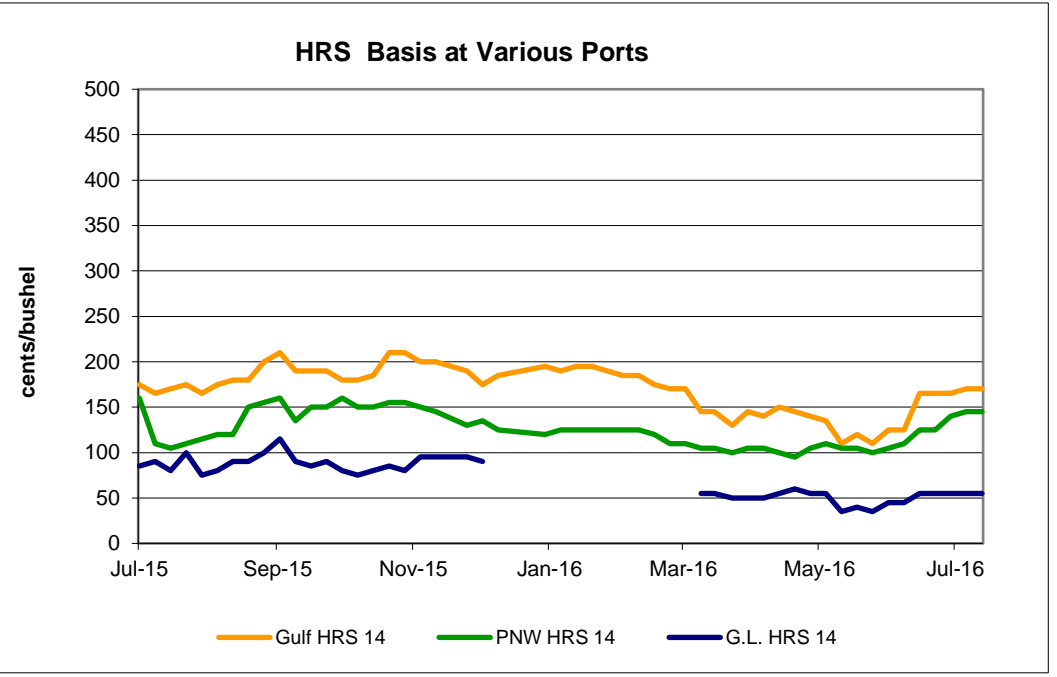
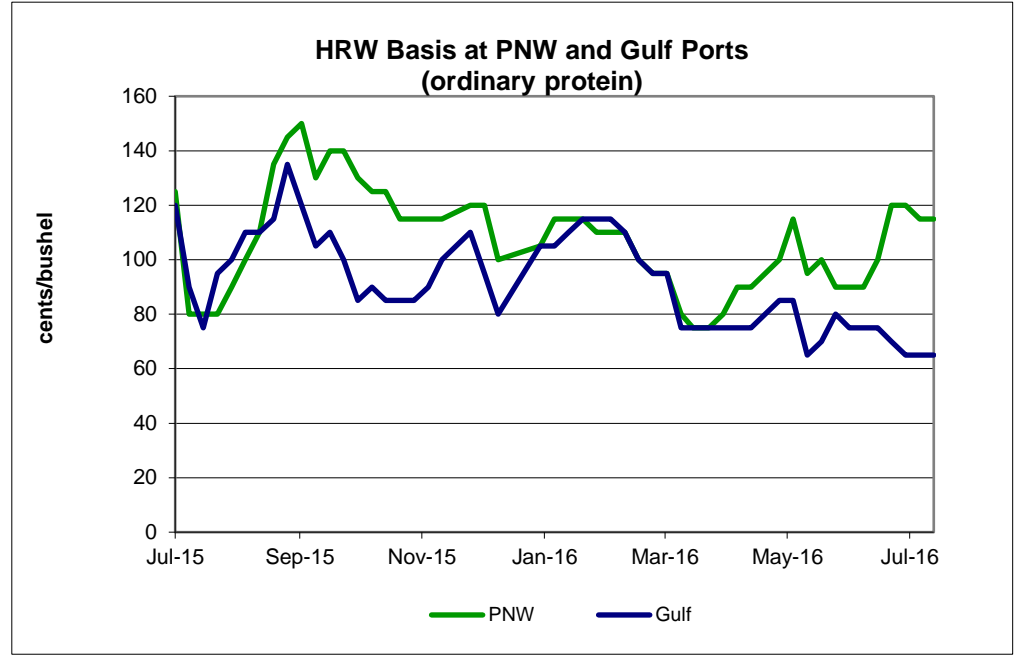
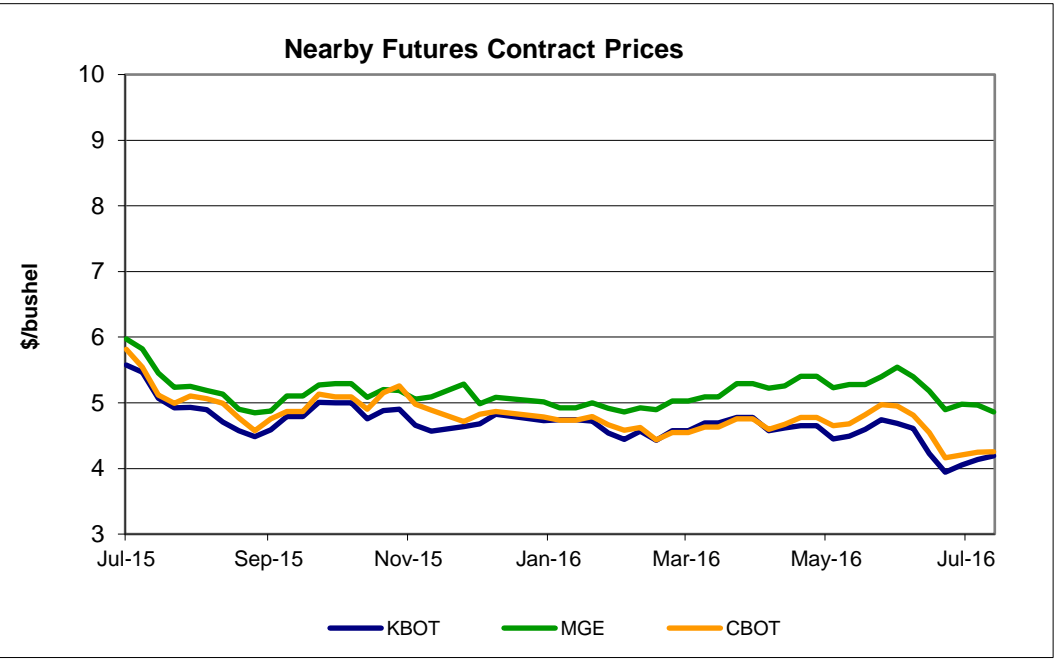
The weekly prices as reported by U.S. Wheat Associates are compiled through research from numerous market sources, including U.S. wheat exporters of all classes from various U.S. ports. The prices reported are representative of the value of number two grade and the proteins indicated. **They are not intended to represent offers nor should importers of U.S. wheat rely upon them as such. Additional factors may alter these prices significantly.**

These factors may include: (1) payment terms (differing from cash against documents which are the terms used in the U.S. Wheat Associates price report); (2) various quality factors, and method of quality certification; (3) loading terms (USW prices represent Free on Board and do not include loading rate guarantees, stevedoring costs or other elevator tariff charges); (4) different delivery periods than indicated in monthly prices reported by U. S. Wheat Associates.

U.S. Wheat Associates recommends regular contact with exporters of U.S. wheat in order to receive offers representative of your requirements.

This contact will allow importers to review contract terms and better understand the U.S. grading system, role and function of the Federal Grain Inspection Service (FGIS).

Contact: For questions, please contact Stephanie Bryant-Erdmann at (703) 650-0241 or sbe@uswheat.org.



Custom graphs of historic nearby cash prices may be accessed at:  
<http://www.uswheat.org/priceReports/nearbyCash>

Basis and cash prices for different delivery months are also available at:  
<http://www.uswheat.org/priceReports/deliverymonth>

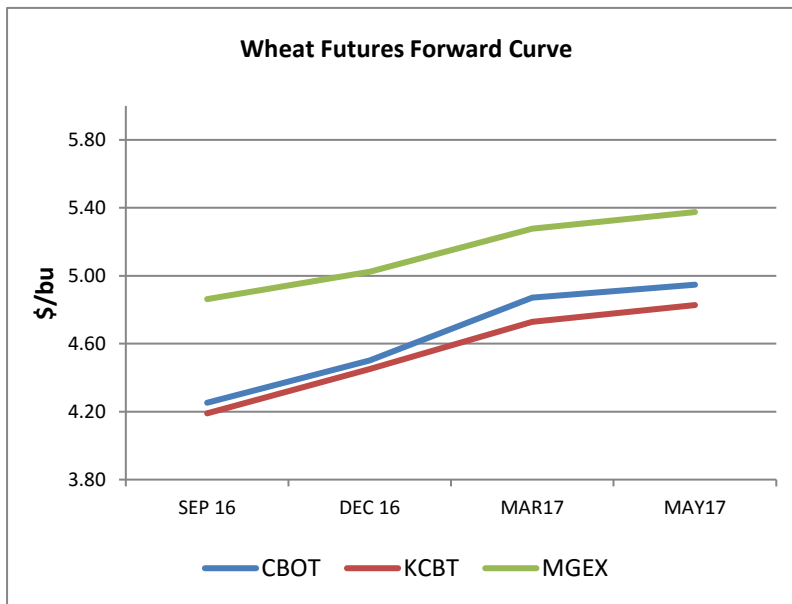
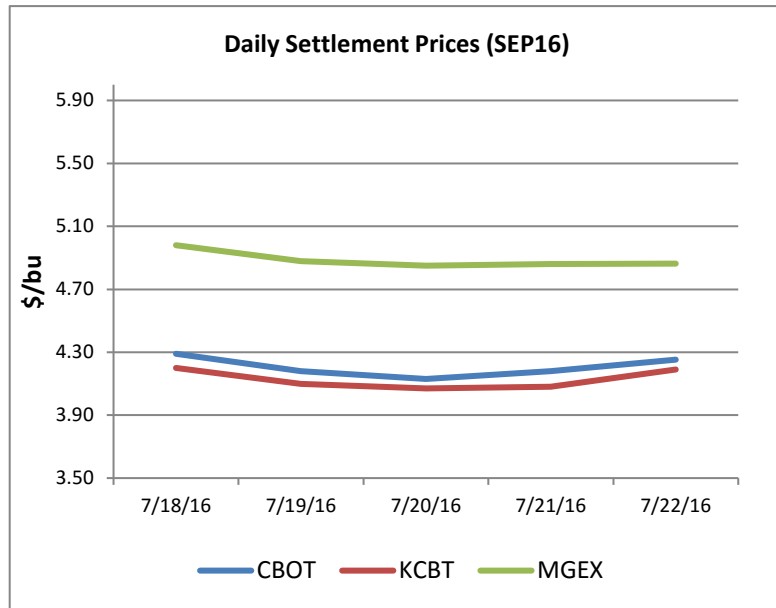


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## Weekly Price Report

July 22, 2016

### Highlights:



- \* Seasonal harvest pressure continued to weigh on wheat futures markets this week, but a short-covering rally limited losses for CBOT and KCBT end the week higher on improved export demand. Favorable weather in the Northern Plains pressured MGEX lower. Abundant global supplies continue to weigh on markets. CBOT September wheat ended the week flat at \$4.25/bu, KCBT added 5 cents to \$4.19/bu and MGEX dropped 10 cents to \$4.86/bu. CBOT September corn lost 17 cents to \$3.35/bu and CBOT September soybeans plunged 67 cents week over week to \$9.99/bu.
- \* The carry in the market continues to promote storage of wheat. As a consequence, farmer sales are slow and supportive of basis across the United States. Strong corn and soybean export demand continues to compete with wheat for elevation capacity, further supporting basis. Basis levels for the Pacific Northwest are firmer for the last quarter of 2016 due to planned maintenance closures on the Columbia and Snake River system. Fourth quarter basis for the Gulf and Lakes remains strong because corn and soybeans are competing for elevation and shuttle train capacity.
- \* USDA's weekly Export Sales Report included net wheat sales of 478,000 metric tons (MT) for marketing year 2016/17. Sales were in line with trade expectations of 350,000 to 550,000 MT. Total known outstanding sales and accumulated exports of all classes of wheat for 2016/17, through July 14, 2016, were 9.26 million metric tons (MMT), 33% higher than a total of 6.99 MMT last year on this date. USDA expects 2016/17 U.S. wheat exports to reach 25.2 MMT.
- \* As of July 17, U.S. winter wheat harvest is 76% complete, just ahead of the 5-year average pace of 73% complete on the same date. USDA rated 69% of the spring wheat crop in good to excellent condition, down one percentage point from last week. USDA reported 96% of spring wheat had headed, compared to the 5-year average of 81% on the same date.
- \* The Wheat Quality Council will hold its annual Hard Spring Tour next week. Follow #wheattour16 on Twitter to see live updates from the scouts.
- \* Agriculture and Agri-Food Canada forecast Canadian 2016/17 wheat production (excluding durum) at 22.3 MMT up slightly from 2015/16 production. Higher yields are expected to offset a 7% reduction in planted area. Canadian durum production is estimated at 6.20 MMT, up 15% year over year due to both improved yields and increased planted area.
- \* FranceAgriMer estimated French harvest at 17% complete compared to 53% on the same date last year, and rated 42% of French soft wheat in good or excellent condition, down from 49% the prior week. French consultancy Agritel pegged French production at 32.0 MMT, down 21% from last year if realized.
- \* Agriculture consultancy IKAR estimated 2016/17 Russian wheat production at 68.0 MMT. If realized, that would be up 11% from 2015/16. As of July 20, Russian farmers had harvested 25.1 MMT of wheat from 21% of the planted area with an average yield of 4.25 MT/ha, up 12% from 2015/16 yields on the same date, according to Russia's Agriculture Ministry.
- \* Argentina's Agriculture Ministry lowered its forecast for 2016/17 planted wheat area to 5.25 million hectares, down from its previous estimate of 5.34 million hectares.
- \* The Baltic Index fell to 726, 2% lower than last week's close of 738.
- \* The Dollar Index climbed to 97.45, up 1% from 96.61 last Friday.
- \* Current hard red spring (HRS) price indications are for Northern Spring. Dark Northern Spring is available, but premiums vary. Soft red winter (SRW) indications are for a minimum falling number of 250. Higher minimum specifications will carry a premium.