



# U.S. Wheat Associates

## Weekly Price Report

January 19, 2018

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Export Region	Percent Protein 12% (Dry) Moisture Basis		JAN (H18)			JAN (H18)		FEB (H18)		MAR (H18)		APR (K18)		MAY (K18)		JUN (N18)		JUL (N18)		Year Ago (nearbys) \$/MT	
			M	closed	N/A	N/A	closed	N/A	closed	N/A	closed	N/A	closed	N/A	closed	N/A	closed	N/A	closed		N/A
Great Lakes	NS/DNS 13.5 (15.3)	M	closed	N/A	N/A	closed	N/A	closed	N/A	closed	N/A	240	35	240	35	242	35	242	35	N/A	
	NS/DNS 14.0 (15.9)	M	closed	N/A	N/A	closed	N/A	closed	N/A	closed	N/A	251	65	251	65	253	65	253	65	N/A	
	NS/DNS 14.5 (16.5)	M	closed	N/A	N/A	closed	N/A	closed	N/A	closed	N/A	264	100	264	100	266	100	266	100	N/A	
Gulf of Mexico	NS/DNS 13.5 (15.3)	M	7.44	-0.09	-3	273	135	271	130	271	130	273	125	273	125	275	125	275	125	274	
	NS/DNS 14.0 (15.9)	M	7.74	-0.14	-5	284	165	282	160	282	160	284	155	284	155	286	155	286	155	280	
	NS/DNS 14.5 (16.5)	M	8.09	-0.14	-5	297	200	295	195	295	195	297	190	297	190	299	190	299	190	N/A	
	HRW Ord	K	5.23	-0.04	-1	192	95	192	95	192	95	197	95	197	95	201	90	201	90	192	
	HRW 11.0 (12.5)	K	5.48	-0.09	-3	201	120	201	120	201	120	206	120	206	120	211	115	211	115	196	
	HRW 11.5 (13.1)	K	6.08	0.01	0	223	180	223	180	223	180	228	180	228	180	233	175	233	175	203	
	HRW 12.0 (13.6)	K	6.68	-0.09	-3	245	240	245	240	245	240	250	240	250	240	255	235	255	235	210	
	HRW 12.5 (14.2)	K	6.98	-0.09	-3	256	270	256	270	256	270	261	270	261	270	266	265	266	265	221	
SRW	C	4.98	0.02	1	183	75	183	75	183	75	184	65	184	65	187	60	187	60	187		
Pacific N. West	NS/DNS 13.5 (15.3)	M	7.39	-0.04	-2	271	130	271	130	271	130	275	130	275	130	279	135	279	135	276	
	NS/DNS 14.0 (15.9)	M	7.49	-0.04	-2	275	140	275	140	275	140	278	140	278	140	283	145	283	145	282	
	NS/DNS 14.5 (16.5)	M	7.79	-0.04	-2	286	170	286	170	286	170	289	170	289	170	294	175	294	175	N/A	
	HRW Ord	K	5.83	0.01	0	214	155	214	155	216	160	217	150	217	150	223	150	223	150	216	
	HRW 11.5 (13.1)	K	6.03	0.01	0	221	175	221	175	223	180	225	170	225	170	231	170	231	170	221	
	HRW 12.0 (13.6)	K	6.28	0.01	0	231	200	231	200	232	205	234	195	234	195	240	195	240	195	230	
	HRW 13.0 (14.8)	K	6.93	0.01	0	254	265	254	265	256	270	258	260	258	260	264	260	264	260	262	
	SW Unspecified	\$	5.45	0.00	0	200	5.45	200	5.45	202	5.50	200	5.45	200	5.45	198	5.40	198	5.40	211	
	SW 10.5 (11.9) Max	\$	5.45	0.00	0	200	5.45	200	5.45	202	5.50	200	5.45	200	5.45	198	5.40	198	5.40	211	
	SW 9.5 (10.8) Max	\$	5.50	0.00	0	202	5.50	202	5.50	204	5.55	202	5.50	202	5.50	200	5.45	200	5.45	228	
WW with 10% Club	\$	5.47	-0.01	0	201	5.47	201	5.47	203	5.52	201	5.47	201	5.47	199	5.42	199	5.42	215		
WW with 20% Club	\$	5.49	-0.02	-1	202	5.49	202	5.49	204	5.54	202	5.49	202	5.49	200	5.44	200	5.44	219		

**Durum:** a range of prices are available depending upon various quality attributes and logistics.

Northern Durum offers from the Lakes range from \$6.80 to \$7.10/bu (\$250 to \$261/MT), and offers from Gulf ports range from \$7.50 to \$7.80/bu (\$276 to \$287/MT). For Desert Durum offers, contact your supplier.

**Hard white:** a range of prices are available depending upon various quality attributes and logistics.

### Futures Settlements as of January 19, 2018

Grey positions not quoted on specific exchange

	MAR (H18)	JAN (F18)	week	MAR (H18)	week	MAY (K18)	week	JUL (N18)	week	AUG (Q18)	week	SEP (U18)	week	DEC (Z18)	week	JAN (F18)	week
	\$/MT	\$/bu	change	\$/bu	change	\$/bu	change	\$/bu	change	\$/bu	change	\$/bu	change	\$/bu	change	\$/bu	change
Chicago BOT SRW	155.33		0.0225	4.2275	0.0225	4.3550	0.0125	4.4875	0.0225			4.6375	0.0325	4.8275	0.0350		
Kansas City BOT HRW	157.08		0.0125	4.2750	0.0125	4.4125	0.0150	4.5800	0.0275			4.7425	0.0300	4.9525	0.0300		
Minneapolis MGE NS/DNS	223.58		(0.0425)	6.0850	(0.0425)	6.1750	(0.0300)	6.2425	(0.0025)			6.2175	0.0025	6.3125	(0.0100)		
Chicago BOT Corn	138.77		0.0625	3.5250	0.0625	3.6075	0.0600	3.6900	0.0625			3.7650	0.0575	3.8575	0.0525		
Chicago BOT Soybeans			0.1675	9.7725	0.1675	9.8850	0.1650	9.9825	0.1700	10.0025	0.1650	9.9725	0.1475				

**Legend:** M = Minneapolis Grain Exchange; K = Kansas City Board of Trade; C = Chicago Board of Trade;

\$ = cash price quote; N/A = quote not available; closed = Great Lakes are closed to vessels for winter; ¢/bu = cents per bushel;

Futures Contract Month: H = March; K = May; N = July; U = September; Z = December

NS/DNS=Northern Spring/Dark Northern Spring (subclasses of Hard Red Spring); HRW=Hard Red Winter; SRW=Soft Red Winter; SW=Soft White; WW=Western White (White Club & Soft White)

F.O.B. = "Free on board" - Seller is responsible for placing grain at the end of the loading spout. Buyer is responsible for providing the ocean vessel and for all other costs after the grain is delivered on board.

Basis: The difference between the cash price and futures month for specific quality, shipping period and geographical location.

**Cash:** Durum, SW and WW are quoted in dollars per bushel (\$/bu.) rather than basis for each contract month.

**Convert:** To compute cash price, add basis level and current futures to get price per bushel. Multiply by 36.743 to get price per metric ton.

Example: Basis = 70 and Future Price = \$9.00, the price per bushel is \$9.00 + .70 = \$9.70/bu. Price per metric ton is \$9.70 \* 36.743 = \$356/MT.

**All prices are based upon U.S. number two grade or better as certified by the Federal Grain Inspection Service (FGIS).**



# U.S. Wheat Associates

## Weekly Price Report (page 2)

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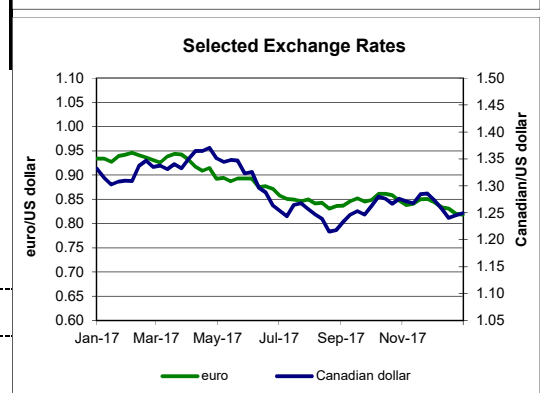
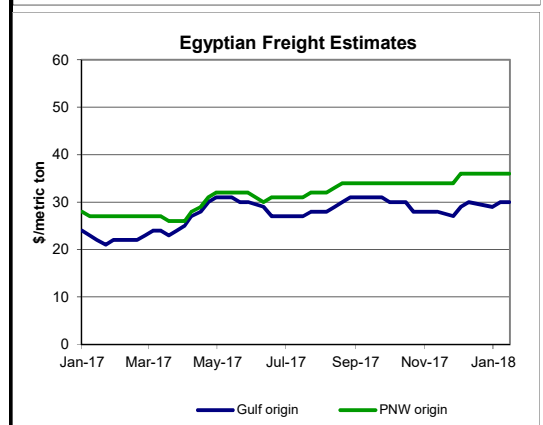
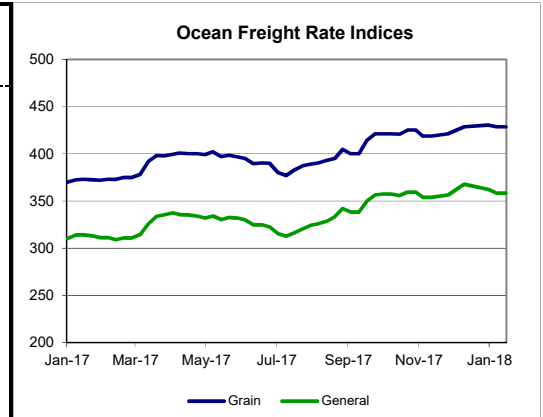
Ocean Freight Rate Estimates by Origin*		U.S. dollars/metric ton			Freight Index**	General Index	Grain Freight Index	Number of Fixtures
Export Region	Import Region	Handy 25-30 TMT	Handymax 40-46 TMT	Panamax 54+ TMT				
US Gulf	Mexico (Veracruz)	16	14		1/19/2018	351.7	422.2	613
	W. South America (Peru/Ecu)	27			1/12/2018	358.3	428.6	388
	S. South America (Chile)	25			12/29/2017	362.3	430.5	332
	N. South America (Colombia)	20			12/21/2017	365.1	430.5	453
	E. South America (Brazil)	26			12/14/2017	372.4	434.1	594
	West Africa (Nigeria)	40			12/8/2017	367.8	428.6	573
	East Mediterranean (Italy)	31			12/1/2017	362.0	425.0	604
	West Mediterranean (Morocco)	32			11/24/2017	356.4	421.1	606
	Persian Gulf (Iraq)				11/17/2017	354.6	419.2	616
	Middle East (Egypt)				11/10/2017	355.8	420.2	496
	Japan		45	44	11/3/2017	353.9	418.8	590
Mid Atlantic	N. South America (Venezuela)	30			10/27/2017	360.4	426.0	633
	West Africa (Nigeria)	40			10/21/2017	359.4	425.1	581
	Middle East (Egypt)				10/13/2017	355.6	420.8	702
St. Lawrence	N. South America (Venezuela)	25			10/6/2017	356.1	421.7	573
	Europe/Rotterdam	21			9/29/2017	357.3	421.0	652
	Middle East (Egypt)			31	9/22/2017	356.5	421.0	641
Great Lakes	East Mediterranean (Italy)	47			9/15/2017	349.9	414.2	638
	West Mediterranean (Spain)	42			9/8/2017	338.4	400.0	471
	Rotterdam	38			8/25/2017	342.2	405.0	657
	West Africa (Morocco/Algeria)	44			8/18/2017	333.2	394.9	573
PNW	W. South America (Peru/Ecu)	26			8/11/2017	328.7	393.1	556
	S. South America (Chile)	30			8/4/2017	325.7	390.4	579
	N. South America (Colombia)	28			7/28/2017	324.0	389.0	643
	Persian Gulf (Iraq)			54	7/21/2017	320.3	387.1	623
	Middle East (Egypt)			36	7/14/2017	315.9	382.8	626
	East Africa (Djibouti/Mombasa)		44		7/7/2017	312.5	377.2	497
	South Asia (Mal/Indon/Phil/Sing)		37	29	6/30/2017	315.4	380.1	611
	Taiwan		35	32	6/23/2017	322.4	389.9	686
	South Korea		26	24	6/16/2017	324.9	390.2	670
		Japan		25	24	6/9/2017	324.7	389.7

Note: Rates for freight leaving the Great Lakes are quoted for 18,000 MT "Salties."

Sources: \*Trade representatives and recent shipments, \*\*Maritime Research, Inc., \*\*\*Nominal Major Currencies, Federal Reserve Board

### Summary of Foreign Currency Exchange Rates (versus \$1 U.S. dollar)

Week Ending	Index***	Argentina	Australia	Brazil	Canada	Egypt	EU	Japan	Russia
1/19/18	N/A	18.990	1.250	3.195	1.250	17.670	0.818	110.760	56.679
1/12/18	117.79	18.662	1.264	3.206	1.246	17.660	0.820	111.030	56.636
1/5/18	118.29	18.860	1.271	3.229	1.241	17.660	0.831	113.060	56.938
12/29/17	119.07	18.594	1.282	3.312	1.258	17.730	0.833	112.670	57.658
1/19/17	127.90	15.900	1.322	3.196	1.332	18.850	0.938	114.860	59.862
1/19/13	98.90	4.953	0.951	2.043	0.989	6.622	0.749	89.936	30.255
1 year change	N/A	19.43%	-5.44%	-0.04%	-6.17%	-6.26%	-12.75%	-3.57%	-5.32%
5 year change	N/A	283.41%	31.44%	56.38%	26.32%	166.83%	9.24%	23.15%	87.34%



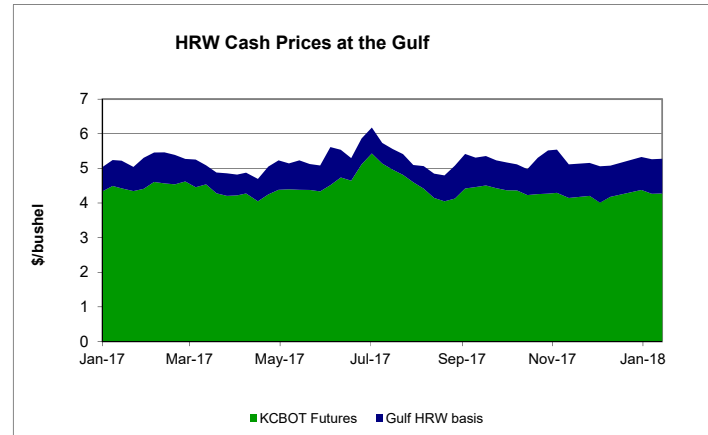
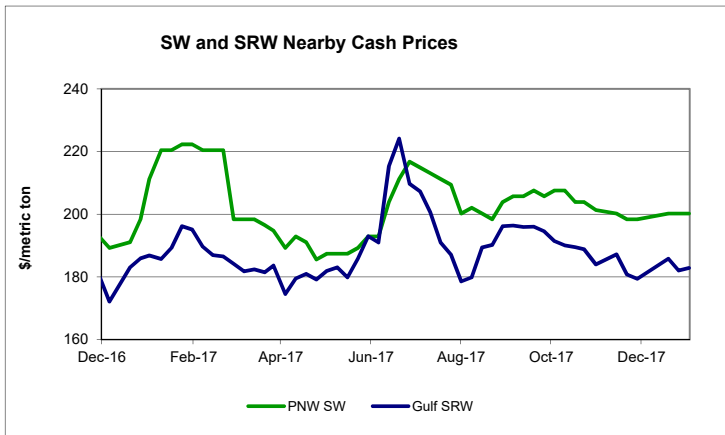
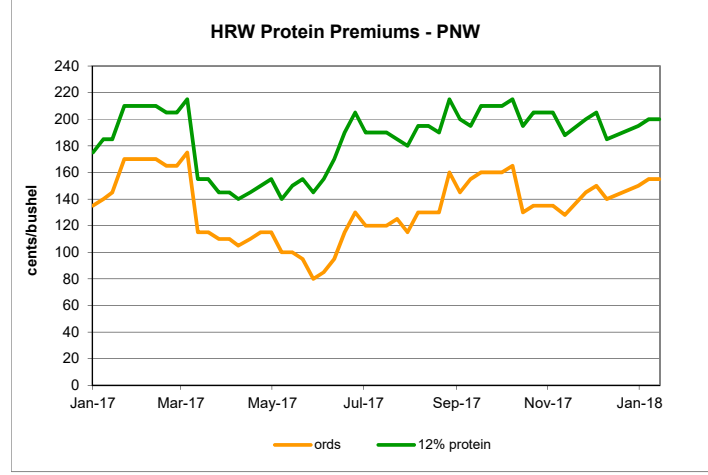
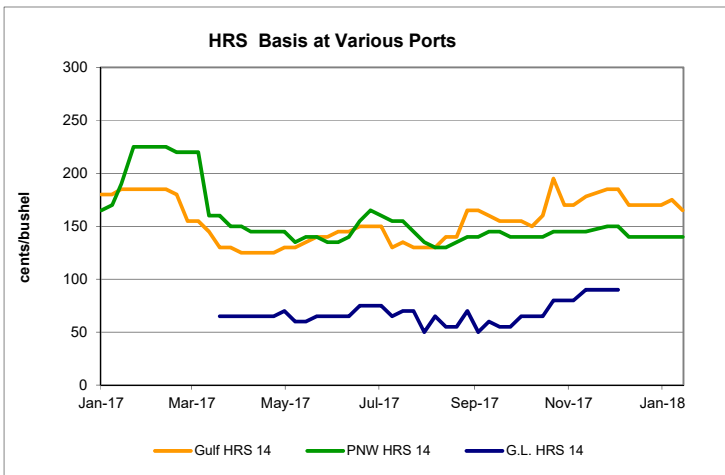
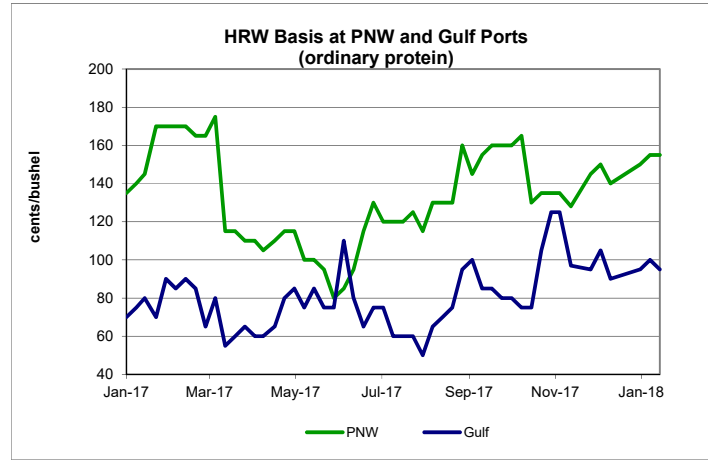
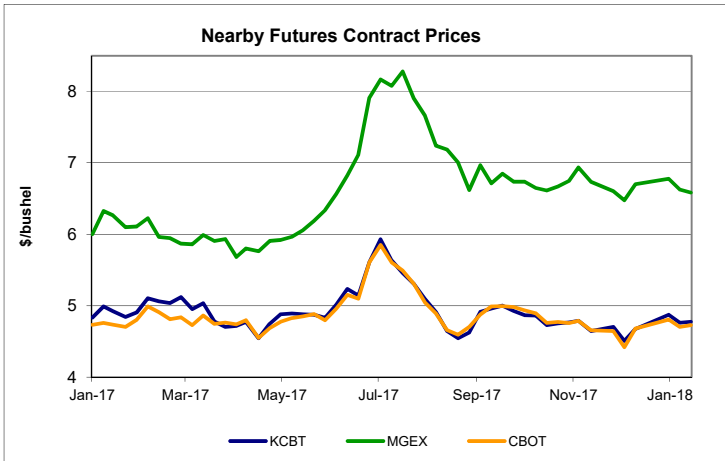
The weekly prices as reported by U.S. Wheat Associates are compiled through research from numerous market sources, including U.S. wheat exporters of all classes from various U.S. ports. The prices reported are representative of the value of number two grade and the proteins indicated. **They are not intended to represent offers nor should importers of U.S. wheat rely upon them as such. Additional factors may alter these prices significantly.**

These factors may include: (1) payment terms (differing from cash against documents which are the terms used in the U.S. Wheat Associates price report); (2) various quality factors, and method of quality certification; (3) loading terms (USW prices represent Free on Board and do not include loading rate guarantees, stevedoring costs or other elevator tariff charges); (4) different delivery periods than indicated in monthly prices reported by U.S. Wheat Associates.

U.S. Wheat Associates recommends regular contact with exporters of U.S. wheat in order to receive offers representative of your requirements.

This contact will allow importers to review contract terms and better understand the U.S. grading system, role and function of the Federal Grain Inspection Service (FGIS).

Contact: For questions, please contact Stephanie Bryant-Erdmann at (703) 650-0241 or sbe@uswheat.org.



Custom graphs of historic nearby cash prices may be accessed at:  
<http://www.uswheat.org/priceReports/nearbyCash>

Basis and cash prices for different delivery months are also available at:  
<http://www.uswheat.org/priceReports/deliverymonth>

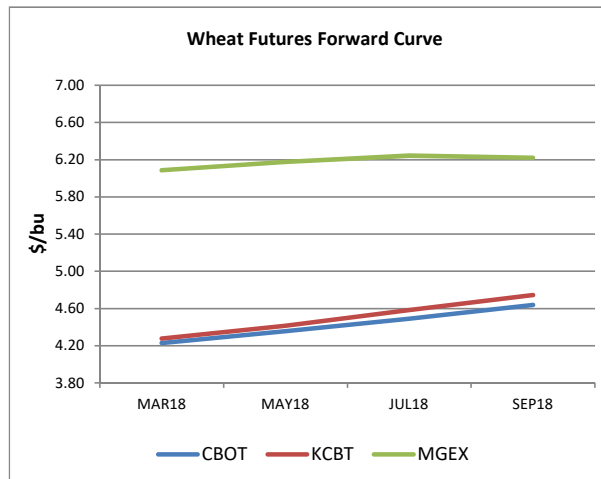
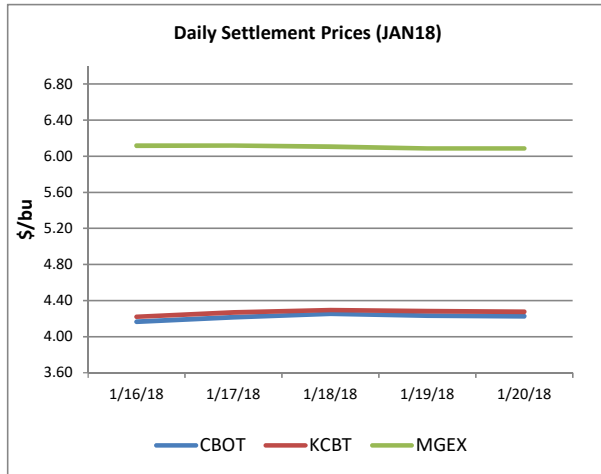


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### Highlights:



\* Wheat futures ended the week largely unchanged as short covering, a weaker US dollar, and concerns about freezing temperatures was more than offset by concerns over lower than expected export sales. Chicago wheat futures rose 2 cents to \$4.23, Kansas City rose 1 cent to \$4.28, and Minneapolis fell 4 cents to \$6.09. Corn futures rose 6 cents on worries over South American supplies to \$3.53 and soybean futures rose 17 cents on news of delays in Brazil's harvest to \$9.77.

\* The USDA's weekly Export Sales Report included net wheat sales of 153.1 TMT. Sales were below trade expectations of 200.0 to 500.0 TMT. Total known outstanding sales and accumulated exports of wheat through January 11, were 19.7 MMT, 9% behind last year's year to date total. USDA expects 2017/18 US wheat exports to reach 26.5 MMT.

\* The January 16 Drought Monitor reported much needed rainfall falling across the PNW and Montana. Cooler than normal temperatures dominated the Great Plains and Southeastern US with significant rainfall hitting the Delta Region and snowfall reported in the Central Plains. Drought conditions are spreading in western portions the Southern Plains. The Midwest remains cold and dry.

\* A combination of severe cold temperatures in the Great Plains combined with a lack of snowcover is raising concerns over the possibility of freeze damage and winterkill in the US HRW crop.

\* European wheat traders reported that due to the rising euro they are still uncompetitive versus supplies from Russia and Argentina. EU exports are currently at 11.3 MMT, down 19 percent, while Russian exports have reached 22.0 MMT, up 33 percent. Ukraine's exports are at 11.7 MMT, down 5 percent.

\* The USDA removed 3.0 MMT of wheat from its estimate for Australia's 2016/17 wheat production after the Australian government drastically lowered its own estimates. The shift is being blamed on poor data collection and increased on-farm storage in Australia.

\* India is projecting that its farmers have planted 73.0 million acres of wheat for the 2018 harvest, down 5 percent compared to the previous year.

\* Favorable winter weather is benefiting the winter wheat crops in the EU, Russia, and Ukraine. However, experts warn that the unseasonably warm weather is leaving some areas vulnerable to winterkill and frost damage if the weather shifts.

\* Traders in both Russia and Ukraine are reporting a shortage of grain railcars to move grain to export points. The issue is reported to be not related to the number of cars, but rather the turnover rate.

\* The Baltic Dry Index fell 13 percent over the past week, from 1303 to 1139.

\* The US Dollar Index fell from 91.13 last week to 90.69 this week.

